



PCE Industry Report

Transportation & Logistics



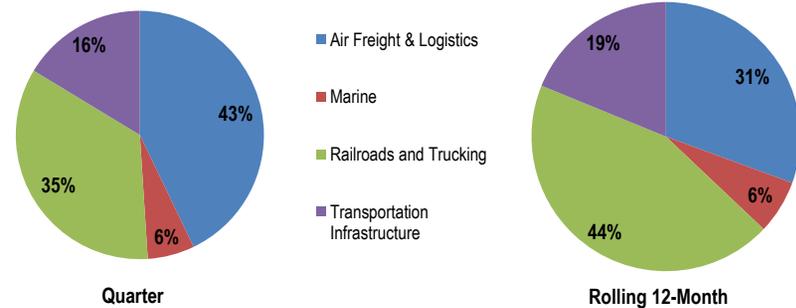
Transportation - For the Quarter Ended 03/31/15

Industry Trends During Quarter

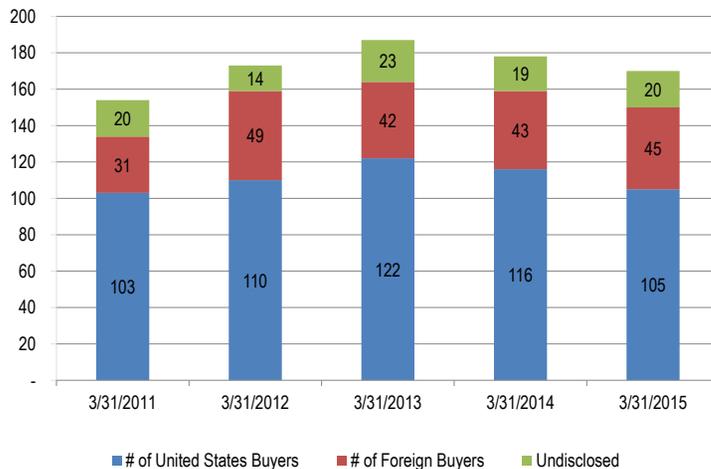
| Sector | Transaction Volume | TEV/ Revenue | TEV/EBITDA |
|-------------------------------|--------------------|---------------------------|---------------------------|
| Air Freight & Logistics | ↑ | Market Data Not Available | Market Data Not Available |
| Marine | ↓ | Market Data Not Available | Market Data Not Available |
| Railroads and Trucking | ↓ | Market Data Not Available | Market Data Not Available |
| Transportation Infrastructure | ↑ | Market Data Not Available | Market Data Not Available |

* Based on transactions with reported financial data only; historically ~ 30% to 40% of transactions report financial data

Transaction Volume as % of Industry



Rolling 12-Month Transaction Volume Trends by Buyer Origin



* Results exclude transactions that did not disclose buyer information

Source: S&P Capital IQ as of 5/6/2015 and PCE Proprietary Data

Largest Transactions Announced or Closed During Quarter by Transaction Value (\$ in millions)

| Sector | Target | Buyer | Transaction Value |
|-------------------------|--|--|-------------------|
| Railroads and Trucking | CLP Towne Inc. | Forward Air, Inc. | \$125.0 |
| Air Freight & Logistics | UX Specialized Logistics | XPO Last Mile, Inc. | \$59.0 |
| Railroads and Trucking | Taylor Express, Inc. | Celadon Group Inc. | \$43.0 |
| Marine | Martin Operating Partnership L.P., Six Liquefied Petroleum | Not available | \$41.3 |
| Air Freight & Logistics | Linkex, Inc. | Saia, Inc. | \$25.0 |
| Air Freight & Logistics | Zenith Freight Lines, LLC | Bassett Furniture Industries, Incorporated | \$19.1 |
| Marine | Horizon Lines of Puerto Rico, Inc. and Certain Assets of | Luis A. Ayala Colón Sucrs., Inc. | \$7.3 |
| Air Freight & Logistics | Smart Lines, LLC | ABF Logistics, Inc. | \$5.2 |
| Air Freight & Logistics | China Interocean Transport Inc. | Sinotrans Air Transportation Development Co., Ltd. | \$5.0 |
| Air Freight & Logistics | Ram International, Inc. | Flat World Supply Chain, LLC | \$2.0 |

