

## Zulu UC and Zulu Mobile

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### All About Zulu UC & Zulu Mobile

## Agenda

**Quick Introduction to VoIP Supply** 

**Zulu UC Overview** 

**Compatibility & Installation** 

**Desktop Client** 

**Mobile Clients** 

Zulu Mobile

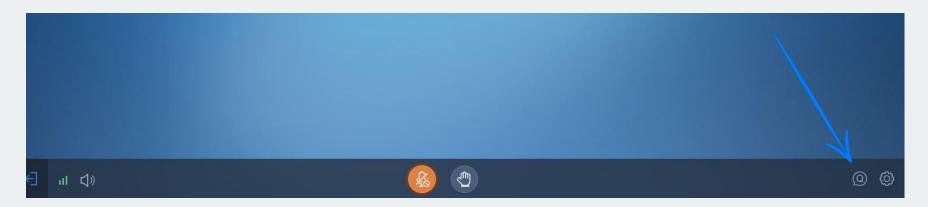
Q&A

We Are Here to Support You!



# During the webinar please use the Q&A feature located in bottom right corner of your screen!

We will answer the questions at the end of the presentation Thank you!



## **VoIP Supply Programs**





Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

#### **Hardware & Provisioning**

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

#### **VoIP Rental Program**

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

#### **CloudSpan MarketPlace**

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

#### **Fulfillment**

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

#### Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

## Fulfillment & Provisioning





By taking advantage of VoIP Supply's custom portal and API, you have real-time access to your projects fulfillment progress and delivery. With the ability to manage your business from any web-enabled device you will always ensure your project is on track, and expectations are being exceeded.



Utilizing VoIP Supply's Provisioning and Professional services allows you to take complete control in providing the perfect solution to your customer without the time constraints, and financial burden of completing these tasks in house.

## **Become an Agent Today**







VoIP Supply has partnered up with some of the top service providers to offer you a program you won't be able to find anywhere else!

Here are just a few key features:

- Earn High Residuals
- Equipment Discounts
- Expert Extended Sales Team Combined experience of 50+ years









By partnering with us, you will be able to grow your business and strengthen your position in the marketplace.



### **Rental Program**

We can confidently say that we have the best hardware rental program in the industry. Our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!



#### **Benefits:**

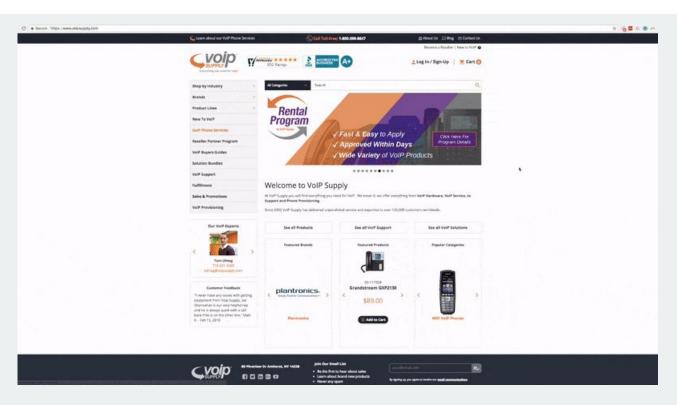
- Fast & easy to apply One-page application
- Approved within days
- Wide variety of VoIP products (phones, conference phones, PBX, and more)

If you are interested in joining the VoIP Supply DaaS Rental Program please email Don Stefanie dons@voipsupply.com and request the form!

https://www.voipsupply.com/vs-rental-program







https://www.voipsupply.com/partner-program

### **Promotions**



### **Holiday Cash**

★ Get up to \$50 per item on select Sangoma Devices

**Now until December 31st** 



#### Sangoma Reseller SPIFFs

SPIFF requires a current Sangoma Partner Agreement and will be

issued after the customer's first full paid service invoice.

#### 12 Days of Giving

- ★ Exclusive promotion each day on PBXact and FreePBX products.
- ★ Promotion ends at the end of that day

**Now until December 20th** 



#### Sangoma at a Glance

over 35 Years experience

Proven Financial Performace

(increasing profitability and revenue)

Publicly Traded

TMX | Toronto Stock Exchange







**Cloud Services** 

#### **IP Phones**





**Network Connectivity** 

Leading Unified Communications Solution Provider





Sponsor of the Two
Largest Open Source
Communications
Projects in the World
Asterisk

