



Let's Build a Strong Partnership

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Presented by:  
Don Stefanie

# Leverage Our Partners and Resources for Success

## Agenda

Quick Introduction to VoIP Supply

Work From Home Solutions

Hosted PBX

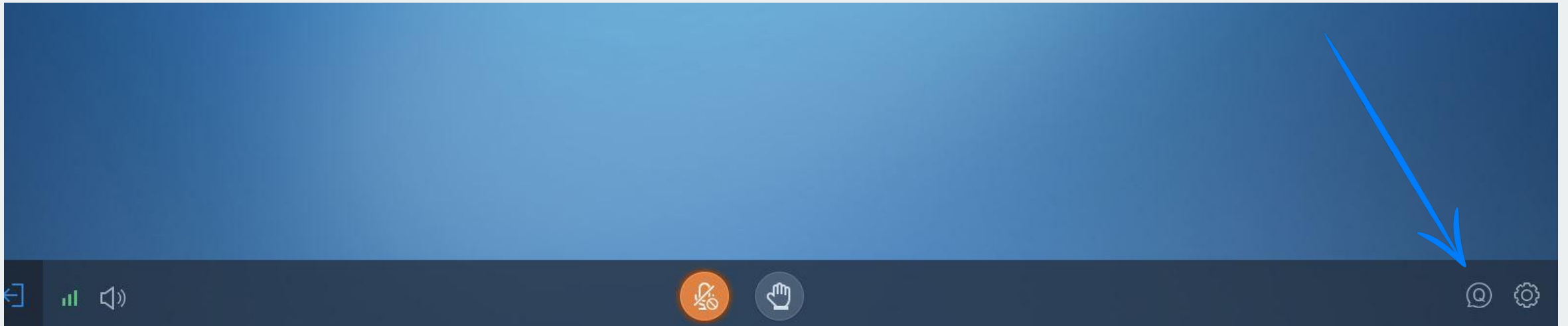
What's Trending Right Now

VoIP Supply Affiliate Program

We Are Here to Support You!

**During the webinar please use the Q&A feature  
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation  
Thank you!**



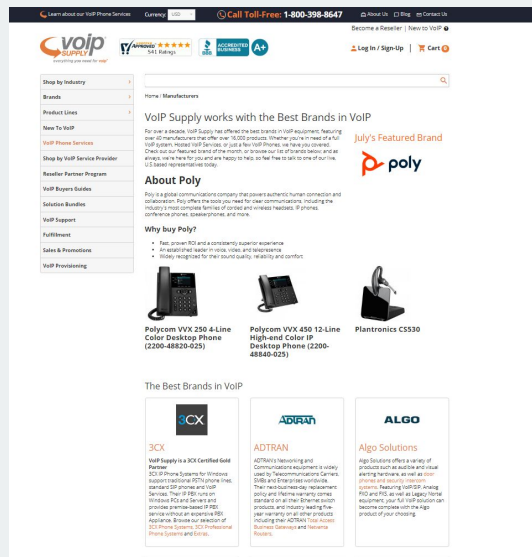
Let Us Fulfill Your Needs



## Who is VoIP Supply

VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.



### Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers

### We are More than just a Website!

Best Places to Work in Western New York  
500/5000 Company

Buffalo Niagara Business Ethics Award Nominee

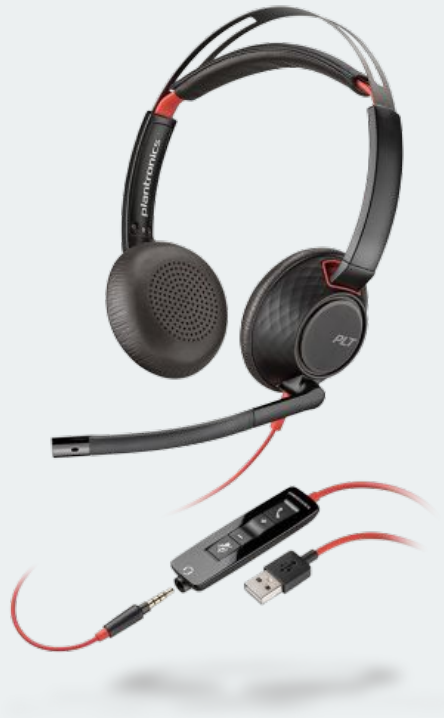
### VoIP Experts

Combined, our experts have over **FIFTY** years of experience

We Are VoIP Supply



# Work From Home Solutions



## USB Headsets

<https://www.voipsupply.com/wfh-remote-essentials/usb-headset>



**VOYAGER FOCUS UC**  
Stereo Bluetooth headset with active noise canceling (ANC)

- Smart sensors silence call by simply pulling on the headset
- Enhanced voice alerts announce call to mute and connection status, talk time left
- Dynamic Microphone feature senses and alerts you when you're to talk when muted
- Smart ear hooks: wear on either side and maintain location of PC, stereo and connectback buttons