* Detail above includes announced transactions

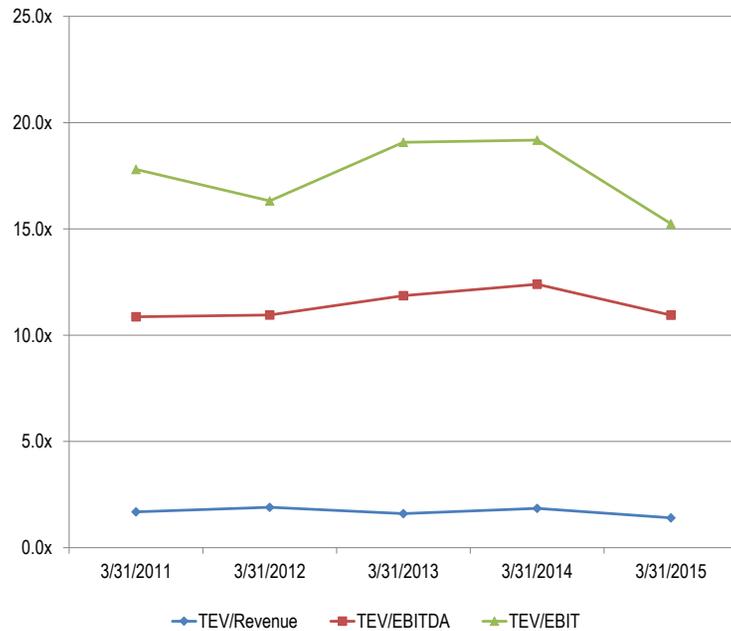
Transportation - For the Quarter Ended 03/31/15

Summary of Public Comparables as of Quarter End (\$ in millions)

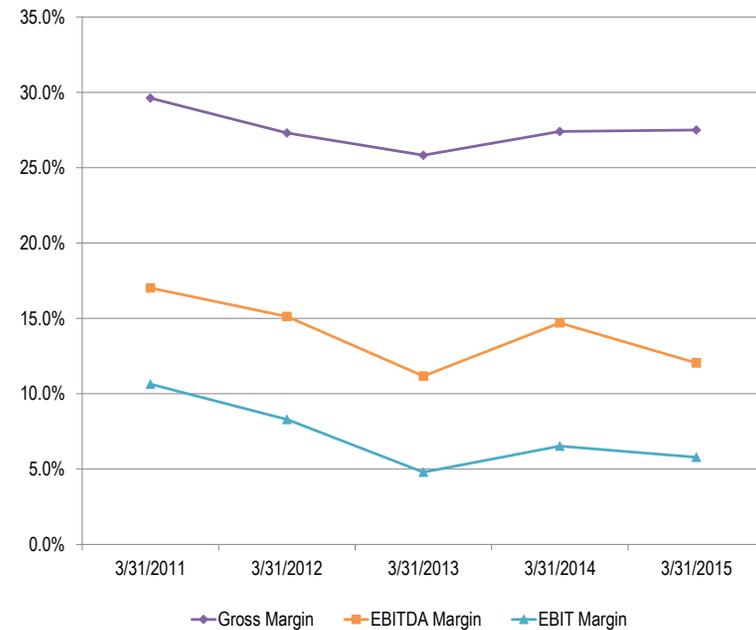
| | TEV | | | | LTM 3/31/2015 Trends | |
|---------|------------|---------|--------|-------|----------------------|---|
| | Market Cap | Revenue | EBITDA | EBIT | | |
| Average | \$5,958 | 2.3x | 14.9x | 31.8x | TEV/Revenue | ↓ |
| Median | \$1,314 | 1.4x | 10.9x | 15.2x | TEV/EBITDA | ↓ |
| | | | | | TEV/EBIT | ↓ |

| | Margins | | | LTM 3/31/2015 Trends | |
|---------|--------------|--------|-------|----------------------|---|
| | Gross Profit | EBITDA | EBIT | | |
| Average | 29.2% | 6.7% | 15.2% | Gross Margin | ↑ |
| Median | 27.5% | 12.0% | 5.8% | EBITDA Margin | ↓ |
| | | | | EBIT Margin | ↓ |

Valuation Trends



Margin Trends



Source: S&P Capital IQ as of 5/6/2015 and PCE Proprietary Data

Data Assumptions

At PCE, we consider transaction activity as mergers & acquisitions, consolidations, restructurings and spin-offs. Targets are defined as U.S. based companies with either foreign or U.S. based buyers. Transaction information provided is based on announced dates.



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Glossary

EBIT - Earnings Before Interest and Taxes

EBITDA - Earnings Before Interest, Taxes, Depreciation, Amortization

LTM - Last Twelve Months

TEV - Total Enterprise Value

About PCE

Eighteen years ago, PCE was formed to provide professional investment banking, business valuation and advisory services to middle market companies. We determined from our experience as business owners that there was a need that was not being professionally fulfilled.

We understand the importance of creating a relationship and the value of trust when providing our services. PCE's professionals are successful business owner, entrepreneurs, lenders, former Federal Reserve board members, CPA's, CFA's, national & international valuation experts, international analysts and investors. PCE offers senior level attention, sound advice, skilled execution and personalized attention you can trust.

Our mission is to be the premier investment bank serving middle market companies. PCE is committed to providing individualized strategies throughout your business life-cycle, focused on maximizing shareholder value.

PCE Investment Bankers, Inc. – member FINRA and SIPC; PCE Valuations, LLC; PCE Advisory, LLC