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**UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA  
WESTERN DIVISION**

IN RE AMGEN INC.  
SECURITIES LITIGATION

**CASE NO. CV 07-2536 PSG (PLAx)**

**Honorable Philip S. Gutierrez**

**CLASS REPRESENTATIVE'S  
MEMORANDUM OF POINTS AND  
AUTHORITIES IN SUPPORT OF  
MOTION FOR FINAL APPROVAL  
OF CLASS ACTION SETTLEMENT  
AND PLAN OF ALLOCATION**

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1           Lead Plaintiff and Class Representative Connecticut Retirement Plans and  
2 Trust Funds (“Lead Plaintiff” or “Class Representative”) respectfully submits this  
3 memorandum of points and authorities in support of its motion, pursuant to Fed.  
4 R. Civ. P. 23(e), for final approval of the proposed settlement of this securities  
5 fraud class action (the “Settlement”) and the proposed plan of allocation for the  
6 proceeds of the Settlement (“Plan of Allocation”).<sup>1</sup> The terms of the Settlement  
7 are set forth in the Stipulation and Agreement of Settlement, dated as of July 20,  
8 2016 (the “Stipulation”), which was previously filed with the Court and  
9 preliminarily approved on August 9, 2016. ECF No. 587.

10 **I.       PRELIMINARY STATEMENT**

11           The Settlement provides for the payment of \$95 million in cash by, or on  
12 behalf of, Defendants and, if approved by the Court, will resolve *nine years* of  
13 hard-fought litigation, in which the Parties reached an agreement in principle to  
14 settle just nine days before summary judgment motions were to be argued and 27  
15 days before trial was scheduled to begin.

16           As discussed herein and in the Declaration of Christopher J. McDonald in  
17 Support of (I) Class Representative’s Motion for Final Approval of Class Action  
18 Settlement and Plan of Allocation, and (II) Class Counsel’s Motion for an Award  
19 of Attorneys’ Fees and Payment of Litigation Expenses, dated September 20,  
20 2016 (“McDonald Declaration” or “McDonald Decl.”), the history of this hotly  
21 contested case is well-known to the Court, as are the unique strengths and  
22 challenges of the claims.<sup>2</sup> The claims asserted by Class Representative were  
23

24 <sup>1</sup> All capitalized terms used herein are defined in the Stipulation and have the  
25 same meaning as set forth therein. ECF No. 581-3.

26 <sup>2</sup> The Court is respectfully referred to the accompanying McDonald Declaration,  
27 which is incorporated herein by reference, for a detailed history of the Action, the  
28 extensive efforts of Class Counsel, and the factors bearing on the reasonableness  
of the Settlement, Plan of Allocation of Settlement proceeds, and Class Counsel’s  
request for an award of attorneys’ fees and expenses. All exhibits referenced

(continued . . . )

1 carefully investigated and vigorously litigated. Defendants asserted strong  
2 defenses, adamantly denied liability, and were firm in their belief that Class  
3 Representative and the Class would not prevail.

4 The Settlement takes into account the specific risks and obstacles that Class  
5 Representative and the Class would face if litigation were to continue. Class  
6 Counsel is highly experienced in prosecuting securities class actions, and has  
7 concluded that the Settlement is an excellent recovery. This conclusion is based  
8 on, among other things, the substantial and certain recovery obtained when  
9 weighed against the significant risk, expense, and delay presented in continuing  
10 the Action through the completion of trial and inevitable post-trial motions and  
11 appeals; a complete analysis of the facts uncovered during expansive discovery;  
12 past experience in litigating complex actions similar to the present Action; and the  
13 serious disputes between the Parties concerning the merits and damages.  
14 McDonald Decl. ¶¶ 104-112, 141-145.

15 Accordingly, Class Representative respectfully requests that the Court:  
16 (i) finally approve the Settlement by entry of an order substantially in the form of  
17 the proposed Judgment and Order Approving Class Action Settlement (the  
18 “Judgment”), which was negotiated by the settling parties as Exhibit B to the  
19 Stipulation;<sup>3</sup> and (ii) approve the Plan of Allocation for distributing the Net  
20 Settlement Fund.

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22 \_\_\_\_\_  
23 (*... continued*)  
24 herein are annexed to the McDonald Declaration. For clarity, citations to exhibits  
25 that themselves have attached exhibits will be referenced as “Ex. - .” The first  
26 numerical reference refers to the designation of the entire exhibit attached to the  
27 McDonald Declaration and the second reference refers to the exhibit designation  
28 within the exhibit itself.

<sup>3</sup> Pursuant to Local Rule 5-4.4, the proposed Judgment is being filed herewith.  
However, because the October 4, 2016 deadline for exclusion requests and  
objections has not passed, a revised proposed Judgment may be re-submitted to  
the Court on or before October 18, 2016, together with Class Representative’s  
reply papers, in order to reflect any objections and new timely and valid exclusion

(*continued . . .*)

1 **II. BACKGROUND**

2 **A. History of the litigation.**

3 A more detailed description of the litigation is reported in the McDonald  
4 Declaration; however for context, the following overview is being provided. On  
5 April 17, 2007, an initial securities class action complaint, captioned *Kairalla v.*  
6 *Amgen Inc.*, No. CV 07-2536 PSG, was filed in this Court on behalf of Amgen  
7 investors. ECF No. 1. Soon thereafter, several other individuals and entities filed  
8 complaints with similar allegations against Amgen. ECF No. 82 at 2. By Order  
9 entered July 31, 2007, the Court consolidated the cases, appointed Connecticut  
10 Retirement as the Lead Plaintiff, and approved Lead Plaintiff's selection of  
11 Labaton Sucharow LLP to serve as Lead Counsel. ECF No. 82 at 9.

12 On October 1, 2007, Lead Plaintiff filed the 74-page Consolidated  
13 Amended Class Action Complaint ("Complaint") that named a total of ten  
14 defendants: Amgen and nine individuals, including senior officers and members  
15 of Amgen's Board of Directors. ECF No. 109. The Complaint was based upon  
16 Class Counsel's extensive factual investigation (*see id.* at pages 1, 3, 18-26),  
17 concerning Amgen's erythropoiesis-stimulating agents (or "ESAs"), Aranesp and  
18 Epogen, with particular focus on Aranesp. ESAs were approved by the Food and  
19 Drug Administration ("FDA") for use in certain anemic patients, including cancer  
20 patients with chemotherapy-induced anemia ("CIA"), to build their hemoglobin  
21 and red blood cell levels and thereby avoid transfusions. McDonald Decl. ¶ 18.

