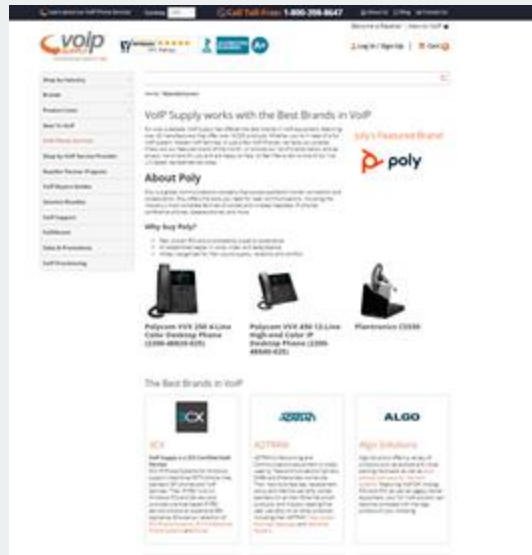Presented by:
Tom Uhteg
Pierre Kerbage

Who is VoIP Supply

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide. The team behind VoIP Fulfillment by VoIP Supply has been providing provisioning and fulfillment to VoIP Service Providers since the industry's beginning.

Product Catalog
Over 5,000 products from over 60 of the industry's leading manufacturers

We are More than just a Website!
Best Places to Work in Western New York

500/5000 Company

Buffalo Niagara Business Ethics Award Nominee

VoIP Experts
Our experts have over **ten** years of experience

VoIP Supply Programs

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

Reclaim & Refresh

VoIP Supply's Reclaim equipment buyback program is your outlet for **selling off your used and excess** VoIP equipment. With Reclaim you can submit your equipment for sale to VoIP Supply and **receive fair market value** for it allowing you to "reclaim" a portion of your original investment.

VoIP Supply's exclusive Refresh program will allow you to replace a customers device with a **certified reconditioned device** at a **fraction of the cost** of a new device.   With VoIP Supply's Refresh program, you can provide your customers the support and sense of security that comes with a Refresh product.

Reseller Portal

https://www.voipsupply.com/partner-program
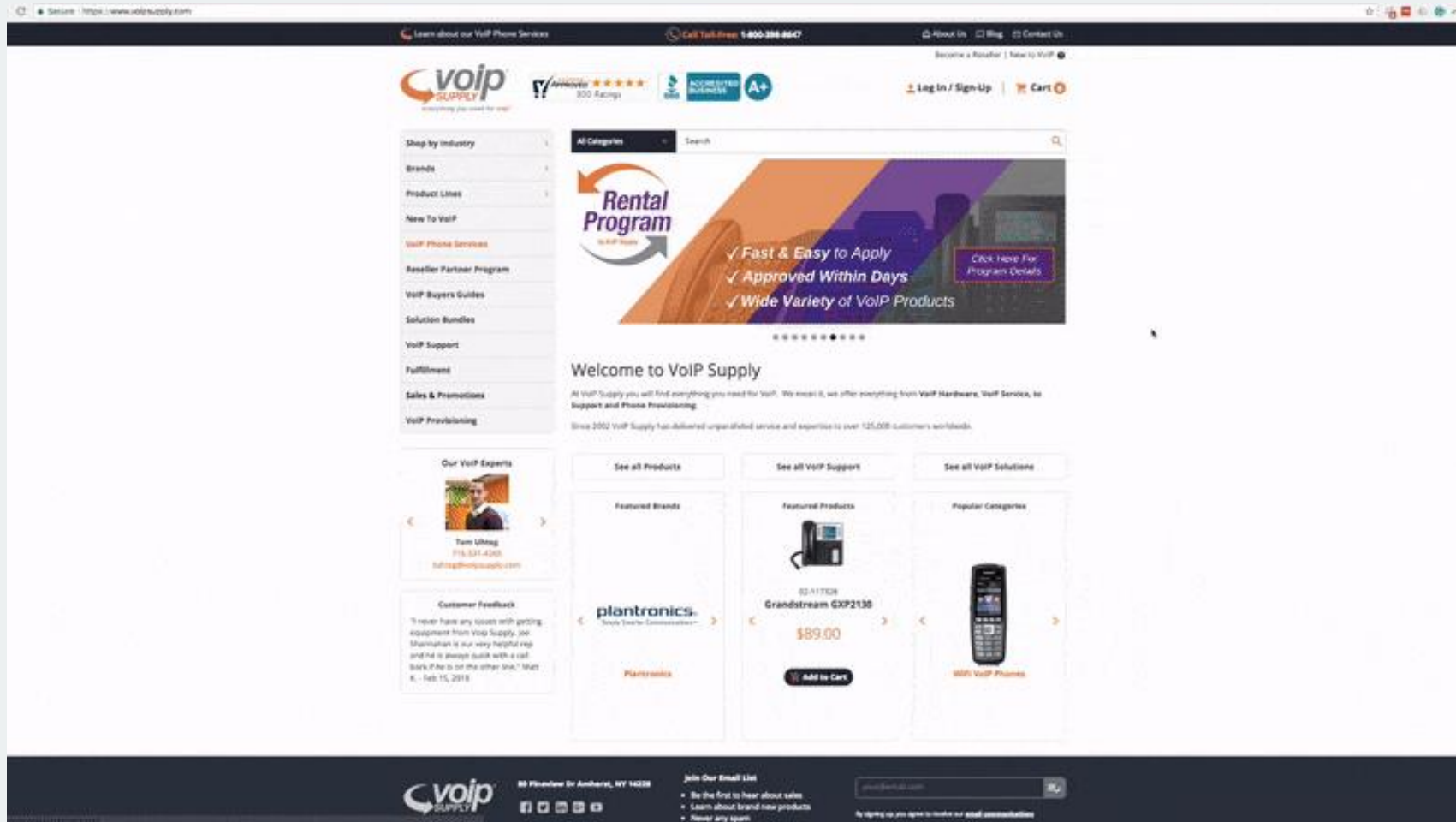
Reseller Advantage

Are you struggling to be competitive in the marketplace?

VoIP Supply has partnered up with some of the top VoIP manufacturers and service providers to offer you a program you won't be able to find anywhere else!

Here are just a few key features:

- Earn High Residuals
- Equipment Discounts
- Expert Extended Sales Team - Combined experience of 50+ years

By partnering with us, you will be able to grow your business and strengthen your position in the marketplace.

