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Qnect and BuildingPoint Canada Making Steel Smarter Together
Qnect LLC expands its reseller network in Canada with BuildingPoint Canada

[HADLEY, Mass, December 5, 2019] - Qnect LLC expands its reseller network in Canada by entering a partnership with BuildingPoint Canada.

Qnect, a connection design and engineering SaaS application for the structural steel community, has announced a partnership with BuildingPoint Canada to sell and support Qnect across Canada.

With offices in Vancouver, Toronto and Montréal, BuildingPoint Canada is a Trimble-supported partner for the construction industry on a mission to improve construction productivity and profitability. BuildingPoint Canada will take Qnect's patented connection design and engineering SaaS application to their rapidly growing customer base.

"We are delighted to announce our partnership with Qnect," said Graham Corsar, Manager, Constructible Technology Delivery for BuildingPoint Canada. "We seek partnerships with solutions that help our customers become more productive and ultimately deliver the best projects safely and profitably. Qnect meets and exceeds those expectations. Just look at what Scott Melnick with AISC (American Institute for Steel Construction) said about Qnect."

Corsar's reference to Melnick's quote is taken from the Oct 2019 announcement of AISC's 2025 initiative which said, "Qnect is revolutionizing connection design and conservatively reduces the time it takes design engineers and fabricators to collaborate on approved shop and erection drawings by more than 70%."

Jef Sharp, Qnect's CEO adds, "we're excited to have BuildingPoint Canada's depth of talent represent Qnect in Canada. It's a growing market for us and we know they can accelerate that growth. Qnect truly does make steel smarter and together with BuildingPoint Canada, we expect to accelerate productivity gains for steel projects across North America.

About Qnect, LLC

Qnect, delivers fast, intelligent, cloud-based connection software (SaaS) for fabricators, engineers, owners and steel detailers, who seek efficiency, quality, increased profits and better-managed schedules. Qnect automates structural steel connection design capable of detailing 1,000s of steel connections in minutes. Steel Just Got Smarter.

About BuildingPoint Canada

BuildingPoint Canada is part of a Trimble-supported network of select team members who have proven track records as supportive partners for the construction industry. BuildingPoint Canada's mission is to improve productivity and profitability in construction with practical applications of proven technology. This includes truly constructible modeling, fast & accurate measurement of time, location and quality, and effective management of labour, equipment and materials.

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