voip SUPPLY™

SIMPLE VOICE INFRASTRUCTURE
SYSTM

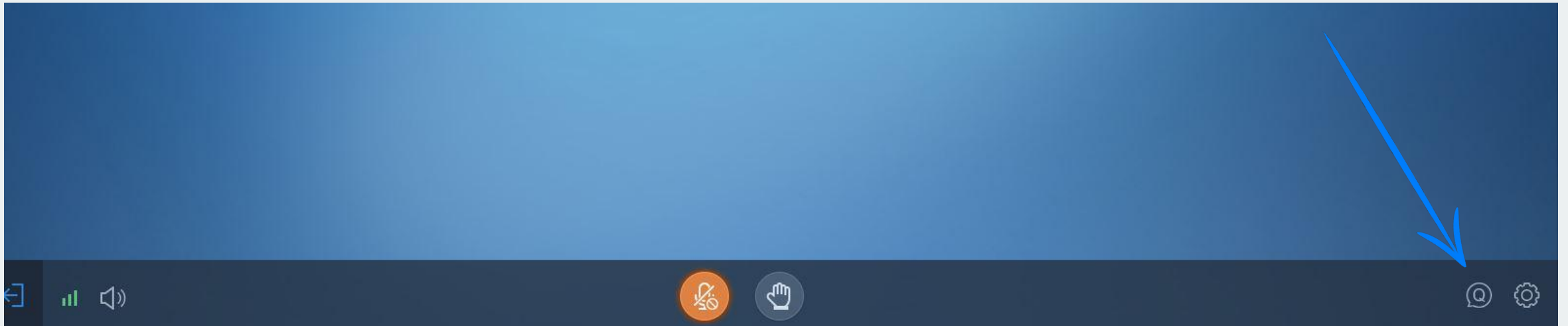Let's Build a Strong Partnership

Presented by:
Brian Hyrek
&
Mike O'Donnell

**During the webinar please use the Q&A feature
located in bottom right corner of your screen!**

**We will answer the questions at the end of the presentation
Thank you!**

Reseller Benefits

VoIP Rental Program
our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning
featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace
a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment
provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim
offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

Fulfillment & Provisioning

By taking advantage of VoIP Supply's **custom portal** and **API**, you have real-time access to your projects fulfillment progress and delivery. With the ability to manage your business from any web-enabled device you will always ensure your project is on track, and expectations are being exceeded.

Utilizing VoIP Supply's Provisioning and Professional services allows you to take complete control in providing the perfect solution to your customer without the **time constraints**, and **financial burden** of completing these tasks in house.

Reseller Advantage

Are you struggling to be competitive in the marketplace?

VoIP Supply has partnered up with some of the top service providers to offer you a program you won't be able to find anywhere else!

Here are just a few key features:

- Earn High Residuals
- Equipment Discounts
- Expert Extended Sales Team - Combined experience of 50+ years

By partnering with us, you will be able to grow your business and strengthen your position in the marketplace.

SYSTM & AWS...*agenda*

- Initial questions
- AWS and SYSTM snapshot
- SYSTM difference
- Growing your biz
- Next steps
- Q&A