Join Our Team

Become a VoIP Supply Partner

o Exclusive Pricing Through VoIP Supply!

o Opportunity Support – Consulting & Solution Design

Tom Uhteg

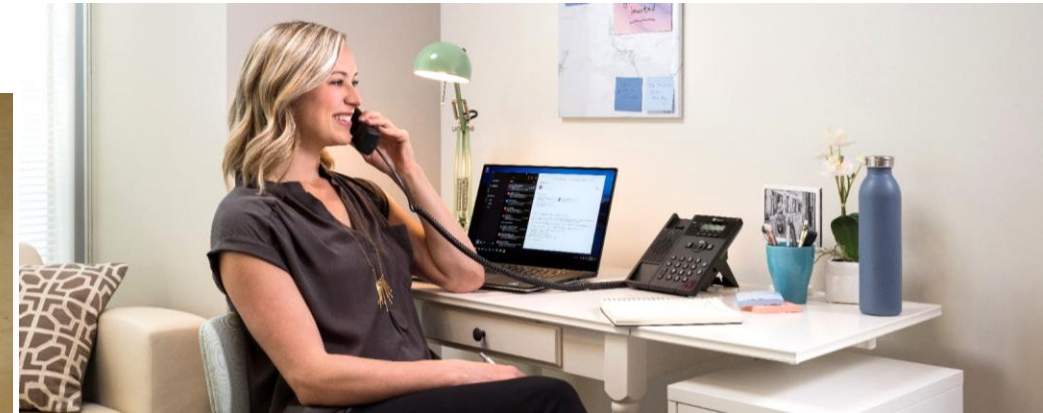*VoIP Consultant*

(716) 531-4265

tuhteg@VoIPSupply.com

WHAT'S NEW WITH POLYCOM & PLANTRONICS?

Pierre Kerbage | (512) 681-4672
VAD & Service Provider Manager
CISSP, MCSE, CCDP, CCNP
Pierre.Kerbage@Poly.com

ITSP Sales Support Hotline
(844) 375-6913 Toll Free
(916) 696-8425 Toll
ITSPSales@Poly.Com

Setting industry standards for best in class audio since 1961.

"THE FIRST MOONLANDING"

BUZZ ALDRIN WEARING A PLANTRONICS
HEADSET ON THE APOLLO 11 MISSION

JULY 20, 1969

"Giant leap for mankind" were spoken on a Plantronics Headset by Neil Armstrong

NEW NAME:

Plantronics + Polycom = poly

- **PLANTRONICS**
- **Founded** in 1961: first customer was NASA! Plantronics went to the Moon!
- **$900M** Annual Revenue
- **5,000+** employees worldwide
- **100%** Fortune 500
- **Leader** in contact center, business communications, and consumer headsets
- **12M** UC headsets sold globally
- **Acquired** Polycom July 2018

- **Poly**
- **Founded** in 1990: revolutionized conference room audio with the iconic 'starfish' phone
- **$1.2B** annual revenue
- **3,500+** employees worldwide
- **98%** Global 100 and Fortune 500
- **Leader** in business video & audio conferencing and desktop VoIP telephones
- **1.6M+** VoIP Phones annually to ITSP's in USA
- **Acquired** Obihai January 2018

POLY

VVX X50 SERIES IP PHONES

VVX® 150
MSRP $89
Dealer cost: $48.95
DaaS: $1.47
2-Line
Monochrome Display
2-port 10/100 Ethernet
1 RJ-9 Port
HD Voice ™

VVX® 250
MSRP $179
Dealer: $93
DaaS: $2.82
4-Line Color 2.8" screen
2-port Gig-Ethernet
1 USB Port
1 RJ-9 Port
HD Voice ™
Wi-Fi via USB

VVX® 350
MSRP $239
Dealer: $128.46
DaaS: $3.85
6-Line Color / 4 Soft Keys
2-port Gig-Ethernet
2 USB Port
1 RJ-9 Port
HD Voice ™
Wi-Fi via USB

VVX® 450
MSRP $279
Dealer: $149.96
DaaS: $4.50
12-Line Color
2-port Gig-E
2 USB Ports (Rear & Side)
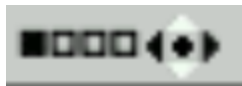1 RJ-9 Port
HD Voice ™
EM50 Side Car
Wi-Fi via USB

FIRMWARE 6.1 – SUPPORTS 4 PAGES

- Now shipping with Firmware UC 6.1.0.6189

- Works on ALL x50 phones

- Multiply the buttons by 4 (a 4 button phone becomes 16, a 6 button becomes 24, a 12 line becomes 48)

- On VVX 501 and 601 phones, press the Next softkey. The page indicator icon displays on the screen.

- On VVX 250, 350, 401, 411, and 450 phones, press the navigation keys. The page indicator icon displays on the screen.

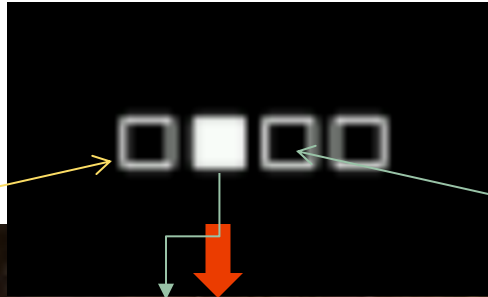- On VVX 301 and 311 phones, press the navigation keys. The page indicator icon

  displays on the screen. Download from:

https://support.polycom.com/content/support/north-america/usa/en/support/voice/polycom-uc/polycom-uc-software-release.html

PAGINATION

BETTER TOGETHER - PHONE BASED HEADSET DEVICE MANAGEMENT

Market Problem

To change settings on a headset connected to the phone, it is necessary to unplug the phone and connect it to a PC

Solution

- Select VVX Phones now include Plantronics Hub software

- Once a Poly Headset is plugged to the USB, a welcome screen pops up with an option to configure headset is presented to the user

