



THE MBS DIFFERENCE

Stock more used books with SimpleSource

7 SIMPLE STEPS FOR A BETTER FILL RATE

KEY FEATURES

- Access more books at a lower average cost
- Fully integrated with the wantlist process
- Real-time wantlist fulfillment updates
- Multiple customization options
- Get access to additional MBS inventory
- Vetted inventory to ensure no counterfeit books
- Control your price thresholds
- Set the percentage of materials to source from the marketplace
- Make adjustments during fulfillment
- Single shipment and invoice
- No paperwork, agreements or additional fees



1. ORDER FROM MBS FIRST

We have one of the nation's largest inventories of used books.

2. CHOOSE ELECTRONIC SUBMISSION

We can start working on your list faster when it's submitted electronically. Use Directlink , Realtime ordering, EZLink or email.

3. START YOUR BIN EARLY

Start now for the best selection. Select bin and hold as your order type and add adopted titles as you receive them. We'll store your books at MBS until you're ready for them to be shipped.

- With SimpleSource, your bin will be automatically worked against our inventory on daily basis.

4. USE MARKETPLACE SOURCING

Maximize your used book inventory through marketplace sourcing. Marketplace sourcing through us eliminates risk. Every book that passes through the MBS warehouse is vetted to make sure your store is protected and selling only legitimate books

▶ www.mbsbooks.com



5. BUILD YOUR ORDER

Don't wait for a designated date. As you receive adoptions, add titles or update quantities right away. The sooner you let us know about an adoption, the sooner we can reserve that inventory for your store.

6. UPDATE YOUR PARAMETERS

You can select the percentage of your list that you would like MBS to fulfill through our traditional wholesale inventory models. You can then select from the pricing tiers which level you would like to start with.

As fulfillment progresses, you can cycle through pricing tiers. This provides your store with a great number of books while keeping the overall average cost down. As you near the end of your cycle, ensure you get the most books by setting your parameters to the 30 percent and higher discount. This makes more inventory available to your order, including new condition.

7. DOWNLOAD YOUR ORDER SUMMARY

In addition to your regular responses, you can access your order summary any time.

“Once I started using the tool I was really surprised with how much we got. Our first cycle was set at the 50 percent pricing level for MBS inventory. We set up another cycle two weeks after the first just to see what different pricing levels would give us, and then we did one at the 42 percent level. In the long run, we were still getting significantly larger discounts on wholesale inventory using all the pricing tiers.”

— Katerina DeNardo,
University of Rhode Island
Campus Store Course Material Staff