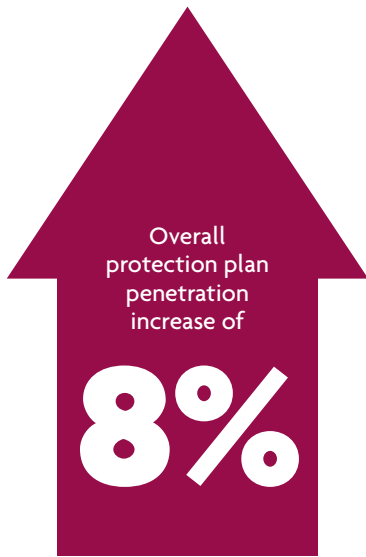


Carriers Enjoy The Fortegra Advantage

A Fortegra partnership can do wonders for a carrier's business. Need proof? Check out the stats below or take in the full case study on how Alaska's GCI made the switch to Fortegra's ProtectCELL product lineup—and isn't looking back.

A BETTER CUSTOMER EXPERIENCE



• Negative profit per customer with old provider

'We see Fortegra as a big part of our future. Our next plan is to launch a fully supported commercial protection product focusing on GCI's large commercial customers.'

– Thomas Studer, Senior Manager – GCI



100%

customer conversion from old provider to Fortegra

• Over 50% increase from initial customer base



FORTEGRA®



100%

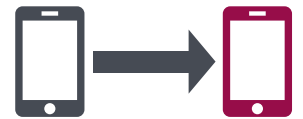
increase in profit per customer with Fortegra



of devices shipped within 1 business day

95%

of devices sent out are 'like for like'



Remaining 5% are upgrades

At Fortegra, our chief goal is to provide both clients and consumers a better experience. We believe in it so much, we made it our tagline: Experience More. And because we're not just an insurance company dabbling in retail, but a retail-driven company offering warranty solutions, we can deliver on that promise to be not just a vendor, but a true partner.

Experience a true partnership. Contact Fortegra today.

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