

## ▶ THE HUNT DIFFERENCE

**Hunt's Equity Strategies Group** deploys the firm's balance sheet and third-party-managed funds to capitalize value-add and opportunistic development of mixed-use, multifamily, and small-medium enterprise office properties. The Equity Strategies Group works with best-in-class joint venture partners seeking equity capital for Opportunity Zone development.

### WHAT WE DELIVER

- **KNOWLEDGEABLE, VALUE-ADD PARTNERSHIP**  
With over 70 years of ownership experience, Hunt takes a disciplined investment approach with a focus on long-term capital stewardship, providing a like-minded capital partner over the contemplated Opportunity Zone minimum, 10-year tax-advantaged hold period.
- **DISCRETIONARY BALANCE SHEET**  
Hunt maintains balance sheet capital earmarked for direct, discretionary Opportunity Zone investments. Our capital solutions assist sponsors with land acquisition and advancing pre-development activities.
- **CERTAINTY OF EXECUTION**  
Hunt's dedicated, in-house veteran capital markets and fund-raising team secures investor commitments, while our balance sheet capabilities bridge the investor timing nuances associated with Opportunity Zone rules.
- **HUNT PLATFORM SERVICES**  
From streamlined access to permanent Agency multifamily financing via our Mortgage Banking Group, to priority relationships with the third-largest property management firm in the U.S., Hunt's vertically-oriented real estate development, investment, and operations platform provides deep synergies and intelligence throughout the entire life of our capital partnerships.

### WHAT WE SEEK

- **EQUITY DEPLOYMENT OPPORTUNITIES**  
We invest equity capital starting at \$10 million.
- **TARGET MARKETS**  
Projects located in urban and metro-urban Opportunity Zone-qualifying neighborhoods with access to transit, jobs, and services, where shifting demographics and economic trends create opportunities to drive growth and outsized returns.
- **ASSET TYPE**  
Value-add and opportunistic development of mixed-use, multifamily, and small-medium enterprise commercial properties.
- **STRUCTURAL ADVANTAGES**  
Returns supported by a uniquely compelling basis or cost advantages that underwrite to an untrended yield on cost that is a meaningful spread to current cap rates.
- **BEST-IN-CLASS SPONSORS**  
Capable sponsorship and teams with a demonstrated track record of successful like-kind projects.
- **SUSTAINABILITY**  
We seek projects and partners that support sustainable, inclusive growth and build stronger communities.

## WHY WORK WITH HUNT



### Hunt Investment Management

**manages \$2.39B<sup>1</sup>** in Real Estate Assets on behalf of over 100 investors, including institutions, high net worth individuals, foundations, insurance companies and public and private pensions.



**Hunt has a national footprint** with detailed local market knowledge.



**We have a legacy in tax advantaged real estate investing** with extensive experience in public-private partnership.



**We provide additional complimentary services** and products from Hunt's extensive capabilities.

## THE HUNT COMPANIES ADVANTAGE

Hunt Companies, Inc., is a private, fourth generation family-owned company in the commercial real estate and infrastructure markets. Founded in El Paso, Texas in 1947, Hunt Companies has grown and diversified into a multi-billion dollar global real asset sponsor, investor, manager, and financier. Hunt provides one-stop **Capital & Services** solutions to our partners, supported by resources, intellectual capital and a mindset drawn from a legacy as an **Asset Owner & Developer**.

### CAPITAL & SERVICES

*A vertically integrated suite of businesses provide financing, property management and investment opportunities for our partners.*



**LENDER**

**\$27.5B** in multifamily and commercial mortgage originations, with a **\$15.1B** servicing portfolio



**INVESTMENT ADVISOR**

Registered Investment Advisor with **\$2.39B** Real Estate Assets



**PROPERTY MANAGEMENT**

**3rd Largest U.S. Apartment Property Manager**, with More than 169,000 Units Managed



**AFFORDABLE PROPERTY MANAGEMENT**

**5th Largest** Affordable Multifamily Property Management Company



**TAX CREDIT SYNDICATOR**

Tax credit syndicator with **\$1.7B** in equity raised.

### ASSET OWNER & DEVELOPER

*Long-term owner, operator and sponsor of commercial real estate projects.*



**DEVELOPMENT GROUP**

Public-private venture focused development firm



**MILITARY PROPERTY OWNER**

**Largest Owner** of Privatized Military Housing Units in the U.S.



**MASTER DEVELOPER**

Master plan developer with four communities in Texas



**CONTRACTOR**

**71st Largest** U.S. Contractor



**AFFORDABLE DEVELOPER**

**14th Largest** U.S. Affordable Housing Developer, **22nd Largest** U.S. Affordable Housing Owner

### FOR MORE INFORMATION, PLEASE CONTACT:

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<sup>1</sup> Hunt Investment Management, LLC, is an investment adviser that is registered with the United States Securities and Exchange Commission ("SEC"). Registration with the SEC does not imply a certain level of skill or training. Data as of 12/31/2018 unless otherwise noted.