- Users can access the headset settings on the VVX phone from the Plantronics Hub menu.
    - General Settings
    - Ringtone & Volume Settings
    - Softphone Settings
    - Wireless Settings
    - Audio Tuning features
    - Advanced Settings
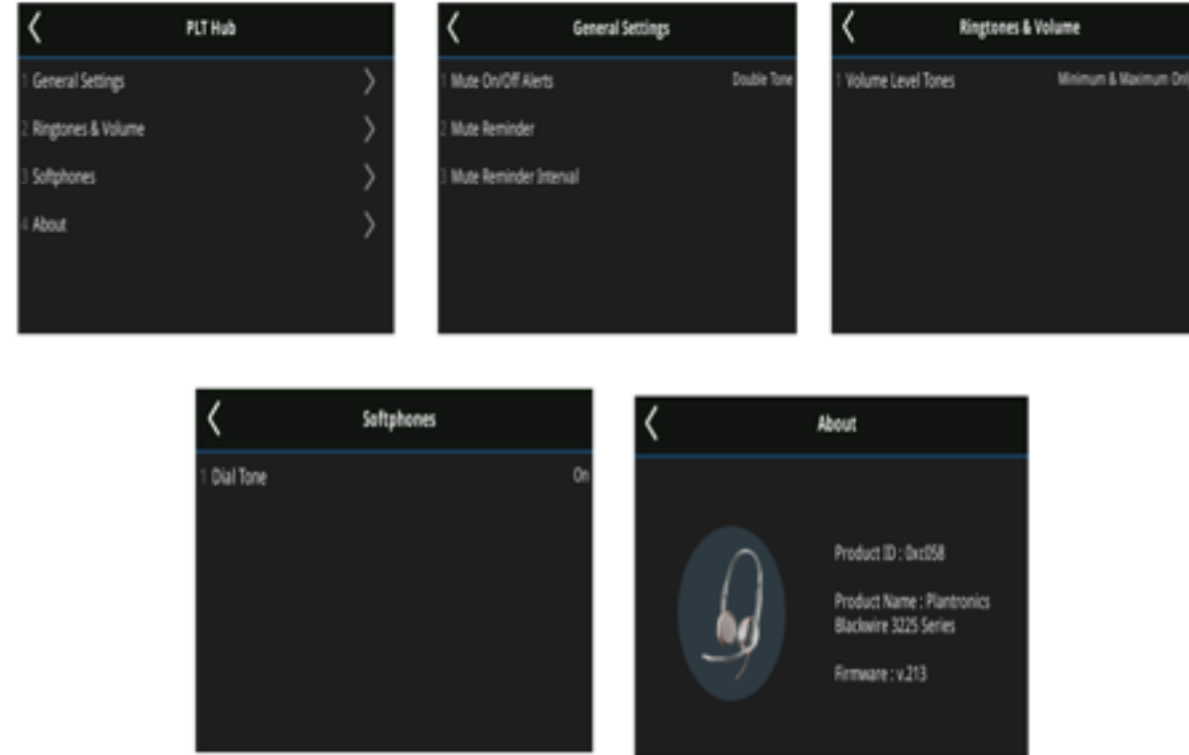
Limitations
- Headset Firmware upgrade is not part of UCS 6.0.0
- Support is limited to VVX 501 and 601 in UCS 6.0.0
- Limited to Blackwire C3225, Savi W740 and Savi W420 headsets in UCS 6.0

poly

SUPPORTED PRODUCTS

https://documents.polycom.com/bundle/ucs-ag-6-1-0/page/c-ucs-ag-getting-started.html

Polycom UC software 6.1.0 supports Acoustic Fence on USB headsets for Polycom VVX 350, 450 business IP phones and VVX 401,411,501 and 601 business media phones.

Following are the headsets that support Acoustic Fence:

● Plantronics Blackwire C5220 USB headset

● Plantronics Blackwire C5210 USB headset

● Plantronics Blackwire C3220 USB headset

● Plantronics Blackwire C3210 USB headset

● Plantronics Savi W420 Binaural USB Wireless Headset

Product Name	Model Name	Part Number
SoundStructure VoIP Interface	SSTRVOIP	3111-33215-001
VVX D60 Wireless Handset	VVXD60	3111-17823-001
VVX 101	VVX101	3111-40250-001
VVX 150	VVX150	3111-48810-001
VVX 201	VVX201	3111-40450-001
VVX 250	VVX250	3111-48820-001
VVX 300	VVX300	3111-46135-002
VVX 301	VVX301	3111-48300-001
VVX 310	VVX310	3111-46161-001
VVX 311	VVX311	3111-48350-001
VVX 350	VVX350	3111-48830-001
VVX 400	VVX400	3111-46157-002
VVX 401	VVX401	3111-48400-001
VVX 410	VVX410	3111-46162-001
VVX 411	VVX411	3111-48450-001
VVX 450	VVX450	3111-48840-001
VVX 500	VVX500	3111-44500-001
VVX 501	VVX501	3111-48500-001
VVX 600	VVX600	3111-44600-001
VVX 601	VVX601	3111-48600-001
VVX 1500	VVX1500	2345-17960-001

poly

INTRODUCING CALISTO 7200

*A new **Poly-grade USB & Bluetooth Conference Speaker***

VOXBOX & CALISTO

Personal Speakerphone with 200Hz - 14kHz HD audio

Audio Quality on par with Poly's Trio 8800

Bluetooth + USB Interface

10-Hour Talk Time

4 Directional Mics for unmatched clarity + 3m range 20x20 Room

Featuring Noise Block

PLT

VOXBOX/CALISTO VS JABRA SPEAK 710 ON YOUTUBE

Automatically Mute Noises

Group Series Video

Trio Conference Phones

VoxBox

See & hear Poly Voxbox on Youtube!

▶ YouTube

polycom voxbox vs jabra 710   🔍

Speakerphone Audio Test: Polycom VoxBox and Jabra SPEAK 710
Plantronics • 23 views • 3 weeks ago
We compare the microphone pickup of **Polycom VoxBox** Speakerphone to the **Jabra** SPEAK 710 at distances between 5, 10 and ...