22 The Complaint alleged that Defendants made a series of materially false  
23 and misleading statements and omissions concerning the safety, marketing, and  
24 market demand of its ESAs, which rendered Defendants' Class Period public  
25

26 \_\_\_\_\_  
(... continued)

27 requests. To date, there have been no objections and 20 new exclusion requests,  
28 some of which are invalid. *See* Ex. 3 ¶ 18-20.



1 statements and the Company's periodic reports filed with the SEC materially false  
2 and misleading in violation of Section 10(b) of the Securities Exchange Act of  
3 1934 (the "Exchange Act"), and Rule 10b-5 promulgated thereunder. Compl.  
4 ¶¶ 208-222. The Complaint further alleged that, as a result of Defendants'  
5 misrepresentations, the price of Amgen's securities was artificially inflated during  
6 the Class Period and a series of corrective disclosures removed the artificial  
7 inflation causing investor losses. *Id.* ¶ 202.

8 On November 8, 2007, Defendants filed a motion to dismiss the  
9 Consolidated Amended Class Action Complaint. ECF No. 116. On February 1,  
10 2008, after full briefing and oral argument, the Court granted in part and denied in  
11 part Defendants' motion. ECF No. 137. The Court denied the motion as to Amgen  
12 and the Individual Defendants Kevin W. Sharer, George J. Morrow, Richard D.  
13 Nanula, and Roger M. Perlmutter. ECF No. 137. The Court granted the motion to  
14 dismiss as to other individuals. *Id.* Defendants filed their Answer to the Complaint  
15 on April 2, 2008. ECF No. 149.

16 On March 4, 2009, Lead Plaintiff moved to certify the class and to be  
17 appointed class representative. ECF Nos. 189-193. On April 29, 2009, Defendants  
18 challenged class certification on numerous grounds. ECF Nos. 198-206. On  
19 August 12, 2009, after full briefing and oral argument, the Court certified the  
20 Action for litigation purposes as a class action ("Class Certification Order"). ECF  
21 No. 246.

22 On August 28, 2009, Defendants sought permission to appeal the Class  
23 Certification Order to the United States Court of Appeals for the Ninth Circuit  
24 under Fed. R. Civ. P. 23(f). On December 11, 2009, the Court of Appeals granted  
25 Defendants' petition for permission to appeal this Court's Class Certification  
26 Order. ECF No. 261.

1 On December 30, 2009, Defendants sought a stay of further proceedings in  
2 this Court pending their Fed. R. Civ. P. 23(f) appeal, which this Court granted on  
3 February 2, 2010. ECF No. 297. On appeal, Defendants requested that the Ninth  
4 Circuit reverse the Class Certification Order on the ground that the District Court  
5 erred by omitting to consider materiality in finding whether questions of law or  
6 fact common to class members predominate over any questions affecting only  
7 individual members pursuant to Fed. R. Civ. P. 23(b)(3). On November 8, 2011,  
8 after full briefing and oral argument, the Ninth Circuit issued an Order affirming  
9 this Court's Class Certification Order. *Connecticut Retirement Plans and Trust*  
10 *Funds v. Amgen Inc.*, 660 F.3d 1170, 1177 (9th Cir. 2011) *aff'd*, 133 S. Ct. 1184  
11 (2013).

12 On June 11, 2012, the United States Supreme Court granted Defendants'  
13 petition for writ of certiorari to resolve a conflict among the Courts of Appeals  
14 over whether, before certifying a class action under Section 10(b) and Rule 10b-5,  
15 district courts must require plaintiffs to prove, and must allow defendants to  
16 present evidence rebutting, the element of materiality. After extensive briefing and  
17 oral argument, the Supreme Court issued an Order on February 27, 2013 affirming  
18 the judgment of the Court of Appeals for the Ninth Circuit. *See Amgen Inc. v.*  
19 *Connecticut Retirement Plans and Trust Funds*, 568 U.S. \_\_\_, 133 S. Ct. 1184  
20 (2013).

21 Following remand back to this Court, the Parties resumed discovery  
22 (discussed further below). On May 5, 2014, Class Representative filed an 89-page  
23 Corrected Second Amended Complaint (the "Amended Complaint"), which  
24 strengthened Class Representative's central allegations with additional evidence  
25 obtained in discovery as well as evidence arising from other developments  
26 including, in connection with Defendants' alleged off-label marketing of Aranesp,  
27 information concerning Amgen's December 18, 2012 plea of guilty to a criminal  
28

1 information charging Amgen with misbranding in violation of the Food, Drug,  
2 and Cosmetic Act. ECF No. 425. The Amended Complaint also alleged several  
3 new misstatements based on additional Amgen clinical trials of Aranesp, known  
4 as Study 161 and Study 145.<sup>4</sup>

5 As with the October 2007 Consolidated Amended Complaint, the  
6 allegations in the 2014 Amended Complaint relate principally to  
7 misrepresentations and omissions in violation of federal securities law focused  
8 primarily on the safety of Aranesp, the marketing of Aranesp, and the commercial  
9 prospects of Aranesp.

10 The alleged material misstatements and omissions, as set forth in the  
11 Amended Complaint, were alleged to have caused Amgen's securities to trade at  
12 artificially inflated prices during the Class Period. Class Representative alleged  
13 that those who purchased Amgen securities at artificially inflated prices were  
14 damaged when the truth was disclosed on February 16, 2007 and May 10 and 11,  
15 2007, and also when concealed risks materialized on March 9, 2007 and May 10  
16 and 11, 2007, causing the price inflation to be removed, which negatively  
17 impacted the price of Amgen securities.

18 On May 13, 2014, Defendants filed a motion to dismiss the Amended  
19 Complaint, which Class Representative opposed. ECF No. 428, 436, and 444. By  
20 Order dated August 4, 2014, the Court denied Defendants' motion in large part.  
21 ECF No. 447.