### Zulu UC

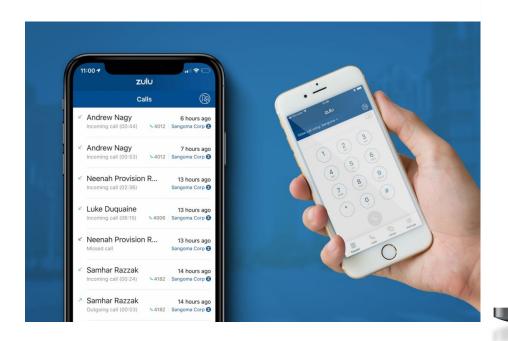
### **Business Communication Tool for FreePBX**







### What is Zulu UC?





### What Features Does it Have?

- Feature Rich Soft Phone Client
- CTI- Browser and Desktop Integration for FreePBX & PBXact
- Chat (1 to 1 messaging and Group Chat via Rooms w/ Emojis)
- File Transfer & Sharing
- Presence Control
- Call Pop-Ups
- SMS (requires SIPStation SIP Trunking service)
- Fax (requires PBXact or a paid FreePBX add-on)
- Screen Sharing (Beta)

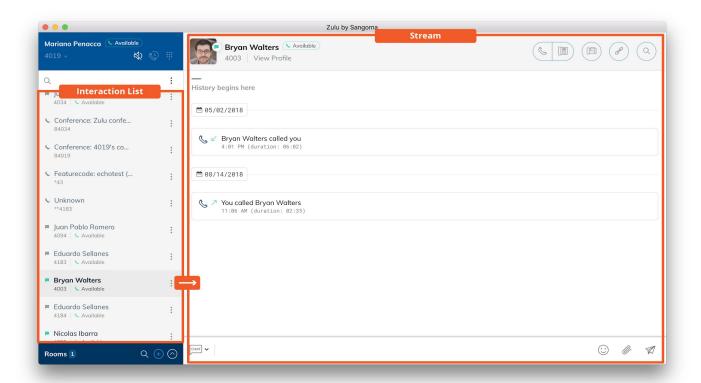


### **Available Clients**

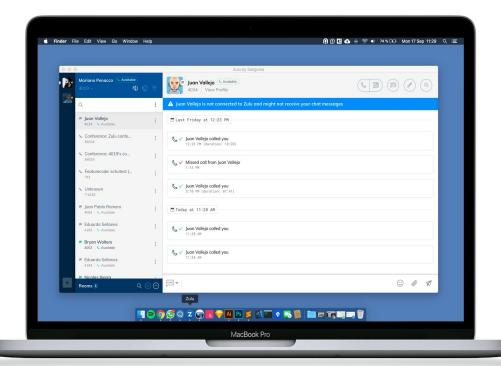
- Windows
- Mac
- Linux
- Apple iOS (Beta)
- Google Android (Beta)
- Google Chrome Browser Plugin for Click to Call
- Mozilla Firefox Browser Plugin for Click to Call



