STEP ENERGY MODERNIZES TRAINING PROGRAMS WITH TOTARA LMS

AT-A-GLANCE

CUSTOMER'S BUSINESS:
Oil, gas and energy supplies and services

OPPORTUNITY:
Step Energy required a powerful and cost effective LMS to streamline safety, compliance and development training.

SOLUTION:
Totara Learning Management Solution (LMS) optimized with Totara Managed Hosting and Support from Lambda Solutions.

RESULTS:
A top-tier open source learning management system (LMS) with timely, informative and engaging online training.

ABOUT STEP ENERGY

STEP Energy Services, is a privately owned oilfield servicing company headquartered in Calgary, Alberta. As technical and professional experts in delivering specialized coil tubing units and oil pumping support, STEP Energy serves the horizontal well market in Western Canada.

With over 400 professionals both on the field and at headquarters, STEP Energy is an expert in safely deploying coil tubing, fluid and nitrogen pumping solutions with unparalleled service. In order to exceed compliance, safety and service standards STEP Energy is dedicated to providing extensive training, learning and development opportunities to their employees. Partnering with Lambda Solutions has allowed STEP Energy "to do more with less" by offering online training programs that are timely, informative and engaging.

400
PROFESSIONALS
ON FIELD & AT
HEADQUARTERS

THE CHALLENGE

Prior to partnering with Lambda Solutions, STEP Energy worked tirelessly to provide compliance, safety and onboarding training for their 400+ employees scattered across Canada. Delivering offline training to employees in office was not difficult, but when it came ensuring that training was delivered to the 300 employees out in field operations, logistics was taxing.

"Our field workers can be anywhere from Saskatchewan across to BC," said Peggy Kimmel, Training and Development Manager at STEP Energy, "to expect professional field workers to come to our Blackfalds Service Center for compliance and safety training was unrealistic".

Instead, training was conducted the old fashion way and administered manually with a lot of back and forth which made it costly. On occasion training materials and tests would be sent out via Canada post where professionals would then mail examinations back. If successful, a certificate would be sent back and scores would be compiled in excel.

Since most of STEP Energy's safety and compliance training occurs when new employees are on boarded, an additional hurdle was re-certifying employees after two to three years. This meant that professionals would go through the onerous examination process 2-3 times. Kimmel knew that STEP Energy needed to modernize their training programs as the company continued to expand. With hundreds of options on the market for talent and learning management systems, Kimmel needed to condense her options for a powerful and cost-effective solution. After narrowing it down to three, Totara LMS was an obvious choice for her because of Totara's rich feature set and the outstanding service she received from Lambda Solutions.

"I did a lot of comparisons and set up meetings with a few other companies," Kimmel explained. "What really triggered me and had me impressed was not just Totara's rich feature set, but Lambda's outstanding customer service. There were prompt responses which is integral when you want to successfully implement a learning management system".

THE SOLUTION

Admittedly recognizing that she was "very green to online training platforms", Kimmel knew she needed support to successfully implement Totara LMS so it was a no brainer for her to optimize her solution with managed hosting and support from Lambda Solutions.

Equipped with powerful and open-source Totara LMS, and Lambda's support, STEP Energy is excited to begin rolling out training to their professionals made easy with built-in hierarchies and frameworks. With everything from compliance, safety, leadership, awareness and grade 12 prep courses—STEP Energy will be offering both self-paced and mandatory courses so professionals can get their hands wet no matter where they are located.

After implementing Totara seamlessly Kimmel reflected, "If I have had trouble with anything Lambda was there guiding us along at every step in the implementation process. What I also found really helpful were the resources I was given—Lambda provided us with a wealth of guides and tutorials to help me build up my knowledge from ground zero."

RESULTS

1 STEP Energy is now able to offer more training that is of higher quality both in terms of comprehensiveness and engagement than their previous programs (while simultaneously decreasing costs!).

2 On-demand learning to individual and groups of professionals for compliance, safety and development training that can be accessed anywhere, at any time on an internet connected device.

3 Expansion. Kimmel is looking forward to taking their talent development program to new levels in the years to come. "With Totara we will be able to do performance reviews, goal setting, coaching and mentoring directly in the platform," Kimmel explains. "The competency piece is also a huge win for us as we have been working hard to align competencies per position in the organization!"

COMPLIANCE
SAFETY
LEADERSHIP
AWARENESS
PREP-COURSES

ABOUT LAMBDA SOLUTIONS

Founded in 2002, Lambda Solutions is a full service agency focused on reducing the cost of your learning and training while increasing the value of your human capital. To help you achieve this, Lambda offers powerful, flexible and open source talent and learning management systems—Totara and Moodle—which are 80% more cost effective and match leading systems feature for feature. By managing your system in the most powerful and secure cloud hosting environment worldwide, Lambda Solutions reduces your IT operating costs by more than 40%. And, with responsive and proven expertise from over 600 customer implementations, our HelpDesk ensures fast and efficient Totara and Moodle set-up so your time to use is within weeks not months. More than half a million people learn on Lambda's managed hosting platforms everyday—let your learners be one of them!

Lambda Solutions is focused in healthcare, education and corporate training providing solutions for enterprise-class customers such as Mt. Sinai Hospital, Children's Hospital of Los Angeles, Rutgers University, and Four Seasons Hotels and Resorts. Lambda Solutions is a Moodle certified services partner and a Totara Platinum Partner. The company has offices in the United States, Canada and Europe. For more information, please visit www.LambdaSolutions.net.

Contact our team

We want to talk to you if you're new to the market and looking for Moodle or Totara hosting and support, or if you need customization and consulting for your existing system. Our solutions combine a choice of robust hosting platforms seamless integration with your enterprise applications and friendly, easy to access support.

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RESOURCES	lambdasolutions.net/moodle-resources

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✔ Totara & Moodle Managed Hosting

✔ Totara & Moodle Implementation

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✔ Professional Services

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