

SEAL LEARNING SERVICES

ACCELERATING SUCCESS

Modern Learning Model Maximizes Skill Acquisition

01 - THE CHALLENGE

No enterprise software package is easy enough to be used without investing in a skill acquisition process. Traditional training courses and self-training often fail to prepare users and administrators in an adequate and timely fashion. As a result, lack of training is consistently ranked as the largest cause of failure for deployment of new enterprise systems.

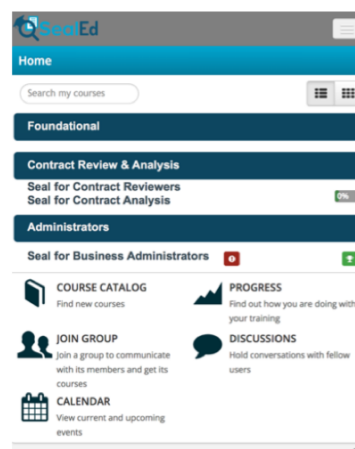
Accelerating skill acquisition with modern learning approaches improves the rate of adoption, and the time-to-value significantly.

02 - THE SOLUTION

Built on a modern learning approach, The Seal Learning Services Offering goes beyond traditional static training events. Reinforcing learning with on-demand content that enables learners to access knowledge when, where, and on the device of their choice. This learning may include a blend of video, audio, interactivity, reinforcement, and socialization.

But, the skill acquisition process does not stop there. Not every problem can be solved with product knowledge. Learning services complement the product knowledge with change management functions, from communication planning, to target topics, and implementation. It also includes coaching, mentoring, and individualized solutions.

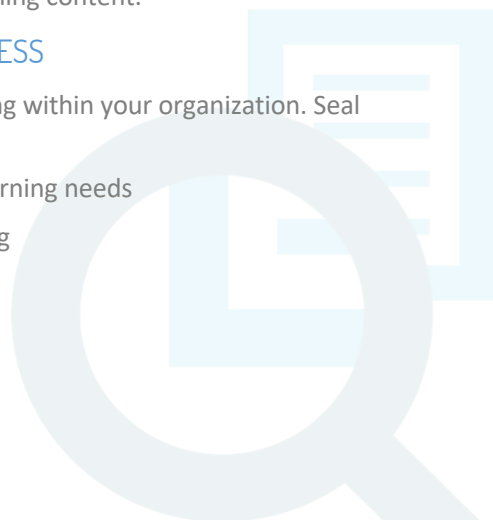
Enterprise software usage is always unique to an organization. Companies that invest in the personalization of the learning services process gain the benefit of more engaged users that are invested in solving problems and making their jobs easier. Seal builds Learning Services to open the offerings to customers to personalize, and even develop custom learning content.



03 - HOW SEAL LEARNING SERVICES HELPS ACCELERATE SUCCESS

Seal provides the flexibility and expertise you need to manage learning within your organization. Seal can help you with:

- Analysis of your learning needs, and a plan for addressing your learning needs
- On-line, in-person delivery, and access to in-depth product training
- Change management best practices
- Coaching and mentoring for key personnel
- Accelerated skills acquisition



04 – COURSE DELIVERY MODEL

Seal Global Learning Services offers a variety of pre-existing and custom learning solutions to meet a wide range of enterprise training needs. Including a library of instructor-led training (ILT) courses.

Seal's ILT training courses are structured in minimum time units of half-day, a half-day class is three hours. A class day is generally six (6) hours. Typical class days run from 9 am to 5 pm in the local time of the class and will include class logistics like a setup, breaks, and similar items. Classes and course material can be configured or customized for each customer at an additional cost.

Time-based learning is available from Seal Professional Services and Learning Services staff in one-hour blocks. Product-based offerings, including certification exams, guides, and on-line subscriptions are also available and may be purchased separately.

05 – LEARNING CREDIT BASED PRICING

- Seal Global Learning Services utilize Credits for the purchase of all offerings*
- Credits are valid for 12 months
- List price of credits is \$250/credit

* Excluding travel and shipping expenses

06 – HOW SEAL LEARNING SERVICE CAN HELP ACCELERATE SUCCESS

- Reduce the risk of user error due to lack of skill and understanding
- Analysis of a client's learning needs, and a plan for addressing those needs
- A catalog of learning events to accommodate the needs of the full range of users types
- Enable transformative opportunities by exploring the advanced capabilities of the system with power users
- Subscription-based learning content that provides just-in-time answers or reinforcement of previous learning
- Personalized or custom learning content, with the option to be published on client's internal learning management system (LMS) to streamline on-boarding and deployment

To learn more, visit www.seal-software.com

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