### **Interactions Based User Interface**

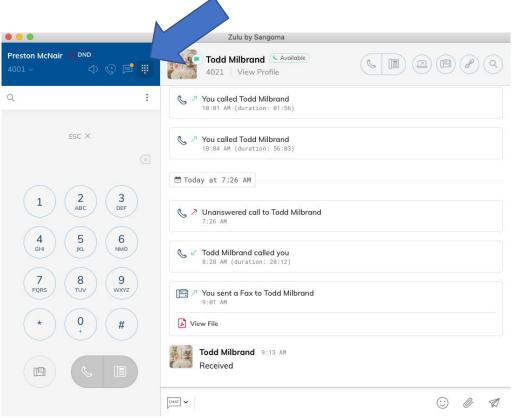


## Desktop

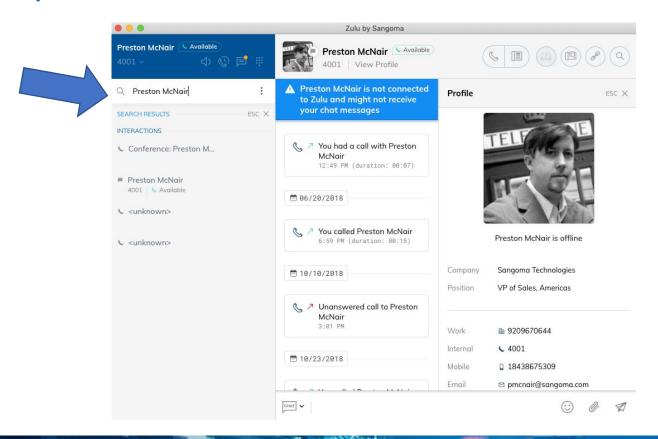




Desktop – Dial Pad

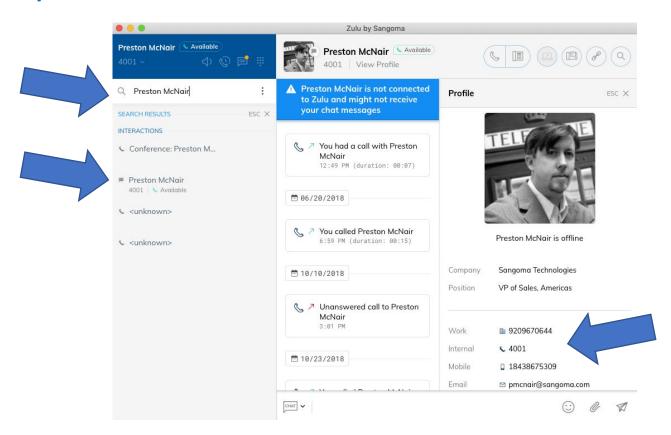


## Desktop – Contact List

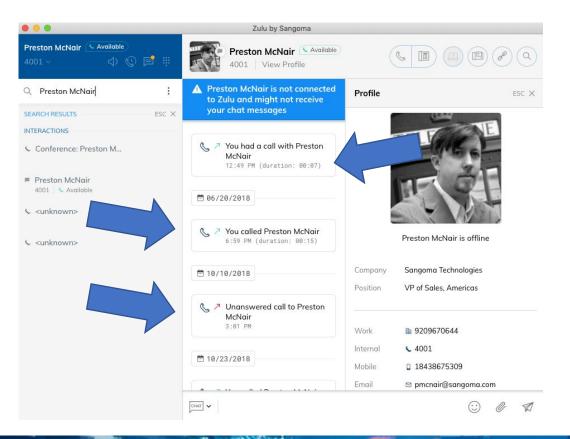


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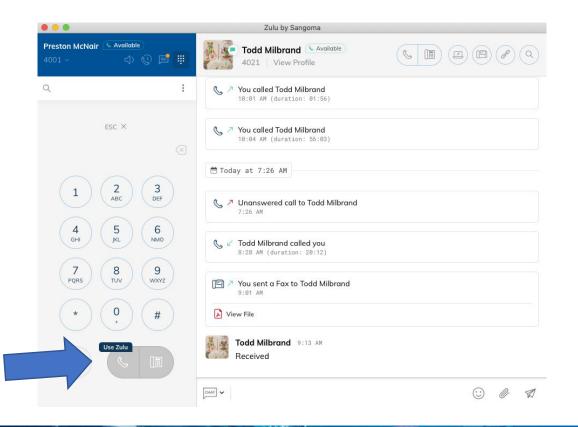
## Desktop – Contact Info



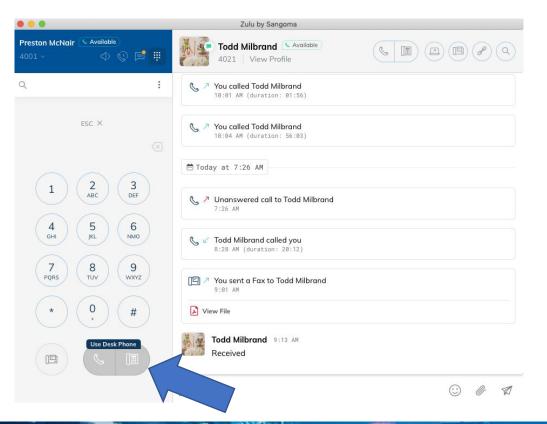
## Desktop – Contact Interactions



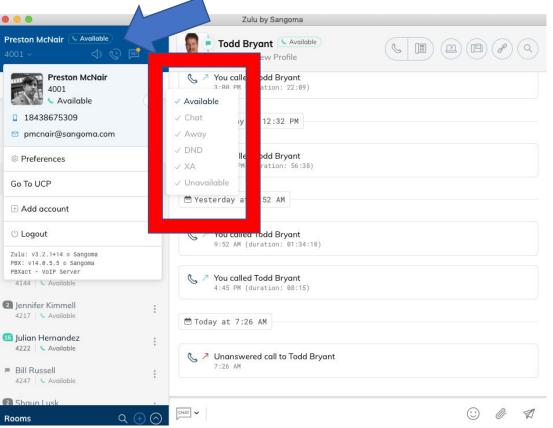
## Desktop – Dial Pad – Using Zulu for Call



