

# Business Process Automation

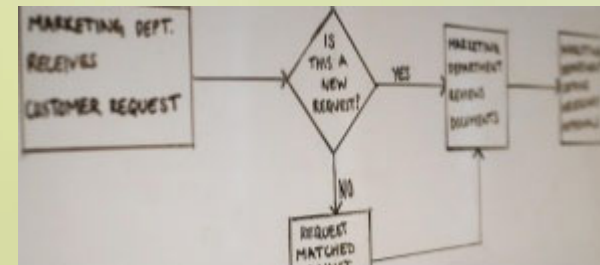
Edward Shropshire  
Director

November 2018

  
we're ready

# What is Business Process Automation?

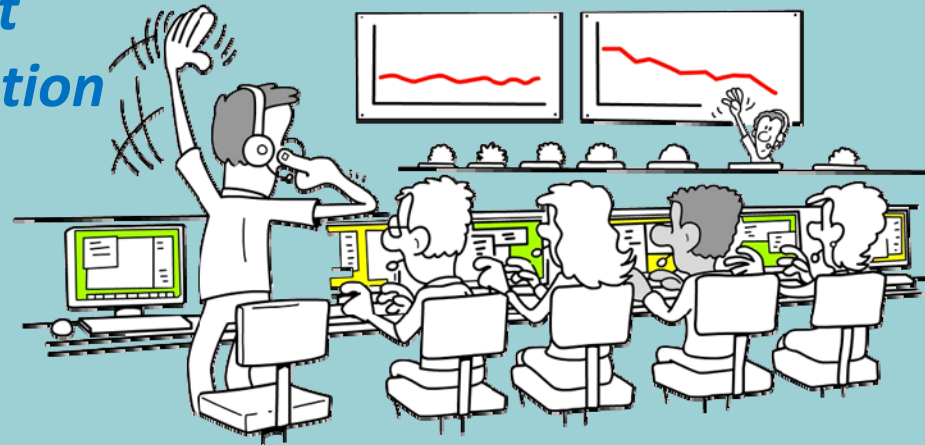
Leveraging technology to *transform* and streamline a *manual process* so that it becomes more *cost and time efficient*



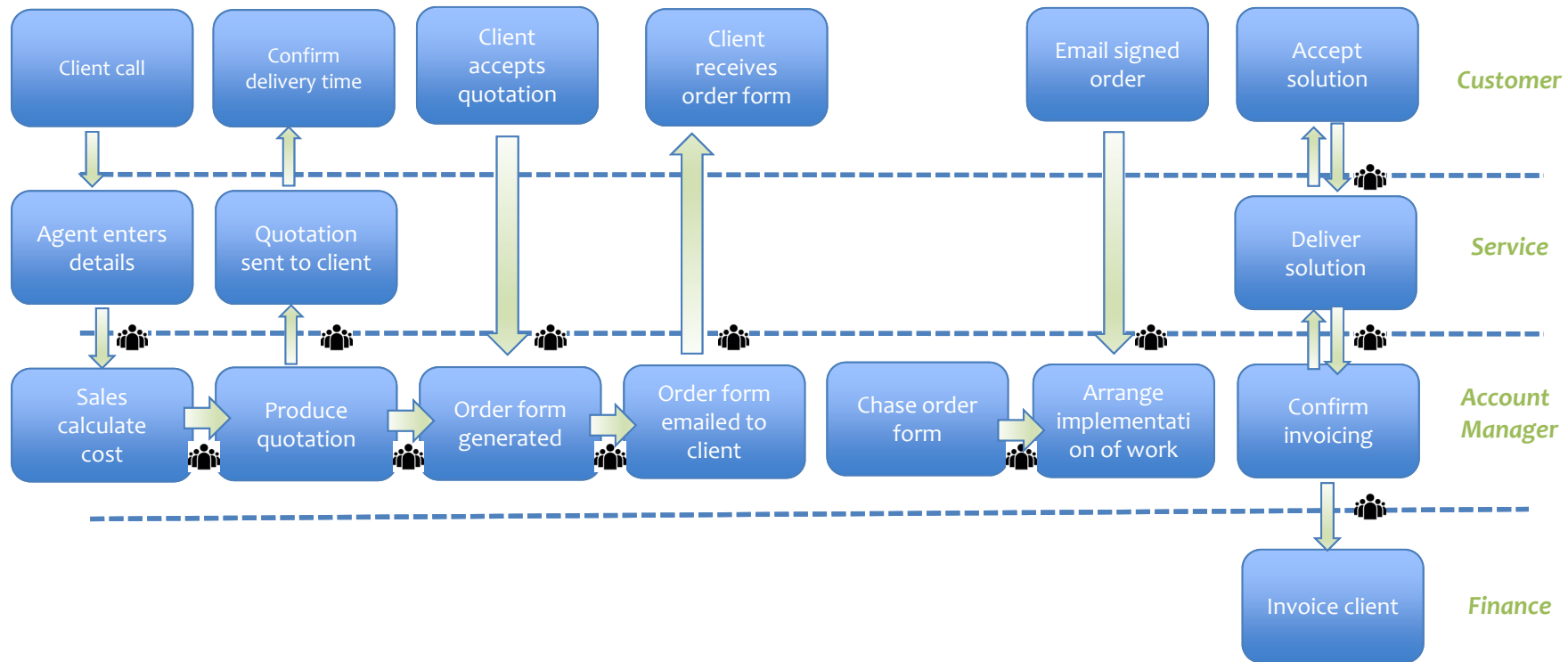
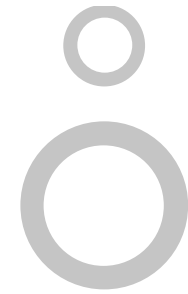
# Example – Aquarium Software