22 On September 18, 2015, Class Representative filed a motion to approve the  
23 Notice and Summary Notice of Pendency of Class Action. ECF No. 504. On  
24 November 10, 2015, the Court approved the Notice of Pendency of Class Action  
25

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26 <sup>4</sup> Study 161 was an Amgen-sponsored clinical trial that tested Aranesp in patients  
27 with CIA suffering from lymphoproliferative malignancies. Study 145 was an  
28 Amgen-sponsored clinical trial that tested Aranesp in patients with CIA suffering  
from small cell lung cancer ("SCLC").

1 and the Summary Notice of Pendency of Class Action prepared by Class Counsel.  
2 ECF No. 506. Beginning with the initial mailing on December 3, 2015, the Notice  
3 of Pendency of Class Action was mailed to over 20,000 potential Class members.  
4 ECF No. 517, at ¶ 9. As set forth in the Declaration of Stephanie A. Thurin Re  
5 Notice of Pendency Dissemination and Publication, dated March 8, 2016, Epiq  
6 received 72 requests that were timely, contained all of the information required by  
7 the Court, and were valid. ECF No. 517-3.

8 The Parties have completed extensive class, fact, and expert discovery  
9 which included: (i) Defendants' production of more than 22 million pages of  
10 documents; (ii) production of documents by more than a dozen third parties; (iii)  
11 Class Representative serving or responding to more than 70 interrogatories, and  
12 serving more than 150 requests for admission; (iv) the Parties exchanging thirty-  
13 six expert reports directed at clinical trials, biostatistics, oncology, FDA rules and  
14 regulations, marketing, criminal plea agreements, loss causation, and damages; (v)  
15 the Parties participating in more than 50 depositions of fact and expert witnesses.  
16 McDonald Decl. ¶¶ 8, 73.

17 On March 24, 2016, the Defendants served Class Representative with two  
18 motions for partial summary judgment: a Motion for Partial Summary Judgment  
19 as to Falsity & Scierer and a Motion for Partial Summary Judgment as to Failure  
20 to Establish Loss Causation. ECF Nos. 520 and 521. In support, Defendants  
21 submitted briefs totaling 50 pages, Rule 56.1 statements totaling 107 pages, and a  
22 combined 167 exhibits. On April 25, 2016, Class Representative submitted its  
23 oppositions to the motions, including 50 pages of opposition briefing, 475 pages  
24 of Rule 56.1 statements, and a combined 356 exhibits. ECF Nos. 529-536.<sup>5</sup> On  
25 May 4, 2016, Defendants replied. ECF Nos. 537, 538.

26 \_\_\_\_\_  
27 <sup>5</sup> On April 27, 2016, Class Representative submitted a corrected Local Rule 56-2  
28 Statement of Genuine Issues of Material Fact in Opposition to Defendants'  
*(continued . . . )*

1 In addition, the Parties exchanged deposition transcript designations,  
2 witness lists, and exhibit lists in preparation for trial. The Parties had each filed a  
3 memorandum of contentions of fact and law and numerous motions *in limine*.  
4 Class Representative also engaged in jury research, which provided extensive  
5 insight into the risks faced at trial. The Parties reached a settlement in principle on  
6 the eve of summary judgment argument and less than one month before the four-  
7 week trial was scheduled to begin.

8 **B. Settlement negotiations.**

9 On November 8, 2013, the Court appointed the first mediator in the case,  
10 the Honorable Vaughn R. Walker. ECF No. 368. In addition to the numerous  
11 informal conference calls that took place starting in late 2013, the Parties  
12 participated in two in-person mediated settlement discussions, one in December  
13 2015 facilitated by Judge Walker and a second one on May 17, 2016 facilitated by  
14 the Honorable Dickran Tevrizian. McDonald Decl. ¶¶ 115-116. A settlement was  
15 not reached at either mediation; however, discussions continued and ultimately  
16 Judge Tevrizian made a “mediator’s proposal” to the Parties recommending the  
17 \$95 million Settlement Amount. *Id.* ¶ 118; *see also* Declaration of Dickran M.  
18 Tevrizian, Ex. 2. After the acceptance of the mediator’s proposal to settle, Class  
19 Counsel and Defendants’ Counsel, on behalf of their respective clients, entered  
20 into a binding term sheet dated June 22, 2016, just nine days before the partial  
21 summary judgment hearing and 27 days before the start of trial, setting forth,  
22 among other things, the agreement to settle and release all claims asserted against  
23 the Defendants in the Action. McDonald Decl. ¶ 10.

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26 \_\_\_\_\_  
27 (*... continued*)

28 Motion for Partial Summary Judgment for Failure to Establish Loss Causation in  
order to fix certain typographical errors. ECF No. 535.

1                   **C. Preliminary approval and the notice program.**

2                   On August 9, 2016, this Court granted preliminary approval of the  
3 Settlement and approved the Settlement Notice, Proof of Claim, and Summary  
4 Settlement Notice for dissemination to the Class. ECF No. 587. A copy of the  
5 Preliminary Approval Order is attached as Ex. 15 to the McDonald Declaration. A  
6 copy of the Settlement Notice and Proof of Claim is attached as Ex. B to the  
7 Declaration of Stephanie A. Thurin Regarding Settlement Notice Dissemination  
8 and Publication, dated September 19, 2016 (“Mailing Declaration”), Ex. 3. On the  
9 same day, the Court also approved the appointment of the notice Administrator,  
10 Epiq Class Action & Claims Solutions, Inc. (“Epiq”), as the Claims Administrator  
11 for the Settlement and set a hearing for October 25, 2016 (the “Settlement  
12 Hearing”) to consider the fairness, reasonableness, and adequacy of the Settlement  
13 and the Plan of Allocation. ECF No. 587, Ex. 15.

14                   In compliance with the Preliminary Approval Order and under the  
15 supervision of Class Counsel, Epiq mailed copies of the Settlement Notice and  
16 Proof of Claim (“Claim Packet”) to those members of the Class who had been  
17 identified through reasonable effort. Ex. 3 ¶¶ 3-10. To date, Epiq has mailed  
18 1,075,991 Claim Packets to potential Class members and brokers/nominees. *Id.* In  
19 addition, the Summary Settlement Notice was published in *The Wall Street*  
20 *Journal* and disseminated on *PR Newswire*. *Id.* ¶ 11. The Settlement Notice and  
21 Proof of Claim form were also posted on the websites of Class Counsel and Epiq  
22 for easy downloading by interested investors. *Id.* ¶ 17; McDonald Decl. ¶ 130.

