



Let's Build a Strong Partnership

Presented by:
Don Stefanie

Leverage Our Partners and Resources for Success

Agenda

Quick Introduction to VoIP Supply

THE NEW MICROSOFT TEAMS ROOM

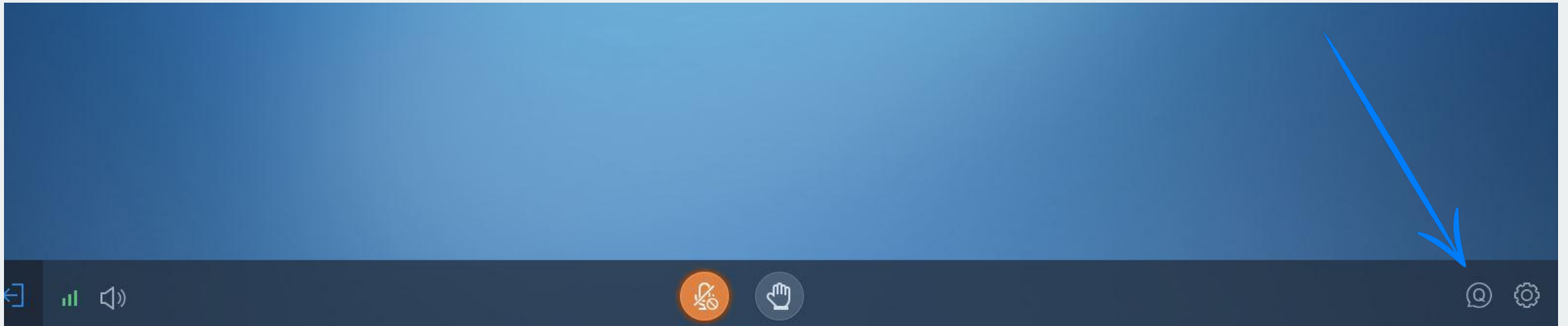
Broadvoice b-hive and Microsoft Teams

Broadvoice SPIFF

We Are Here to Support You!

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**



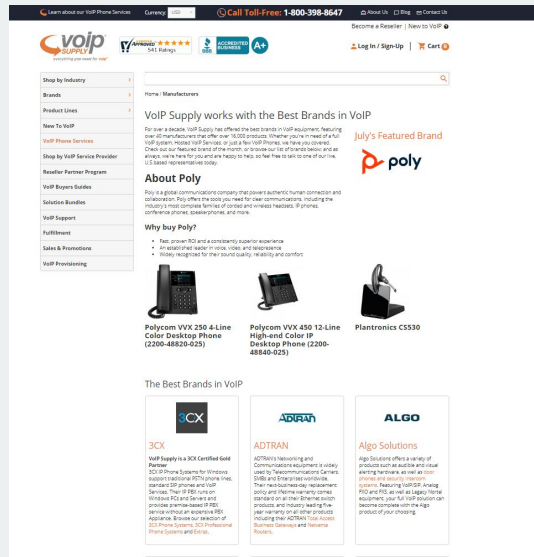
Let Us Fulfill Your Needs



Who is VoIP Supply

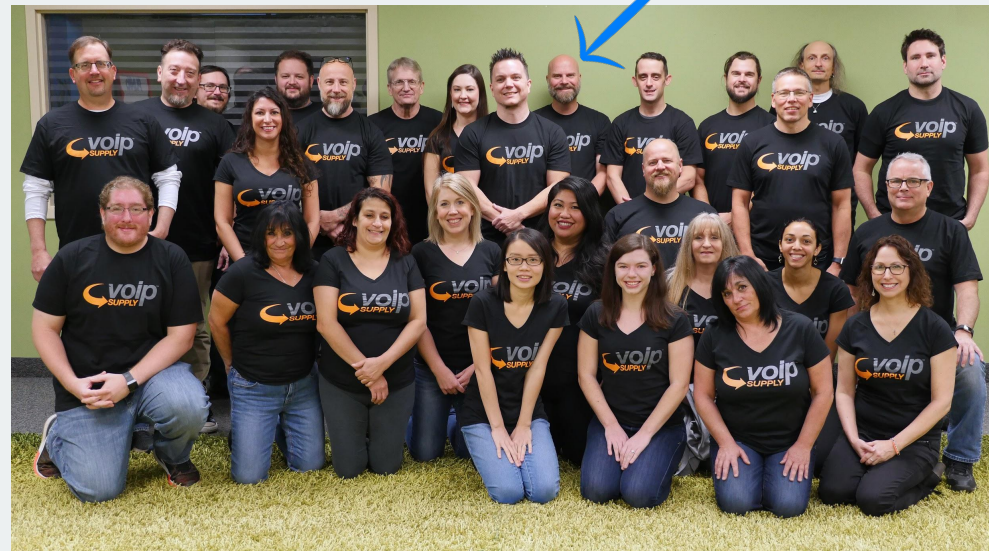
VoIP Supply is North America's leading VoIP solutions provider.

