

# CONSUMERS ENERGY

## MULTIFAMILY SOLUTIONS TRADE ALLY PROGRAM APPLICATION & PARTICIPATION AGREEMENT



### CONTRACTORS INTERESTED IN PARTICIPATING IN THE MULTIFAMILY PROGRAM MUST COMPLETE THIS APPLICATION AND PARTICIPATION AGREEMENT.

Consumers Energy has developed a portfolio of programs promoting energy efficiency and conservation including rebates and education. The Multifamily Solutions Program offers financial incentives to participating building owners for the installation of qualifying energy-efficient equipment in common areas of eligible residences.

This Trade Ally participation agreement is between the listed contractor and Consumers Energy. This agreement defines the terms under which the contractor agrees to participate in the Multifamily Solutions Program. In consideration of the terms of this agreement, the parties mutually agree to the following.

#### CONSUMERS ENERGY OFFERS THE FOLLOWING:

- Training sessions for participating contractors on program procedures, requirements, and qualifying equipment specifications.
- Rebates available to eligible building owners as filed with the Michigan Public Service Commission (and as funds are available).
- Random post-installation verification of qualifying equipment by Consumers Energy Program Energy Advisors.

Trade Allies can have their company name and certain information listed in the Consumers Energy online Trade Ally website directory (Web Directory) of installers and manufacturers of energy efficiency products. Subject to the terms and conditions herein, Consumers Energy is willing to publish Trade Allies' names and certain information in the Web Directory. Therefore, in consideration of the mutual promises contained herein and the mutual benefit to be obtained, the parties agree as follows:

- Trade Allies contact information will be placed on the participating Trade Ally list on the Consumers Energy Trade Ally website for customers once contractor has met the following requirements:
  - Execute a contractor participation agreement.
  - Participate in a Multifamily Solutions Program training class.
- Consumers Energy makes no warranty of any kind whatsoever, including, without limitation, the warranty of merchantability or fitness for a particular purpose.
- Under no circumstances or legal theory, whether as a result of a breach of contract, warranty, or tort (including negligence, strict liability, or otherwise), will Consumers Energy be liable to any Trade Allies for any indirect, special, consequential, punitive, or exemplary damages. License, insurance, and bonding shall remain the sole responsibility of the Trade Allies.
- The relationship between Consumers Energy and all Trade Allies shall be that of owner and independent contractor, and all Trade Allies hereby further agree that nothing shall operate to change or alter such relationship. Trade Allies shall have no actual or apparent authority to bind, represent, or work on behalf of Consumers Energy, and may not represent or imply such authority through word or use of any Consumers Energy logo, trademark, or service mark (including logos, trademarks, or service marks of Consumers Energy's parent or affiliates).

Trade Allies shall comply with all applicable laws and codes. Failure of any Trade Ally to comply with applicable laws, codes, or Consumers Energy guidelines or any failure to resolve customer concerns may (in Consumers Energy's sole discretion) lead to such Trade Ally's removal from the program.

Trade Ally status does not imply a utility endorsement of the contractor in any way; rather, it simply provides a way to identify those contractors who have completed the required program training and are committed to offer high-efficiency comfort solutions to their customers as well as actively promote the program and assist customers as needed with completing the incentive form.

**IMPORTANT:** The information completed in the Trade Ally Information section of the Trade Ally Application and Participation Agreement will be included in the Trade Ally Web Directory. When signing this Trade Ally agreement, you are agreeing that you have been trained on the program and will offer it to your customers. Trade Allies will be removed from the program for noncompliance. Trade Allies may submit the signed agreement via mail or fax.

#### CONTRACTOR AGREES TO PERFORM THE FOLLOWING:

- Follow all directives as outlined in this agreement.
- For all installations, accurately document equipment detail required on the Multifamily Program Catalog (available at [www.ConsumersMultifamilySavings.com](http://www.ConsumersMultifamilySavings.com)).
- Misrepresentation of the installed equipment will not be tolerated. Trade Allies found in violation of this or any of the terms of the agreement and/or policies and procedures will be subject to removal or restricted program participation.
- Hold and maintain required professional license and insurance coverage while participating in the Consumers Energy Multifamily Solutions Program.
- Install all qualifying equipment for which incentives are provided in a professional manner, consistent with industry standards, and in conformance with all applicable building codes, zoning laws, local, state, and federal requirements, and other relevant requirements.
- Maintain and retain accurate business records relating to the installation of qualifying equipment according to customary industry practice for at least one year following installation.
- Submit all completed paperwork including rebate application as well as incentive application checklist, customer information form, original equipment manufacturer's specifications, and incentives worksheets.
- Final application and required paperwork must be submitted within 90 days of funds reservation letter.

