



HR Vocabulary for Negotiations - Cheatsheet

Use this cheat sheet to fill it out with your own vocabulary and expressions. You can either download it and keep adding words, or print it out and take it with you.

Salary Word List

Add here all the words related to salary.

Term	Meaning	Example

Perks and Benefits Word List

Any difficult terms related to perks and benefits? Add them here!

Term	Meaning	Example

Negotiation Word List

These terms should help you negotiate with candidates.

Term	Meaning	Example

Negotiation Phrases & Idiomatic Expressions

These are more advanced phrases and idiomatic expressions that will help you sound like a native speaker.

Phrase	Meaning	Example

Check out our HR Expert Series:

[PART 1 - Job Descriptions](#) | [PART 2 - Interviews](#) | [PART 3 - Negotiations](#)