

CASE STUDY NO. 3: Bringing Outsourced Scoring Back Home

A private sleep practice with two labs had historically outsourced its scoring. The results were unsurprisingly frustrating: Outsourced studies not only cost extra money, but they sometimes require multiday or weekly turnaround times. And staff members still had to review all incoming studies before they could be sent to an interpreting physician.

Rather than continuing to waste time and resources, the sleep practice empowered staff by integrating EnsoSleep into its workflow. EnsoSleep allowed clinicians to complete more sleep studies per day than the outsourcing firm could have performed. Interestingly, the AI-boosted scores were more consistent than those that were outsourced.

**More money stayed within the organization,
and employees at all levels regained control
of their sleep scoring.**