Connects to:    PN: 202652-01



**CALISTO® 7200**  
Speakerphone

- 4 out directional microphones provide 360° room coverage
- Bluetooth clearing function removes previously paired devices
- Designed to meet the latest Microsoft "Group Mode" specifications

Connects to:    PN: 207913-01



**Eagle-Eye Cube Benefits**

- Get up close and collaborate with hands-free, intelligent group framing, 4K sensor and 5X digital zoom
- Two built-in mics with crystal-clear pickup for richer discussions
- Consistent performance for small groups through integration with Poly video solutions

PN: 7230-63695-001

**Devices compatible with:**



**MSRP: \$1,448.90**

## Work From Home Bundles

<https://www.voipsupply.com/wfh-remote-essentials>



## Snom WFH Solutions



**D7xx SERIES**

D717      D735      D785

Work from anywhere around the home, use a WiFi dongle to connect wireless so you aren't tied to your router

Dongle

Snom 10W PSU  
apn: 26-350200-3UL

\*Power supply is required

The image displays three models of Snom D7xx series VoIP phones: D717, D735, and D785. Below the phones, a text box explains that a WiFi dongle can be used to connect wirelessly, allowing work from anywhere around the home. At the bottom, a USB dongle is shown next to a power supply unit (PSU) labeled 'Snom 10W PSU' with the part number 'apn: 26-350200-3UL'. A note states '\*Power supply is required'.

## Snom WFH Solutions



**KEY LINE**

**VTech VDP650/Snom M100 KEY LINE EMULATION**

VDP651/M10 KLE   M10R KLE   VDP658/M18 KLE   VDP650/M100 KLE

With DECT technology you can place the base station next to router but have the freedom of wireless handsets and desksets so you can work anywhere even without the need of a power outlet

- DECT wireless home office, easy installation
- Up to 6 concurrent calls
- Multi-line appearance
- 7 hour talk time on battery for desksets
- 9 hour talk time for handsets
- Cross compatibility between VTech VDP650 and Snom M100, use any handset & deskset combination

<https://www.voipsupply.com/blog/voip-insider/the-snom-m-kle-series-a-true-key-line-emulation-dect-solution/>

# Snom WFH Solutions

## HEADSETS

<b>Snom A100M</b>	<b>Snom A100D</b>	<b>VTech VH6212</b>
		
<ul style="list-style-type: none"><li>• Noise-canceling microphone</li><li>• Connection options for RJ9, 3.5mm, 2.5mm and USB*</li><li>• Quick release cord system</li></ul> <p><small>*ACUSB needed for USB connectivity ACPJ for 3.5mm connectivity ACPJ25 for 2.5mm connectivity</small></p>		<ul style="list-style-type: none"><li>• DECT connection for long range, secure HD audio</li><li>• Dongle plugs into Snom D7xx phone or into your PC for softphones</li><li>• Multiple wearing styles</li><li>• Noise-canceling microphone</li></ul> <p><small>*Also available separately as VH621 and Snom A230</small></p>



# Poly Work From Home Bundles

## HOME OFFICE BUNDLE OPTION #1 – SIMPLE SET UP



### BLACKWIRE 3300 USB Corded headset

- SoundGuard Protects against audio spikes
- Wideband audio with noise canceling
- Inline controls to answer/call, control volume and mute

Connects to:  PN: 212703-01

**MSRP: \$248.95**



### Eagle-Eye Mini Benefits

- Instantly add business quality video collaboration to your favorite Poly audio solutions
- A compact and cost-effective video solution for the desktop, huddle room or on the go

PN: 7200-84990-001

### *Devices compatible with:*



### OFFICE COMMUNICATOR

As a more traditional work style, the office communicator is most comfortable with familiar systems and devices (like a desk phone). Due to the high percentage of time they spend communicating in the office, their pain points include being diverted by interruptions, background noise and lack of privacy on calls.

