



PRESS RELEASE

1NCE to extend global connectivity offering to China

COLOGNE, 10/25/2018 – 1NCE, the provider of the world's first IoT flat rate (powered by Deutsche Telekom), has announced plans to expand the global footprint of its IoT connectivity solution: As of now, customers will be able to use temporary 2G/3G roaming (for non-permanent applications) in China. The recent deployment is part of the company's global growth strategy.

"We are continuing our growth path by expanding our global network coverage at a steady and fast pace" said Alexander Sator, Founder and CEO of 1NCE. "By providing temporary roaming in China we search to satisfy the connectivity needs of our European customer base."

Only in September, the company had announced the expansion of its offering to Russia, Belarus and Ukraine. Besides these regions, 1NCE already offers seamless connectivity all over Europe (EU 28+2) and the USA (USA also for non-permanent applications). The portfolio consist of different bearer technologies, especially multimode NB IOT, 2G and 3G.

China: A global IoT hot spot

China is one of the fastest growing markets for IoT applications in the world. The analyst firm MarketsandMarkets estimates the value of the Chinese IoT market to be 121 billion US dollars by 2022.

„For many of our customers, the Chinese market is an important region to address, for example within the scope of logistics or industrial use cases that require temporary connectivity in China" said Kim Juchem, COO of 1NCE. "We are therefore extremely pleased that they can also benefit from the advantages of the 1NCE Lifetime Fee in this new region".

Leading the way to a new global standard in IoT connectivity

With the 1NCE Lifetime Fee, 1NCE offers the world's first flat rate solution for the Internet of Things: For a one-time fee of 10 euros, customers receive a data volume of 500 MB as well as 250 SMS messages, which they can use over the entire lifetime of the device. As a strategic partner of Deutsche Telekom, 1NCE guarantees highest connection security and best network coverage in a constantly increasing number of geographies all over the world.

"The recent deployment underlines our commitment to create a new global standard for IoT connectivity. Together with our partner Deutsche Telekom we want to be able to offer a truly global IoT connectivity solution by 2019," said Alexander Sator. „Expanding our network coverage to China, marks an important milestone on this path."

For further information please visit www.1nce.com or contact us at info@1nce.com.

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About 1NCE GmbH:

As an IoT-native company, 1NCE is the first Tier 1 IoT carrier. 1NCE helps its customers to implement new IoT deployments as quickly and easily as possible due to the unique 1NCE Lifetime Fee – the world's first IoT flat rate, which includes 500 MB of data volume, 250 SMS and free access to the 1NCE Connectivity Management Platform via web and API. The company offers fast, secure and reliable IoT network connections specifically designed for long-lasting B2B applications, such as Asset Tracking, Tank Monitoring, Vehicle Telematics, Smart Metering and Waste Management.

In cooperation with its partner and host network Deutsche Telekom AG, 1NCE guarantees transparent IoT connectivity in numerous regions, with special focus on Europe and a steady coverage growth in countries like Russia, China and the USA.

<https://www.1nce.com>

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