Sangoma Monthly Reseller Webinar Series

Let's Build a Strong Partnership

Presented by:
Tom Uhteg &
Mark Carson

Office: Amherst, New York
Contact Us: 1-800-398-8647

We Are VoIP Supply

Reseller Benefits

Since 2002 VoIP Supply has delivered unparalleled service and expertise to over 125,000 customers worldwide.

VoIP Rental Program

our Device as a Service (DaaS) rental program gives your customers the widest variety of VoIP Products for a low monthly payment!

Hardware & Provisioning

featuring over 60 manufacturers that offer over 16,000 products and the ability to provision for you!

CloudSpan MarketPlace

a single place to shop various VoIP service providers - build up your MRR and receive discounts on hardware selling through VoIP Supply

Fulfillment

provisioning and professional services from multiple warehouse locations in North America; providing real-time access to manage your projects from order through delivery

Refresh & Reclaim

offering certified reconditioned devices at a fraction of the cost plus offering an outlet for selling off used and excess VoIP equipment

We Are VoIP Supply

Sign-Up To Be a Sangoma Reseller

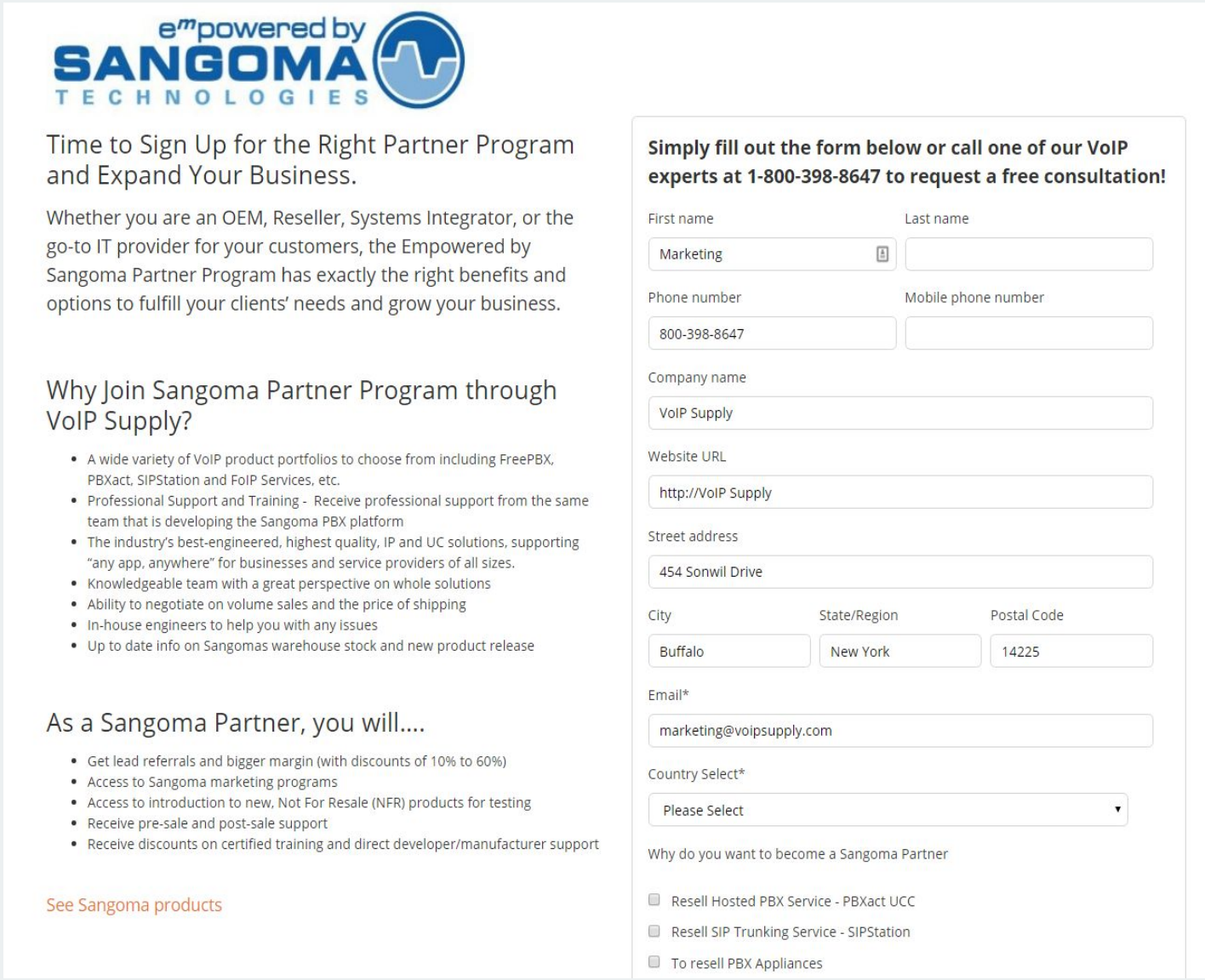
How Do I Sign -Up?

Visit our website and fill out the form.

https://www.voipsupply.com/sangoma-partner

Someone from our Sales and Marketing Team will be in touch with you!

Mark Carson from **Sangoma** will then help you with the onboarding process so you can be an official Sangoma Reseller!



empowered by SANGOMA TECHNOLOGIES

Time to Sign Up for the Right Partner Program and Expand Your Business.

Whether you are an OEM, Reseller, Systems Integrator, or the go-to IT provider for your customers, the Empowered by Sangoma Partner Program has exactly the right benefits and options to fulfill your clients' needs and grow your business.

Why Join Sangoma Partner Program through VoIP Supply?

- A wide variety of VoIP product portfolios to choose from including FreePBX, PBXact, SIPStation and FoIP Services, etc.
- Professional Support and Training - Receive professional support from the same team that is developing the Sangoma PBX platform
- The industry's best-engineered, highest quality, IP and UC solutions, supporting "any app, anywhere" for businesses and service providers of all sizes.
- Knowledgeable team with a great perspective on whole solutions
- Ability to negotiate on volume sales and the price of shipping
- In-house engineers to help you with any issues
- Up to date info on Sangomas warehouse stock and new product release

As a Sangoma Partner, you will....

- Get lead referrals and bigger margin (with discounts of 10% to 60%)
- Access to Sangoma marketing programs
- Access to introduction to new, Not For Resale (NFR) products for testing
- Receive pre-sale and post-sale support
- Receive discounts on certified training and direct developer/manufacturer support

See Sangoma products

Simply fill out the form below or call one of our VoIP experts at 1-800-398-8647 to request a free consultation!

First name: Marketing
Last name:
Phone number: 800-398-8647
Mobile phone number:
Company name: VoIP Supply
Website URL: http://VoIP Supply
Street address: 454 Sonwil Drive
City: Buffalo
State/Region: New York
Postal Code: 14225
Email*: marketing@voipsupply.com
Country Select*: Please Select
Why do you want to become a Sangoma Partner

- Resell Hosted PBX Service - PBXact UCC
- Resell SIP Trunking Service - SIPStation
- To resell PBX Appliances

We Are VoIP Supply

Join Our Team

Become a VoIP Supply Partner

- Exclusive Pricing Through VoIP Supply!
- Opportunity Support – Consulting & Solution Design

Tom Uhteg

Solutions Consultant

(716) 531-4265

tuhteg@VoIPSupply.com

SANGOMA TECHNOLOGIES

The Power of Zulu UC

Presented By:

Mark Carson

Channel Account Manager

mcarson@sangoma.com

920-215-0279

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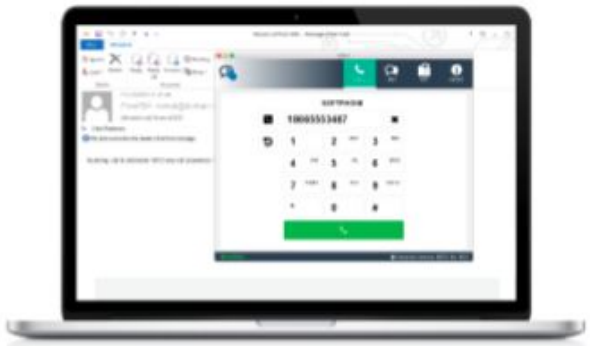
Zulu UC

Business Communication Tool for FreePBX



Zulu UC Presentation

- Zulu UC Overview
- Compatibility & Installation
- Desktop Client
- Mobile Clients
- How to try and buy for yourself and your FreePBX users.
- Wrap-up, Q&A

