

6 Clear Reasons to finance your devices with Dell Technologies payment solutions

1 Lack of Budget is no Longer a Problem

85% of customers want to use financing when making technology purchase decisions.*

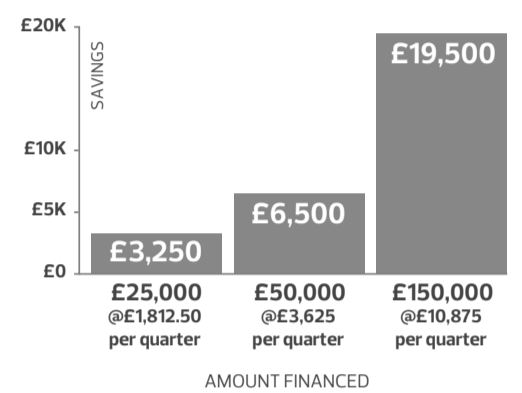
Avoid budget constraints and get all the IT solutions you need to accelerate your IT transformation and enable the growth of your business.



2 3 Months Payment Deferral and Pay Less than the Cash Price

13% less to be precise.

You deploy your IT solutions now and start repaying only after 3 months. For example on £25,000 of IT solutions financed, you repay only £1,812.50/quarter i.e. £21,750 over 36 months, saving £3,250 approximately (or 13% of £25,000).**



3 Save Money throughout the Lifecycle

Refreshing technology on a regular basis can make a significant difference to performance and Total Cost of Ownership (TCO).



Two, 3 year renewable leases over 6 years are

28%
LESS EXPENSIVE

than buying one machine and holding it for 6 years.***



4 Implement Regular IT Refresh Cycles



Realise workforce transformation. By using up-to-date technology, internal users' satisfaction will improve, and productivity will increase by up to 15%.



Improved Security. Ensuring internal users are using the latest devices with the most advanced security features.

5 Digital Portal Access 24/7

An online portal for 24/7 access to everything you need to manage your Dell Financial Services account.

- View and manage your financed assets.
- Access your contract information.
- Review invoices and payment status.
- Manage end-of-lease options.



6 Empower Sustainability

We'll take care of the old, so you can focus on the new.

- Reduce the environmental impact by returning the equipment to us for refurbishment and an extended life-cycle.
- Gain peace of mind that your old equipment is handled responsibly.



In Partnership: Dell Technologies and CDW

As a top-tier Dell EMC Titanium Black partner, CDW offers the technology, know-how and experience to deliver new workload-optimised architectures that simplify IT for any size enterprise. By looking at your IT landscape as a whole, we can design, consult and deploy whole-scale solutions to offer your organisation exceptional value, choice and expertise to meet evolving IT needs – all while staying competitive in today, and tomorrows IT market.



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*Forrester Research **Promotional offer ends 31 July 2020 ***IDC whitepaper, sponsored by Dell: "Financial solutions enable your PC lifecycle strategy" February 2019

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