We have been taking the stress out of VoIP Solution design since 2002! Reclaim your industry experience and join our team of over 125,000 customers.



Product Catalog

Over 5,000 products from over 60 of the industry's leading manufacturers



We are More than just a Website!

Best Places to Work in Western New York
500/5000 Company

Buffalo Niagara Business Ethics Award Nominee



VoIP Experts

Combined, our experts have over **FIFTY** years of experience

**INTRODUCING POLY ROOM SOLUTION FOR
MICROSOFT TEAMS**

POLY POWER MEETS MICROSOFT TEAMS

**Superior audio and video go clutter-free
for simply better meetings**



THREE CONFIGURATIONS TO CHOOSE FROM

Comfortably covers from small to large rooms

POLY G10-T

**Base kit, connect existing
USB peripherals**

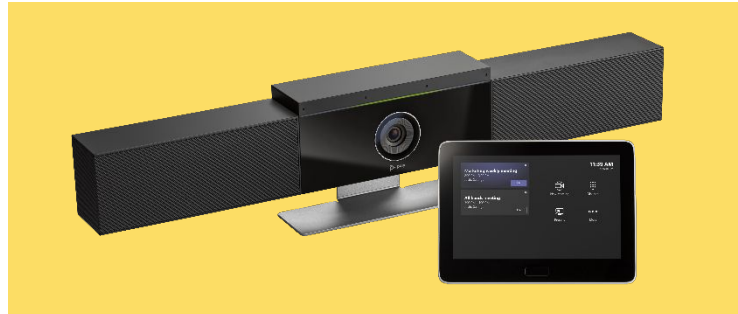


Package includes:

- Poly GC8
- Lenovo ThinkSmart Edition Tiny
- Wall/VESA mount
- 10m fiber optic USB cable

POLY G40-T

For small to medium rooms



Package includes:

- Poly GC8
- Lenovo ThinkSmart Edition Tiny
- Wall/VESA mount
- 10m fiber optic USB cable
- Poly Studio

POLY G80-T

For medium to large rooms



Package includes:

- Poly GC8
- Lenovo ThinkSmart Edition Tiny
- Wall/VESA mount
- 10m fiber optic USB cable
- EagleEye Director II
- Trio C60

HOW DO WE KEEP THE ROOM CLUTTER-FREE?



Poly GC8, a brand-new USB touch controller

8-inch USB touch controller with integrated HDMI ingest and USB input

Content PC and speakerphone connect to GC8, retaining single USB cable connection going back to the PC in front of room for reduced clutter and cable piping need



Tuck away the PC and cables in the cabinet or behind the monitor

Keep the PC and cables connecting to it hidden somewhere safe and away from users



Long fiber optic USB cable

Generous 10m (32.8ft) USB cable (25m, 40m optional) makes installing the system in any room a breeze

FEATURE COMPARISONS

Model	Poly G10-T	Poly G40-T	Poly G80-T
Recommended room size	Small to large (dependent on USB peripherals)	Small to medium	Medium to large
Touch controller	Poly GC8 (8")	Poly GC8 (8")	Poly GC8 (8")
PC	Lenovo ThinkSmart Edition Tiny	Lenovo ThinkSmart Edition Tiny	Lenovo ThinkSmart Edition Tiny
Camera	Bring your own	Poly Studio	Poly EagleEye Director II
Camera specs	Bring your own	120° wide angle Group framing/speaker tracking 5x EPTZ	65° FOV (H) (Pan 100/-100°) Speaker tracking (33ft/10m) 12x MPTZ
Mic/speaker	Bring your own	Poly Studio (front of room)	Poly Trio C60 (center of table)
Audio pickup range	N/A	12 ft (3.6m) Optional extension mic	20 ft (6m) Optional extension mics
Other included items	Wall/VESA mount 10m fiber optic USB cable	Wall/VESA mount 10m fiber optic USB cable	Wall/VESA mount 10m fiber optic USB cable

