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# MAMBU

## The SaaS Banking Engine

New financial technology is opening up previously unserviceable markets, raising customer expectations and accelerating the pace of change. Financial institutions tethered to legacy systems lack the agility to keep up. Mambu changes this.

We allow our clients to operate like a tech company rather than like a bank. Powered by Mambu our clients have the freedom to harness the latest technology and the ability to quickly build, launch and iterate products or services.

They are transforming existing operations, starting new ventures, expanding into new markets and launching new products to offer leading digital banking and lending experiences.

### Powering Modern Digital Financial Services

Mambu is the leading SaaS banking engine powering modern financial services, the lean alternative to legacy core banking systems.

Our cloud native solution is the driving force behind modern, modular banking architectures. Empowering our clients to rapidly realise value for their businesses and customers.

Launched in 2011, Mambu powers over 6000 live loan and deposit products, which serve nearly 9 million end customers. Our clients range from fintechs to top tiers banks, and we manage a portfolio of over \$4 billion on their behalf. Mambu is powering the leading financial service providers as they grow, scale and meet evolving digital banking demands around the globe.

## Operate like a tech company

Meet strategic objectives by operating like a tech company rather than like a bank. We help clients to rapidly realise business and customer value, free from the complexity of legacy core banking systems.

## Launch new products

Customers want tailored products, great user experiences and simple fast fully-digital services. Mambu clients can build, launch and change products or services in days instead of months.

## Expand into new markets

Technology has opened up previously unserviceable markets, rapid geographic expansion is made possible by a modern lean operating model, delivering innovation without borders.

## Start up new ventures

New banking and lending ventures are built in the cloud powered by modern, modular architectures. Our technology and commercial model is a rapid route to market and growth.

## Transform existing operations

We support our clients' transformation journeys towards a modern, lean architectures. Enabling them to achieve transformation value in months not years and helping them to enhance they way they operate.



### Financial Services Competency Technology Partner

One of the first core providers to receive this accreditation from the world's most comprehensive and broadly adopted cloud platform. AWS is pre-approved by many financial regulators making the transition to cloud fast and smooth.



Dutch banking giant ABN AMRO's digital spinoff, New10 provides faster, simpler and fairer access to credit for SMEs. The fully digital model went from concept to launch in 10 months.



Europe's first mobile-only retail bank with over 1 million customers. Customer onboarding in 8 minutes via fully digital channels, scaled operations on Mambu to support 500% growth.



UK challenger and first regulated European cloud bank doubled SME loan book year-on-year and is 10 times faster than traditional banks. Implementation and launch within 7 months.



Leading global digital lender expanding into new markets, in partnership with online payments provider and Mambu client, PayU. Replacing legacy lending platform and migrating to Mambu.

## ferratum

Global digital lender transformed operations to power rapid geographic expansion entering up to 4 markets per year.

## wenance

Argentina's largest digital consumer lender, migrating loan book and scaling operations to support LATAM expansion.



LATAM online payments provider for merchants in high growth markets, diversifying products and increasing speed to market.



Leading Filipino telco launched digital first business financing and consumer lending company to deliver growth by leveraging 60 million strong existing customer base.



Linked to Argentina's Banco Comafi, company to provide digital services including online processing of surcharges and payments in Argentina.



TBC Bank, Georgia's largest banking group, launched fintech inspired spin-off Space Neobank in under 8 months. It is the first fully cloud-based bank in the country and offers full retail banking services.

## MAMBU marketplace

No single vendor can provide market leading components for every module of a digital banking architecture. Collaboration is critical to build the innovative products and services that are the life blood of leading digital banking and lending experiences.

Mambu Marketplace gives you easy access to trusted and often pre-integrated partners to rapidly build the architecture to meet business objectives and customer demands.

*"Digital technology has changed financial services by allowing institutions to innovate, grow, scale and enhance the customer experience in a fraction of the time compared to traditional systems.*

*By operating like a tech company institutions can control their own fate: be agile enough to shift strategic direction, rapidly deliver business value and be change ready to deliver 21st century services."*

Eugene Danilkis, CEO of Mambu

## Working With Mambu

### Why

A modern and cost-effective alternative to traditional implementations. We offer geographically agnostic core banking capabilities without the legacy burden to design, launch and service products.

- ✔ Launch new products
- ✔ Expand into new markets
- ✔ Transform existing operations
- ✔ Start up new ventures

### What

A modern and highly flexible product factory to create and service banking and lending propositions. Over 6000 products including:

- ✔ Business Financing
- ✔ Consumer Lending
- ✔ P2P Lending
- ✔ Current Accounts
- ✔ Transactional Accounts
- ✔ Savings Accounts
- ✔ Corporate Lending

### Who

Our clients range from startups to tier 1 global banks, some on the bleeding edge of innovation and others just starting their transformation journey.

### How

A modern, modular API-enabled architecture powered by Mambu.

### Where

Mambu is powering innovative loan and deposit products in 58+ countries on 6 continents.