Aquarium support team

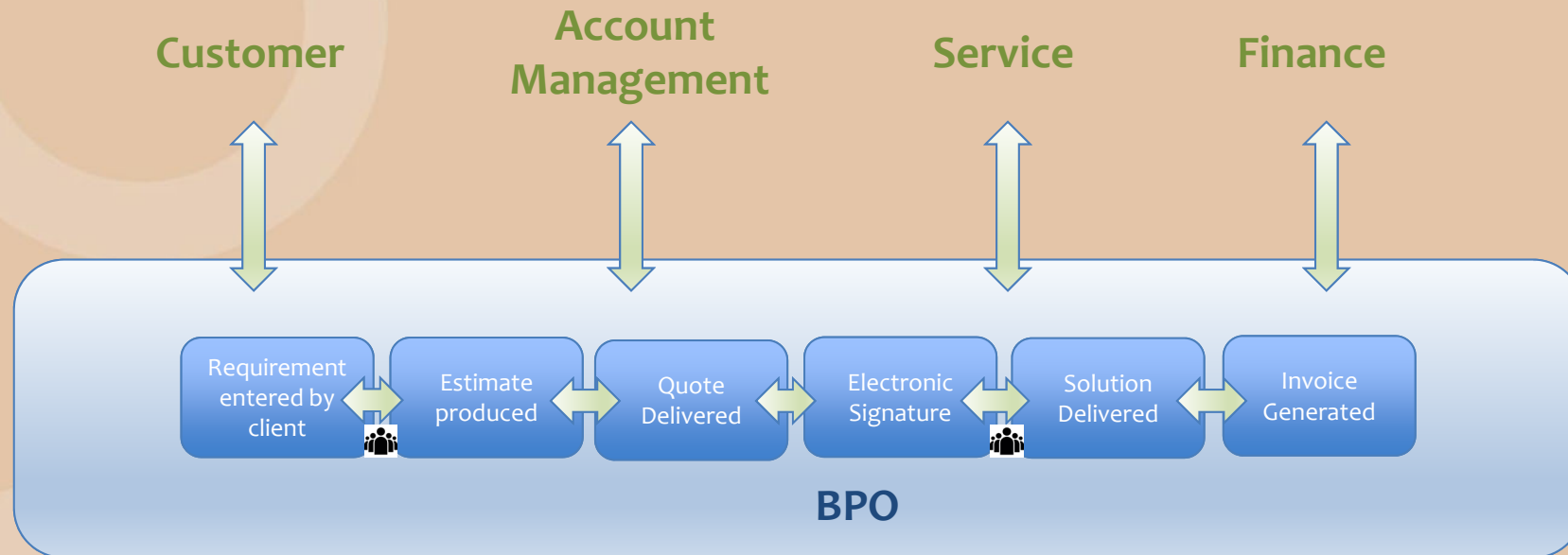
- *Simple client work request*
- *Requirements documentation*
- *Estimation*
- *Quotation*
- *Signed order*
- *Execution*



# Aquarium Software Service Request



# Drinking our own Champagne



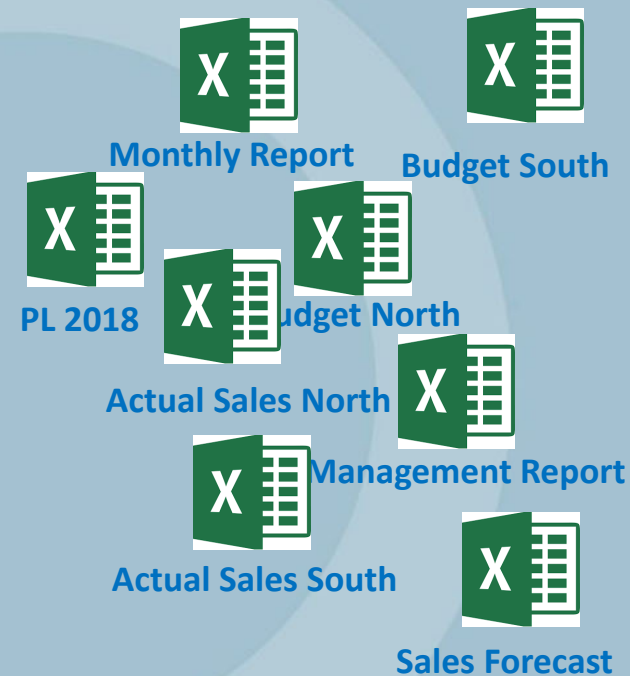
Aquarium process diagram

# Productivity Enhancements

## Finance Reporting

- Excessive Maintenance
- Single User
- Inconsistent
- Insecure
- Limited Analysis