**CONFIDENTIALITY AGREEMENT:** All information, including invoicing data to Consumers Energy will be kept confidential within the Consumers Energy utility rebate program and will only be used in aggregate form, as required, by the Michigan Public Service Commission and for associated evaluation, measurement, and verification purposes.

#### PLEASE COMPLETE PAGE 2 OF THIS FORM AND SUBMIT TO:

 **Consumers Energy Multifamily Solutions Program  
Attn: Trade Ally Program  
3893 Okemos Rd, Suite A1  
Okemos, MI 48864**

 **CEMultifamilySolutions@FranklinEnergy.com**

 **Phone (877) 813-9617**

 **Fax (517) 993-6065**

**COMPANY INFORMATION**

DBA (if applicable) \_\_\_\_\_

Primary Contact Title \_\_\_\_\_

Position \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

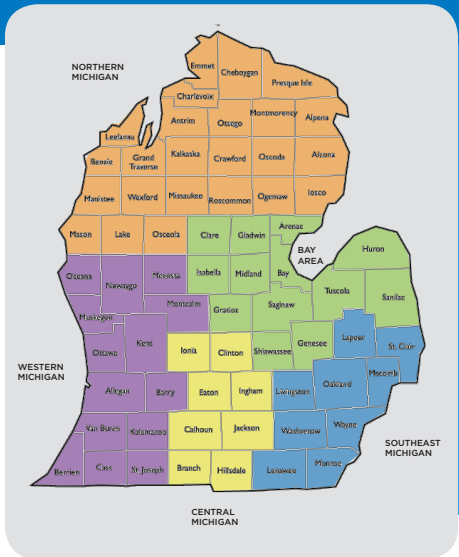
Company President/Owner \_\_\_\_\_

Years in Business \_\_\_\_\_ Website \_\_\_\_\_

Federal Tax ID Number \_\_\_\_\_

Minority Business Status \_\_\_\_\_

Business Type  Union  Non-Union



**SERVICE TERRITORY**

Please indicate the service territory that you serve (check all that apply):

- NORTHERN MICHIGAN
- BAY AREA
- SOUTHEAST MICHIGAN
- CENTRAL MICHIGAN
- WESTERN MICHIGAN

**ADDITIONAL CONTACT INFORMATION** Additional contact(s) will be added to trade ally communications regarding program changes, training, newsletters, etc. If more space is needed, please attach a second sheet.

Contact Name	Contact Title	Phone (if different than above)	Email

**LICENSES AND SERVICES**

Services provided (check all that apply):

- Lighting Services
- Refrigeration Services
- Architectural Services
- Window/Insulation Installation
- HVAC Services
- AC/Chiller Services
- Domestic Hot Water System Services
- Equipment Supplier

Valid Michigan contractor's license is required to be listed for commercial installation services.

License #	Issued To (must be same as company listed above)	Class	Description	Expiration Date

**PROFESSIONAL REFERENCES** Please provide three (3) commercial project (or professional) references. Projects with energy efficiency measures preferred, but not required. References will be requested in writing via email; therefore, email addresses are required in order to successfully process your application.

Contact Name	Business Name	Phone	Email (required)

**A COMPANY REPRESENTATIVE**  Has attended **OR**  Will attend the mandatory Consumers Energy Multifamily Trade Ally Training:

Attendee: \_\_\_\_\_ Date Attended: \_\_\_\_\_ Location: \_\_\_\_\_



By signing below, the Company agrees to offer and provide services in accordance with the Consumers Energy Multifamily Policies and Procedures (electronic version available at [www.ConsumersMultifamilySavings.com](http://www.ConsumersMultifamilySavings.com)) and certifies that the above information is correct and properly represents the Company.

Signature _____	Name (please print) _____
Title _____	Date _____