

Q4 SPIFF

Sell Thrive's Managed SIEMaaS and CASH OUT!

Effective: October 1, 2019 - December 31, 2019

Exclusive SPIFF for Thrive Partners.

Thrive is pleased to announce a new incentive program for Channel Partners. Sell Thrive Managed SIEMaaS and CASH OUT!

Revenue must close between October 1, 2019 and December 31, 2019

Thrive Managed SIEMaaS Powered by Fortinet FortiSIEM

Powered by the robust Fortinet FortiSIEM platform, Thrive Managed SIEMaaS delivers advanced data correlation and real-time analytics, made possible by FortiSIEM Machine Learning and User and Entity Behavior Analytics (UEBA), plus the expert backing of FortiGuard Labs, with decades of experience providing enterprise-class security intelligence.

- Real-Time, Automated Infrastructure Discovery and Application Discovery Engine (CMDB)
- User and Entity Behavior Analysis (UEBA)
- Cross Correlation of SOC & NOC Analytics
- Out-of-the-Box Compliance Reports
- Machine Learning powers threat detection without the need for manual rules
- Real Time Analysis of Security & Network Threats

MRR	SPIFF	TERM
\$5K - \$15.9K	75%	36 months
\$16K - \$30.9K	100%	36 months
\$31K+	125%	36 months



Terms & Conditions

- Applies to closed deals over \$5K MRR with minimum 36 months contract.
- Standard commission rates apply in addition to incentive.
- Channel Partners will be paid separately outside the regular commission process.
- Pay-out based on the MRR stated in a valid Customer Order signed and submitted by customer and accepted by Thrive in accordance with the standard process.
- Qualifying Customer Order must be submitted by December 31, 2019.
- SPIFF payout will be made 60 days following the signed order.
- This incentive cannot be combined with any other current channel incentives or promotions.
- Applies to new logo customers and existing customers ordering net--new services.
- Renewals and/or replacement services (e.g. ported or upgraded services) will not qualify for incentive.
- Thrive reserves the right to end, modify or deny any claim under this Promotion.
- Program Changes: Thrive may modify, suspend, amend, or terminate the Promotion at any time and without prior notice or consent by participants. Thrive specifically reserves the right to change the Promotion in a manner that may modify or eliminate the amount of monetary rewards that may otherwise be payable under this Promotion. No designee, may modify, suspend, amend or terminate this Promotion.
- To be effective, any modification, suspension or amendment of the Promotion must be authorized in writing by VP of Thrive Channel or SVP of Thrive.

CONTACT

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