23                   The Settlement Notice describes, *inter alia*, the claims asserted in the  
24 Action, the contentions of the settling parties, the course of the litigation, the  
25 terms of the Settlement, the ceiling for the request for attorneys’ fees and  
26 expenses, the Plan of Allocation, the right to object to the Settlement, the right to  
27 seek (again) to be excluded from the Class, and the right to opt-back into the  
28

1 Class. *See generally* Ex. 3-B. The Settlement Notice also gave the deadlines for  
2 objecting or seeking exclusion from the Class and advised potential Class  
3 members of the scheduled Settlement Hearing before this Court. *Id.* at 2. The  
4 Settlement Notice specifically notified Class members that Class Counsel’s  
5 request for attorneys’ fees would not exceed 25% of the Settlement Fund  
6 (including accrued interest) and its request for payment of expenses would not  
7 exceed \$7,500,000, plus interest at the same rate and for the same period as earned  
8 on the Settlement Fund. *Id.* at 3. The Settlement Notice further provided that such  
9 application for fees and expenses may also include a request for a separate award  
10 to Class Representative for reimbursement of its reasonable costs and expenses,  
11 including lost wages, directly relating to its representation of the Class in an  
12 amount not to exceed \$150,000. *Id.* To date, there have been no objections and 20  
13 new exclusion requests, some of which are invalid. *Id.* ¶¶ 18-20; McDonald Decl.  
14 ¶ 131.

### 15 **III. ARGUMENT**

#### 16 **A. The Settlement is eminently fair, adequate, and reasonable.**

17 The Ninth Circuit has repeatedly asserted that there is a strong judicial  
18 policy in favor of settlement, particularly where complex class action litigation is  
19 concerned. *In re Syncor ERISA Litig.*, 516 F.3d 1095, 1101 (9th Cir. 2008) (citing  
20 *Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1276 (9th Cir. 1992)). It is well  
21 established in the Ninth Circuit that “voluntary conciliation and settlement are the  
22 preferred means of dispute resolution.” *Officers for Justice v. Civil Serv. Comm’n*,  
23 688 F.2d 615, 625 (9th Cir. 1982); *see also In re Toys R Us-Delaware, Inc.*, 295  
24 F.R.D. 438, 458–59 (C.D. Cal. 2014) (“[I]t must not be overlooked that voluntary  
25 conciliation and settlement are the preferred means of dispute resolution. This is  
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1 especially true in complex class action litigation.”)<sup>6</sup> Settlements of complex cases  
2 such as this one greatly contribute to the efficient utilization of scarce judicial  
3 resources and achieve the speedy resolution of claims. *See, e.g., Garner v. State*  
4 *Farm Mut. Auto Ins. Co.*, No. CV 08 1365 CW (EMC), 2010 WL 1687832, at \*10  
5 (N.D. Cal. Apr. 22, 2010) (“Settlement avoids the complexity, delay, risk and  
6 expense of continuing with the litigation and will produce a prompt, certain and  
7 substantial recovery for the Plaintiff class.”)

8 The standard for determining whether to grant final approval to a class  
9 action settlement is whether the proposed settlement is “fundamentally fair,  
10 adequate, and reasonable.” *In re Mego Fin. Corp. Sec. Litig.*, 213 F.3d 454, 458  
11 (9th Cir. 2000). The Ninth Circuit has provided the following framework for a  
12 court to determine whether a settlement is “fair, adequate, and reasonable” in a  
13 class action:

14 Assessing a settlement proposal requires a district court to balance a  
15 number of factors: the strength of the plaintiffs’ case; the risk, expense,  
16 complexity, and likely duration of further litigation; the risk of  
17 maintaining a class action status throughout the trial; the amount offered  
18 in settlement; the extent of discovery completed and the stage of the  
19 proceedings; the experience and views of counsel; ... and the reaction of  
20 the class members to the proposed settlement<sup>7</sup>. . . . In addition, the  
21 settlement may not be the product of collusion among the negotiating  
22 parties.

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25 <sup>6</sup> Internal citations and quotations marks are omitted and all emphasis is added  
26 unless otherwise specified.

27 <sup>7</sup> The reaction of the Class will be discussed in Class Representative’s October 18,  
28 2016 reply papers, after the deadlines for objecting and seeking exclusion have  
passed.



1 *Mego Fin.*, 213 F.3d at 458. Not all of these factors will apply to every class  
2 action settlement; under certain circumstances, as few as one factor alone may  
3 prove determinative in finding sufficient grounds for court approval. *Torrissi v.*  
4 *Tucson Elec. Power Co.*, 8 F.3d 1370, 1376 (9th Cir. 1993).

5 “[T]he settlement hearing is not meant to be conducted as a trial or  
6 rehearsal for trial on the merits.” *Barbosa v. Cargill Meat Sols. Corp.*, 297 F.R.D.  
7 431, 445 (E.D. Cal. 2013). “It is neither for the court to reach any ultimate  
8 conclusions regarding the merits of the dispute, nor to second guess the settlement  
9 terms.” *Evans v. Linden Research Inc.*, No. C-11-01078 DMR, 2014 WL  
10 1724891, at \*3 (N.D. Cal. Apr. 29, 2014). Significantly, a strong presumption of  
11 fairness attaches to a proposed settlement if it is reached by experienced counsel  
12 after arm’s-length negotiations and great weight is accorded to the  
13 recommendations of counsel, who are most closely acquainted with the facts of  
14 the litigation. *See, e.g., Ramirez v. Ghilotti Bros. Inc.*, No. C 12-04590, 2014 WL  
15 1607448, at \*1 (N.D. Cal. Apr. 21, 2014) (“When class counsel is experienced  
16 and supports the settlement, and the agreement was reached after arm’s length  
17 negotiations, courts should give a presumption of fairness to the settlement.”).

