

“Management gets a real-time, aggregate view of key issues.”



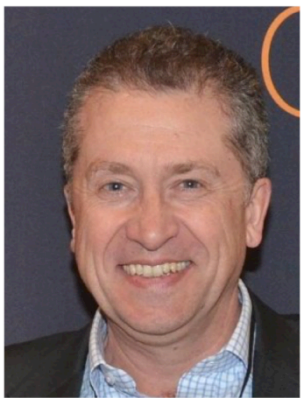
Orange manages the deployment of 600 stores with One2Team

*“One2team helped us manage a **complex project** with **limited resources**.*

*With One2team, not only did we secure the planning process for our store **renovation** program, but we also accelerated our execution pace, increasing by +15% our **team productivity**.*

*One2team **was easy to set up** and their customer support was key to help us bring to fruition the benefits from the solution.*

*Our **operations now run on One2team** and everyone has access to a comprehensive global view of what is going on.”*



Thierry Jeanselme

Program Director
“Deployment
of new stores”



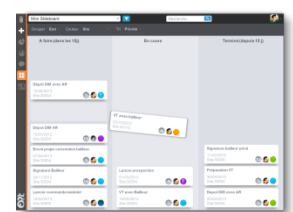
Cockpit



Mapping



Mobility



Slideboard



Context

- Deployment of a new store concept in 600 Orange stores.
- Multiple internal and external stakeholders, vendors and contractors.
- Critical and strategic business impact of new stores rollout.

Objectives

- Control timetable to achieve sales targets with on-schedule opening of new stores.
- Structure and organize project management around a shared framework.
- Share documents with a team spread over 600 sites nationwide.
- Facilitate communication with sub-contractors and manage client-supplier relationship.

Solution

Phase 1

- File centralization and document management.
- Project management of store renovations by milestones.
- Order management (e.g. purchase orders, quotes, work completion signoffs).

Phase 2

- Investment management with investment scheduling over time.
- Program management of renovations across partner networks.

Phase 3

- Monitoring of upstream real estate search and acquisition.

Results

- Industrialized company-wide deployment process across functions.
- Accelerated pace of deployment delivery without increasing team size.
- Aggregated data along two critical dimensions: operational delivery and financial investment.
- Shared project reference data accessible to all stakeholders in real-time.
- Improved forecasting and risk mitigation with real-time view of key milestones status.

About One2Team...

One2Team is the collaborative project and program management solution for multi-site deployments. With One2Team organizations achieve real-time, unified visibility of project progress, anticipate problems before they occur, accelerate growth initiatives and increase profit margins. With 13,000 users in 50 countries and \$130 billion in project assets managed, One2Team is the end-2-end solution for telecommunications, infrastructure and retail deployment planning and execution.