Audio: Jabra 1:42

PLT   **VS**

poly

The Calisto family of speakerphones

Calisto 3200

MSRP $99

Calisto 5200

MSRP $149

Calisto 7200

MSRP $299

PERSONAL, PORTABLE SPEAKERPHONE

MOBILE SPEAKERPHONE

SPEAKERPHONE FOR SMALL MEETING ROOMS

19

POLY EAGLE EYE MINI

COMPACT CAMERA, BIG TIME PERFORMANCE

EagleEye Mini Applications

LED status indicator

$155 MSRP

1080p 30fps
H.264 and SfB/SVC

74° HFOV
electronic pan/tilt/ zoom

Versatile mounting options

Integrated privacy shutter

Plug'n Play USB

VVX 501/601
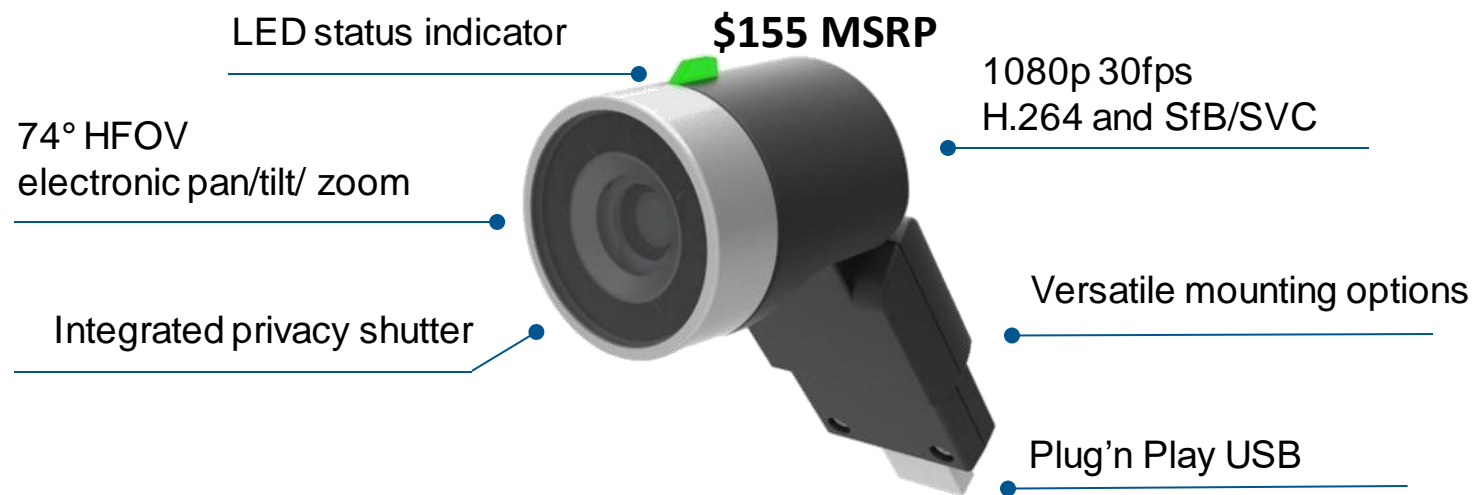
Solution Overview

- **4x electronic zoom**
- **True color saturation and rendering**
- **Simulcast video**
- **Optimized autofocus**
- **Specially tuned for variety of lighting environments**

Key Take-Aways

- **Upgraded camera vs Logitech**
- **Works with Trio (8800 & 8500), VoxBox with PC app, VVX 501/601**

PN 7200-84990-001 (MSRP $155) includes mounting Kit for Laptop or Monitor

PN 2200-85010-001 (MSRP $129) for VVX 501 & 601 with no mounting kit

Trio 8800/8500 / 8300

PC Video Upgrade

poly

POLY VOXBOX + EAGLEEYE MINI WORK ANYWHERE KIT

FANTASTIC AUDIO/VIDEO EXPERIENCE ANYWHERE YOU GO!

+

VoxBox + EE Mini Combo: MSRP $449

- ## Solution Overview

  - Package includes Poly VoxBox and EagleEye Mini orderable with a single PN (7230-49025-001)

- ## Key Take-away

  - Best personal audio & video quality for the road warrior, home office, or cubicle

  - Dramatically improves standard laptop audio and video quality

POLY HEADSETS

*The **Best** Wired and Wireless Business **Headset Solutions** for Every Wearing Style since 1961*

Setting industry standards for best in class audio since 1961.

"THE FIRST MOONLANDING"

BUZZ ALDRIN WEARING A PLANTRONICS HEADSET ON THE APOLLO 11 MISSION

JULY 20, 1969

"Giant leap for mankind" were spoken on a Plantronics Headset by Neil Armstrong

poly

MADE IN SANTA CRUZ

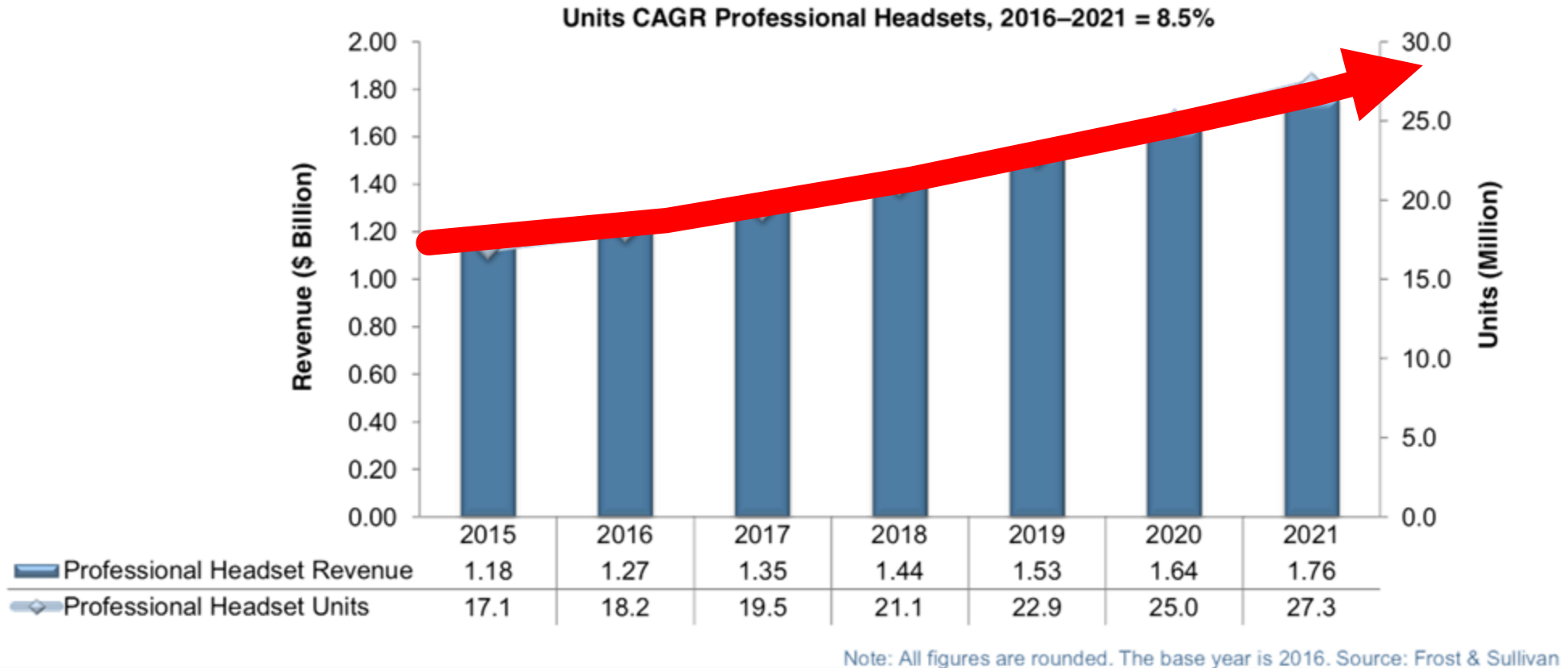**Our products are designed in Santa Cruz,**

California by audio and ergonomic Engineers.