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Initial Questions

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- What application am I hosting?
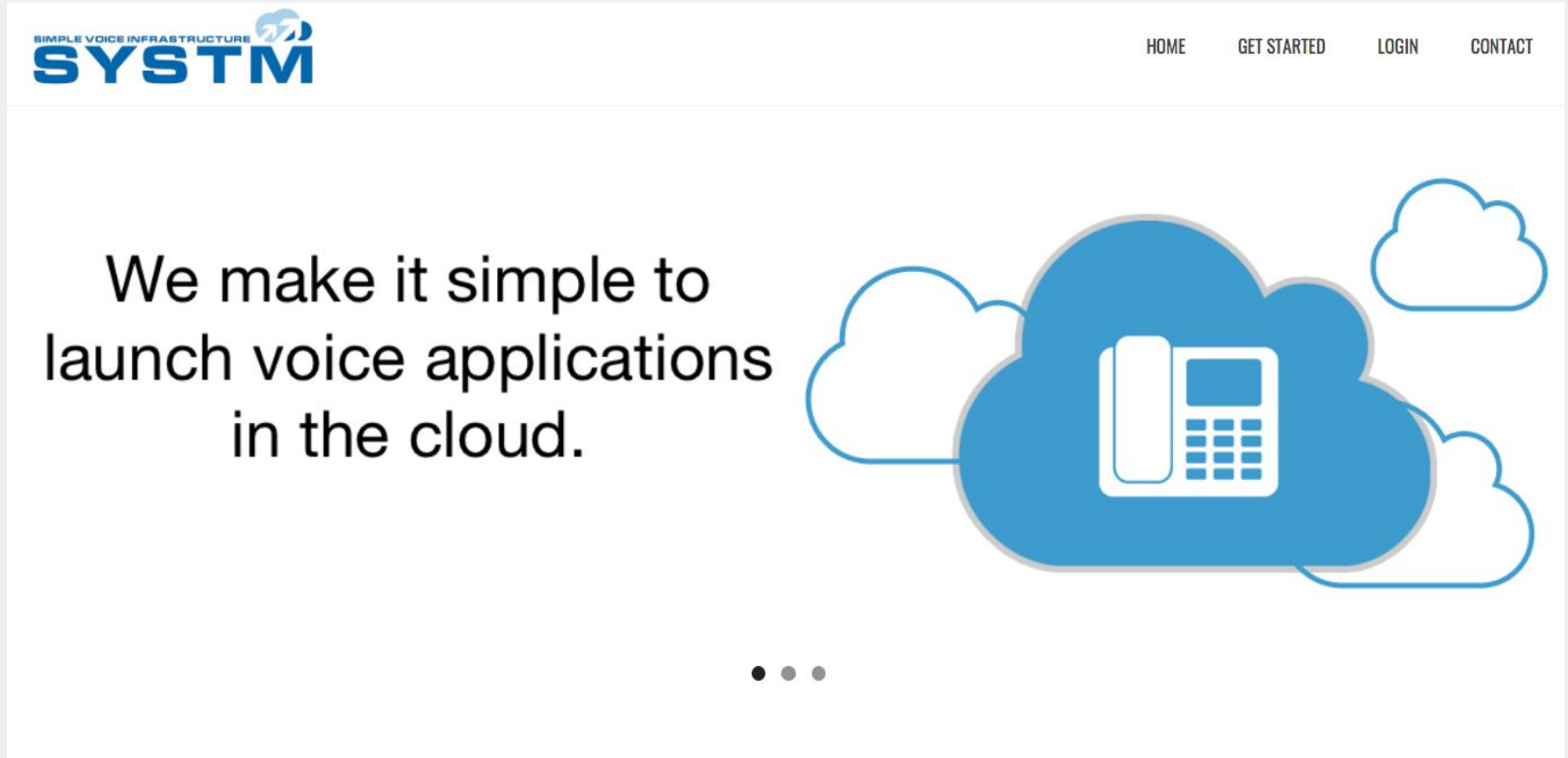- AWS / SYSTM – is my application available?
- Virtual machine requirements
- Set up
- Security
- Redundancy/backup
- Management/Support
- Scale
- COGS

AWS...*snapshot*

- Many applications
- Sign up / create account…*easy*
- Choosing / Building / Launching….*challenging*
- Security…*challenging*
- Support / management…*challenging*
- COGS….*depends*

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SYSTM...*snapshot*

- Voice only
- Sign up / create account…*easy*
- Choosing / Building / Launching…. *easy*
- Security…*easier yet always a challenge*
- Support / management…*easy*
- COGS….*depends*

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SYSTM *...difference*

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

- No noisy neighbors – *voice only*

- Simplified setup – *choose platform, VM spec, launch*

- Central management – *all customers in one dashboard*

- Security focused – *layer 2 plus individual firewall per VM*

- Infrastructure support – *unlimited*

- Cost – *competitive, all-inclusive, easily budgeted*

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AWS...*50 user example*

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- *Choose* platform to host

- *Choose / Purchase*
  - ✔ EC2 AMI (if available and from whom?)
  - ✔ Server type and size (which one?)
  - ✔ Dedicated IP
  - ✔ Storage for backups
  - ✔ Bandwidth
  - ✔ Support

- Estimated cost *- $110 - $150 per month*

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SYSTM...*50 user example*

- *Choose* platform to host

- *Included*
  - ✔ Optimized server and spec
  - ✔ Install package, template, ISO or KVM image (Avaya)
  - ✔ Dedicated IP
  - ✔ Storage for backups
  - ✔ Bandwidth
  - ✔ Layer 2 VoIP Security
  - ✔ Support

- Estimated cost - *$90 - $100 per month*

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SYSTM...*get started*

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

We make it simple to launch voice applications in the cloud.

SYSTM...*choose platform*

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SYSTM...*Avaya*

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SYSTM...*Build your host*

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

SYSTM...*manage*

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

SYSTM...*support*

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SYSTM...*grow your biz*

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- **Expand your team** *– let us help you design and engineer your next hosted customer.*

- **Solve more problems** *– let us help you deliver the right application to your customers which may include FPBX, PBXact, Switchvox, 3CX or Avaya.*

- **Lighten the load** *– Let us remove cloud infrastructure off your plate so you can focus on what you need to do.*

- **Create scale** *– Let us help you exponentially grow your business by simplifying the cloud.*

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Getting Started

- Contact VoIP Supply today

- Gain access to their Cloud Sandbox

- Let VoIP Supply help you grow your cloud business

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Join Our Team

Become a VoIP Supply Partner

o Exclusive Pricing Through VoIP Supply!

o Opportunity Support – Consulting & Solution Design

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Q&A