



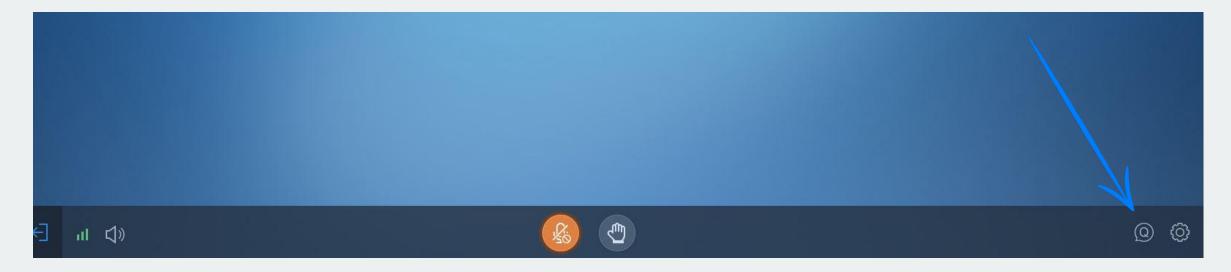
# MS TEAMS INTEGRATION PRODUCT OVERVIEW

We Are VoIP Supply



### During the webinar please use the Q&A feature located in bottom right corner of your screen!

### We will answer the questions at the end of the presentation Thank you!

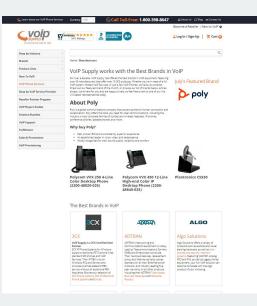




### Who is VoIP Supply

VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.





#### We are More than just a Website!

Best Places to Work in Western New York 500/5000 Company Buffalo Niagara Business Ethics Award Nominee VoIP Experts Combined, our experts have over FIFTY years of experience

#### **Product Catalog**

Over 5,000 products from over 60 of the industry's leading manufacturers

#### We Are VoIP Supply

# **VoIP Supply Programs**





Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

#### Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

#### **VoIP Rental Program**

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

#### **CloudSpan MarketPlace**

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

#### **Fulfillment**

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

#### **Refresh & Reclaim**

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

# Channel Support: Northeast







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Partner Sales Manager

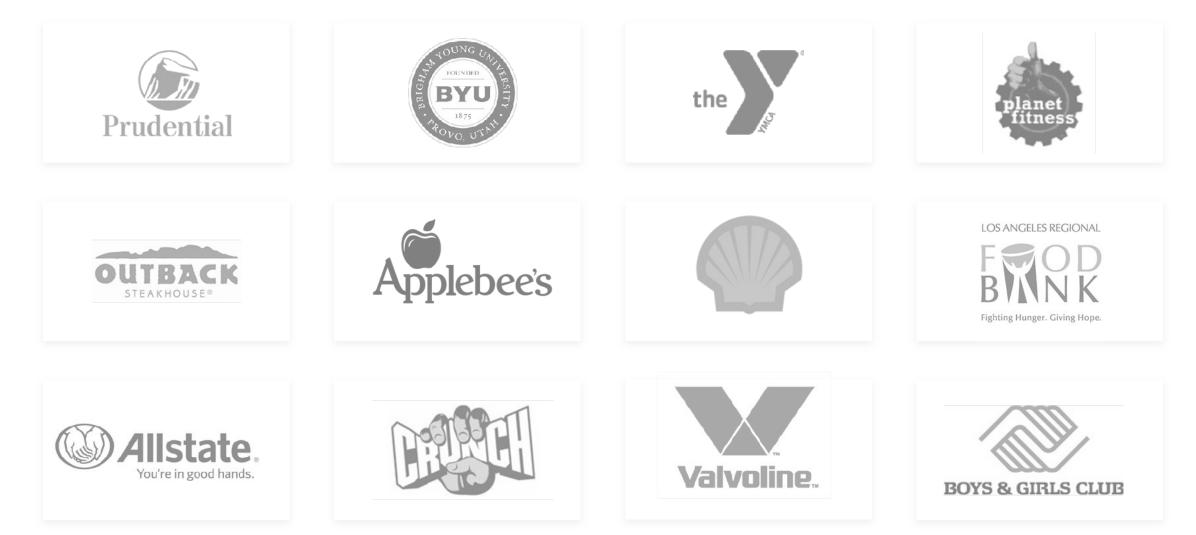
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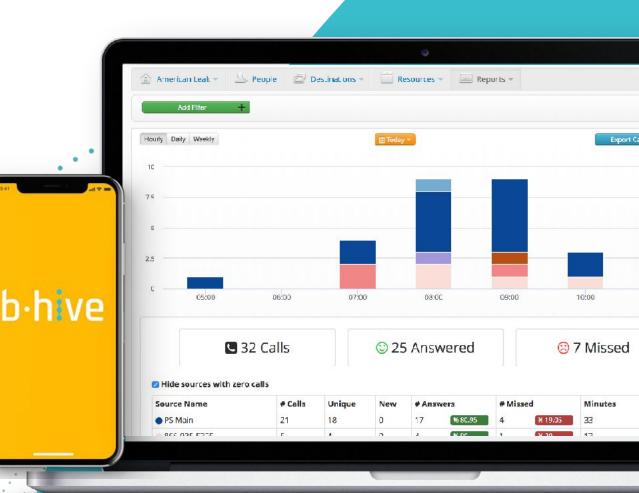
747.210.9223

