

PARTNER UPDATE – May 27th, 2020

Hello all,

Over the last several months, most of us have been home leaving our offices or facilities with fewer eyes on them. This exposes our businesses' physical assets to greater risk.

I wanted to ask if you're available for a few minutes to share you and your team's concerns for your facilities' physical security and share if you experience any limitations with your existing surveillance solutions, such as:

1. Getting video footage into the right hands can take hours, or is impossible to do remotely.
2. It isn't until you need to pull footage of a specific incident that you discover a camera is down.
3. Your existing solutions are made up of a complex combination of different legacy systems, and the process of managing those systems is extremely inefficient and time-consuming.

Here is how we have utilized Verkada, one of our exciting partners, that makes video security limitlessly smart, scalable and simple to use. With Verkada, we can help you secure your property and goods:

- [Education](#)
- [Municipalities](#)
- [Banks](#)
- [Retail](#)
- [Hospitality](#)
- [Transportation](#)
- [Healthcare](#)

If you have any questions or concerns, please reach out to me or your KIS Account Executive.

Stay safe and healthy,
Todd



Todd Schmitzer

Partner, Enterprise Consultant & EVP Vendor Relations

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E: schmitzer@kiscc.com

O: (510) 403-7500