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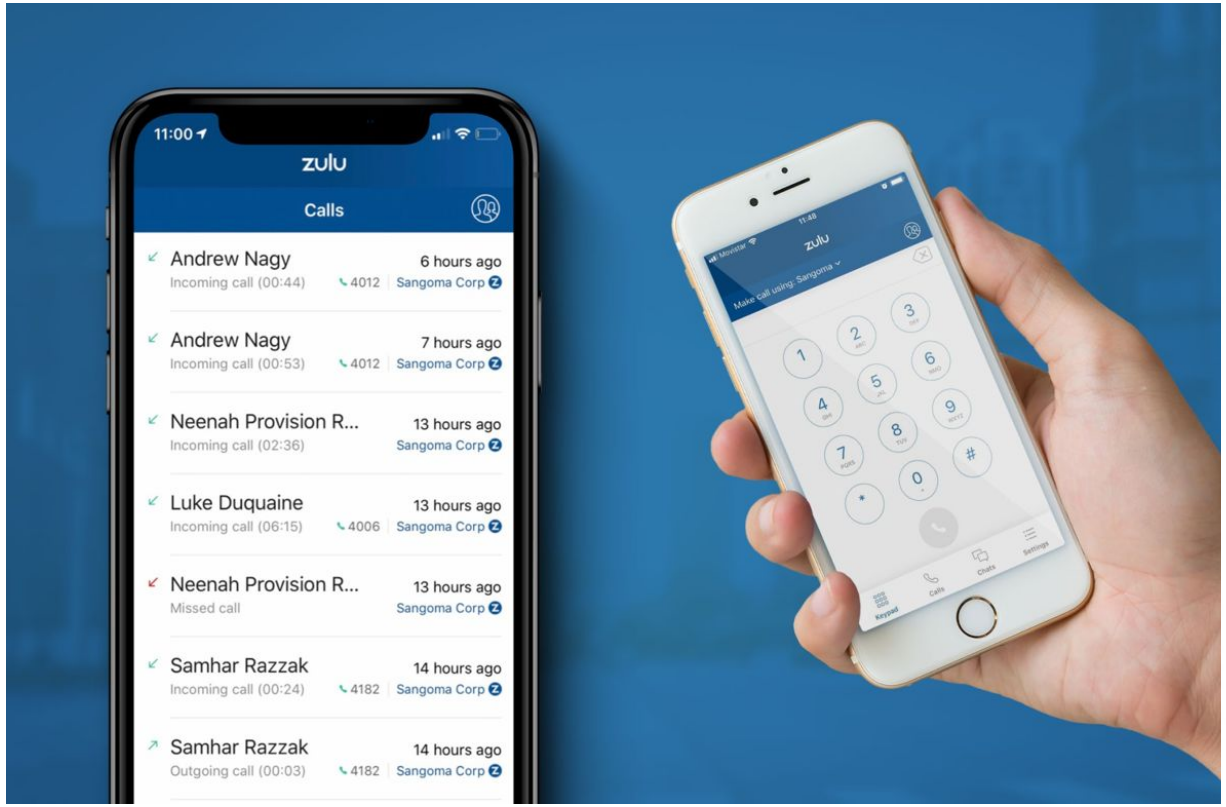
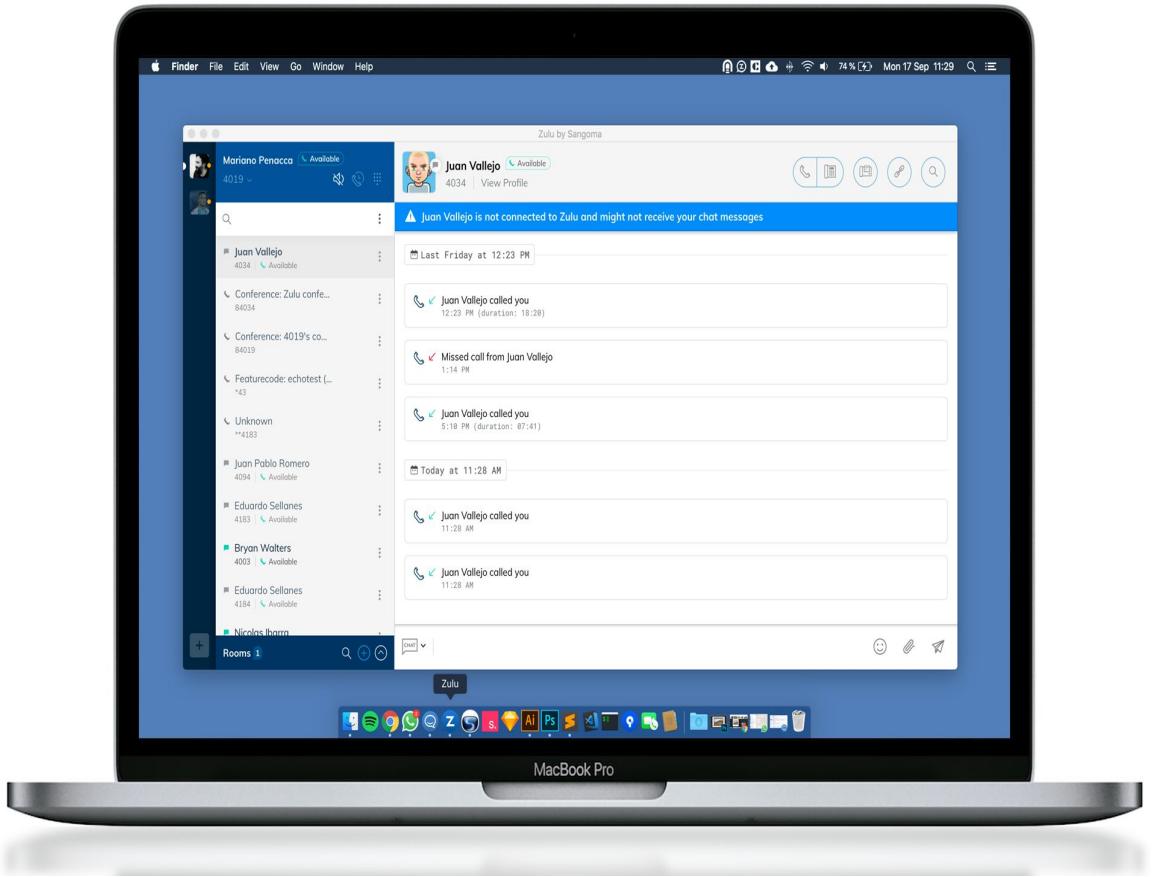
What is Zulu UC?





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What Features Does it Have?

- Feature Rich Soft Phone Client
- CTI- Browser and Desktop Integration for FreePBX & PBXact
- Chat (1 to 1 messaging and Group Chat via Rooms w/ Emojis)
- File Transfer & Sharing
- Presence Control
- Call Pop-Ups
- SMS (requires SIPStation SIP Trunking service)
- Fax (requires PBXact or a paid FreePBX add-on)
- Screen Sharing (Beta)

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Available Clients

- Windows
- Mac
- Linux
- Apple iOS (Beta)
- Google Android (Beta)
- Google Chrome Browser Plugin for Click to Call
- Mozilla Firefox Browser Plugin for Click to Call

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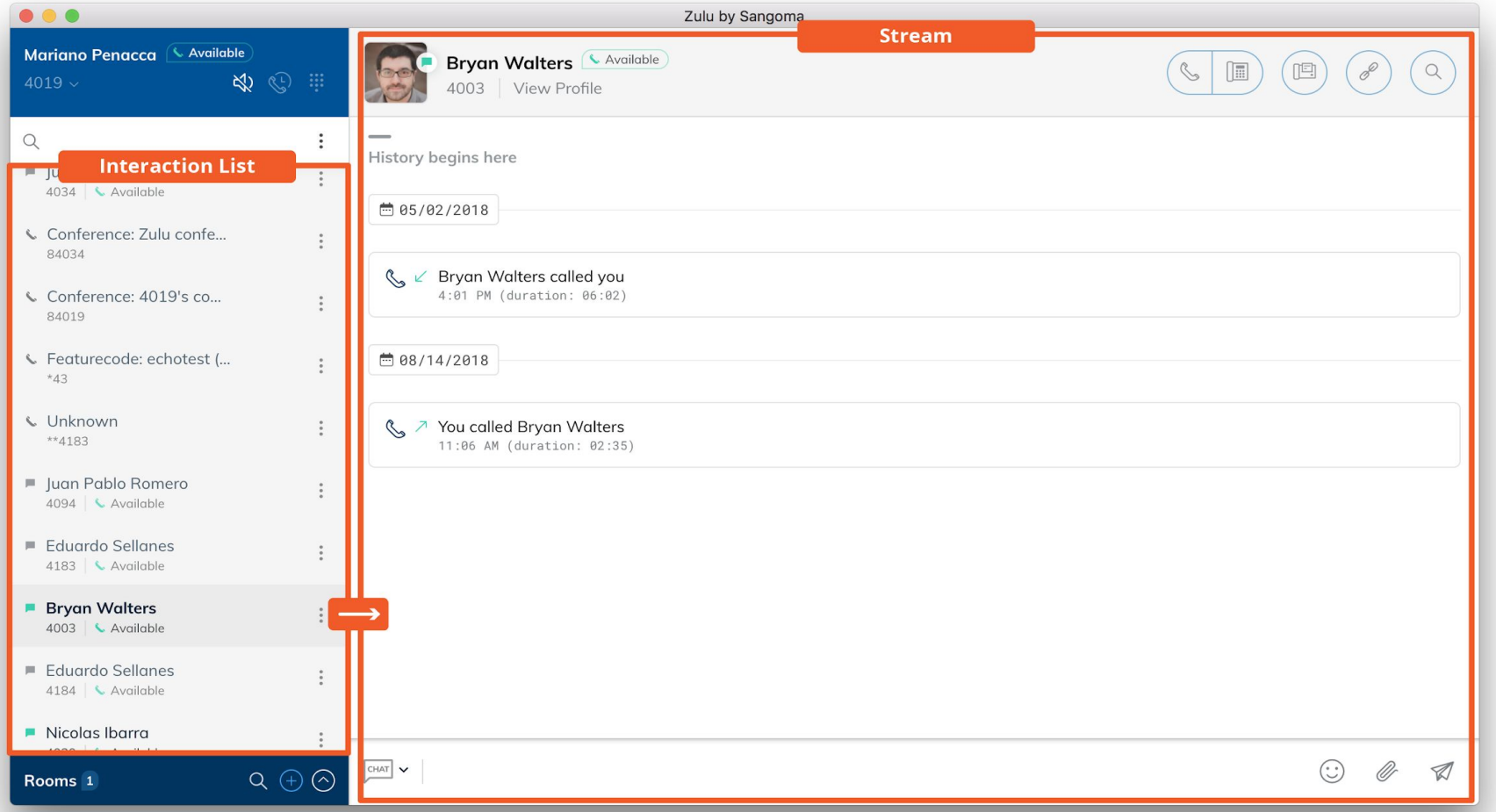
Interactions Based User Interface