- Commence in a typical enterprise: 17%
- UC usage/adoption: Low



# Poly Work From Home Bundles

## HOME OFFICE BUNDLE OPTION #2 – VERSATILE HOME OFFICE



### VOYAGER® 4220 UC Bluetooth headset

- Flexible microphone boom
- On-call indicator lets others know when you're on a call
- Typematic multi-line transfers and alerts you when you talk while muted

Connects to:    PN: 211996-01



### Eagle-Eye Mini Benefits

- Instantly add business quality video collaboration to your favorite Poly audio solutions
- A compact and cost-effective video solution for the desktop, huddle room or on the go

PN: 7200-84990-001



### CALISTO 5200

Portable personal speakerphone with 360° audio and both USB and 2.5 mm corded connectivity

- Easily manage calls from PC via USB or smartphone or tablet with 3.5mm cable
- Omni-directional microphone for full-duplex, conference quality audio with 360° room coverage
- One touch call answered, volume up, and mute
- Battery saving auto power on/off detection by 3.5mm plug

Connects to:    PN: 210902-01

**MSRP: \$634.90**



### REMOTE WORKER

Working from a home office or a remote center, the remote worker has fewer opportunities for in-person meetings and more challenges to successful and productive collaboration. Remote workers depend on multiple devices, unified communications and technologies to bridge the gaps between them and their colleagues, co-workers and clients.

- Occurrence is a typical enterprise 10%
- UC usage/adoption: Medium

### Devices compatible with:



# Poly Work From Home Bundles

## HOME OFFICE BUNDLE OPTION #4 – EXECUTIVE HOME OFFICE



### ELARA 60 Benefits

- Empower your mobile first users by transforming their smartphone into a desktop collaboration tool
- Give users freedom of choice – compatible with iOS and Android smartphones via Bluetooth®
- Provide desk phone convenience with built in dual pad plus headset, speakerphone, and handset options

*Elara compatible with:*



PN: 212952-401

PN: 202652-01



### CONNECTED EXECUTIVE

Connected executives are tech-savvy business drivers who go wherever needed to make decisions and solve problems. Due to the fact that they are so versatile in their work style, their pain points include distractions, interruptions and unpredictable background noise. They use more communication tools than any other persona, so they have to stay connected across all devices.



### Studio Benefits

- You've never heard a USB video bar sound this good – Poly Studio has the absolute best audio quality and voice clarity in its class
- Distracting sounds are eliminated by our patented NoiseBlock technology and this is the only USB video bar that does it
- For more productive on both ends of your video conference with a smart camera that automatically frames the room or tracks the person speaking for deeper engagement

PN: 7200-85830-001

**MSRP: \$1,843.90**

*Studio compatible with:*



## Konftel Work From Home Bundles

Stay productive with remote meetings



**KONFTEL**  
**C20Ego**

Just as perfect for the company's many huddle rooms, as for the home offices.

[READ MORE](#)



**KONFTEL**  
**C50800 Hybrid**

A flexible premium video collaboration solution for medium to really large meeting rooms.

[READ MORE](#)



**KONFTEL**  
**300Wx**

A wireless conference phone allows you to hold meetings wherever is convenient for you.

[READ MORE](#)

## Video Conference Solutions

**Zoom**

**Grandstream IPVideoTalk**

**3CX**

**LifeSize**

**Poly**

**Koftel**

**Sangoma Zulu Mobile**



## 3CX Webinar on Remote Working

**Webmeeting – Turn your customer's laptop into their communications hub**

**Mobile Apps – Use your extension anywhere**

**Webclient – Share files and images**

**Instant Messaging – Send text messages, links and more at no additional cost**

**Click2Talk – Easy external communications for those unable**

**Presence – Quickly see who's in the office and who's elsewhere**

<https://www.voipsupply.com/blog/voip-insider/3cx-made-remote-working-easy-for-businesses/>

SYSTM provides simple to deploy, highly available, cloud-based, voice infrastructure. Our VlaaS platform is designed specifically to host voice applications, providing the PBX platforms that you already use in an environment that delivers the security, uptime, and redundancy your customers require.

