



Are you looking for a solution that will help increase sales volumes and the margins between your suppliers and your customers, whilst reducing your overheads?

If you've got hundreds of suppliers, thousands of customers and hundreds of thousands of stock items, you need a comprehensive solution that's fully integrated and puts the key facts at your fingertips to reduce your administration costs.

Core functionality Lentune streamlines

- Quickly and easily find and sell key branch on-hand products at your company defined prices, discounts and descriptions.
- Quickly and easily find and sell all other products via branch stock transfers and purchase orders at company defined prices, discounts and descriptions.
- Complete control over who can offer discounts and an audit trail to see who changed what price.

Behind the scenes functionality that matters

- A high degree of automated back office functionality to increase accuracy and reduce administration costs.
- Assurance your agreed pricing is honoured.
- Measure apples with apples with accurate stock cost pricing that reflects rebates.
- Control your cash flow with overstock and understock reporting.
- Customisable margin approvals that can be set at multiple levels.
- Manage stock items that have more than one supplier with preferred supplier settings.
- Have all the information you need to confidently negotiate with your suppliers.
- Optimised for New Zealand businesses, with the ability to handle overseas suppliers and currencies.
- Granular user defined security roles.
- Fully integrated CRM system.
- Easy EDI with suppliers and customers.
- A comprehensive API library for third party integration, including website shopping carts.
- High level reporting that can easily be drilled into for full visibility.
- Flexibility to handle multiple branches, companies and even GST numbers (Franchises).
- With 20 years of implementing customer feedback, we are confident every aspect of your business will be supported by our solution.

Key New Zealand wholesalers using ERP by Lentune

