

## 3 DIFFERENTIATORS

- ◆ Team of 250 highly experienced engineers with a wide variety of collective expertise to both craft and deliver the right solutions to help maximize the client's technology ROI
- ◆ Industry leading automated self service Managed Services Platform back by ServiceNow delivering your customer the optimal client experience
- Methodology focused on ensuring clients and partners have access to the latest Cloud and on-premise technologies, advanced cyber security best practices, networking solutions, and compliance assistance.

# 2 CASE STUDIES

#### **Boston Celtics**

"The Boston Celtics have been working with Thrive for over 14 years. We value the technical expertise they bring as an extension of our IT team. We opened the Auerbach Center in 2018, a new 77,000 square foot practice facility, bringing with it a large IT undertaking. Thrive provided technology expertise and project management as it related to our core infrastructure, storage, and computing environments. With the additional assistance and expertise of Thrive, we were able to open the Auerbach Center on time, despite the complexity of the project. Thrive is also in charge of the implementation and management of our 0365 environment as well as contributing to our security strategy mainly through a regular patching cadence and on-going consultative guidance. We chose Thrive because we value their expertise in IT implementations for businesses and projects of all sizes, and for their high-level service delivery. They enable me and my team to focus on the unique elements and needs of a professional sports organization." Jay Wessland- CTO

#### **Moss Associates**

"Moss Associates has worked with Thrive for 4 years, they have provided us with a deep technical competency in Data Centers, Networking, Help Desk, Managed Backups, and Security including Mobile Device Management. Thrive's service level provides the highly skilled competency of a big company and the service level of a friend next door. This combination of superior service and advanced technical solutions has made Thrive one of our most trusted technology partners." JT Sayfie- CIO

### THING TO REMEMBER

Thrive delivers full end to end IT outsourcing or individual components depending upon the client's business and technical goals, all managed and orchestrated through one pane of glass. Based on today's customer landscape (growing IT talent gap, lack of processes, tools and expertise, importance of IT to the business) we are seeing our fastest growth around Cyber Security, Cloud and business continuity. Thrive takes a consultative approach to understand each client's IT environment and goals, then carefully creates a roadmap to best achieve them. Thrive's Dedicated Support Pod Model assigns each client to a dedicated POC making for seamless communication and alignment by vertical.