Since 1961

# WE'RE A GO.

OPPORTUNITY IN THE PROFESSIONAL HEADSET MARKET

Unit Shipment and Revenue Forecast, Global, 2015-2021

Units CAGR Professional Headsets, 2016–2021 = 8.5%

	2015	2016	2017	2018	2019	2020	2021
Professional Headset Revenue	1.18	1.27	1.35	1.44	1.53	1.64	1.76
Professional Headset Units	17.1	18.2	19.5	21.1	22.9	25.0	27.3

Note: All figures are rounded. The base year is 2016. Source: Frost & Sullivan

* Frost & Sullivan: Growth Opportunities in the Global Communications Endpoints Market, Forecast to 2021 (Feb 2018)

NOW AVAILABLE FOR OUR ITSP PARTNERS:

- **Headsets Available NOW through your existing Poly distributor**

- **Free Support to our ITSP Partners or direct to your End Customers**

- **Self-Service Tools for 1st line support**

- **Online Compatibility Guide**

- **60% Discount Code for Demos**

- **Best in class Warranty**

- **Better Together sales via current process or 3rd party**
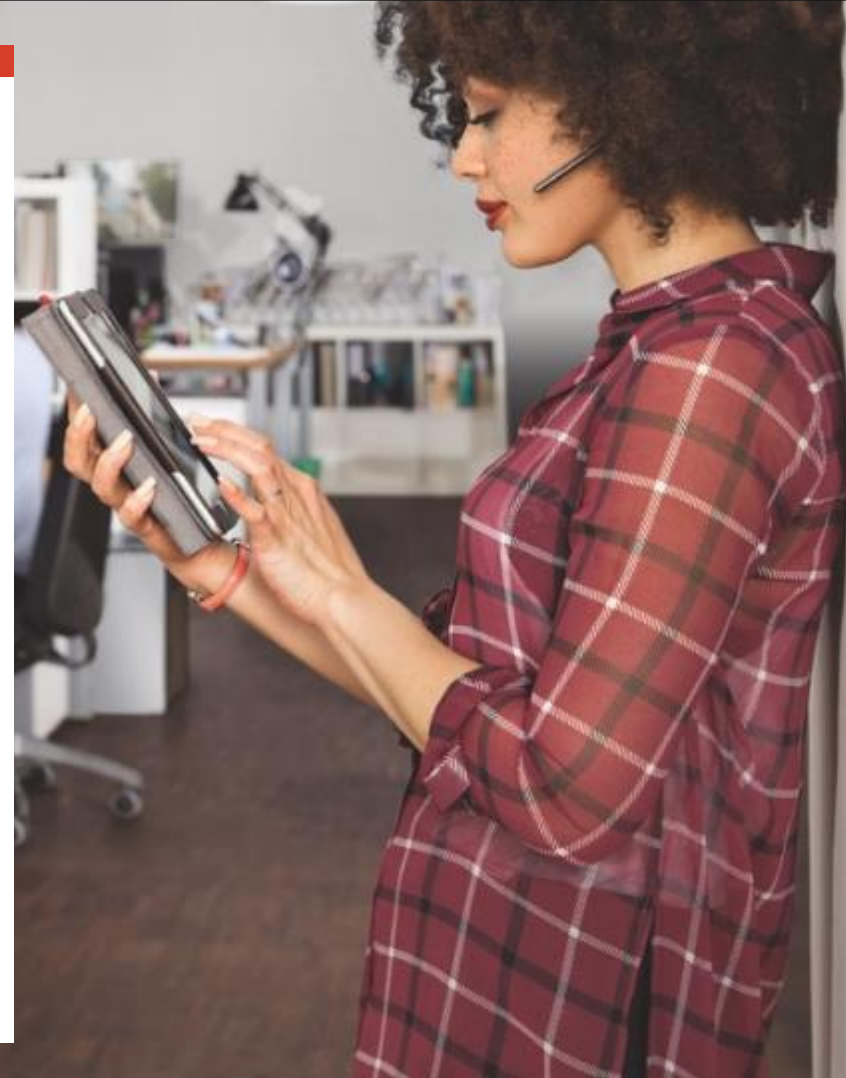
Rapid

Reliable

Globally consistent

Easy to use

Elara 60 Series
(coming soon)

Voyager 4200
UC Series

Voyager 5200
UC Series

Voyager 8200
UC DECT Series

CS500
UC DECT Series

Blackwire UC
USB Series

Voyager 6200
UC Series

Voyager 8200
UC Series

Voyager 3200
UC Series

Blackwire UC
3.5mm/RJ9 Series

VOYAGER 6200 UC AUDIO DEMO - TRANSMIT

Transmit Audio Comparison Test Results **(What your caller hears)**

Listen to how each product sounds in a noisy environment

Click on each play button
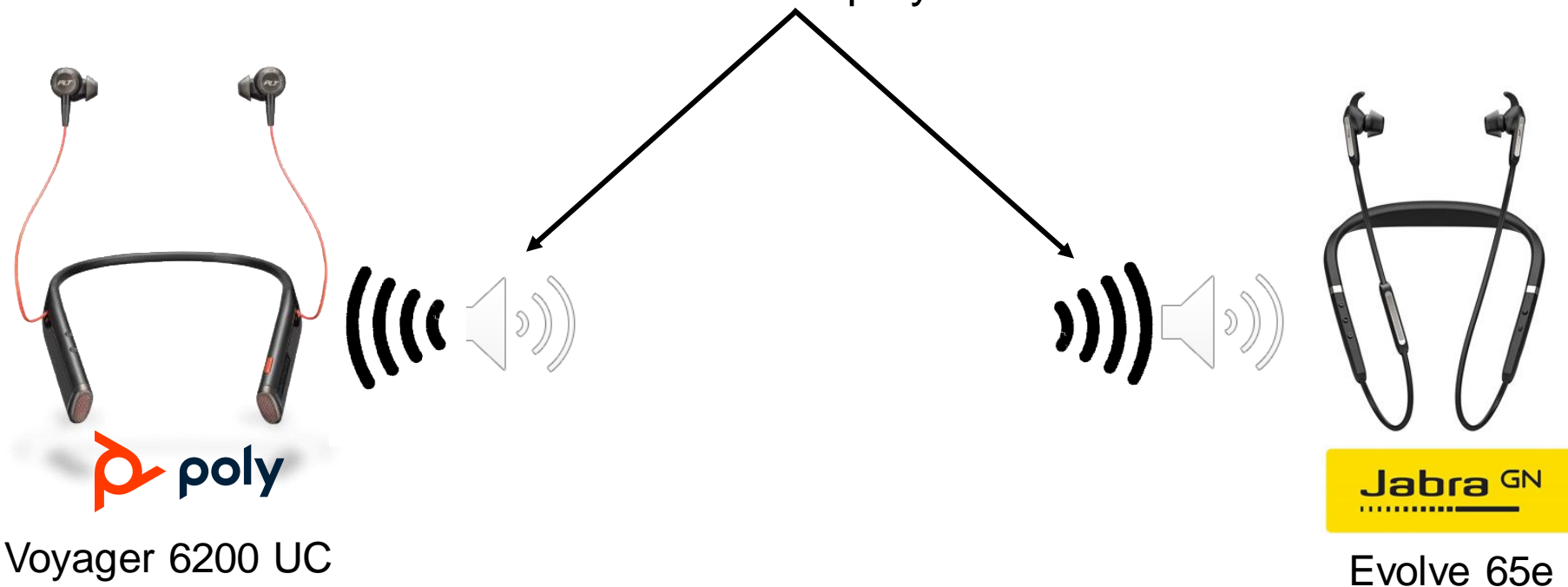
Voyager 6200 UC

Evolve 65e

Result: The Voyager 6200 UC prevented 30dB less noise being transmitted than the Jabra Evolve 65e

*Testing performed by Poly in acoustic chamber under lab conditions; performance will vary depending on environment.