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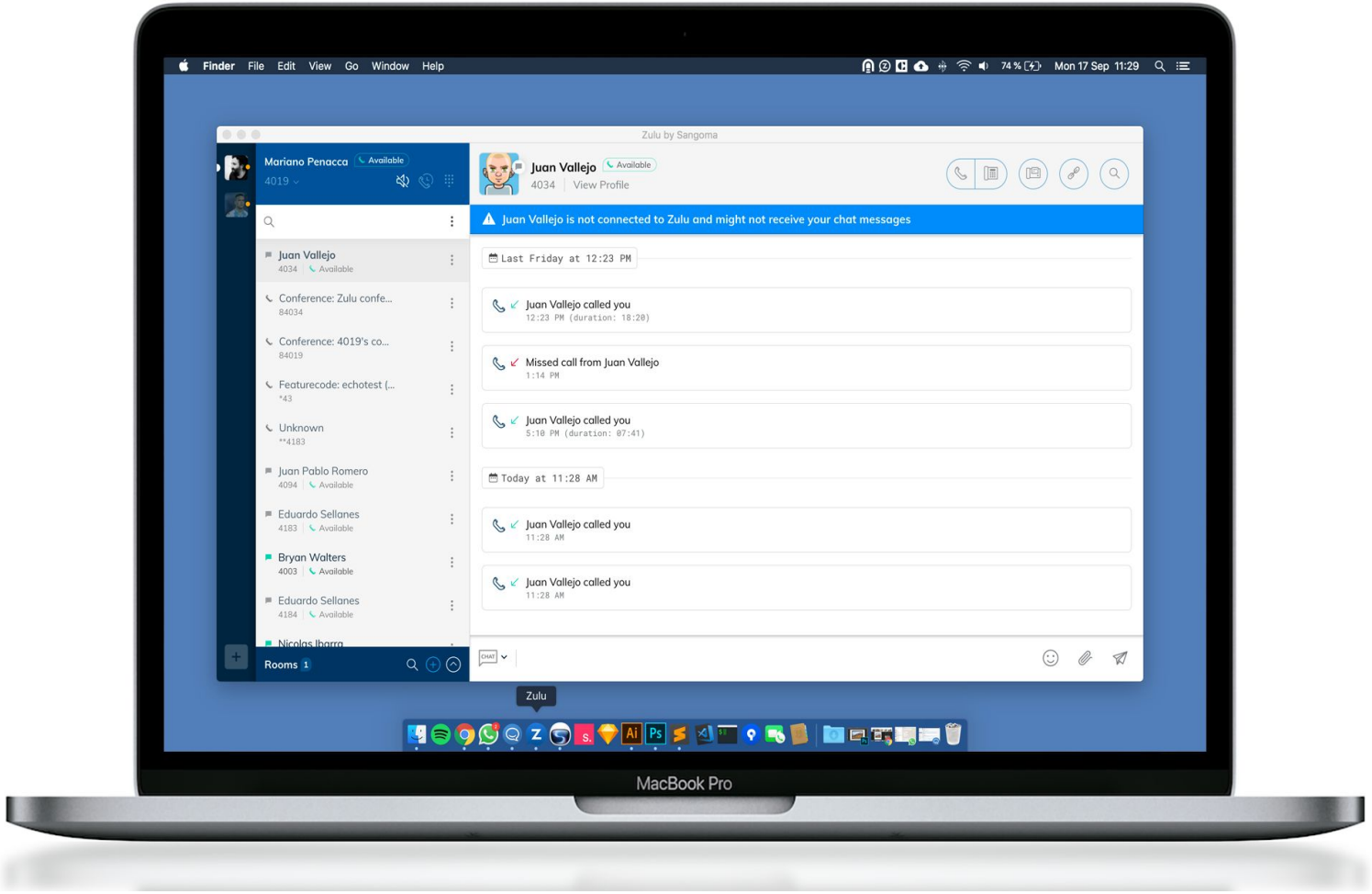
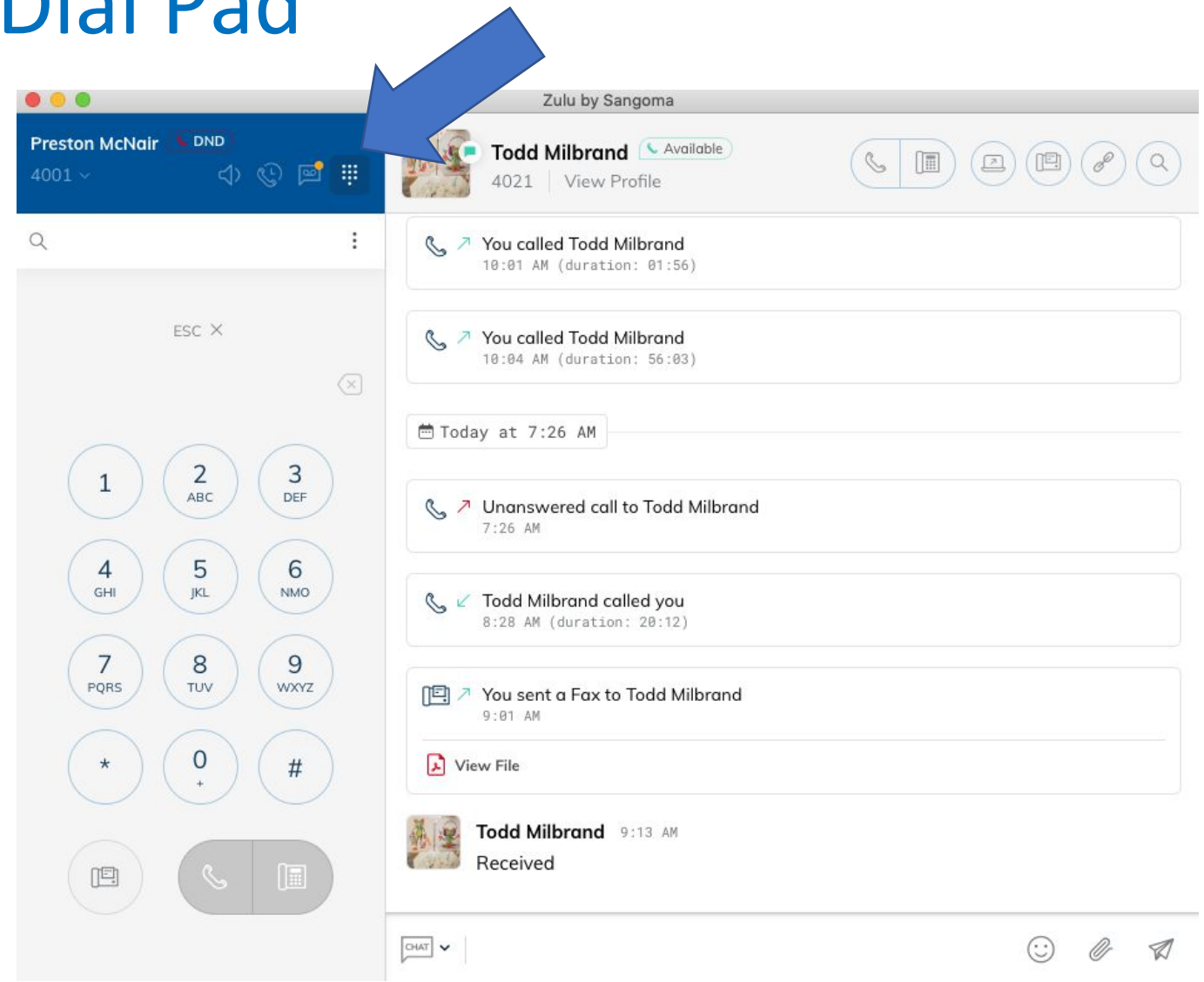
Desktop


Finder File Edit View Go Window Help
Mon 17 Sep 11:29
Zulu by Sangoma
Mariano Penacca Available
4019
Juan Vallejo Available
4034 View Profile
Juan Vallejo is not connected to Zulu and might not receive your chat messages
Juan Vallejo
4034 Available
Conference: Zulu confe...
84034
Conference: 4019's co...
84019
Featurecode: echotest (...
*43
Unknown
**4183
Juan Pablo Romero
4094 Available
Eduardo Sellanes
4183 Available
Bryan Walters
4003 Available
Eduardo Sellanes
4184 Available
Rooms 1
Last Friday at 12:23 PM
Juan Vallejo called you
12:23 PM (duration: 18:20)
Missed call from Juan Vallejo
1:14 PM
Juan Vallejo called you
5:10 PM (duration: 07:41)
Today at 11:28 AM
Juan Vallejo called you
11:28 AM
Juan Vallejo called you
11:28 AM
Zulu
MacBook Pro

