

# OpenLegacy Helps India-based Startup Revolutionize Expense Tracking

**Solution Speeds ROI by Connecting new Customers to the Startup's Technology in Two Days Instead of Nine Weeks**



"With OpenLegacy, we simplified the integration process and now connect to our customers' systems within days instead of months. Faster onboarding means faster ROI for both our clients and us. It's definitely a huge advantage."

IT Executive, Business Expense Management Software Supplier, Happyay

SERVICES | SAP, ORACLE, AWS | CLOUD-BASED T&E SYSTEM | CUSTOMER CORE SYSTEMS

*Happay, a revolutionary startup based in India, has changed the way companies handle travel and expense (T&E) reporting through virtual and physical credit cards for employees. The company, which now has 500+ clients in more than 40 business verticals, tracks employees' transactions and integrates the data into its clients' HR systems via an easy-to-use, cloud-based SaaS front end.*

## The Challenge

### **Integrating a solution to varying customer back-end platforms to achieve results quickly**

The company needs to connect its platform to its customers' on-premise HR systems to get the necessary employee information to support its service offerings. However, each customer has a different platform, including SAP, Oracle, home-grown, and more. This makes it next to impossible to link directly to the clients' HR systems and still meet budgetary and time constraints.

The company cannot interfere with or change the customers' systems to achieve easier integration. Thus, they needed to create a repeatable, easy, and inexpensive

## About OpenLegacy

OpenLegacy accelerates delivery of innovative digital services from legacy systems in days or weeks versus months. Our microservices-based API integration and management software reduces manual effort by automating API creation, simplifies the process by avoiding layers of complexity, and improves staff efficiency and API performance. Our software directly accesses and extends business logic to web, mobile or cloud innovations in the form of Java objects, REST APIs or SOAP. Most importantly, this process is not only fast, easy and secure, but also does not require special staff skills or changes to existing systems or architecture. Together, business and IT teams can quickly, easily and securely meet consumer, partner or employee demands for digital services without altering or replacing core systems. Learn why leading companies choose OpenLegacy at [www.openlegacy.com](http://www.openlegacy.com).

process so its customers can quickly use the solution regardless of which back-end platform they are using.

## The Solution

Happay worked with OpenLegacy, whose platform supports a multitude of connectors to a wide variety of on-prem HR systems, regardless of the vendor. Now Happay uses the same APIs across different customers and can connect to a wide variety of back-end systems quickly and easily. OpenLegacy automatically generates cloud-native APIs for a variety of legacy systems, creating microservice-based SDKs without needing to modify the back-end systems at all.

Happay and OpenLegacy, together with Happay's partner, Mazars, focused first on integrating Happy's SAS to their customer's Oracle Human Resources Management System (HRMS).

It took only two days for a developer to complete the integration and get the solution up and running with OpenLegacy. The Oracle system now interfaces directly with the API in the AWS ECS cloud, allowing full access by Happay's T&E reporting platform.

Oracle and SAP cover about 50 percent of India's HR systems; OpenLegacy's support of these platforms resolves Happay's integration challenges.

## The Results

Simplifying the integration process enables Happay to focus on what it does best: supporting customers' travel and expense reporting. Speedy integration—and demonstrating how quickly customers can get up and running—not only helps Happay close more deals, it also brings in revenue faster.

### **Integration with back-end Oracle database, reduced from 9 weeks to two days**

Happay was amazed that OpenLegacy was able to integrate with their customer's database in just two days, versus months. This speed not only reduces development time and expense but also helps Happay realize revenue faster.

### **Flexibility to support many different customers quickly and easily**

Happay prefers to use small teams to integrate the customer systems and absolutely cannot interrupt customers' day-to-day work. Whether the customer uses Oracle, SAP, or some other core HR system, OpenLegacy helps connect them to Happay's SaaS platform quickly and easily.

### **The ability to focus on what they do best**

Simplifying end-customer integration ensures the company can focus on this core objective to make its business even more successful.