## Desktop – Dial Pad – Calling with Desk Phone

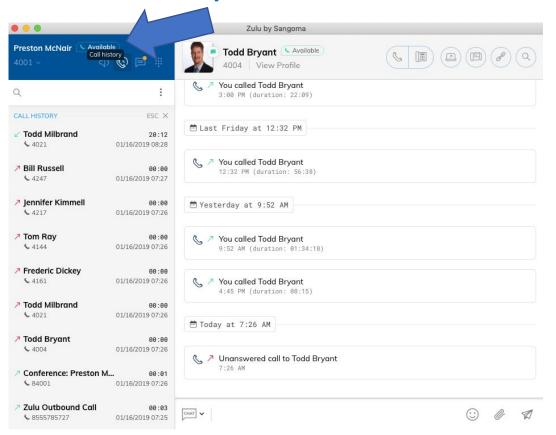


Desktop - Presence



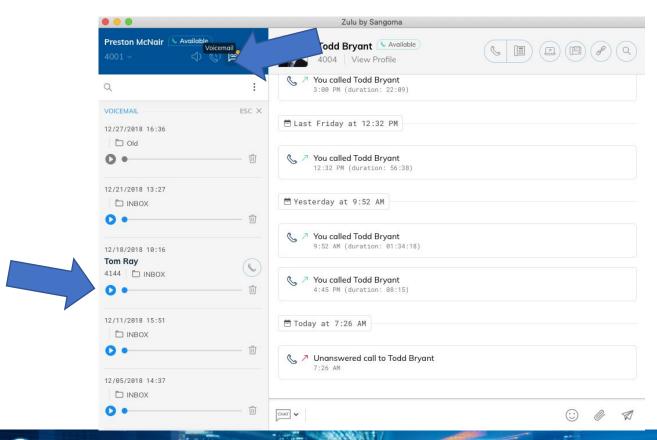
a spreading

## Desktop – Call History

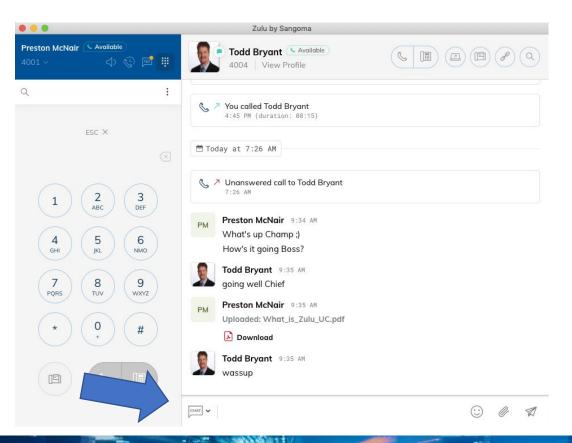


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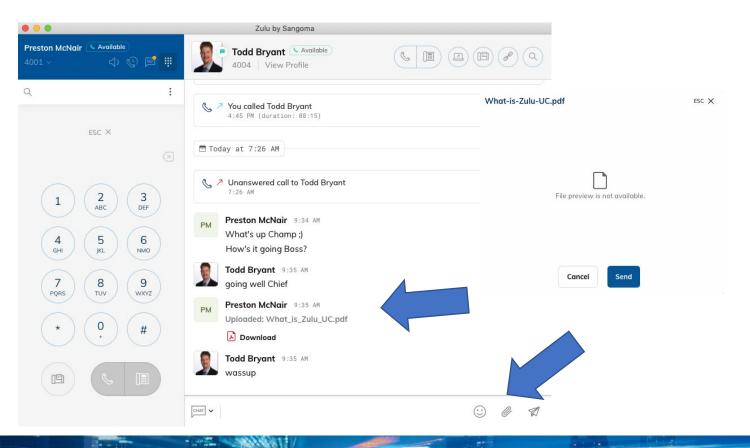
## Desktop – Voicemail

