



# PRESS RELEASE

1NCE and Cumulocity IoT combine expertise and simplify joint customer projects

**Cologne, 27/11/2019** – The IoT mobile operator 1NCE and the IoT platform Cumulocity IoT of Software AG have pooled their expertise to offer joint customers the technical integration of their services. The integration simplifies IoT projects for customers who can now manage their 1NCE IoT flat rate with just a few clicks using Cumulocity IoT's easy-to-use dashboard.

By technically integrating their services, Cumulocity IoT and 1NCE make it easier for small and medium-sized customers to manage their IoT solutions.

"Our IoT flat rate for only 10 euros for 10 years use is not only price-attractive, but also easy to administer, especially when connecting a large number of small IoT devices with long running times", explains Alexander P. Sator, Managing Director of 1NCE. "Topics such as cost monitoring, contract prolongation or monthly invoicing are no longer necessary and thus minimise the administrative effort on the customer's side. Providing connectivity is only a small part of the IoT value chain. The opportunity for digitization lies in the creation of new IoT business models and we are opening the door for this with our tariff. We are pleased that our tariff is now integrated in Software AG's Cumulocity IoT".

#### **About Software AG:**

Software AG offers Freedom as a Service. We reimagine integration, spark business transformation and enable fast innovation on the Internet of Things so you can pioneer differentiating business models. We give you the freedom to connect and integrate any technology—from app to edge. We help you free data from silos so it's shareable, usable and powerful—enabling you to make the best decisions and unlock entirely new possibilities for growth. Learn more about Software AG and Freedom as a Service at [www.softwareag.com](http://www.softwareag.com).

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#### **About 1NCE:**

1NCE is the first fully-fledged IoT network carrier in the world to offer fast, secure and reliable connectivity services at low cost based on an IoT flat rate. This makes IoT applications such as tank maintenance, smart metering or vehicle telematics affordable. The "1NCE in a Lifetime Fee" includes 500 MB data volume, 250 SMS and free access to the 1NCE Connectivity Management Platform via Internet and API. To provide the service, 1NCE cooperates with Deutsche Telekom AG and its roaming partners and supports all common mobile communications standards (2G, 3G, 4G, NB-IoT). In addition to direct sales of IoT mobile connectivity, 1NCE also offers its technology to mobile network operators via a Platform-as-a-Service solution. The company headquartered in Cologne offers its flat rate almost world-wide. 1NCE GmbH was founded in 2017 together with Deutsche Telekom AG and has 60 staff in Cologne, Hamburg, London, Rome, Paris and Riga. For more information, please see [www.1nce.com](http://www.1nce.com)



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