Desktop – Dial Pad



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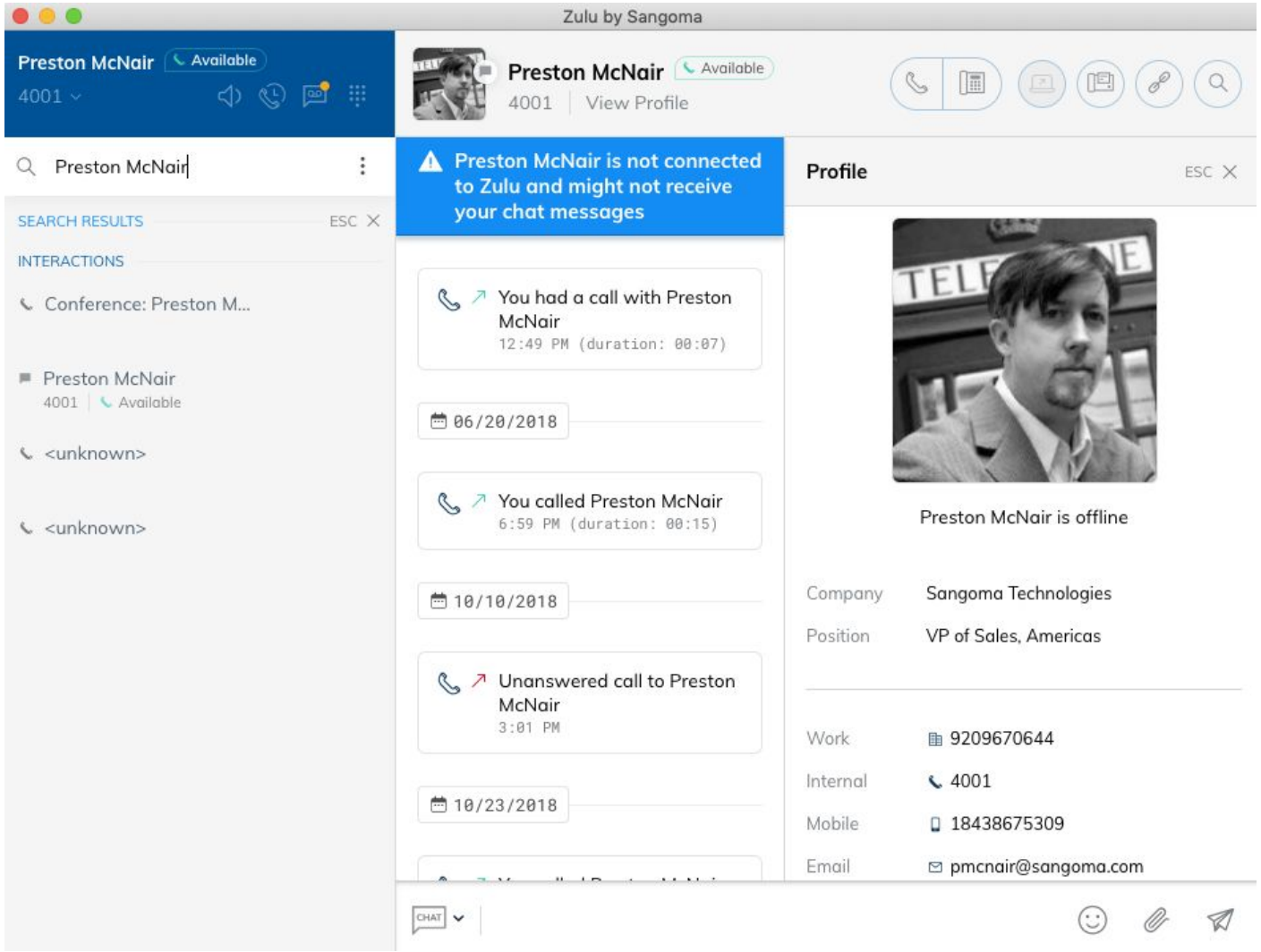
Desktop – Contact List



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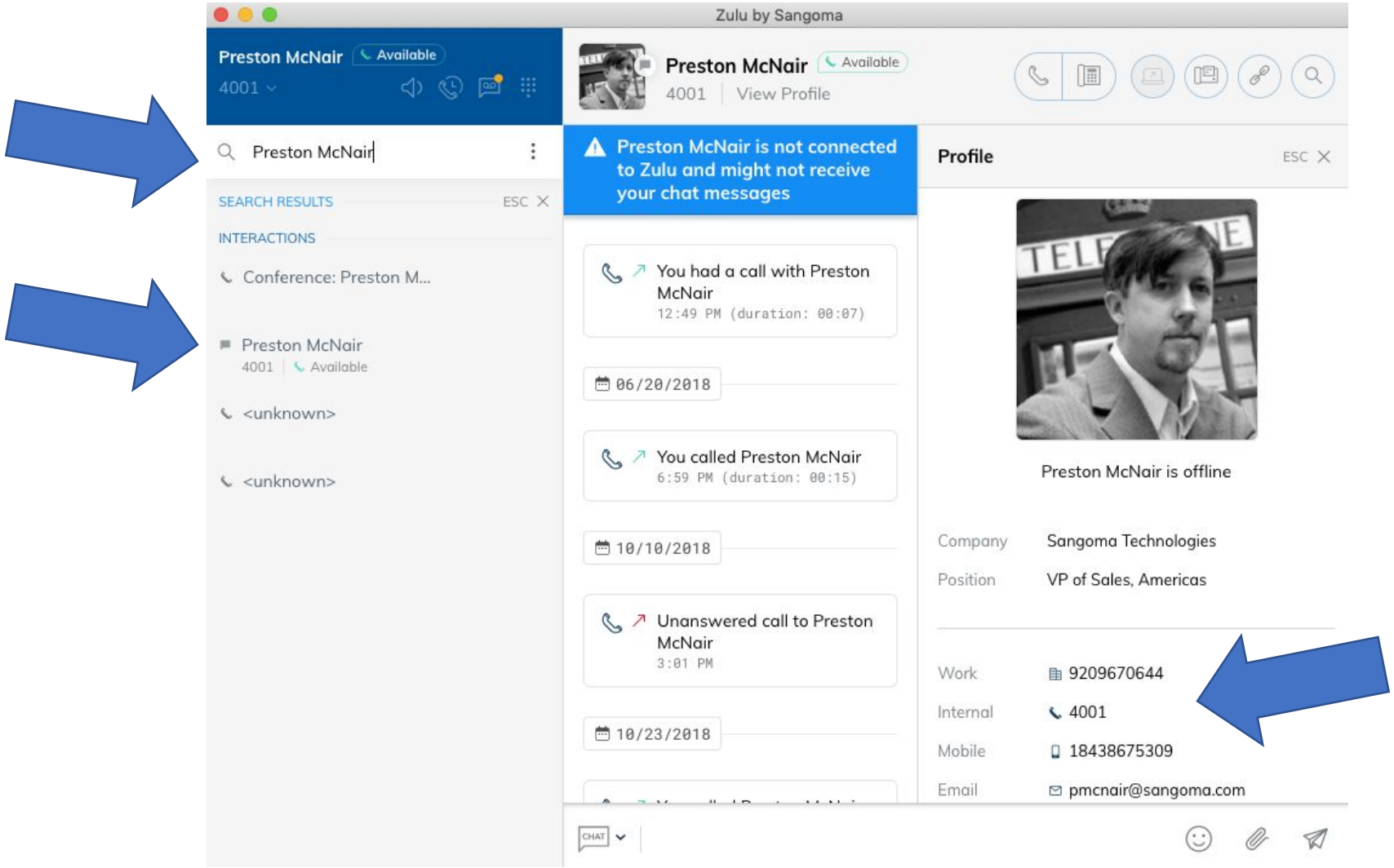
Desktop – Contact Info



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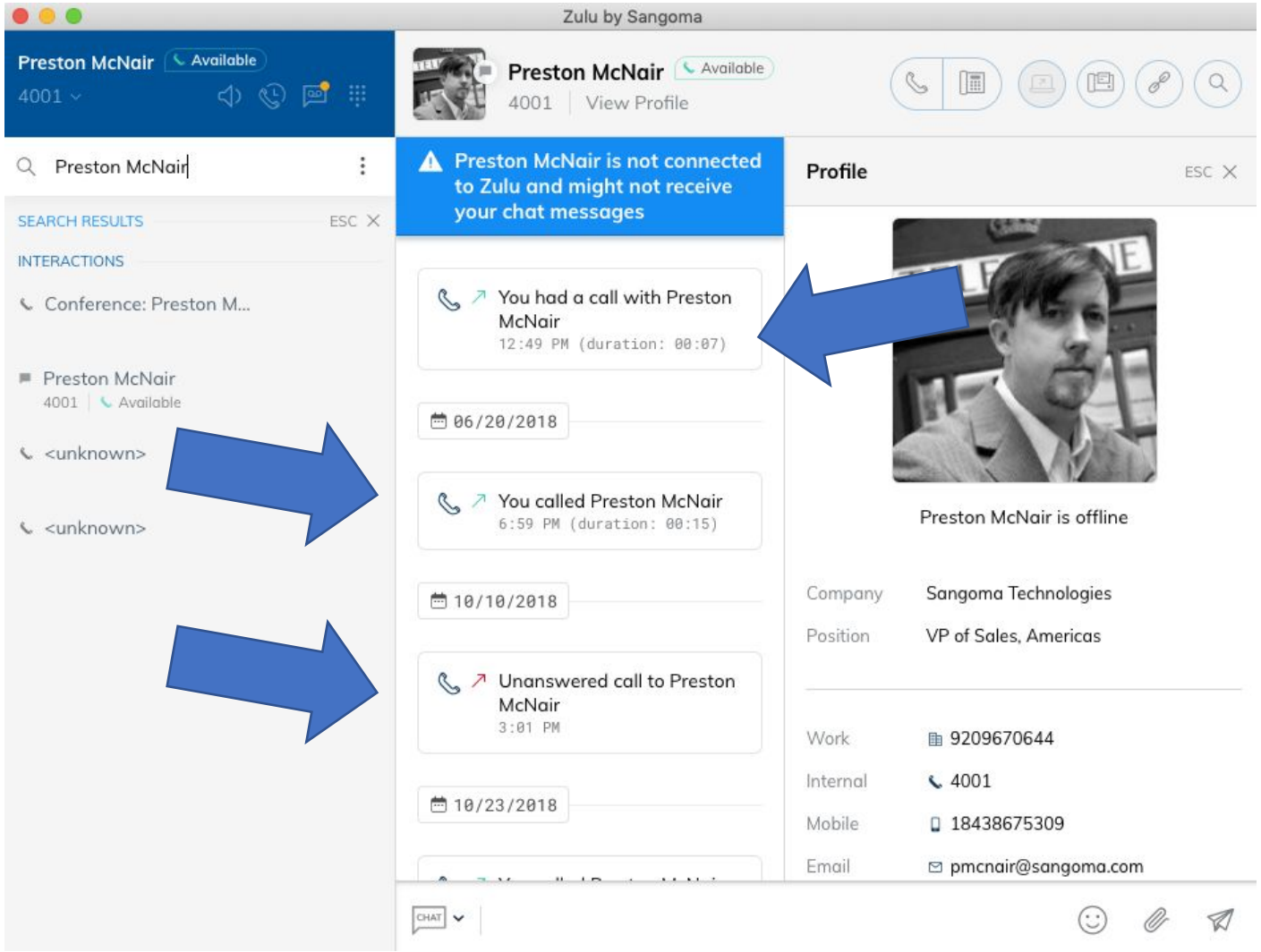
Desktop – Contact Interactions