# **Our Clients**



# **Our Products**

- CLOUD PBX
- SIP TRUNKING
- CONTACT CENTER



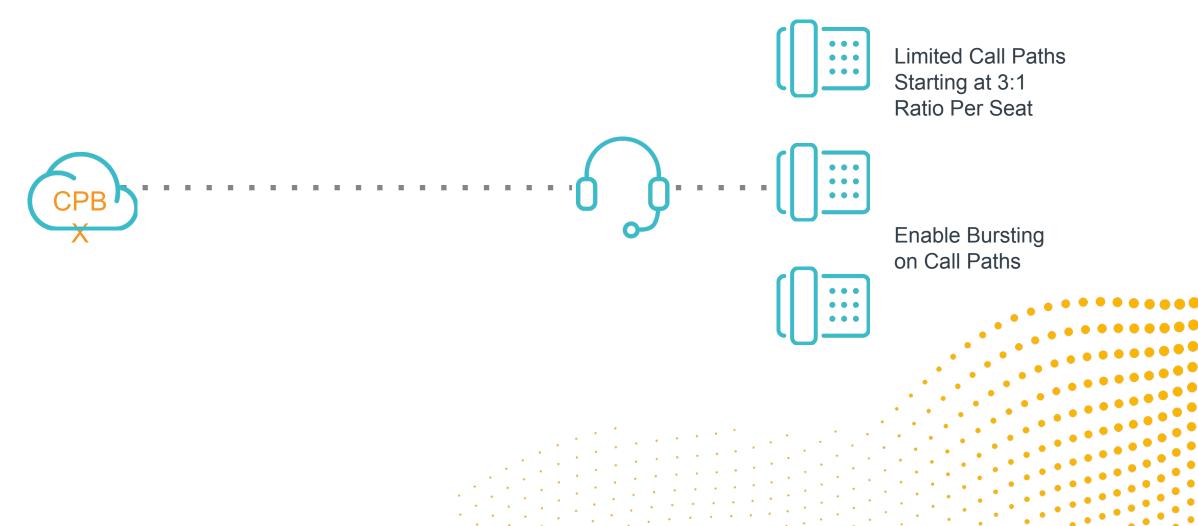
# Seat Model Options

### **Traditional Seat Model**



# Seat Model Options

### Call Path Seat Model



# SIP Trunks

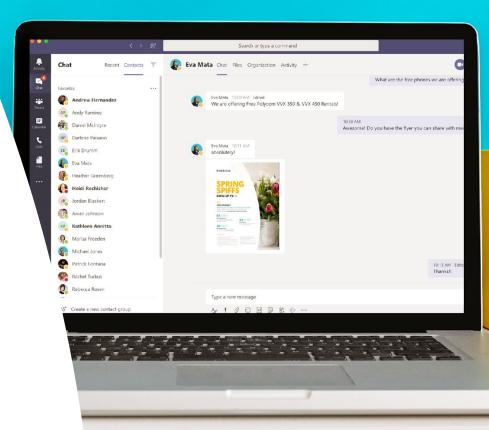
### Commonly Supported PBX Systems



- Metered or Unlimited
- Hybrid SIP & Cloud Solutions
- Certified/interoped traditional PBX systems
- Call Bursting
- Call Recording
- Fax available
- Local DIDs
- Inbound Call analytics
- Conference bridge
- Auto Failover
  - Auto Attendant

# ADD CALLING TO YOUR COLLABORATION

This integration is for those using MS Teams for collaboration who require the ability to place or receive calls outside of MS Teams ecosystem. Our integration solves this by providing inbound and outbound calling directly within the MS Teams application.



# TARGET AUDIENCE

### Microsoft Users

Currently use Microsoft suite of services including: Workplace productivity: Word, Excel, Powerpoint Collaboration: MS Teams, Sharepoint NEED: Inbound/outbound calling, auto attendants, business hours, call groups, call recording, fax **Gji + b**·hive

### **Teams User Features**

### Calling in Teams

- Inbound
- Outbound
- Hold
- Transfer
- Call Logging
- Instant Messaging
- Desktop/Mobile

### **b-hive UCaaS Features**

Auto Attendants
Business Hours
Call Groups/Queues
Call Recording
Faxing

# The Goods

# REQUIREMENTS

- Active Broadvoice b-hive account
- Microsoft 365 subscription
  - •Business Essentials or Business Premium + Phone add-on
  - •E1 or E3 + Phone add-on or an E5 (includes phone)
- Integration subscription (Call2Teams)

# PBX FEATURE COMPARISON

	Broadvoice	Microsoft
Business Hours		
Auto Attendant		
Groups/Queues		
Call Recording		Х
Unlimited Domestic Calling		X
Faxing		X
Analytics		X
Call Center		X

\*total per user cost with integration starts at \$35/user

# WHY WE WIN

- Solid UCaaS feature set (AA, groups, business hours, faxing)
- Available for any seat level
- Right sizing customer (mix-and-match seats/call path)
- Trusted Broadvoice team
- 30-day Trial

Things to Know

# FREQUENTLY ASKED QUESTIONS

### 1. Does the integration work with the MS Teams mobile app?

Yes

#### 2. Where do my voicemails reside?

You can use either Broadvoice or MS Teams voicemail. Both have transcription.

### 3. Can I have Broadvoice's Salesforce Integration and also use MS Teams for calling?

Yes, both work well together. Calls are presented to MS Teams while matching records in Salesforce.

### 4. Are any additional applications required to install?

No. As long as Teams is already installed, no other software is required for the integration to work.

### 5. If I answer a call on my phone, will I be able to see the active call within MS Teams?

No, Teams will log the call as missed.



# THANK YOU

### Join Our Team



# **Become a VoIP Supply Partner**

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support Consulting & Solution Design



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