



# Financial Assessment

When your organization is experiencing or considering change, it's crucial to know the strength of your foundation and as much as possible about your financial state. DBD can provide an experienced and objective view of the organization's financial position, allowing for a quicker ramp up of a new CEO's organizational knowledge or greater confidence that expansion plans are properly structured. Our observations and recommendations provide a roadmap to prioritize your next steps and take the proper actions.

## Filling in the Gaps

If you're new to your role, you may be wondering if financial issues exist in your organization that no one knows about. If you're contemplating a significant expansion of services, you may want to know that the organization is ready and able to support the new initiatives. In either case, our experts can help bring clarity to your situation.

## Margin and Revenue

Our team will take a deep dive into your sources of revenue, the trends over time and the margins generated by each. We will evaluate your net returns on membership and the impact of financial assistance practices and discount programs. Margin analysis will be completed for program offerings on both a direct and fully allocated basis. And, of course, we will review your philanthropic support over time.

## Cash Flow and Debt

Consistent and sufficient cash flow is critical for the long-term success of an organization. We can assist in modeling your cash flows to identify potential pain points. We also take a comprehensive look at your debt structure, how your available cash is utilized to meet your debt service and other obligations, and whether your organization might benefit from a debt refinancing.

## Analysis and Recommendations

DBD experts will provide far more than data. Over the course of our engagement, we will analyze and interpret the information you provide and make actionable recommendations for the next 30/60/90 days and beyond. We will provide both a written report and in-person debrief with you and the staff or volunteer groups of your choice.

**Contact us today!**

We can help you gain a clear view of your organization's financial position.

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**DBD Group**