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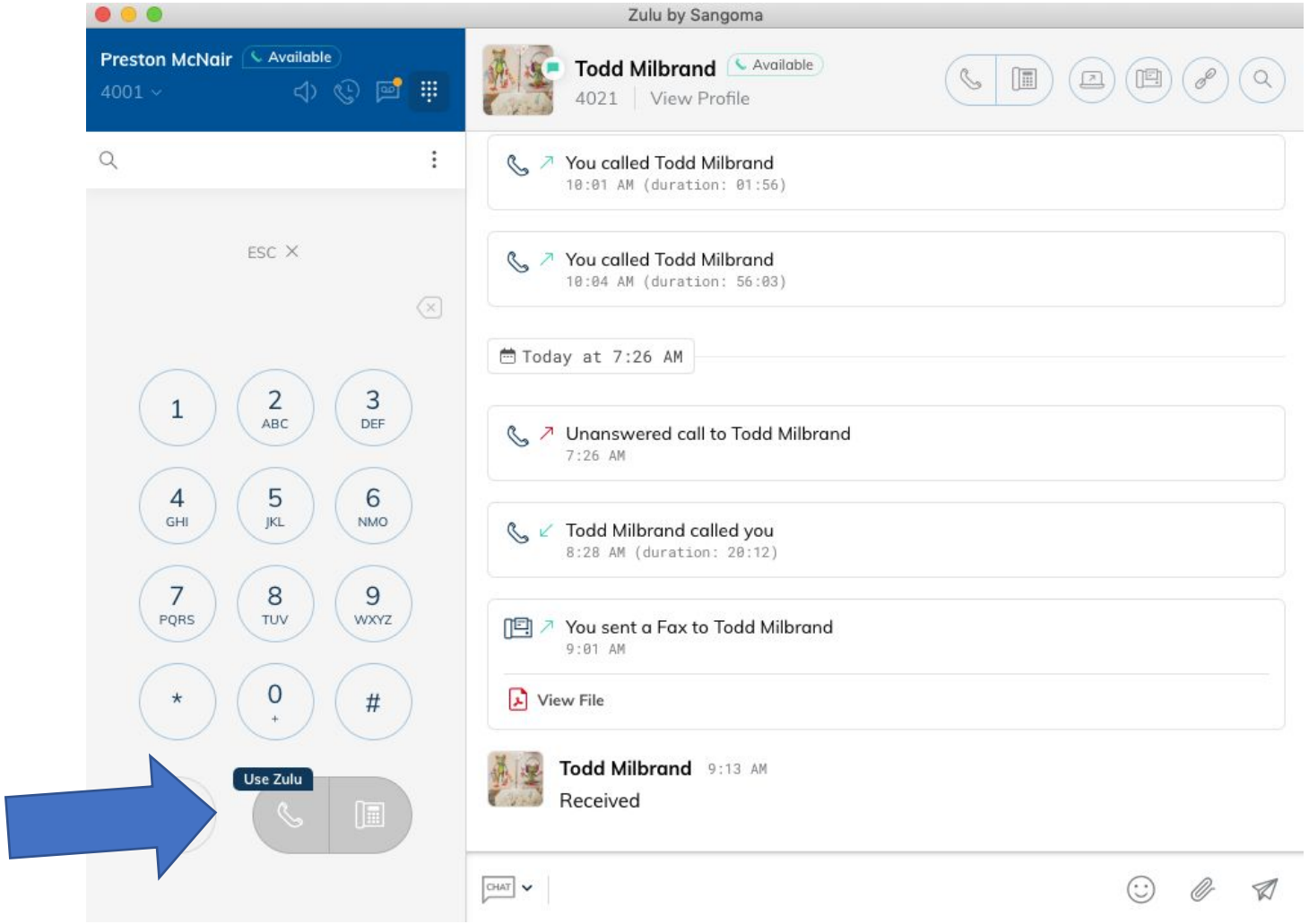
Desktop – Dial Pad – Using Zulu for Call



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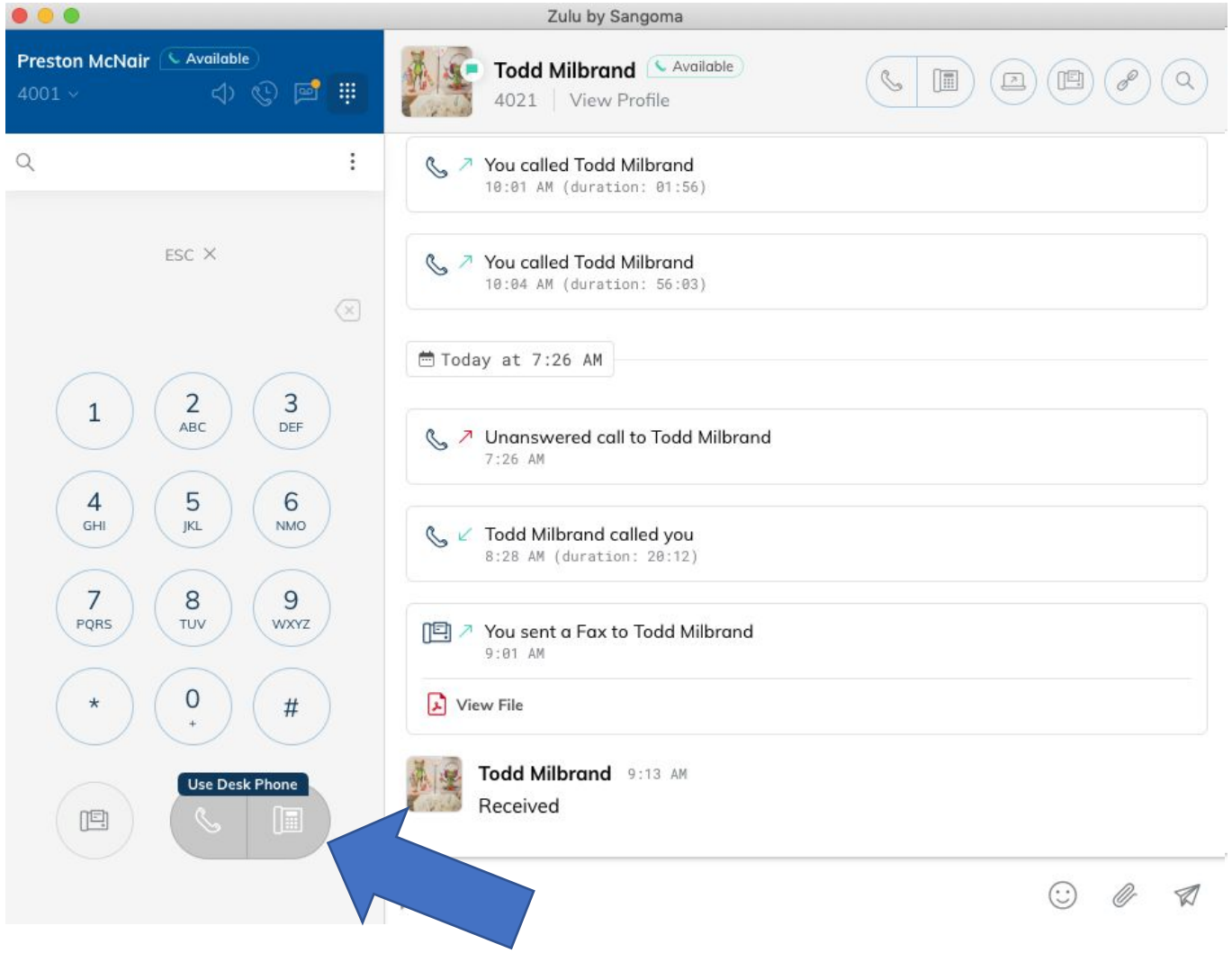
Desktop – Dial Pad – Calling with Desk Phone