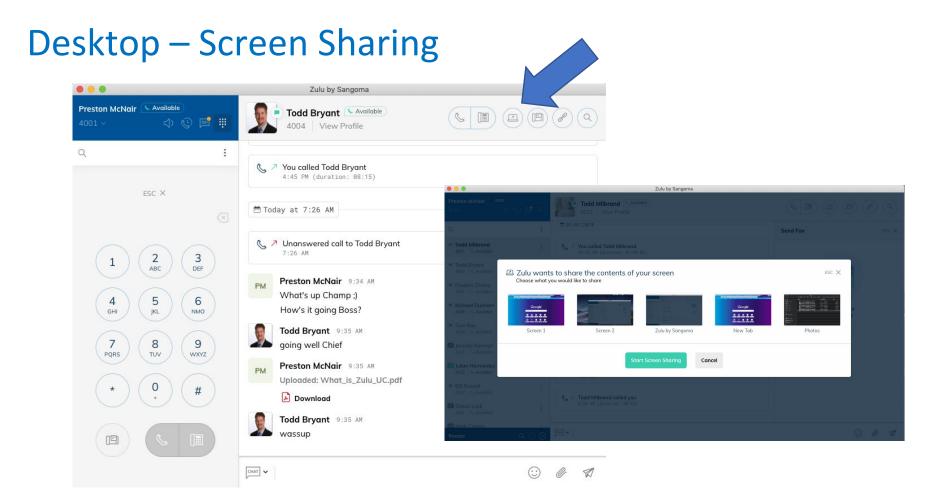


## Desktop – Online Chat

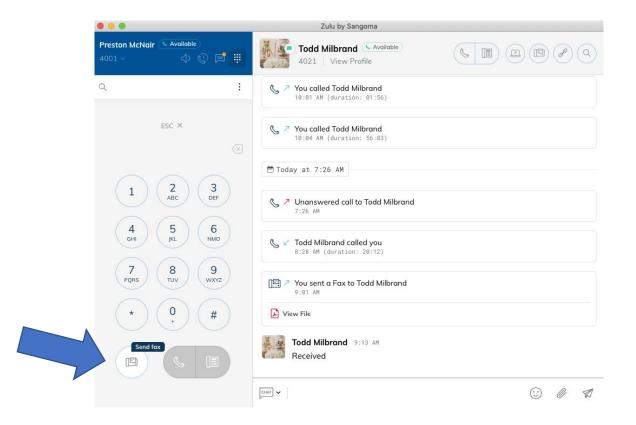


## Desktop – File Share

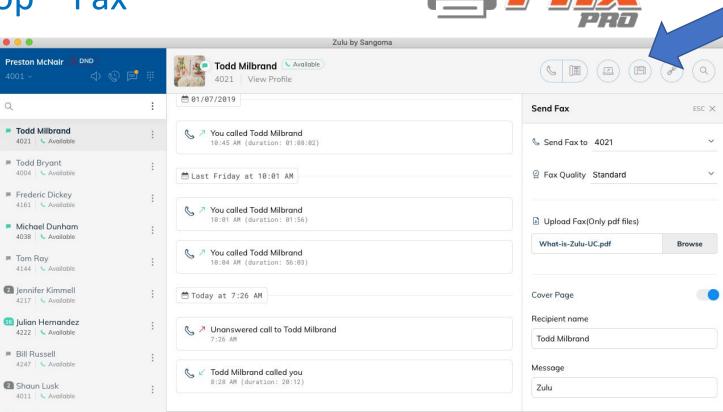




## Desktop – Sending a Fax



## Desktop – Fax



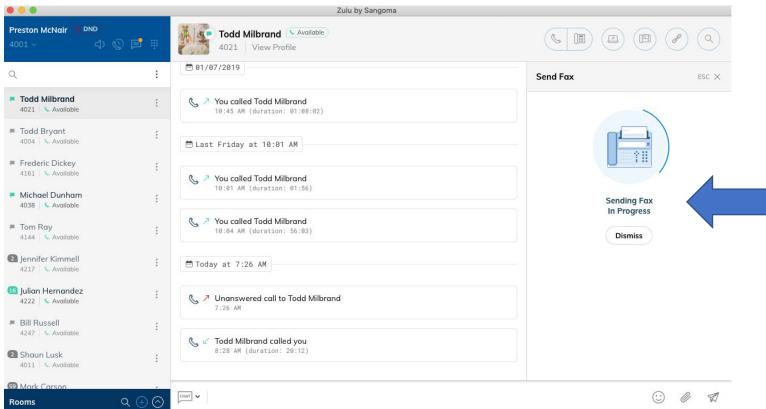