BLUETOOTH WIRELESS COLLABORATION

poly

VOYAGER BLUETOOTH STEREO FAMILY

Voyager 4200 UC

First for office value

- Hi-Fi Stereo or Mono version also available
- Full length Microphone boom
- S4B Open Office Certified

Voyager Focus UC

First for communication

- Over-the-head with ANC
- Micro boom with triple microphone N/C
- Smart Sensor technology
- Charging desk stand

Voyager 6200 UC

First for versatility

- Behind-the-neck
- Stereo Bluetooth®
- Earbuds with ANC
- Charging desk stand

Voyager 8200 UC

First for concentration

- Over-the-head with ANC
- Boomless consumer design
- Dual-mode active noise cancelling
- +3.5mm cable options

poly

VOYAGER 8200 UC

Mobile   PC

Contemporary, Boomless design and two dual-paired microphones

Multi-connectivity across smartphones, laptops, tablets

Dual-Mode active noise cancelling

Hi-fi stereo

Smart sensor technology

Dynamic mute alert

3.5 mm audio cable for extended listening and in-flight sound

3.5 mm audio included with Voyager 8200 UC

MSRP $379
B8200

poly

VOYAGER 6200 UC

Mobile   PC

Ideal for working in multiple-environments and ambient noise is key pain point

Professional-grade audio in Boomless Bluetooth stereo headset
  - Four microphone transmit noise cancelling

New neckband contemporary design with earbuds
  - Offered in black or sand

Earbuds with Active and Passive Noise cancelling

Multi-connectivity across smartphones, laptops, tablets

Vibrate text and call alerts

Dynamic Mute Alert

Charging stand and travel case

The Voyager family now offers multiple mobile wearing styles – options for everyone in and out of the office

MSRP $299.95
B6200

USB desk charging stand

poly

VOYAGER 4200 UC SERIES

Mobile   PC

Choice of USB audio adapters

MSRP $199-$219
B4200

Two wearing style options: mono & stereo

Only to offer choice of USB-A or USB-C

Excellent transmit – those on other end of call hear you, not your surroundings

Block out surrounding sound to focus with on-ear passive noise cancelling

Unique dynamic mute alert feature lets you know you are on mute when you begin to talk

Supported by Plantronics Manager Pro

VOYAGER FOCUS UC

Mobile   PC

Manage calls from PC and mobile devices

Active noise cancelling

Hi-fi stereo

Precision tuned triple-mic

Smart sensor technology

Enhanced voice alerts

Dynamic mute alert

Desktop stand provides an elegant charging and storage solution

MSRP $299
B825
B825-M

poly

VOYAGER 5200 UC

Mobile   PC

Four adaptive microphones
and proprietary DSP

Six layers of WindSmart® technology

Wideband audio

SoundGuard® technology

Up to seven hours of non-stop talk

P2i moisture protection

NFC pairing

Portable charging case with stand provides up to 14 hours of additional talk time

MSRP $219.95

B5200

CONNECT ANYTIME, ANYWHERE

No matter where you work, connect with confidence.

- Superb noise cancelling microphones enables 100% call confidence no matter where you are

- Always stay connected with long talk times; unique charging case for 3x battery charge (Voyager 5200 UC)

- Simple to use, exceptional audio personal and portable speaker phone options

- Easily manage remote devices with unique software and services

Voyager 5200 UC

Voyager 6200 UC

Click to Hear the Difference

Calisto 5200

poly

DECT WIRELESS COLLABORATION

SAVI FAMILY

Savi 8200 Series
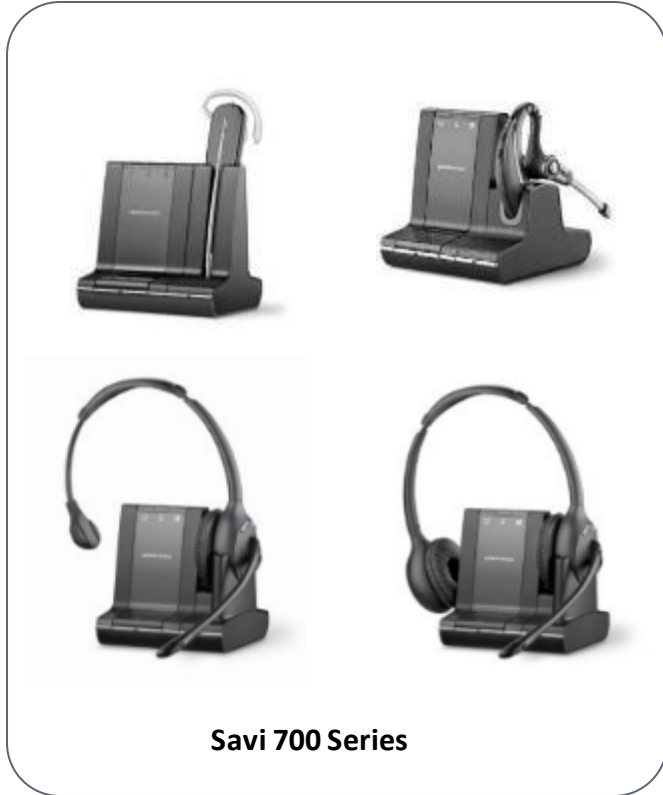
Savi 700 Series

Savi 400 Series

Mobile   PC   Desk

Mobile   PC   Desk

PC

SAVI 700 SERIES

Desk   **Mobile**   **PC**

Savi 710
Over-the-head monaural

Savi 720
Over-the-head binaural

Savi 730
Over-the-ear monaural

Savi 745
Convertible

Manages PC, mobile and desk phone calls

Poly's lightest DECT™ wireless headset (W740/W745)

Hot swappable battery for unlimited talk time included with W745 (Accessory available for W740)

One-touch remote call answer/end, vol +/-, mute

Adaptive power system

Bring calls together with advanced audio mixing

Conference in up to three additional headsets

MSRP $465 W745/W745-M
MSRP $415 W740/W740-M
MSRP $419 W730/W730-M
MSRP $437 W720/W720-M
MSRP $415 W710/W710-M

poly

SAVI 400 SERIES

PC

Savi 710
Over-the-head monaural

Savi 720
Over-the-head binaural

Savi 730
Over-the-ear monaural

Savi 445
Convertible

Poly's lightest DECT™ wireless headset (W440/W445)