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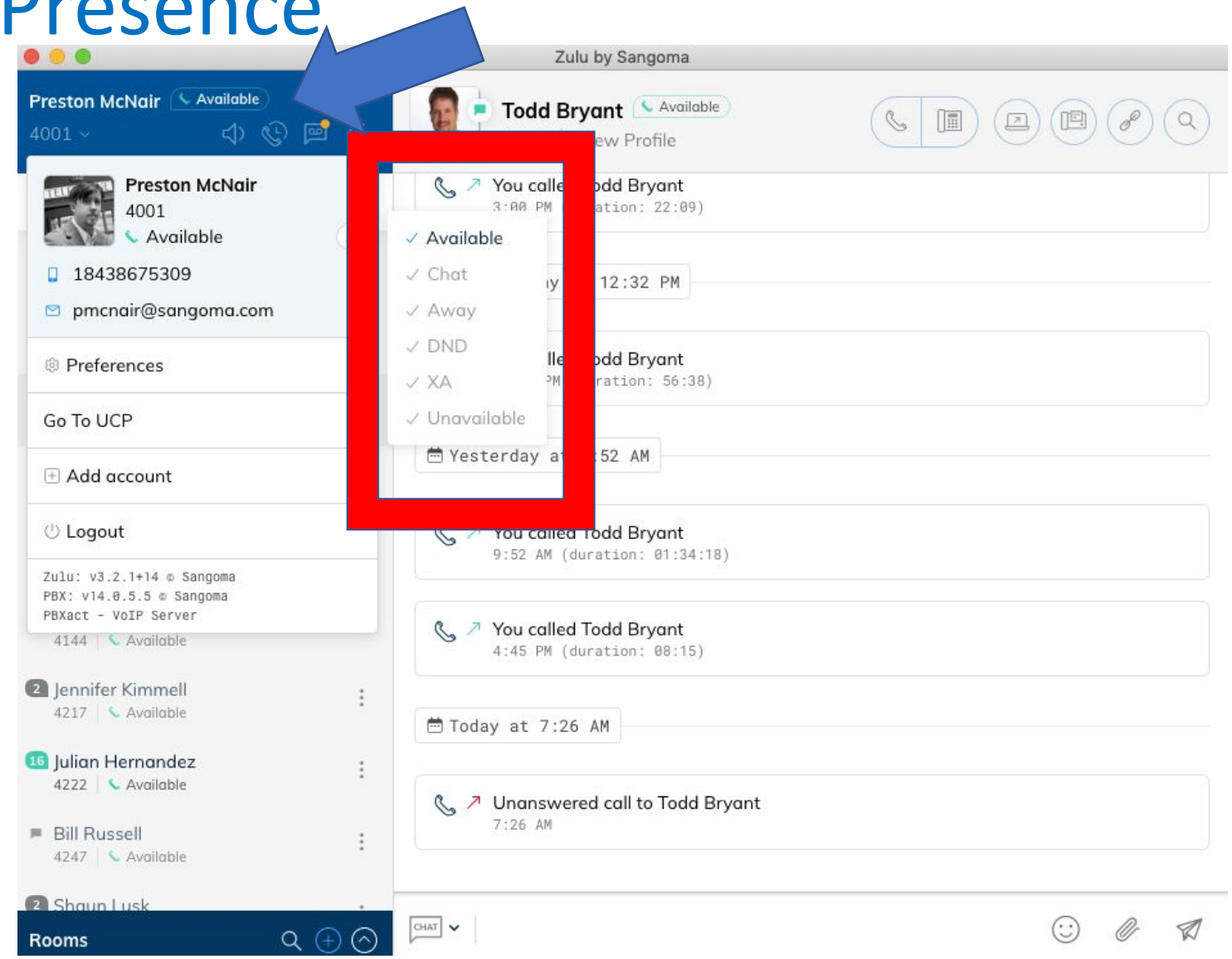
Desktop - Presence



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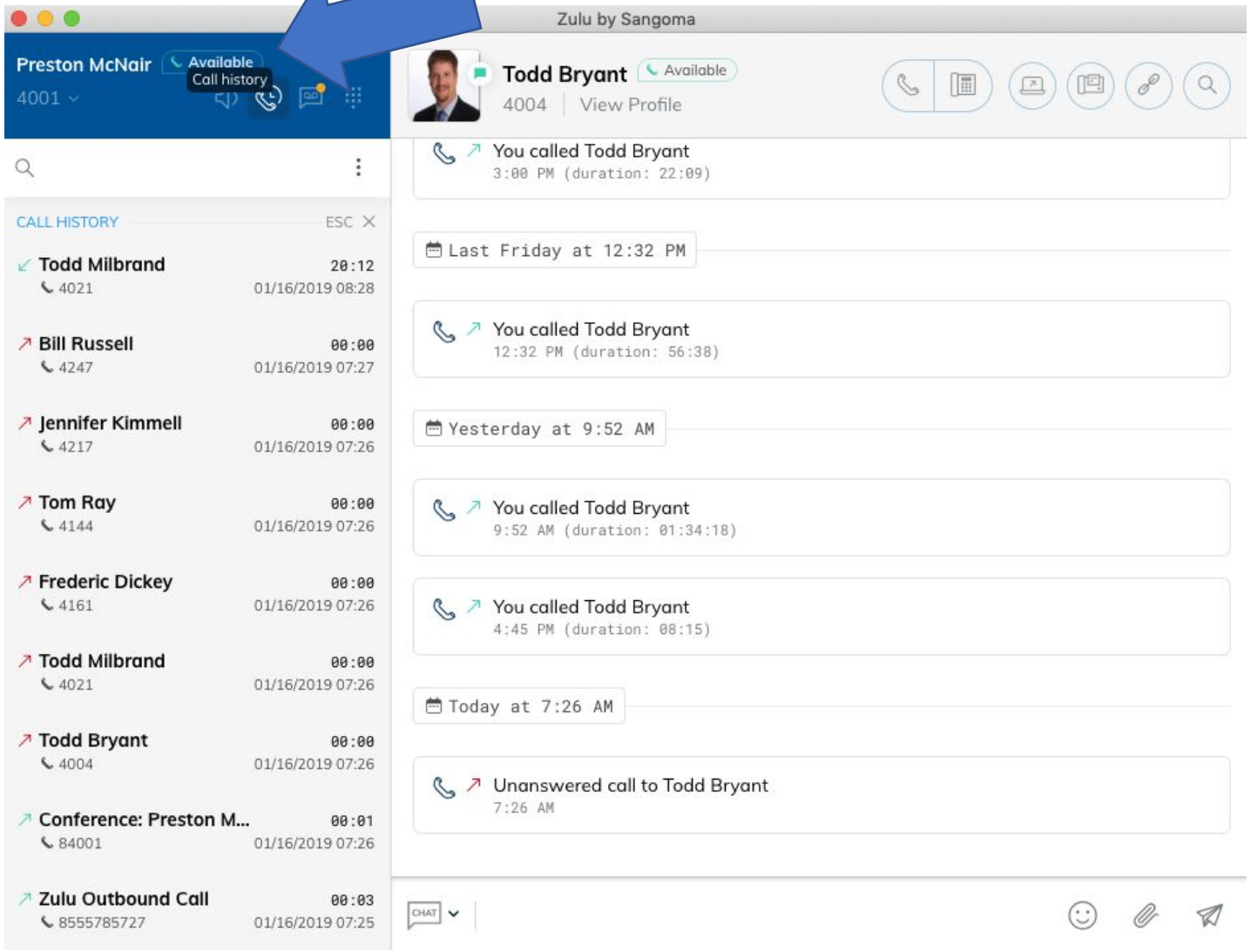
Desktop – Call History



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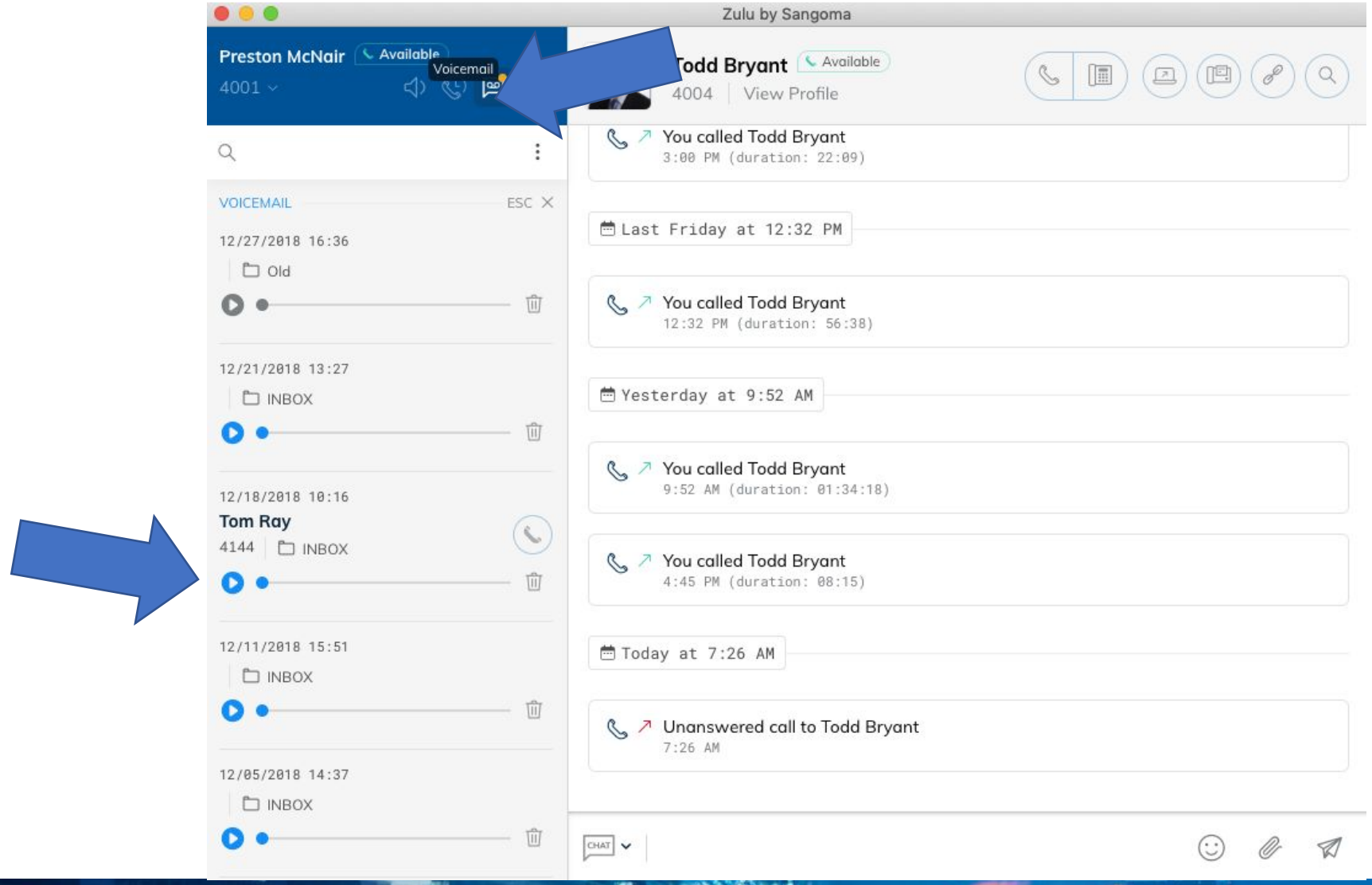
Desktop – Voicemail



