



# EARN MORE IN Q2!

## Sell Thrive Disaster Recovery.

Effective: April 1 - June 30, 2019

### Thrive's Q2 Channel Partner SPIFF.

Sell Thrive Disaster Recovery and EARN MORE!

Thrive's cutting-edge physical, virtual and cloud-based disaster recovery solutions provide Disaster Recovery & Backup in our National Private & Public Cloud Footprint using ThriveCloud & Microsoft Azure.

As the premier Cybersecurity & Multi-Cloud Management Services Provider in the United States, Thrive combines extensive technical engineering resources with a suite of Next Generation Managed Services to enable peak performance of customer applications 24 x 7 x 365.

Thrive delivers mission-critical business continuity solutions throughout small businesses, mid-market and enterprises.

Revenue must close between April 1 and June 30, 2019.

MRR	SPIFF	TERM
\$5K - \$15.9K	75%	36 months
\$16K - \$30.9K	100%	36 months
\$31K+	125%	36 months

**Terms & Conditions**

- Applies to closed deals over \$5K MRR with minimum 36 months contract.
- Standard commission rates apply in addition to incentive.
- Channel Partners will be paid separately outside the regular commission process.
- Pay-out based on the MRR stated in a valid Customer Order signed and submitted by customer and accepted by Thrive in accordance with the standard process.
- Qualifying Customer Order must be submitted by June 30, 2019.
- SPIFF payout will be made 60 days following the signed order.
- This incentive cannot be combined with any other current channel incentives or promotions.
- Applies to new logo customers and existing customers ordering net-new services.
- Renewals and/or replacement services (e.g. ported or upgraded services) will not qualify for incentive.
- Thrive reserves the right to end, modify or deny any claim under this Promotion.
- Program Changes: Thrive may modify, suspend, amend, or terminate the Promotion at any time and without prior notice or consent by participants. Thrive specifically reserves the right to change the Promotion in a manner that may modify or eliminate the amount of monetary rewards that may otherwise be payable under this Promotion. No designee, may modify, suspend, amend or terminate this Promotion.
- To be effective, any modification, suspension or amendment of the Promotion must be authorized in writing by VP of Thrive Channel or SVP of Thrive.

**CONTACT**  
**Erik Young**  
 VP, Channel Sales  
 617.952.0351  
[eyoung@thrivenetworks.com](mailto:eyoung@thrivenetworks.com)