USB wireless headset system

One-touch call answer/end, vol+/-, mute and flash

Advanced wideband audio

More wearing style choices than any other wireless headset system on the market

Includes convertible headset offering unlimited talk time with hot swappable battery (W445 only) available as accessory for W440

MSRP $354 W445/W445-M
MSRP $304 W440/W440-M
MSRP $304 W430/W430-M
MSRP $324 W420/W420-M
MSRP $304 W410/W410-M

poly

SAVI 8200 SERIES

Desk   Mobile   PC

Savi 8210
Over-the-head monaural

Savi 8220
Over-the-head stereo

MSRP $439 W8210/W8210-M

MSRP $459 W8220/W8220-M

DECT security

Ideal for working in a mixed communication environment: Manage PC, mobile, and desk phone calls

Stereo over-the-head design with **active noise cancelling** (ANC) (Savi 8220)

Enterprise-grade DECT audio in mono or hi-fi stereo

DECT Security certified for secure conversations

Bring calls together with advanced audio mixing

Noise-cancelling microphone with **unique close conversation limiting** feature - optimizes your voice while minimizing nearby background noise

Call conference up to 4 Savi headsets

poly

CS500 SERIES

CS510
Over-the-ear monaural

CS520
Over-the-ear binaural

CS530
Behind-the-ear monaural

CS540
Convertible

Desk

Manages desk phone calls

Poly's lightest DECT™ wireless headset (CS540)

One-touch remote call answer/end, vol +/-, mute

Conference in up to three additional headsets

Adaptive power system optimizes for range and talk time

Use with Electronic Hookswitch Cable or Handset Lifter to remotely answer/end calls

Note: For high density wireless environments consider the CS500 XD Series, our 900MHz version (North America only).

MSRP $319 CS540
MSRP $329 CS530
MSRP $349 CS520
MSRP $329 CS510

CORDED COLLABORATION

BLACKWIRE FAMILY

Best

 Blackwire 700 Series

Better

Blackwire 435 Blackwire 5200 Series

Good

Blackwire 3200 Series

BLACKWIRE 725

Durable metal headband

Ultra-soft ear cushions

Smart sensor technology

Active noise cancelling speakers

Noise-cancelling microphone

Active noise cancelling (ANC) on/off switch

PC

INCLUDED ACCESSORIES

- Carrying case for easy storage and portability

MSRP $179
C725
C725-M

poly

46

BLACKWIRE 5200 SERIES

Mobile **PC**

MSRP $99
C5210

Mobile **PC**

MSRP $109
C5220

Multi-device connectivity
– USB-A / USB-C and 3.5 mm connectors
All-day comfort
– Cushioned metal headband
Outstanding audio
– Passive noise cancelling/nearby talker mask
Easy-to-use controls
Dynamic mute alert
Language Customisation for Voice Alerts
Appealing Lava colour accents
Advanced Acoustic Limiting
– Time Weighted Average (TWA) and Anti-startle

BLACKWIRE 3200 SERIES

PC

MSRP $44.95 C3210
MSRP $49.95 C3220

C3220

C3210

Mobile   PC

MSRP $74.95 C3215
MSRP $79.95 C3225

C3225

C3215

- Appealing design including lava cables and speaker accents
- Future proof your investment with the latest connectivity options: available in USB-A or USB-C

- Easy-to-use, intuitive inline controls
- Optimized voice quality and media sound through dynamic EQ feature
- Two wearing style options for user preference
  - Hi-fi stereo: Blackwire 3220/3225
  - Monaural: Blackwire 3210/3215
- Designed for user comfort
  - Lightweight metal headband
  - Leatherette ear cushions (Blackwire 3215/3225)
  - Foam ear cushions (Blackwire 3210/3220)
- Connectivity options & portability: (Blackwire 3215/3225)
  - 3.5mm connector to easily connect to mobile devices
  - Foldable headband to quickly pack-up and go

Travel case included
(Blackwire 3215/3225)

poly

CORDED TELEPHONY & CONTACT CENTER

ENCOREPRO FAMILY

Best	EncorePro 710 EncorePro 720
Better	EncorePro 530 EncorePro 510 EncorePro 520 EncorePro 540
Good	Entera USB
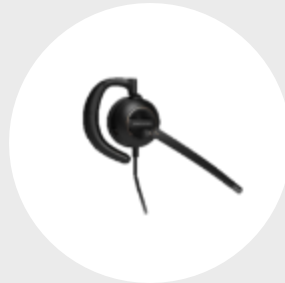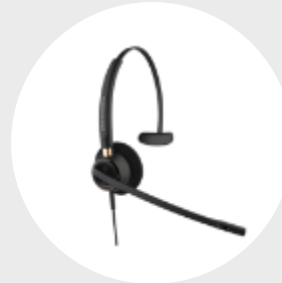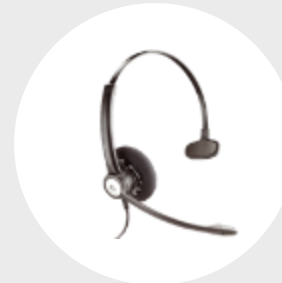
ENCOREPRO 510/520

Desk   PC

QD cable / DA Series required

Cutting edge design

Unibody boom, intuitive bendability markings

Tactile, visual and audible boom positioning

Aircraft-grade structural aluminum joints

$108 HW510
$128 HW520

poly

ENCOREPRO 540

Desk   PC

QD cable / DA Series required

Three wearing styles

Equal performance in all configurations

C-clip for easy style change

Bendable boom with flexible ribbing

Visual feedback on microphone positioning

MSRP $122
HW540

poly

ENCOREPRO 710/720

Desk   PC

QD cable / DA Series required

Microphone arm stays clear of wearer's peripheral vision

Premium nylon composite materials

Soft and comfortable leatherette ear cushions

Unique, extendable boom

MDTP $144 HW710
MSRP $168 HW720

poly

UC ENABLERS

Best

MDA400 QD Series

DA90

Better

MDA220

DA70

DA80

Good

MDA100 QD Series

PC

DA90

DA80

DA70

Superior noise and echo cancellation with DSP

Acoustic exposure algorithms helps meet OSHA and Noise@Work

Anti-startle algorithm

Hi-fi stereo support (DA90)