59 Mark Carson Rooms

-

## Desktop – Fax Status

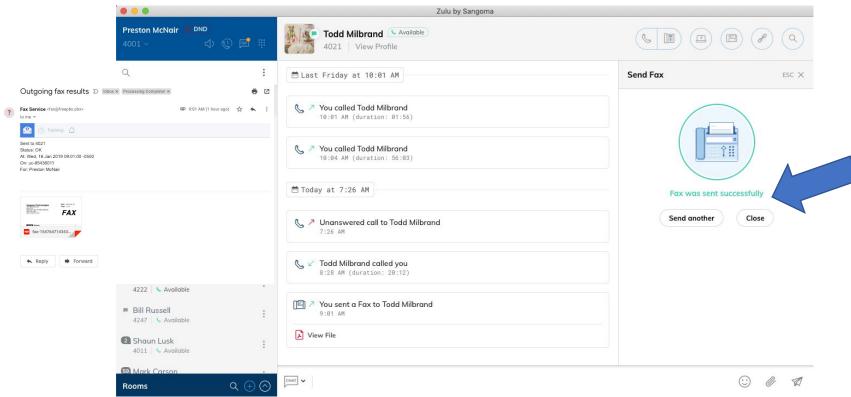




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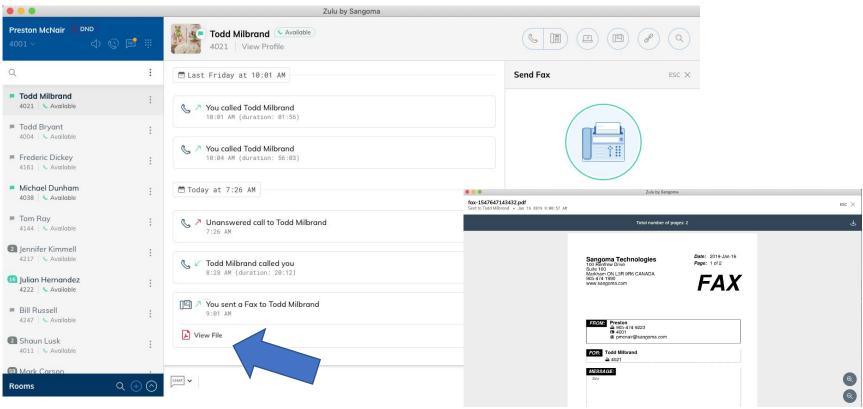
## Desktop – Fax Complete