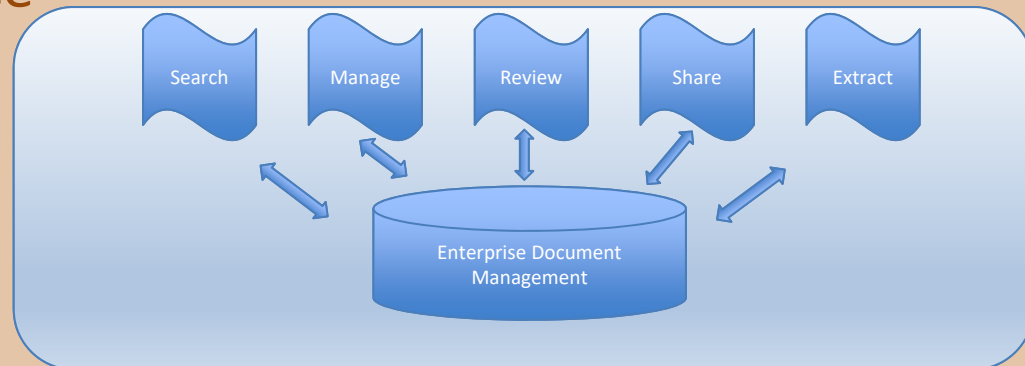
Sales – Pipeline Reports - 46830



# Productivity Enhancements

## *Contract Management*

- Reduced storage space
- Enhanced security
- Improved compliance
- Easy retrieval
- Better collaboration
- Backup and DR

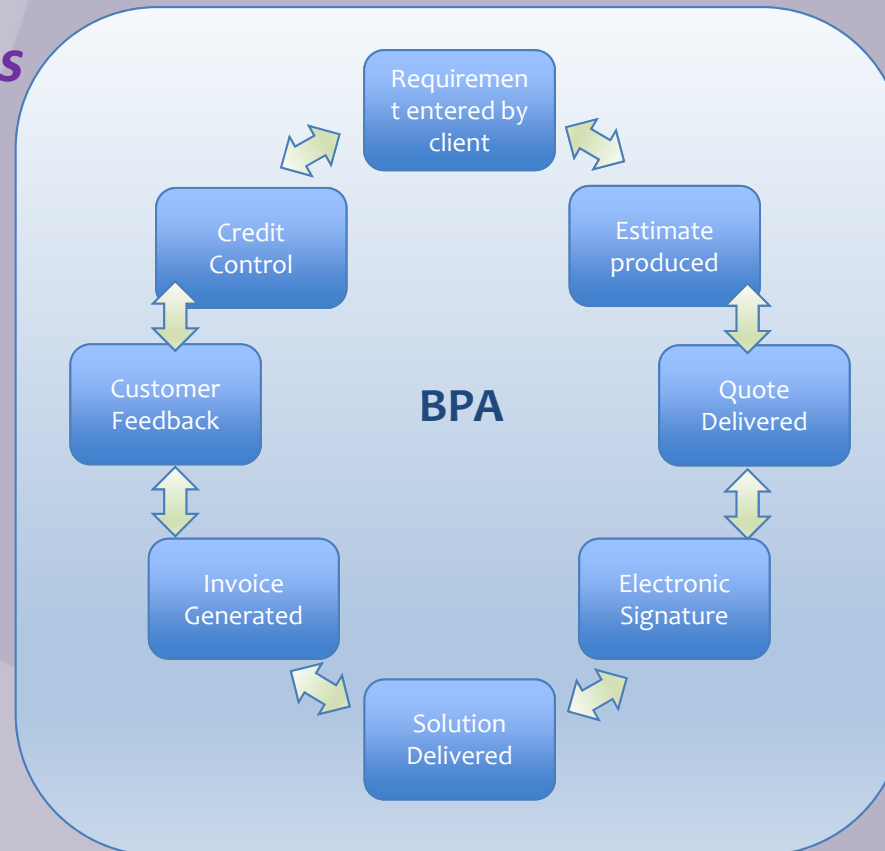


Document History – Customer Details

# Future Proof Processes

## *Incremental Improvements*

- Process componentisation
- Ongoing process analysis
- Automation opportunities
- Integration opportunities





# Benefits of process automation

Customer

Accuracy

Response

Flexibility

Employee

Value

Satisfaction

Recognition

Company

Growth

Consistency

Productivity

# Thank you

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