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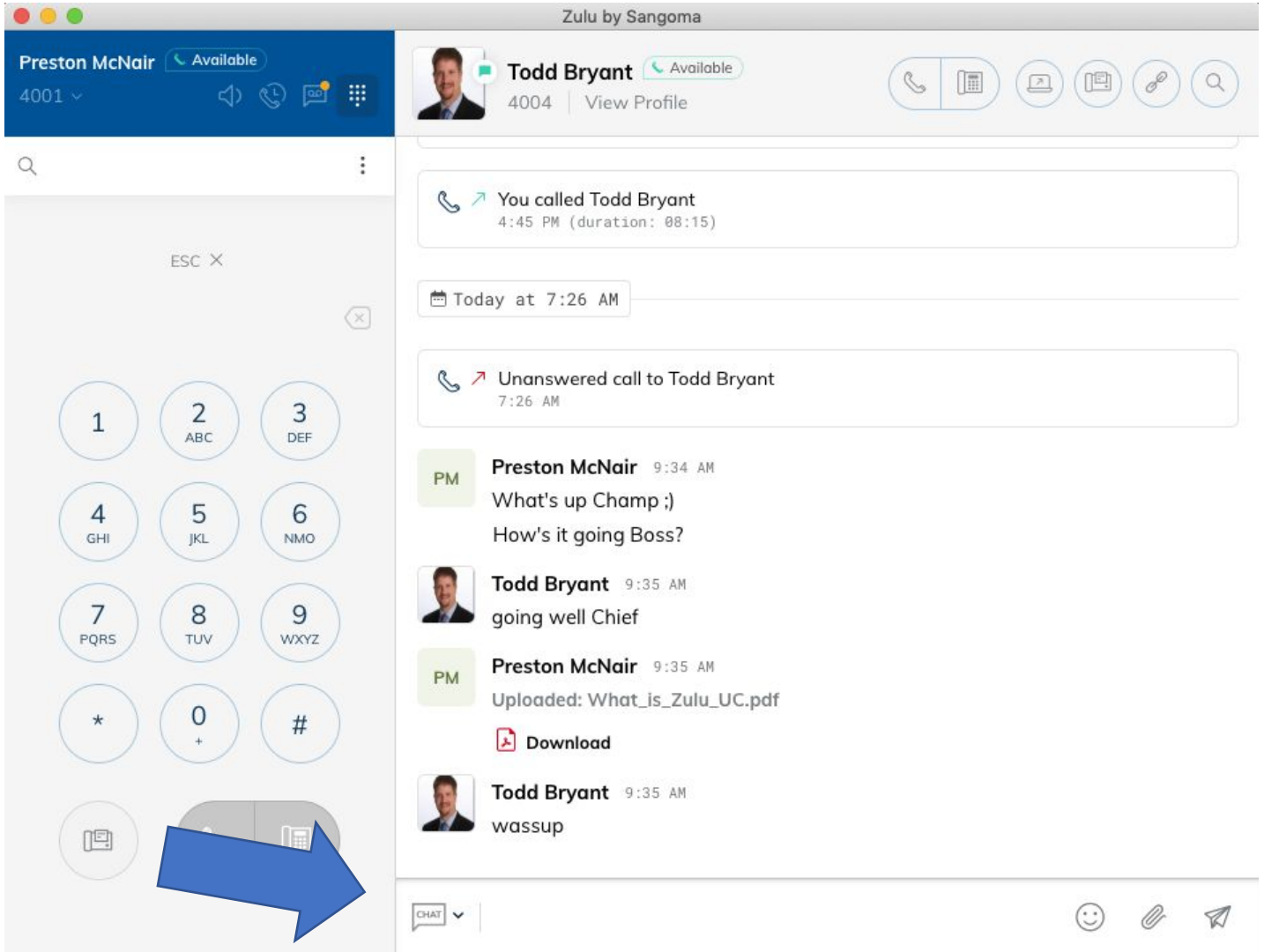
Desktop – Online Chat



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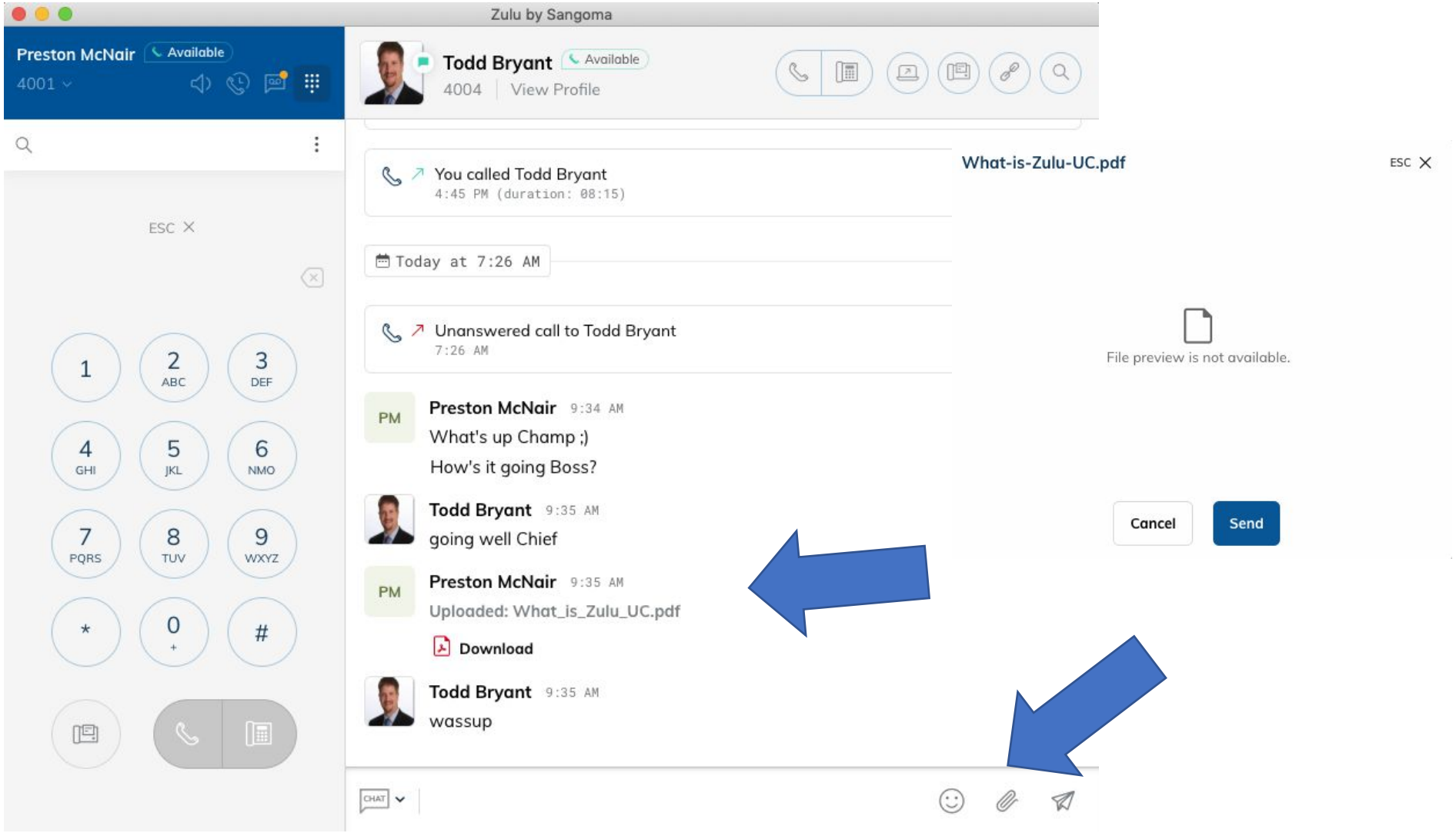
Desktop – File Share