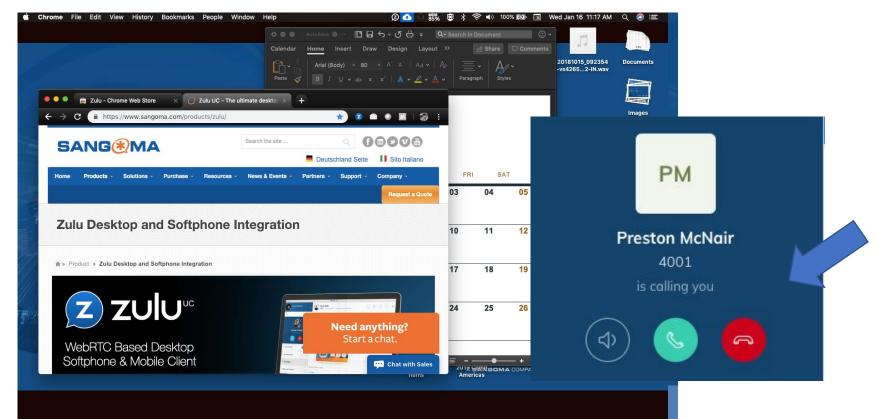


## Desktop – Fax Archive in Interactions

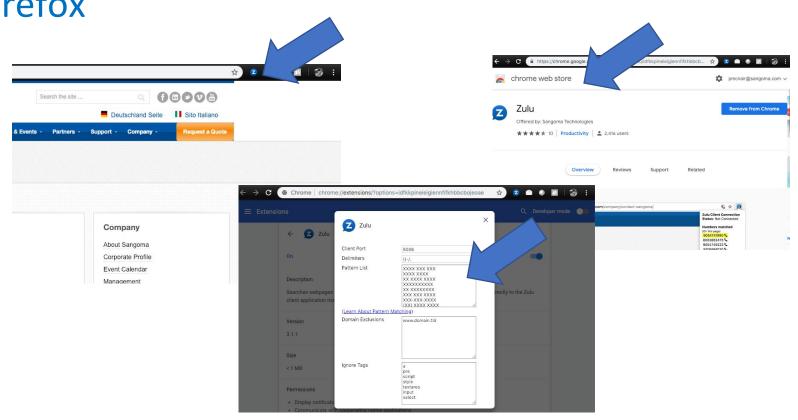




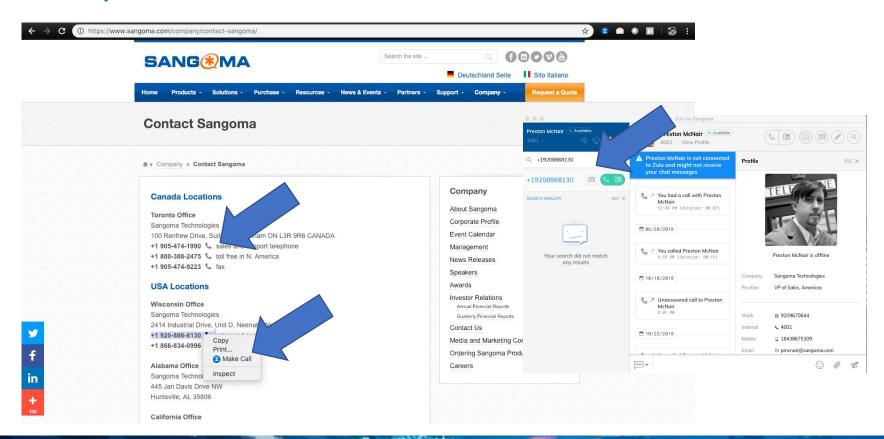
### Desktop – Call Pop



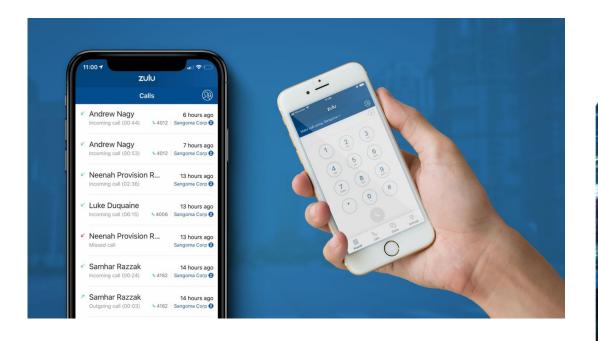
Desktop – Plugins for Chrome and Firefox



## Desktop – Click to Call



## Mobile





#### Zulu UC Mobile Client

- Android & iOS Versions
- Designed to work with FreePBX and PBXact
- Make/receive phone calls using your extension
- Chat with colleagues via direct & group messaging
- Phone System Contact list integration for Dial-by-Name
- Presence control (Available, Chat, Away, DND, Not Available)
- Unattended Transfer
- Visual Voicemail



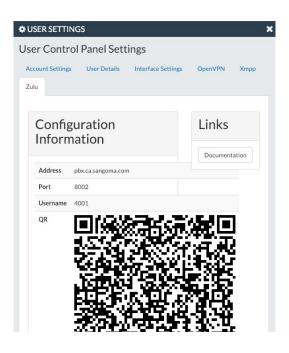








#### Setup



- Download Client for your Device iOS or Android
- USE QR code in UCP to provision
- Or Manually provision

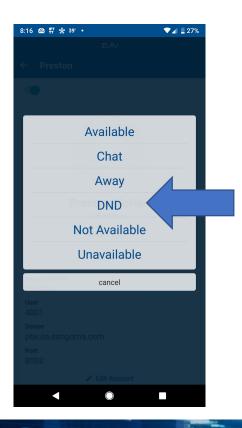
## Mobile - Settings



- Settings
- Configure Multiple Accounts or connect to multiple FreePBX Systems



#### Mobile - Presence



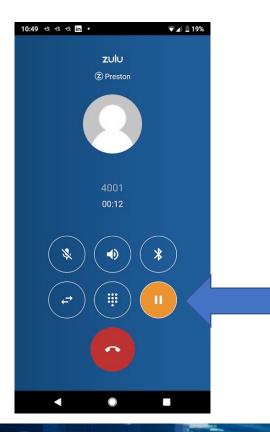
- Presence Control
  - Manage presence on PBX
  - Synced in multiple places
    - Desktop Phones
    - Zulu
    - User Control Panel (UCP)
    - iSymphony

## Mobile – Receiving Calls



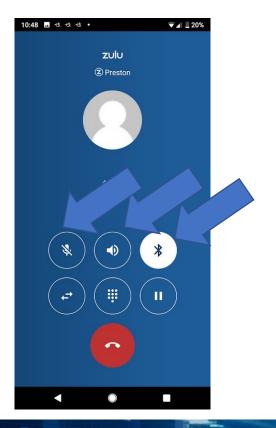
- Receiving Calls
- Answer or Reject inbound Calls
- CID and CNAM info from PBX