18 As discussed below, the proposed Settlement readily meets these standards  
19 and merits final approval.

20 **1. The strength of the claims and risks of continued**  
21 **litigation weigh in favor of approval.**

22 To determine whether the proposed Settlement is fair, adequate, and  
23 reasonable, the Court must balance the continuing risks of litigation against the  
24 benefits afforded to the Class and the certainty of a substantial recovery. *Mego*  
25 *Fin.*, 213 F.3d at 458. Although Class Representative believes that the case it has  
26 developed to date against the Defendants is strong, that confidence must be  
27 tempered by the reality that the Settlement is extremely beneficial in providing a  
28

1 significant guaranteed return, and that there were significant risks of less or no  
2 recovery, particularly in a case such as this. McDonald Decl. ¶¶ 146-148.<sup>8</sup>

3 In order to prove liability under the Exchange Act, a plaintiff must prove,  
4 *inter alia*, that: (i) defendants were responsible for materially false or misleading  
5 representations entering the market; (ii) defendants acted with scienter (i.e., that  
6 defendants made their misrepresentations knowingly or recklessly); (iii) that  
7 plaintiff's losses were caused by defendants' misrepresentations (i.e., "loss  
8 causation"); and (iv) that plaintiff and the class members suffered damages. *Dura*  
9 *Pharms., Inc. v. Broudo*, 544 U.S. 336, 341-42 (2005). In this case, proving each  
10 of these requirements posed significant risks.

11 First, Class Representative faced substantial risks in proving that  
12 Defendants' statements and omissions were false and misleading at the time that  
13 they were made or occurred. For example, with respect to the Amended  
14 Complaint's allegations concerning Study 145—the Aranesp study in patients  
15 with small cell lung cancer—Class Representative alleged, based on documents  
16 produced in discovery, that Defendants mischaracterized the results in that they  
17 misleadingly stated that Study 145 showed a "neutral impact of ESAs on survival"  
18 and that "ESAs have no appreciable effect on mortality in chemotherapy-induced  
19 anemia" notwithstanding that the unique biological nature of SCLC made it  
20 unlikely that the Study 145 results could be generalized to the broader population  
21 of cancer patients with CIA. The Court upheld these allegations at the Rule  
22 12(b)(6) stage in part because "Defendant Perlmutter's statement is not so vague  
23 as to fail the falsity standard." ECF No. 447 at 25. There is no guarantee that a  
24

25 <sup>8</sup> In the context of approving class action settlements, "[c]ourts experienced with  
26 securities fraud litigation 'routinely recognize that securities class actions present  
27 hurdles to proving liability that are difficult for plaintiffs to clear.'" *Redwen v.*  
28 *Sino Clean Energy, Inc.*, No. 11-CV-3936 PA (SSx), slip op. at 11 (C.D. Cal. July  
9, 2013). Indeed here, the Court twice granted, in part, Defendants' motions to  
dismiss the complaints. ECF Nos. 137 and 447.

1 jury—which is not required to accept a plaintiff’s version of the facts or draw all  
2 reasonable inferences in a plaintiff’s favor—would find for Class Representative  
3 at trial, particularly given the fact that Defendants would provide the jury with a  
4 competing narrative supported by Amgen witnesses and hired experts to the effect  
5 that the statements in question were true or, at worst, honestly held opinions.

6 Second, Class Representative faced significant risks in proving that the  
7 alleged misstatements were made with scienter. McDonald Decl. ¶¶ 108-109. A  
8 defendant’s state of mind in a securities case is often the most difficult element of  
9 proof and one which is rarely supported by direct evidence such as an admission.  
10 For example, the statistical analyses at the heart of Class Representative’s claims  
11 concerning Study 161 were conducted by employees of Amgen who were several  
12 steps removed from the senior officers of the Company who spoke publicly about  
13 the Study’s results in the Spring of 2004. The Court upheld these allegations in  
14 part because, based on the Amended Complaint’s allegations, the Court found it  
15 likely that data concerning Study 161 “was at least mentioned, if not discussed” at  
16 a January 2004 meeting of Amgen’s Development Review Board, as a result of  
17 which the Court found there to be a strong inference of scienter because the  
18 members of Amgen senior management who later spoke publicly about Study 161  
19 were present at that meeting. ECF No. 447 at 16. Class Counsel may have had to  
20 rely in part on circumstantial evidence to show that Defendants were aware that  
21 Aranesp demonstrated an increased risk with no assurance that a jury would  
22 interpret the evidence the same way. McDonald Decl. ¶ 108. The significance of  
23 this risk is underscored because Study 161-related allegations impacted the entire  
24 Class Period and therefore have a larger potential impact on overall damages.

25 Class Representative also faced the risk that the Court would limit the  
26 extent to which the Criminal Information, plea transcript, hearing transcript, or  
27 plea agreement could be shared with a jury. Alternatively, to blunt the effects that  
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1 the guilty plea might otherwise have, Amgen retained as an expert an attorney  
2 who once served as the second-highest ranking official in the Department of  
3 Justice, former United States Deputy Attorney General Paul McNulty. Class  
4 Representative faced the risk that through the testimony of Mr. McNulty,  
5 Defendants could minimize the time frame covered by the guilty plea, the  
6 geographic area covered by the guilty plea, and/or the commercial scope of the  
7 guilty plea such that a jury would consider it less likely that senior Amgen  
8 personnel were aware of off-label marketing being performed. Were this evidence  
9 eliminated or neutralized, there was a risk that a jury would conclude that  
10 Defendants did not make these statements or omissions with the requisite scienter.

11 Third, with respect to loss causation, even a complete and total victory for  
12 Class Representative at trial would in all likelihood have led to years of post-trial  
13 appellate review. Class Representative's off-label marketing allegations survived  
14 Defendants' motion to dismiss in part because this Court credited Class  
15 Representative's "materialization of the risk" theory of loss causation. However,  
16 the Court further observed that "the Ninth Circuit has only addressed the  
17 materialization of the risk approach in the abstract." ECF No. 447 at 31. This legal  
18 uncertainty virtually guaranteed that a plaintiff's verdict would have been the  
19 subject of a lengthy, expensive appeal, with the possibility of a reversal and no  
20 recovery.