POLY VIDEO SOLUTIONS FOR MICROSOFT TEAMS

POLY STUDIO X30, POLY STUDIO X50 **Collaboration Bar for Microsoft Teams**

- Ideal form factor (All-in-one) and cost for huddle spaces
- Designed for huddle and small rooms
- Best used with a touch display



Huddle room

**Small
conference room**

G10-T, G40-T, G80-T **Microsoft Teams Rooms**

- Support different room sizes through the choice of USB devices
- Dedicated tabletop console with calendar access
- Richer capability



**Small
conference room**

**Medium
conference room**

**Large
conference room**

POLY CERTIFIED USB PERIPHERALS FOR MICROSOFT TEAMS ROOMS

Existing Poly peripherals supported by MTR

POLY EAGLEEYE CUBE

Advanced HD Camera with intelligent group framing/speaker tracking



- 4K sensor with 5x EPTZ
- 120° FOV

POLY TRIO 8800/8500

Best selling conference phone in Microsoft environment*



- **Poly Trio 8800** with 20-foot (6m) mic pickup range
- **Poly Trio 8500** with 14-foot (3.2m) mic pickup range

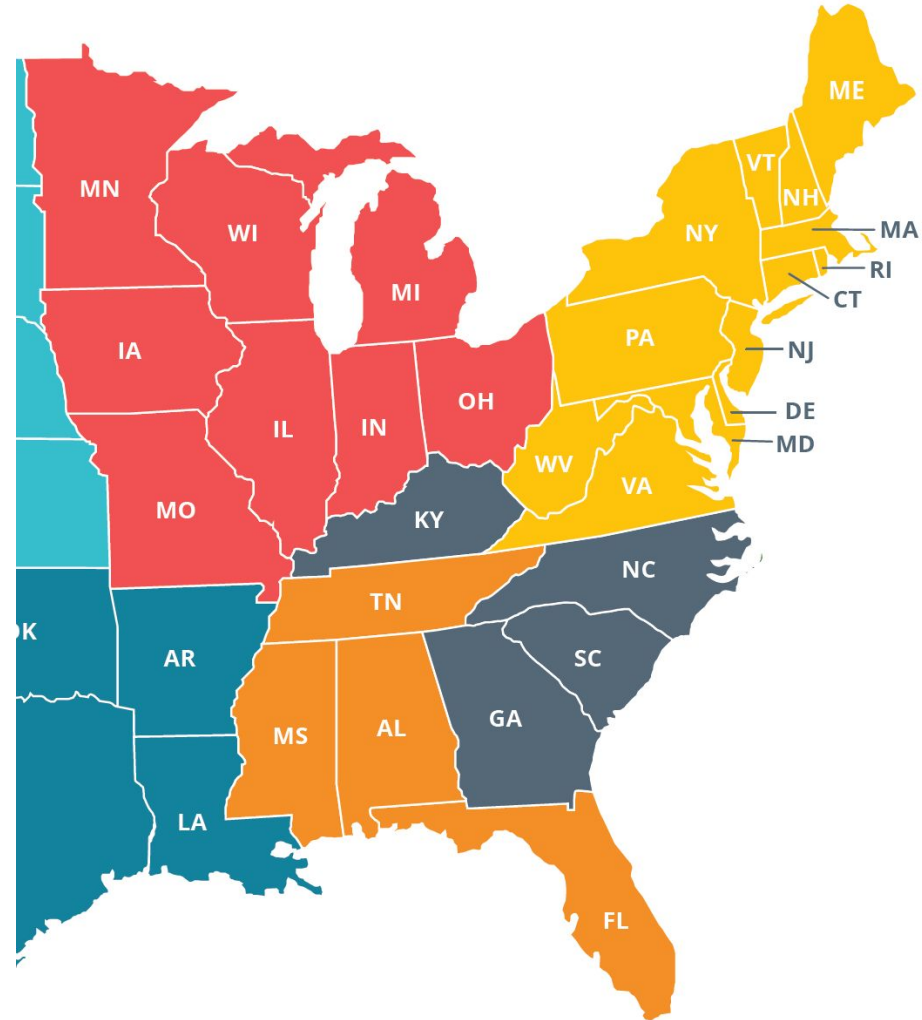
POLY EAGLEEYE IV USB
Premium HD Camera with 12x optical zoom