#### Mobile – Put Calls on Hold



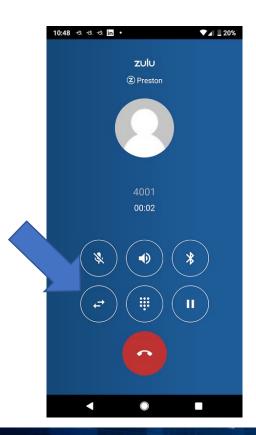
Hold / Pause Active Calls

## Mobile – Multiple Calling Options



- Mute Calls
- Speaker Phone Support
- Bluetooth Support

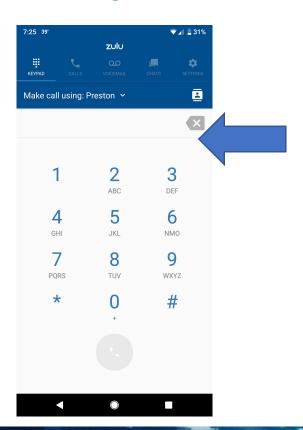
#### Mobile – Transfer Calls





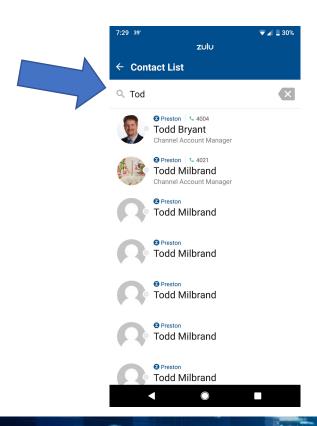
- Transfer Calls
  - Internal or External transfers

## Mobile – Making Calls



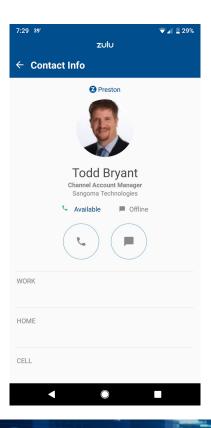
- Dial Pad
  - Touchscreen friendly
  - Integrated with Contact List

#### Mobile – Contact List



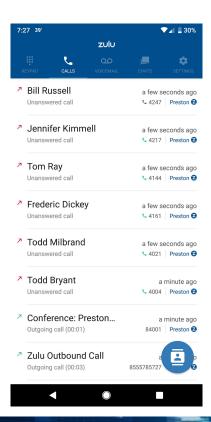
- Contact List
  - Contact List Pulls from
    - FreePBX Contact List
    - Device Phone Book

#### Mobile- Contact Info



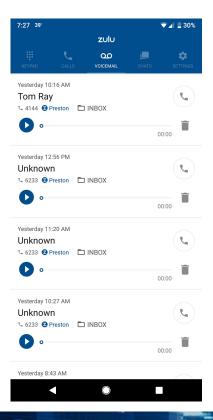
- Contact Info
  - PBX Presence State
  - Zulu Status
  - Contact Information
  - Contact Photo
  - Quick Dial Key
  - Quick Message Key

## Mobile – Call History



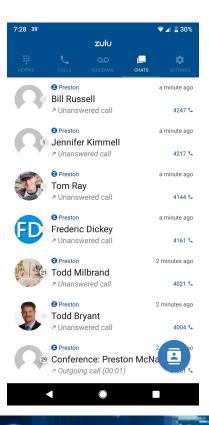
- Call History
  - Syncs back with PBX to pull in call history

#### Mobile – Voicemail



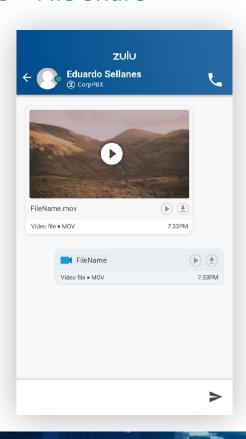
- Voicemail Options
  - Review
  - Playback
  - Manage
  - Callback
  - Delete

#### Mobile – Online Chat



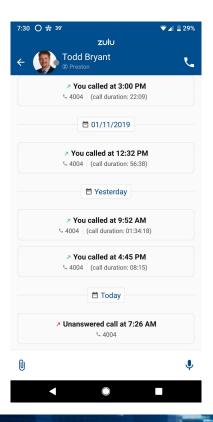
- Online Chat
  - Chat with both desktop and mobile Zulu Users
  - Share Files
    - Photos
    - Recordings

#### Mobile – File Share



- File Share
  - Share Photos, Call Recordings and other Attachments via the mobile application

#### Mobile – Interactions History



- Contact Interaction History
- View All interactions with a specific user
  - Even Unknown Numbers will be grouped based on your interactions

# Licensing

## Purchase Zulu for FreePBX

2-User 1-Year FreePBX License: FREE! 20-User 1 Year License \$199 MSRP

1000-User 1 Year License \$1,999 MSRP

## **PBXact**

Zulu UC comes included with All PBXact Systems



## Join Our Team



# **Become a VoIP Supply Partner**

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support Consulting & Solution Design



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