21 Moreover, given the Supreme Court's requirement that "a plaintiff prove  
22 that the defendant's misrepresentation (or other fraudulent conduct) proximately  
23 caused the plaintiff's economic loss," *Dura Pharms.*, 544 U.S. at 346, Defendants  
24 would likely have continued to argue at trial that any alleged corrective or risk-  
25 related information was already publicly disclosed and reflected in Amgen's  
26 prices before the relevant price drop dates, and thus could not have caused the  
27 prices to fall significantly on those dates. McDonald Decl. ¶ 111. Indeed, with  
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1 respect to damages, Defendants’ expert opined that there were no economic  
2 damages in this case, and that the Amgen price declines on February 16, March 9,  
3 May 10 and 11, 2007 could not reliably be attributed to the revelation of new  
4 information that Defendants previously misrepresented or failed to disclose, or to  
5 the materialization of any concealed risk. *Id.* ¶ 110. If these arguments had been  
6 credited, the Class could recover no damages even if the Class Representative  
7 proved that Defendants knowingly made the alleged misstatements or omissions.

8 Finally, these and other complex questions of falsity, scienter, and loss  
9 causation would have been factually intense and presented to the jury, in part,  
10 through the testimony of various competing scientific and damages expert  
11 witnesses at trial. In a “battle of experts,” the outcome can in no way be  
12 guaranteed. *See, e.g. In re LinkedIn User Privacy Litig.*, 309 F.R.D. 573, 587  
13 (N.D. Cal. 2015); *In re Warner Commc’ns Sec. Litig.*, 618 F. Supp. 735, 744-45  
14 (S.D.N.Y. 1985), *aff’d*, 798 F.2d 735 (2d Cir. 1986) (approving settlement where  
15 “it is virtually impossible to predict with any certainty which testimony would be  
16 credited, and ultimately, which damages would be found to have been caused by  
17 actionable, rather than the myriad nonactionable factors...”). The outcome could  
18 well have depended on whose testifying expert the jury believed or even whether  
19 the jury was able to understand the economic theories used by the experts. *See,*  
20 *e.g., Nguyen v. Radiant Pharms. Corp.*, No. SACV 11-00406 DOC (MLGx), 2014  
21 WL 1802293, at \*2 (C.D. Cal. May 6, 2014) (approving settlement in securities  
22 case where “[p]roving and calculating damages required a complex analysis,  
23 requiring the jury to parse divergent positions of expert witnesses in a complex  
24 area of the law” and “[t]he outcome of that analysis is inherently difficult to  
25 predict and risky”). The Settlement eliminates the risk that the jury might award  
26 less than the amount of the Settlement or nothing at all to the Class.

1                                   **2. The expense and duration of further litigation weigh in**  
2                                   **favor of approval.**

3                   The expense and likely duration of further litigation provides strong support  
4                   for approving the Settlement. Continuing to defend against summary judgment  
5                   and prepare for trial would have required significant time and resources.  
6                   McDonald Decl. ¶ 104. A trial of a complex, fact-intensive case like this would  
7                   have taken weeks, and the likely appeals of rulings on summary judgment and at  
8                   trial would have added *years* to the litigation. Barring a settlement, there is no  
9                   question that resolution of this case would take a considerable amount of court  
10                  time and require additional expenses, with the possibility that the end result would  
11                  be no better for the Class, and might even be worse. *See, e.g., Larsen v. Trader*  
12                  *Joe's Co.*, No. 11-cv-05188-WHO, 2014 WL 3404531, at \*4 (N.D. Cal. July 11,  
13                  2014) (“[T]he high risk, expense, and complex nature of the case weigh in favor  
14                  of approving the settlement.”); *Hartless v. Clorox Co.*, 273 F.R.D. 630, 640 (S.D.  
15                  Cal. 2011), *aff'd in part*, 473 F. App'x. 716 (9th Cir. 2012) (“Considering these  
16                  risks, expenses and delays, an immediate and certain recovery for class members  
17                  ... favors settlement of this action.”).

18                                   **3. The amount of the Settlement weighs in favor of**  
19                                   **approval.**

20                  In evaluating the fairness of a settlement, a fundamental question is the  
21                  value of the settlement. In this regard, “[i]t is well-settled law that a cash  
22                  settlement amounting to only a fraction of the potential recovery does not per se  
23                  render the settlement inadequate or unfair.” *Mego Fin.*, 213 F.3d at 459. Indeed,  
24                  “[t]here is a range of reasonableness with respect to a settlement—a range which  
25                  recognizes the uncertainties of law and fact in any particular case and the  
26                  concomitant risks and costs necessarily inherent in taking any litigation to  
27                  completion.” *Wal-Mart Stores, Inc. v. Visa U.S.A. Inc.*, 396 F.3d 96, 119 (2d Cir.  
28                  2005).

1 Here, the proposed \$95 million Settlement is an excellent result and well  
2 within the range of reasonableness. As an initial matter, the \$95 million  
3 Settlement far exceeds both the average and median reported securities class  
4 action settlement amounts since the passage of the PSLRA in 1995, which have  
5 ranged from \$13 million and \$5.6 million in 1996 (adjusted for inflation),  
6 respectively, to \$52 million and \$7.3 million in 2015, respectively. *See* Svetlana  
7 Starykh and Stefan Boettrich, *Recent Trends in Securities Class Action Litigation:  
8 2015 Full-Year Review*, NERA Economic Consulting at 26, 28 (Jan. 25, 2016)  
9 (“*NERA Recent Trends*”), Ex. 1; *see also* Laarni T. Bulan, Ellen M. Ryan, and  
10 Laura E. Simmons, *Securities Class Action Settlement - 2015 Review and  
11 Analysis*, at 6 (Cornerstone Research 2016) (reporting that the average settlement  
12 amount in in securities cases 2015 was \$37.9 million and the median settlement  
13 amount in 2015 was \$6.1 million), Ex. 12. Based on Class Counsel’s review of  
14 publicly available information concerning securities class action settlements, we  
15 also believe the Settlement is the second highest securities class action settlement  
16 in California over the past two years. McDonald Decl. ¶ 142.

17 Therefore, there can be little doubt that the Settlement is an excellent result  
18 and falls well within the range of reasonableness.