- Camera control via remote
- Pan, tilt, 12x zoom

*Trio C60 is recommended for all new purchases

broadvoice



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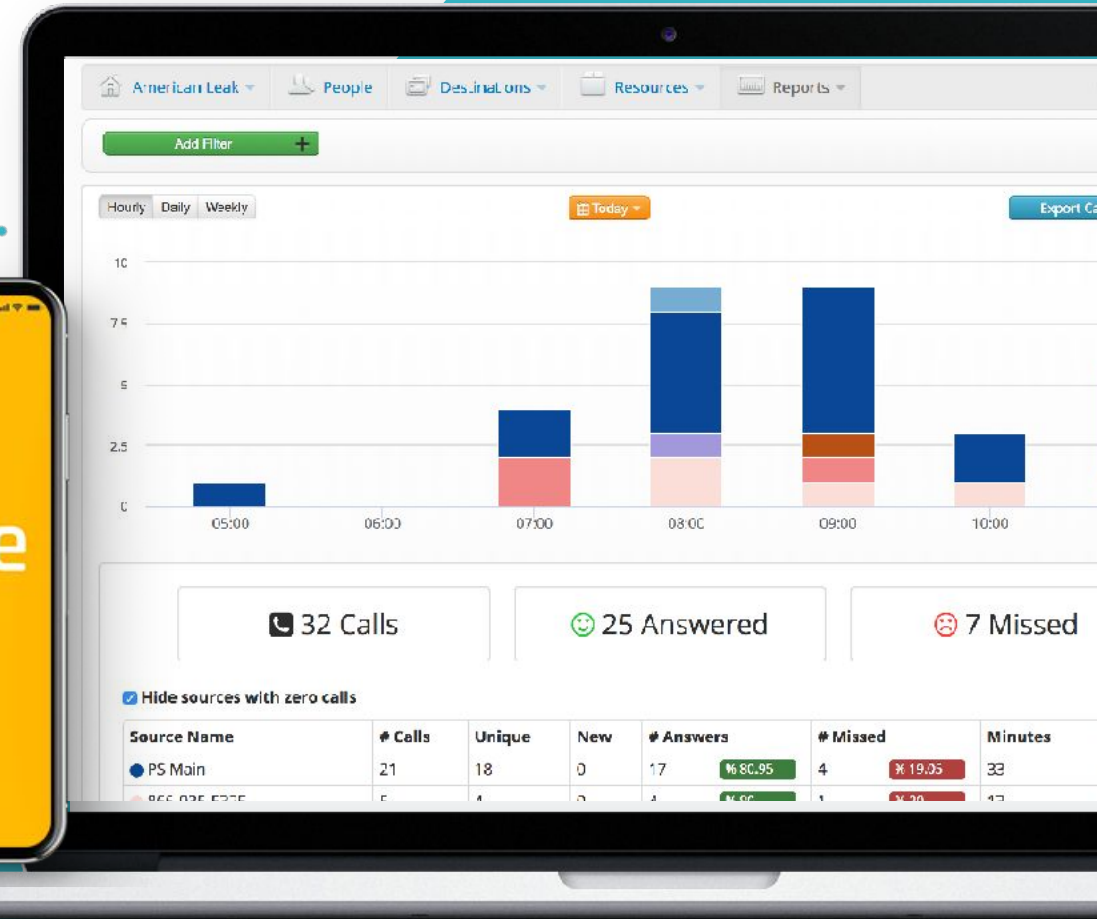
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Our Products

- CLOUD PBX
- SIP TRUNKING
- CONTACT CENTER



Commonly Supported PBX Systems

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talkswitch[®]
ANSWERS WITH INTELLIGENCE

FONALITY

Asterisk

AVAYA

trixbox

NORTEL

3CX
Innovating Communications

ShoreTel[®]
Brilliantly simple™

FEATURE HIGHLIGHTS

- Metered or Unlimited
- Hybrid SIP & Cloud Solutions
- Single Management Interface
- Pooled SIP Trunks
- Call Bursting
- Call Recording
- Fax available
- Call Analytics



Teams User Features

- **Calling in Teams**
 - Inbound
 - Outbound
 - Hold
 - Transfer
- **Call Logging**
- **Instant Messaging**
- **Desktop/Mobile**

b-hive UCaaS Features

- **Auto Attendants**
- **Business Hours**
- **Call Groups/Queues**
- **Call Recording**
- **Faxing**

We Are VoIP Supply

Join Our Team



Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design



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