

MEDICAL BUSINESS OWNERS WORKSHOP

ONLINE

WWW.HEALTHCERT.COM/MBMM

Running a medical business is not easy at the best of times and is set to become even more challenging with the ever increasing downward pressure of health care costs, an ageing population, and an exponential growth in technologies. The Medical Business Owners Workshop brings together a range of renowned industry experts to equip medical business leaders with the necessary knowledge and practical know-how to operate a successful practice, optimise staff performance, delight patients, build personal wealth, and meet today's increasing challenges in primary care.

COURSE OBJECTIVES

From strategy, finance, leadership, marketing, technology to human resources, gain an advanced understanding of the essential elements to operating a medical business and acquire strategic knowledge to manage processes and people, and plan for the future of your practice, career and personal life.

ACCREDITATION

RACGP and ACRRM points pending.
Please see website for updates.

TOPICS COVERED

- How to run a profitable practice and delight patients
- How to avoid common medico-legal pitfalls
- How to move from bulk billing to private billing
- How to measure the true value of a patient
- How to build a great culture and optimise performance
- How to set up and run accounting for medical practices
- How to manage money, reduce risk and build wealth
- How to build a residential property portfolio
- How to prepare for major disruption in medicine
- What does medicine look like in five, 10 or 20 years' time?



The Medical Business Owners Workshop course is invaluable in advising practitioners on setting up their practice and staying viable. An excellent course!

– Dr Y. C. Cheong, NSW –

We need change and this workshop has sparked me to make this change.

– Dr R. Vickers, NSW –



PRESENTERS



Andrew Zbik
Senior Financial Planner
Omniwealth Services



Chris Gray
Property Investment
Specialist



Craig Rispin
Business Futurist &
Innovation Expert



David Hodge
Tax Specialist
CEO, Vital Addition



Mark Ryan
Expert in Practice Performance
Management



Paul Elmslie
Founder & CEO, HealthCert &
National Skin Cancer Centres



Tristan White
CEO, The Physio Co.,
Australia's #1 Place to Work

DELIVERY FORMAT

The workshop is delivered online in a lecture-style approach by various experts in their respective fields. You can expect engaging presentations on the main challenges in practice management, and there will be immediately applicable strategies and learning takeaways after each session. Upon enrolment, you will gain access to all video lectures, presentation slides and additional resources to help you implement your learning.

DATES | ONLINE

Start your online studies at any time after 13 Jan 2020.