19 **4. The extent of discovery completed and the stage of  
20 proceedings weigh in favor of approval.**

21 With trial of the Action scheduled to begin on July 19, 2016, the Parties  
22 were immersed in trial preparations when the settlement term sheet was signed,  
23 signifying an agreement in principle. McDonald Decl. ¶ 10. Class Representative  
24 and Defendants had already exchanged their initial disclosures of trial exhibit lists,  
25 trial witness lists, and deposition designations. *Id.* In addition, Class Counsel  
26 obtained extensive discovery produced by Defendants and third parties, including  
27 over 22 million pages of documents. *Id.* ¶ 75. Here, the fact that all discovery had  
28 been completed and the Action was on the verge of trial assures that there has

1 been sufficient development of the facts to permit a reasonable judgment on the  
2 possible merits of the case. *See generally* McDonald Decl.

3 As a result of these efforts and at this stage of the proceedings, Class  
4 Representative, through its counsel, had a comprehensive understanding of the  
5 Action and sufficient information to make a well-informed decision regarding the  
6 fairness of the Settlement. *See Eisen v. Porsche Cars N. Am., Inc.*, No. 2:11-cv-  
7 09405-CAS-FFMx, 2014 WL 439006, at \*4 (C.D. Cal. Jan. 30, 2014) (approving  
8 settlement where record established that “all counsel had ample information and  
9 opportunity to assess the strengths and weaknesses of their claims and defenses”);  
10 *Redwen v. Sino Clean Energy, Inc.*, No. 11-CV-3936 PA (SSx), slip op. at 11  
11 (C.D. Cal. July 9, 2013) (settlement approved when, as here, “the parties have  
12 spent a significant amount of time considering the issues and facts in this case and  
13 are in a position to determine whether settlement is a viable alternative”).

14 **5. Experienced counsel concur that the Settlement is fair,  
15 adequate, and reasonable.**

16 Experienced counsel, negotiating at arm’s-length, has weighed the factors  
17 discussed above and endorses the Settlement. As courts within this district and the  
18 Ninth Circuit have noted, the views of the attorneys actively conducting the  
19 litigation and who are most closely acquainted with the facts of the underlying  
20 litigation are entitled to great weight. *See, e.g., Carter v. Anderson Merch., LP*,  
21 No. 08-0025, 2010 WL 1946784, at \*8 (C.D. Cal. May 11, 2010) (“Counsel’s  
22 opinion is accorded considerable weight.”); *Riker v. Gibbons*, No. 08-00115, 2010  
23 WL 4366012, at \*4 (D. Nev. Oct. 28, 2010) (“The recommendation of  
24 experienced counsel in favor of settlement carries a great deal of weight in a  
25 court’s determination of the reasonableness of a settlement.”); *Nat’l Rural  
26 Telecomm. v. Direct TV, Inc.*, 221 F.R.D. 523 (C.D. Cal. 2004) (“Great weight is  
27 accorded to the recommendation of counsel, who are most closely acquainted with  
28 the facts of the underlying litigation.”).



1 Throughout the settlement negotiations, Class Representative had the  
2 advice of Class Counsel, a firm with extensive experience in class action  
3 litigation. Labaton Sucharow LLP is among the nation's most experienced law  
4 firms in this area of practice and has served as lead or co-lead counsel on behalf of  
5 major institutional investors in numerous class actions since the enactment of the  
6 PSLRA, including *In re American Int'l Grp., Inc. Sec. Litig.*, No. 04-8141  
7 (S.D.N.Y.) (representing the Ohio Public Employees Retirement System, State  
8 Teachers Retirement System of Ohio, and Ohio Police & Fire Pension Fund and  
9 reaching settlements of \$1 billion); *In re Countrywide Fin. Corp. Sec. Litig.*, No.  
10 C 07-5295 (C.D. Cal.) (representing the State of New York and New York City  
11 Pension Funds and reaching settlements of more than \$600 million); and *In re*  
12 *HealthSouth Corp. Sec. Litig.*, No. CV-03-1500 (N.D. Ala.) (representing New  
13 Mexico State Investment Council, the New Mexico Educational Retirement Board  
14 and the State of Michigan Retirement System and reaching settlements of more  
15 than \$600 million). McDonald Decl. Ex. 5-C. In particular, Class Counsel has  
16 extensive experience litigating securities and antitrust actions against  
17 pharmaceutical companies. See *In re Schering-Plough Corp. / ENHANCE Sec.*  
18 *Litig.*, Civil Action No. 08-397 (D.N.J.) (representing Massachusetts Pension  
19 Reserves Investment Management Board and reaching a settlement of \$473  
20 million); *In re Bristol-Myers Squibb Sec. Litig.*, Civil Action No. 00-1990 (D.N.J.)  
21 (representing Longview Collective Investment Fund and reaching a settlement  
22 that included \$185 million and significant corporate governance reforms); *In re*  
23 *TriCor Indirect Purchaser Antitrust Litig.*, Civ. No. 02-1512-SLR (D. Del.)  
24 (representing Vista Healthplan, Inc. and reaching a settlement of \$65.7 million).

25 Based on its experience litigating securities-fraud class actions and its  
26 rigorous investigation and consultation with experts in this litigation, Class  
27 Counsel believes that the Settlement is a very favorable result that is in the best  
28

1 interests of the Class. Accordingly, this factor strongly weighs in favor of the  
2 Settlement. *See, e.g., Pierce v. Rosetta Stone, Ltd.*, No. C 11-01283 SBA, 2013  
3 WL 5402120, at \*5 (N.D. Cal. Sept. 26, 2013) (“Given the collective experience  
4 of the attorneys involved in this litigation, the Court credits counsels’ view that  
5 the settlement is worthy of approval.”).

6 **6. The Settlement is not the product of collusion.**

7 Another factor to be considered is whether there is any evidence that the  
8 settlement is the result of collusion. *Mego Fin.*, 213 F.3d at 458. The mediation  
9 process demonstrates that the Settlement is the result of hard-fought and arm’s-  
10 length negotiations. The mediated discussions were facilitated by two experienced  
11 mediators who have considerable knowledge and expertise in the field of federal  
12 securities law. McDonald Decl. ¶¶ 115-116.<sup>9</sup> As courts in this district and within  
13 the Ninth Circuit have found, “[t]he assistance of an experienced mediator in the  
14 settlement process confirms that the settlement is non-collusive.” *Satchell v. Fed.*  
15 *Express Corp.*, No. C03-2659 SI, 2007 WL 1114010, at \*4 (N.D. Cal. Apr. 13,  
16 2007); *see also Eisen*, 2014 WL 439006, at \*5 (“[W]here the services of a private  
17 mediator are engaged, this fact tends to support a finding that the settlement  
18 valuation by the parties was not collusive.”).

