

LAMBDA SOLUTIONS HELPED KODAK ALARIS PROVE EFFECTIVENESS OF STAFF TRAINING PROGRAMS

AT-A-GLANCE

CUSTOMER'S BUSINESS:

Award-winning capture and information management software with global service

OPPORTUNITY: Kodak Alaris needed an effective and cost-efficient solution to provide training to 3,000+ employees

SOLUTION: Totara LMS allowed Kodak to provide efficient training, and a reporting system that tracked learner progress

RESULTS: A cost-effective LMS that saved Kodak money, and provided excellent training and customer support



ABOUT KODAK ALARIS

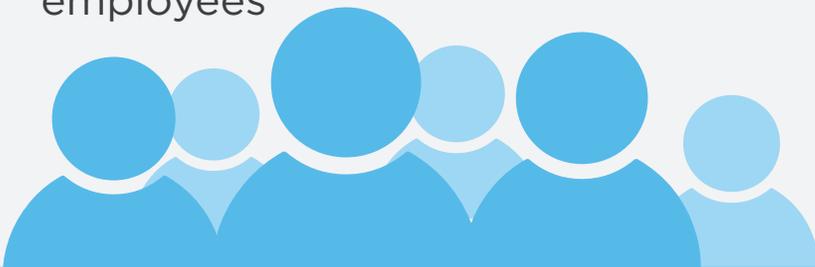
Created in 2013, Kodak Alaris is an iconic technology company, developing intelligent state of the art photography, printing, scanning, and software services, that power some of the world's largest companies. Kodak Alaris is dedicated to providing the tools to capture life's most important moments through high quality imaging products.

THE CHALLENGE

Kodak Alaris needed a centralized system to provide compliance training to their 3,000+ employees. This training included classes on workplace harassment, data security, and business conduct. When Debbie Wehrle first started at Kodak Alaris, she was training 3,100 employees alone, manually. "It was just me, trying to tap into HR Managers around the world - there were about 12 of them - trying to track the training that we were giving," recalls Debbie. At the time they were only conducting compliance training, but even that alone took a great deal of time to manage, which Debbie had to do on top of her other tasks as a Director of Training and Development. Debbie soon realized that she could find a good learning management system for far less than what Kodak was paying her to conduct manual training.



3,000+
employees



THE SOLUTION

Debbie began her research, and was immediately drawn to Totara LMS. "I liked Totara because it gave the ability, in a global application, to really have my arms around all the learning and development needed for the employees of our company." Debbie didn't just want to assign and track training, she also wanted to be able to link learning paths, establish communication back and forth, and foster real discussions - all things that Totara LMS would allow her to do.

The next step was to find a good, reliable Totara LMS provider. Debbie created a spreadsheet of viable LMS vendors, along with her top criterion, and began conducting interviews. The three most important features Debbie was looking for was cost efficiency, customer service, and reporting.

"I interviewed Lambda as part of my research, and right off the bat, we had a wonderful conversation about my organization's needs, and what Lambda could do for us" recalls Debbie. "I just felt like I had found my new home, the right home - I knew it was Lambda." Lambda offered Kodak a cloud based solution, which meant that updates were done and implemented automatically. "With Lambda's open-source solution, updates are done and pushed out to us automatically - I don't have an instance that I need to maintain with an entire IT organization" says Debbie.

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DEBBIE WEHRLE | Director of Training and Development, Kodak Alaris

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RESULTS

✓ **Efficient learning & training process:** Totara with Lambda has allowed Kodak to easily train their 3,100 employees across the globe. "It's absolutely efficient and abbreviated to set up a course, and send it out to them," says Debbie. "They get a notification that it's assigned to them, when it is due, and another notification if it becomes overdue."

✓ **Excellent support:** "The customer service that I get from Lambda, along with the Help Documentation that's available for Totara, allow me to learn on my own," exclaims Debbie. "I'm just thrilled with the choice of Totara, and Lambda as my provider."

✓ **Ability to prove her ROI:** Debbie plans on making an investment in a way to prove the growth her company has seen as a result of training with Totara and Lambda, using the money that Totara LMS has saved her.

✓ **Additional funding:** Debbie has been trying to get funding from the President of Kodak, for employee training, for the last few years. It wasn't until he saw the cost savings, and efficiency of streamlined training that Lambda Solutions provided, that he agreed to provide the additional funding. "He is so excited that I have a workable system, that he is funding almost a million dollars in the next three years, on training for my company," Debbie states. "He knows that I've got that safety net to be able to adequately distribute training for our employees."



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DEBBIE WEHRLE
Director of Training & Development
Kodak Alaris

ABOUT LAMBDA SOLUTIONS

Exceptional Support has made Lambda Solutions a leader in Moodle Managed Hosting and Professional Services. We believe that support is a critical component to any successful implementation and use of any technology. Since 2002, we have helped many organizations deliver great eLearning experiences. We combine offerings in managed hosting, application support services, development and integration expertise, as well as training to customers in Education, Corporate Training, Healthcare and Government. Lambda Solutions is an official partner of Moodle, the world's leading Open Source Learning Management System.

Contact our team

We want to talk to you if you're looking for reliable Moodle or Totara hosting and support, or if you need customization and consulting for your existing system. Our solutions combine a choice of robust hosting platforms, seamless integration with your enterprise applications and friendly, easy to access support.

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