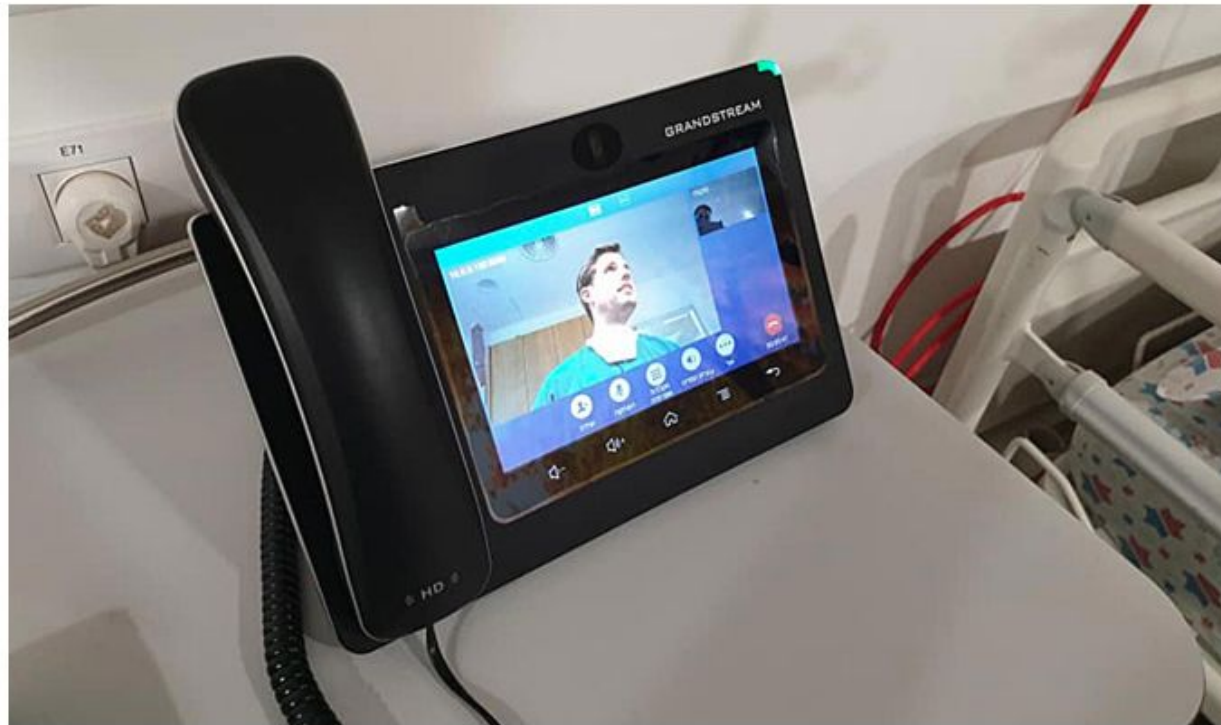
### Why SYSTM Hosting?

- We make it simple to launch voice applications in the cloud
- We support the platforms you know and love, deployed instantly, with just a few clicks
- We help you focus on your voice application, without having to be a cloud expert

**CHECK OUT OUR LIVE DEMO WEBINAR**

<https://www.youtube.com/watch?v=Lnf5SPEqvEQ&t=8s>

# Grandstream Telehealth Solution



## **GXV Video Phones Used to Create Telehealth Solutions**

We have seen many examples of hospitals, doctors and senior living centers using our [GXV series of Android IP Video Phones](#) to create telehealth solutions that provide remote medical consultations and diagnosis. [Check out](#) this recently published case study highlighting senior centers in the UK.

We Are VoIP Supply

## Additional Telehealth Solutions



<https://www.voipsupply.com/wfh-remote-essentials/speakerphone-camera>

Let Us Fulfill Your Needs



## The VoIP Supply Affiliate Program

BECOME AN **AFFILIATE** TODAY!



- Earn money when referring business to VoIP Supply!
- Through our Affiliate Program portal, you will gain access to a unique URL that you can place on your website
- From there we track all of the traffic you are referring to our site and when a transaction is made, you receive a commission payout
- You also have access to all of the orders and customers you are referring, allowing you full insight into what your customers are purchasing through us!

***<https://www.voipsupply.com/affiliate-program>***



## Additional Resources

- <https://www.voipsupply.com/blog/voip-insider/wfh-checklist-is-your-business-set-up-for-your-employees-to-wfh/>
- <https://www.voipsupply.com/blog/voip-insider/what-voip-phones-have-hot-desking-features/>
- <https://www.voipsupply.com/blog/voip-insider/4-best-video-phones-for-telecom-health-visits/>
- <https://www.voipsupply.com/blog/voip-insider/7-tips-on-how-to-work-from-home/>
- <https://www.voipsupply.com/blog/voip-insider/what-ip-phones-are-ideal-for-wfh/>

***<https://www.voipsupply.com/wfh-remote-essentials>***

Let Us Fulfill Your Needs



## Toilet Paper Giveaway!



We've always got you covered!

We will select a couple names at random and send out some toilet paper (must be located in the continental US)!

We Are VoIP Supply

## Join Our Team



### Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



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