19 For all of the foregoing reasons, Class Representative respectfully urges the  
20 Court to grant final approval of the Settlement.

21 **B. The Plan of Allocation is fair, adequate, and reasonable and**  
22 **should be approved by the Court.**

23 Class Representative also requests that the Court approve the Plan of  
24 Allocation as “fair, reasonable, and adequate.” *Officers for Justice*, 688 F.2d 615

25 \_\_\_\_\_  
26 <sup>9</sup> *See Noll v. eBay, Inc.*, 309 F.R.D. 593, 607–08 (N.D. Cal. 2015) (approving a  
27 settlement that was “the result of extensive arm’s-length bargaining and was  
28 achieved only after extensive analysis, hard-fought litigation, and difficult  
negotiations—including two formal mediations before retired judges (Judge  
Tevrizian and Judge West of JAMS)”).

1 at 625. A “plan of allocation of settlement proceeds in a class action ... is  
2 governed by the same standards of review applicable to approval of the settlement  
3 as a whole: the plan must be fair, reasonable and adequate.” *Omnivision Techs.*,  
4 559 F. Supp. 2d at 1045; *see also In re McKesson HBOC, Inc. ERISA Litig.*, 391  
5 F. Supp. 2d 844, 847 (N.D. Cal. 2005). “Courts recognize that an allocation  
6 formula need only have a reasonable, rational basis, particularly if recommended  
7 by experienced and competent counsel.” *Rieckborn v. Velti PLC*, No. 13-CV-  
8 03889, 2015 WL 468329, at \*8 (N.D. Cal. Feb. 3, 2015); *see also In re Heritage*  
9 *Bond Litig.*, No. 02-ML-1475, 2005 WL 1594403, at \*11 (C.D. Cal. June 10,  
10 2005). Here, the Plan of Allocation was developed after careful consideration and  
11 analysis by Class Counsel and Class Representative’s damages expert, and it  
12 reflects an assessment of the damages that could have been recovered under the  
13 theories asserted by Class Representative in this case. McDonald Decl. ¶¶ 120-  
14 121.

15 “A plan of allocation ... fairly treats class members by awarding a *pro rata*  
16 share to every Authorized Claimant, [even as it] sensibly makes interclass  
17 distinctions based upon, *inter alia*, the relative strengths and weaknesses of class  
18 members’ individual claims and the timing of purchases of the securities at issue.”  
19 *In re Heritage Bond Litig.*, 2005 WL 1594403, at \*11; *see also Maine State*  
20 *Retirement System v. Countrywide Fin. Corp.*, No. 10-0302, 2013 WL 6577020, at  
21 \*17 (C.D. Cal. Dec. 5, 2013). Under the proposed Plan of Allocation, the Claims  
22 Administrator will calculate each Authorized Claimant’s claim based on the  
23 information supplied with each Class member’s Proof of Claim: the dates of the  
24 purchases and sales of securities as compared to the alleged corrective disclosure  
25 dates. Each Class member’s recovery will depend on their recognized losses,  
26 which will be calculated by the Claims Administrator for purposes of determining  
27 each claimant’s *pro rata* participation in the Settlement Fund. *See Redwen*, No.  
28

1 11-CV-3936 PA (SSx), slip op. at 11 (approving plan that provides “a reasonable  
2 basis for Class members to recover their pro rata damages based upon the dates of  
3 their purchase and sale transactions as compared with the disclosure dates  
4 identified in the complaint”).

5 The Plan of Allocation reflects the allegations that the prices of Amgen  
6 securities were artificially inflated during the Class Period and that the inflation  
7 was removed in part on each of February 16, 2007, March 9, 2007, and May 10-  
8 11, 2007. McDonald Decl. ¶ 122. The formulation in the Plan of Allocation is  
9 consistent with the analysis of Class Representative’s damages expert concerning  
10 the alleged corrective disclosure dates of February 16, 2007 (the publication by  
11 *The Cancer Letter* of news of the premature termination of the DAHANCA 10  
12 study), March 9, 2007 (the FDA’s imposition of a “Black Box” warning on ESA  
13 labeling), and May 10 and 11, 2007 (the day of and day after a meeting of the  
14 FDA’s ODAC at which ODAC voted to recommend more clinical trials and  
15 stricter wording on ESA labels). *Id.* The Plan of Allocation provides for the *pro*  
16 *rata* distribution of the Net Settlement Fund to Class members, based on their  
17 individual recognized losses. McDonald Decl. ¶ 123, Ex. 3-B. After the claims  
18 administration process is completed, and claimants have been given an  
19 opportunity to address any deficiencies in their claims and challenge the rejection  
20 of invalid claims, Class Representative will file a motion with the Court asking for  
21 authorization to distribute settlement checks. Ultimately, any balance that remains  
22 in the Net Settlement Fund after distribution(s) to eligible claimants, which is not  
23 feasible or economical to reallocate, will be contributed to a non-sectarian, not-  
24 for-profit charitable organization(s) designated by Class Representative and  
25 approved by the Court. *See* Stipulation ¶ 25.

26 The Plan of Allocation was fully disclosed in the Settlement Notice that was  
27 mailed to 1,075,991 potential Class members and, as of the filing of this motion,  
28

1 no Class members have filed an objection to it. *See Maine State Ret. Sys.*, 2013  
2 WL 6577020, at \*17 (approving a plan of allocation after noting there were only  
3 two objections to it). It is respectfully submitted that the proposed Plan of  
4 Allocation is fair, adequate, and reasonable and should be approved by the Court.

5 **IV. CONCLUSION**

6 Accordingly, for the reasons set forth above and in the McDonald  
7 Declaration, Class Representative respectfully requests that the Court: (i) grant  
8 final approval of the Settlement; and (ii) approve the proposed Plan of Allocation.

9  
10 Dated: September 20, 2016

Respectfully submitted,

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**CERTIFICATE OF SERVICE**

I hereby certify that on September 20, 2016, I authorized the electronic filing of the foregoing with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to the email addresses denoted on the attached Electronic Mail Notice List.

I certify under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on September 20, 2016.

By: /s/ Thomas A. Dubbs  
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