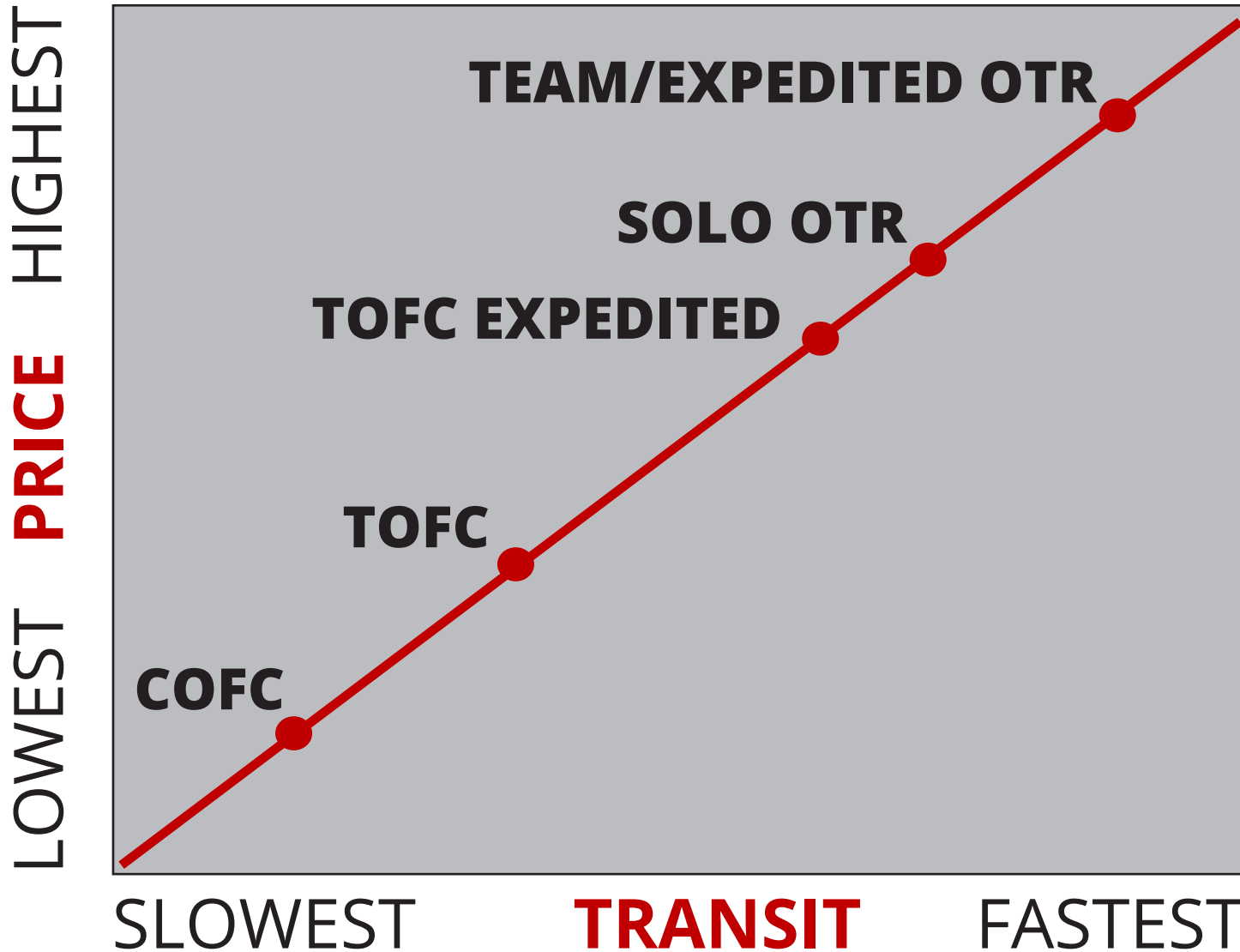


SHIPMENT PRICE/TRANSIT COMPARISON CHART



TERMINOLOGY:

COFC: Container on Flatcar - A dray provider picks up rail container at origin ramp. Container is taken over-the-road (OTR) to shipper's dock where it is loaded and returned to the origin ramp to be loaded onto the train. Container moves via rail to destination ramp where it is taken off and then moved OTR to the consignee then returned empty to the destination ramp.

TOFC: Trailer on Flatcar - A standard OTR trailer is taken to the shipper's dock where the freight is loaded and then taken to the origin ramp. OTR trailer is loaded and secured on a flatcar. The trailer moves via rail to the destination ramp. Trailer is taken off the rail and then moves OTR to the consignee.

AVERITT

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