Unique base serial number asset management
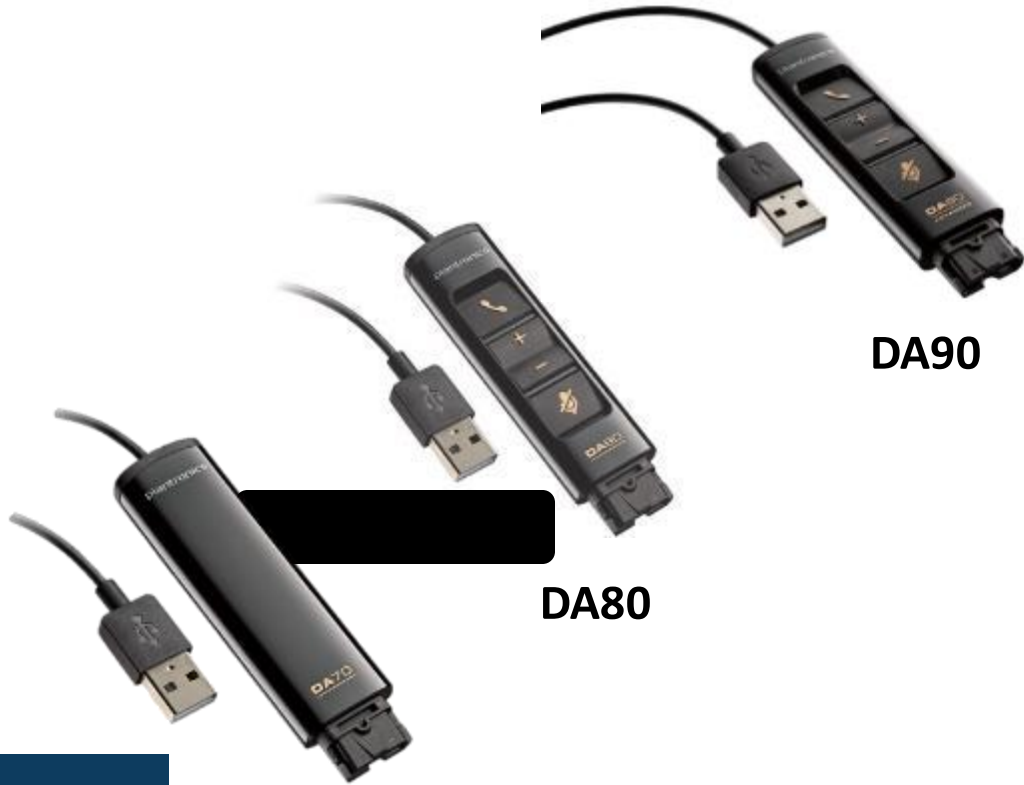
MSRP $59 DA70
MSRP $99 DA80
MSRP $104 DA90

poly

Plantronics/Polycom Compatibility Guide

POLYCOM SOLUTIONS	PLANTRONICS SOLUTIONS				
	SAVI 8200 SERIES	SAVI 700 SERIES	SAVI 400 SERIES	CS500 SERIES	VOYAGER UC SERIES
VVX 101	🔴	🔴		🔴	
VVX 150	🔴	🔴		🔴	
VVX 201	🔴	🔴		🔴	
VVX 250	🔴	🔴	🟡	🔴	🟡
VVX 301	🔴	🔴		🔴	
VVX 311	🔴	🔴		🔴	
VVX 350	🔴	🔴	🟡	🔴	🟡
VVX 401	🔴	🔴	🟡	🔴	🟡
VVX 411	🔴	🔴	🟡	🔴	🟡
VVX 450	🔴	🔴	🟡	🔴	🟡
VVX 501	🔴	🔴	🟡	🔴	🟡
VVX 601	🔴	🔴	🟡	🔴	🟡🔵
OBi2182	🔴	🔴	🟡	🔴	🟡🔵

CONNECTIVITY OPTIONS:

🔴 Requires additional APP-51 (38439-11) Electronic Hook Switch Cable or with included Telephone Interface Cable (86007-01) and additional Handset Lifter HL10 (60961-35)

⚫ RJ9 U10P cable (27190-01)

🟡 Plug & Play USB

🔵 Bluetooth

POLY = BETTER TOGETHER

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| POLYCOM SOLUTIONS	ENCOREPRO 500 AND ENCOREPRO 700 USB SERIES	ENCOREPRO 500 AND ENCOREPRO 700 QD SERIES	DA70/ DA80/ DA90 (works with EncorePro 500 and 700 QD series)	BLACKWIRE 710/720	BLACKWIRE 3200 AND BLACKWIRE 5200 SERIES	MDA 220
VVX 101		● (RJ9)				● (APP-51)
VVX 150		● (RJ9)				● (APP-51)
VVX 201		● (RJ9)				● (APP-51)
VVX 250	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)
VVX 301		● (RJ9)				● (APP-51)
VVX 311		● (RJ9)				● (APP-51)
VVX 350	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)
VVX 401	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)
VVX 411	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)
VVX 450	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)
VVX 501	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)
VVX 601	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)
OBi2182	● (USB)	● (RJ9)	● (USB)	● (USB)	● (USB)	● (APP-51)

CONNECTIVITY OPTIONS:

- ● Requires additional APP-51 (38439-11) Electronic Hook Switch Cable or with included Telephone Interface Cable (86007-01) and additional Handset Lifter HL10 (60961-35)
- ● RJ9 U10P cable (27190-01)
- ● Plug & Play USB
- ● Bluetooth

SAVI 700 SERIES
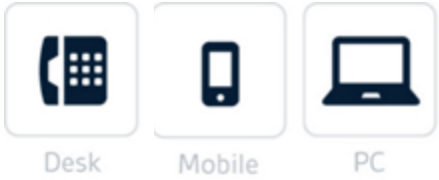
Desk   Mobile   PC

Savi 710
Over-the-head monaural

Savi 720
Over-the-head binaural

Savi 730
Over-the-ear monaural

Savi 745
Convertible

Manages PC, mobile and desk phone calls

Plantronics lightest DECT™ wireless headset (W740/W745)

Hot swappable battery for unlimited talk time included with W745 (Accessory available for W740)

One-touch remote call answer/end, vol +/-, mute

Adaptive power system

Bring calls together with advanced audio mixing

Conference in up to three additional headsets

SAVI 8200 SERIES

Desk   Mobile   PC

Savi 8210
Over-the-head monaural

Savi 8220
Over-the-head stereo

DECT security

Ideal for working in a mixed communication environment: Manage PC, mobile, and desk phone calls

Stereo over-the-head design with **active noise canceling** (ANC) (Savi 8220)

Enterprise-grade DECT audio in mono or hi-fi stereo

DECT Security certified for secure conversations

Bring calls together with advanced audio mixing

Noise-canceling microphone with **unique close conversation limiting** feature - optimizes your voice while minimizing nearby background noise

Call conference up to 4 Savi headsets

PLANTRONICS + POLYCOM
NOW TOGETHER AS POLY

Thank you!

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