

Sell ThriveCloud & Disaster Recovery Solutions and CASH IN!

Effective: January 1, 2020 - March 31, 2020

Exclusive SPIFF for Thrive Partners.

Thrive is pleased to announce a new incentive program for Channel Partners. Sell **ThriveCloud** and **Disaster Recovery Solutions** and cash in!

As IT management continues to evolve, it is no longer about expanding digital infrastructure operations from inside the traditional office walls to the Cloud, but rather, going far beyond.

Through its flexible and powerful Application Performance Platform, Thrive delivers NextGen managed services designed to optimize business performance, enable scalability, and future-proof digital infrastructure operations. Thrive's services are fully customizable, which ensures each customer receives a tailored strategy, access to the latest in on-premise and Cloud technologies optimized for their business applications, advanced security, compliance and governance.

Revenue must close between January 1, 2020 and March 31, 2020

***Excludes Thrive provided Azure Cloud services**



Thrive's unique ThriveCloud platform offers the stability and power of Enterprise-class Cloud infrastructure. Thrive will architect, migrate and manage applications in our National Datacenter Private Cloud Footprint on VMware & Hyper-V utilizing a best in breed approach to security, reliability and performance.

Disaster Recovery

Thrive's flexible portfolio of physical, virtual and Cloud-based disaster recovery solutions provides Disaster Recovery in our National Datacenter Private Cloud Footprint using Zerto, Veeam and Thrive RecoveryCloud. Thrive can deliver Enterprise-class business continuity for organizations of any size.

MRR	SPIFF	TERM
\$5K - \$15.9K	75%	36 months
\$16K - \$30.9K	100%	36 months
\$31K+	125%	36 months

Terms & Conditions

- ◆ Applies to closed deals over \$5K MRR with minimum 36 months contract.
- ◆ Standard commission rates apply in addition to incentive.
- ◆ Channel Partners will be paid separately outside the regular commission process.
- ◆ Pay-out based on the MRR stated in a valid Customer Order signed and submitted by customer and accepted by Thrive in accordance with the standard process.
- ◆ Qualifying Customer Order must be submitted by March 31, 2020.
- ◆ SPIFF payout will be made 60 days following the signed order.
- ◆ This incentive cannot be combined with any other current channel incentives or promotions.
- ◆ Applies to new logo customers and existing customers ordering net-new services.
- ◆ Renewals and/or replacement services (e.g. ported or upgraded services) will not qualify for incentive.
- ◆ Thrive reserves the right to end, modify or deny any claim under this Promotion.
- ◆ Program Changes: Thrive may modify, suspend, amend, or terminate the Promotion at any time and without prior notice or consent by participants. Thrive specifically reserves the right to change the Promotion in a manner that may modify or eliminate the amount of monetary rewards that may otherwise be payable under this Promotion. No designee, may modify, suspend, amend or terminate this Promotion.
- ◆ To be effective, any modification, suspension or amendment of the Promotion must be authorized in writing by VP of Thrive Channel or SVP of Thrive.

CONTACT

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