



Accounting Manager

Company Description:

Blue Pillar connects the Energy Things that power our world. The only IoT solution to unite all Energy Things onto a single platform, Blue Pillar unleashes the power of real-time data to strengthen critical infrastructure and accelerate business. Blue Pillar's Aurora® is automated through a template-driven process where security is built-in from sensor to cloud. With Blue Pillar, companies have unprecedented insight into their energy needs to become more efficient and have peace of mind that when the grid goes down, their business will continue forward. Learn more at bluepillar.com or on Twitter at [@bluepillarinc](https://twitter.com/bluepillarinc).

As a company, Blue Pillar is a dynamic place where you can make an immediate impact. We value perseverance, innovation, and a focus on results as defining traits to the core of our organization. We have extremely high expectations for our teammates and focus on providing the rewards, recognition, and opportunities for growth that come along with achieving those results. We're looking for candidates to join our team that share these same traits and a passion for defining the future of this emerging industry. If this sounds like you, please review the opportunity below and consider joining our team.

For more information, visit: www.bluepillar.com.

Job Description:

This position is part of the corporate management team and is responsible for establishing and managing sound financial policies, procedures, controls, and reporting systems. This individual will have leadership responsibility for the accounting organization, as well as the creation of Blue Pillar's monthly, quarterly and annual financial statements. These responsibilities also include leading the annual budget process and providing accounting and finance support on various aspects of the expanding business. This position will supervise two accounting staff and potential outsourced service providers.

Reports To: Vice President of Finance and Business Operations

Location: Frederick, Maryland

Position expectations:

- Maintains high-quality accounting staff by coaching and counseling employees, monitoring departmental progress and appraising results.
- Generates the monthly, quarterly and annual GAAP financial statements for the Company, including providing variance analysis and insights on the results.
- Maintain accurate reporting of general ledger transactions that is consistent with GAAP and other industry-related accounting policies.
- Provide monthly management reports to evaluate the Company's performance and coordinate corporate initiatives to continually advance the business.
- Leads the annual budget process with key drivers of changes from prior years.
- Facilitate the annual audit of the Company's financial statements. Work with auditors to understand any new accounting regulations and their impact on the Company. Ensure appropriate controls are in place.
- Manage A/P, billing, and collection processes to ensure that they are handled accurately, efficiently and timely.
- Ownership over tax and compliance related matters with the VP of Finance and our tax partners.
- Assist in the development of quarterly Board Meeting materials and coordination with Directors on requested financial and operational reporting
- Work with corporate legal counsel to ensure the Company complies with federal, state, and local requirements by studying existing and new legislation, enforcing adherence to requirements, and filing financial reports.
- Identify potential cost savings and process improvements for the Company.
- Support implementation of new technology solutions for the Company's financial systems.

General Experience and Knowledge

Required

- BS in Accounting or Finance
- 7+ years of experience in finance / accounting with supervisory experience
- Proficient in Microsoft applications (Excel, Word and PowerPoint). Requires the use of charts and pivot tables and other advanced features of excel.
- Savviness with accounting systems
- Effective management skills to plan, organize, and implement objectives independently.
- Experienced decision maker able to address complex issues and present a recommendation for review by Executive Management and the Board of Directors.
- Effective coach, mentor and manager of accounting staff.
- Personal initiative to manage the Company's financial processes and department independently.
- Business Partnering: Be able to effectively partner with other department personnel and external contacts by establishing a good rapport and credibility.

Nice-to-haves

- CPA credentials (or in process of obtaining)
- Experience with Great Plains (MS Dynamics) financial accounting system
- Software revenue recognition experience (particularly with revenue recognition policies ASC 985-605 and ASC 605-25)
- Previous experience in a startup environment and/or the energy space

Please submit cover letter and resume to careers@bluepillar.com.