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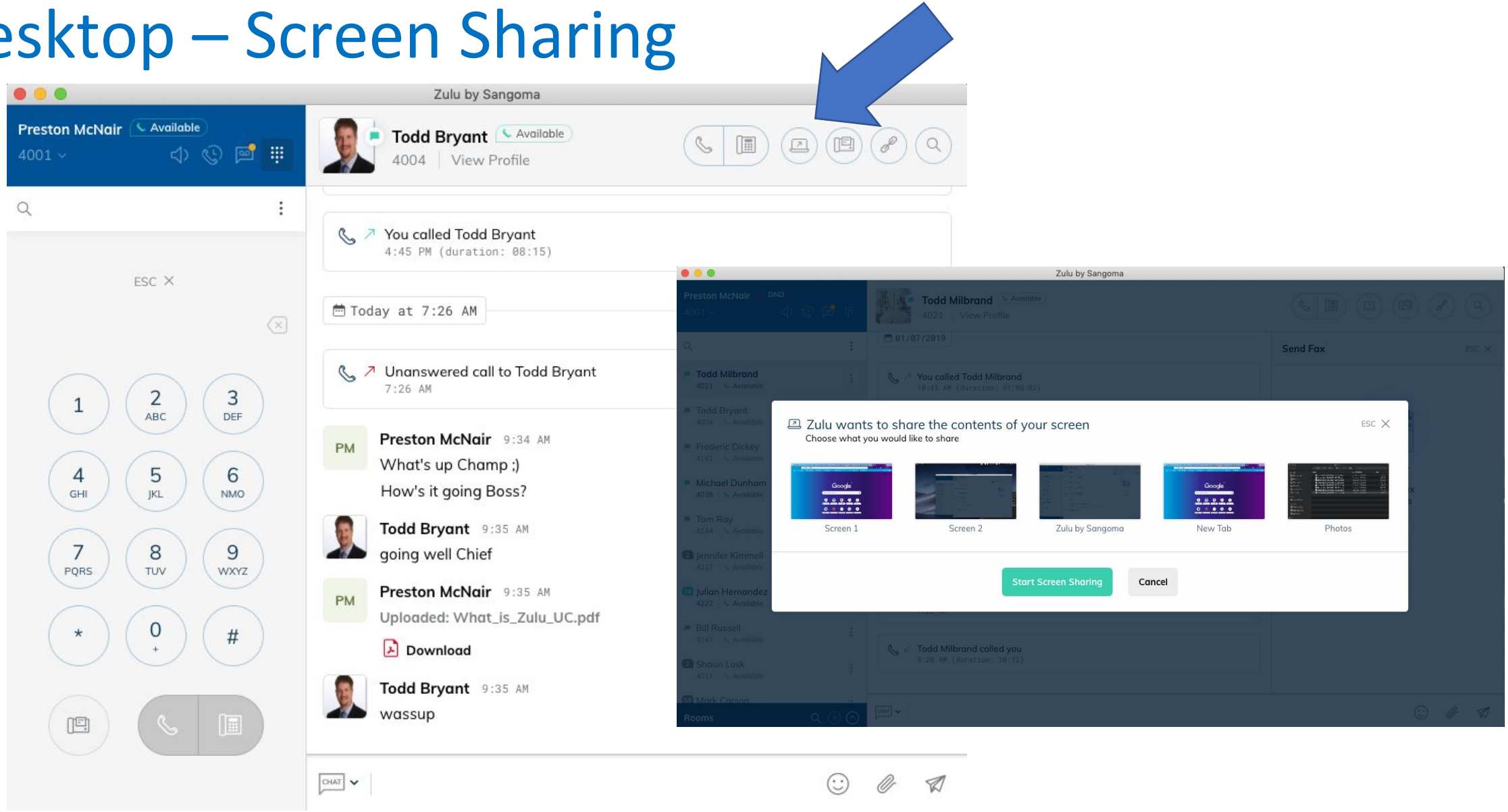
Desktop – Screen Sharing



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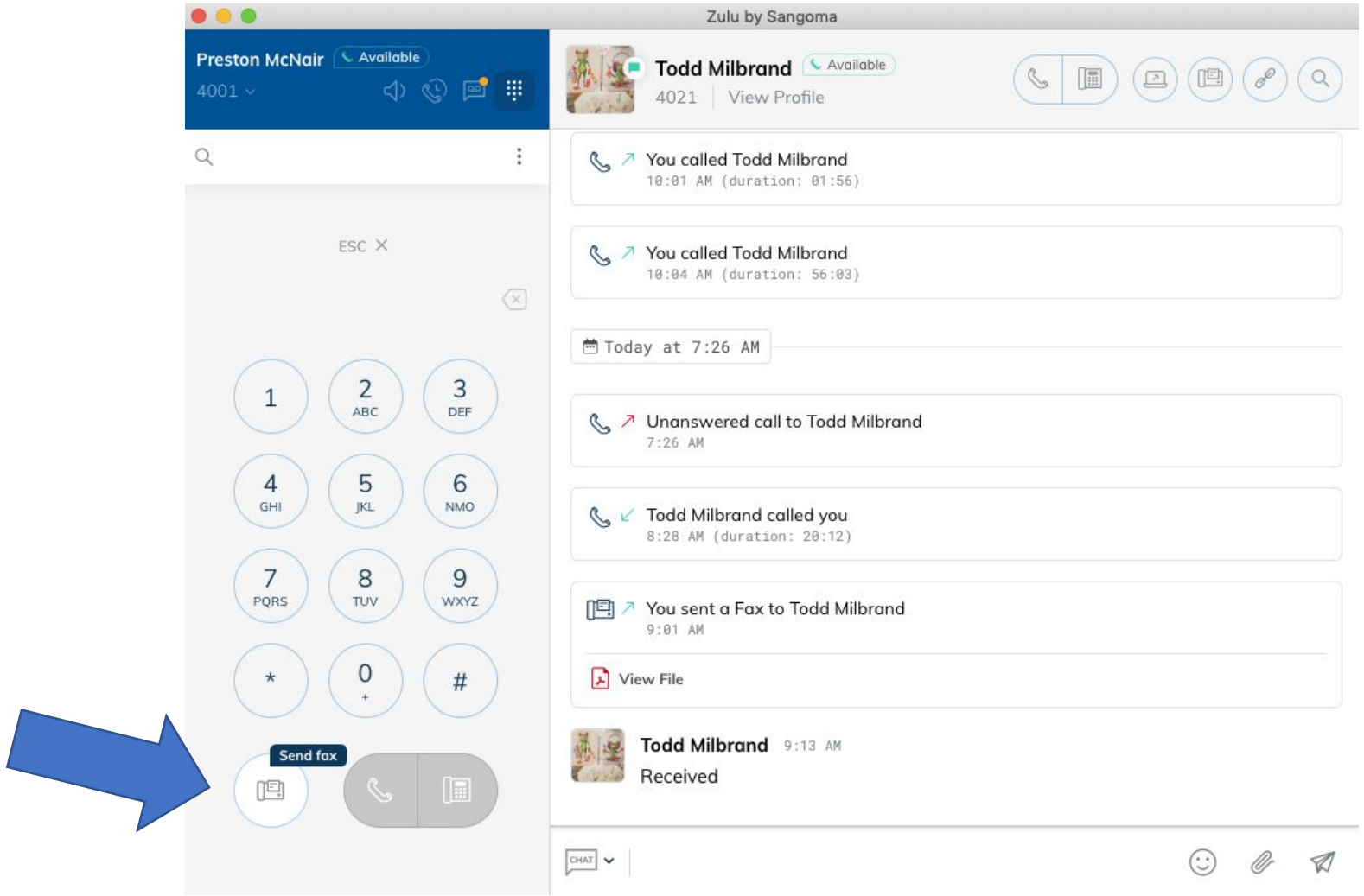
Desktop – Sending a Fax



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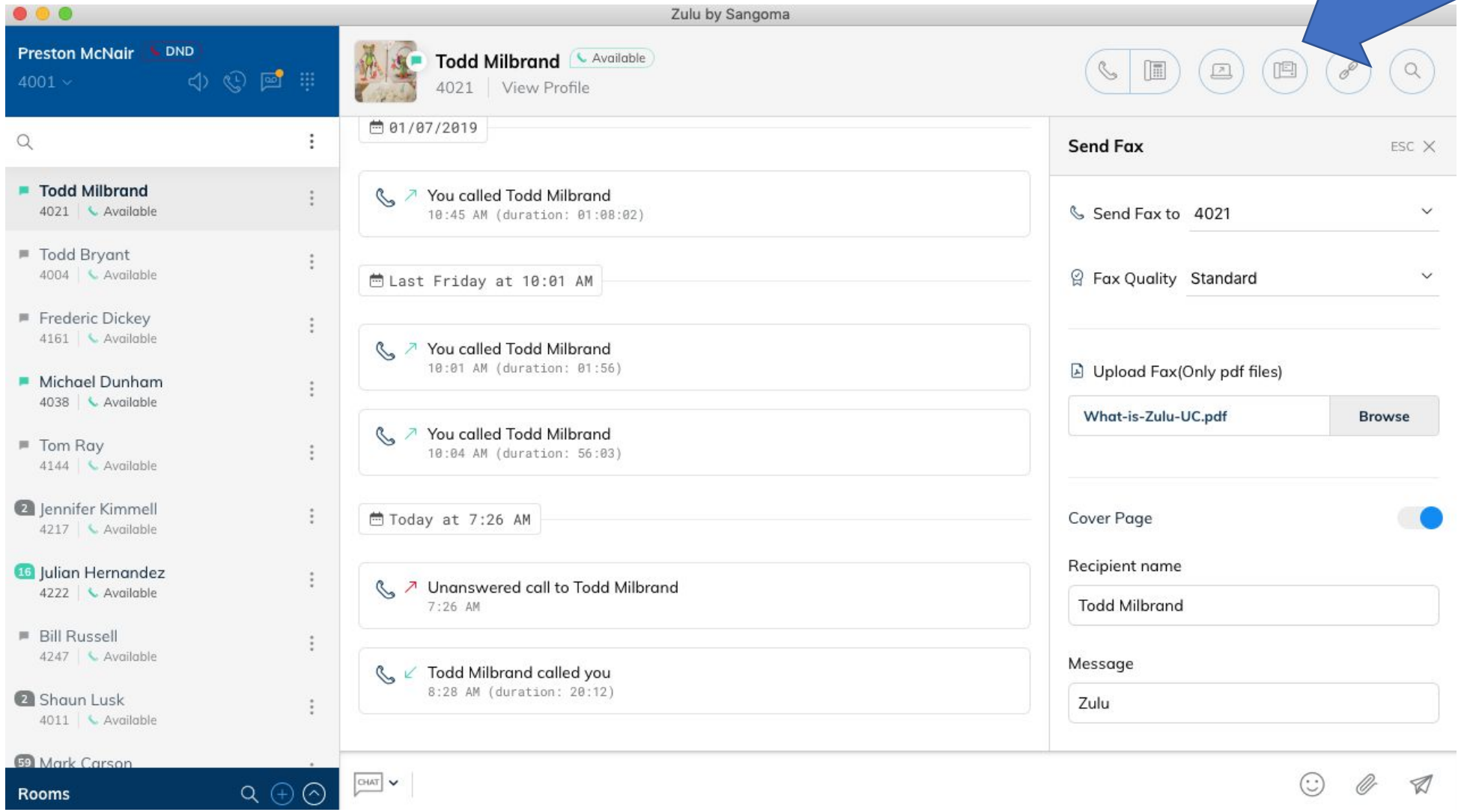
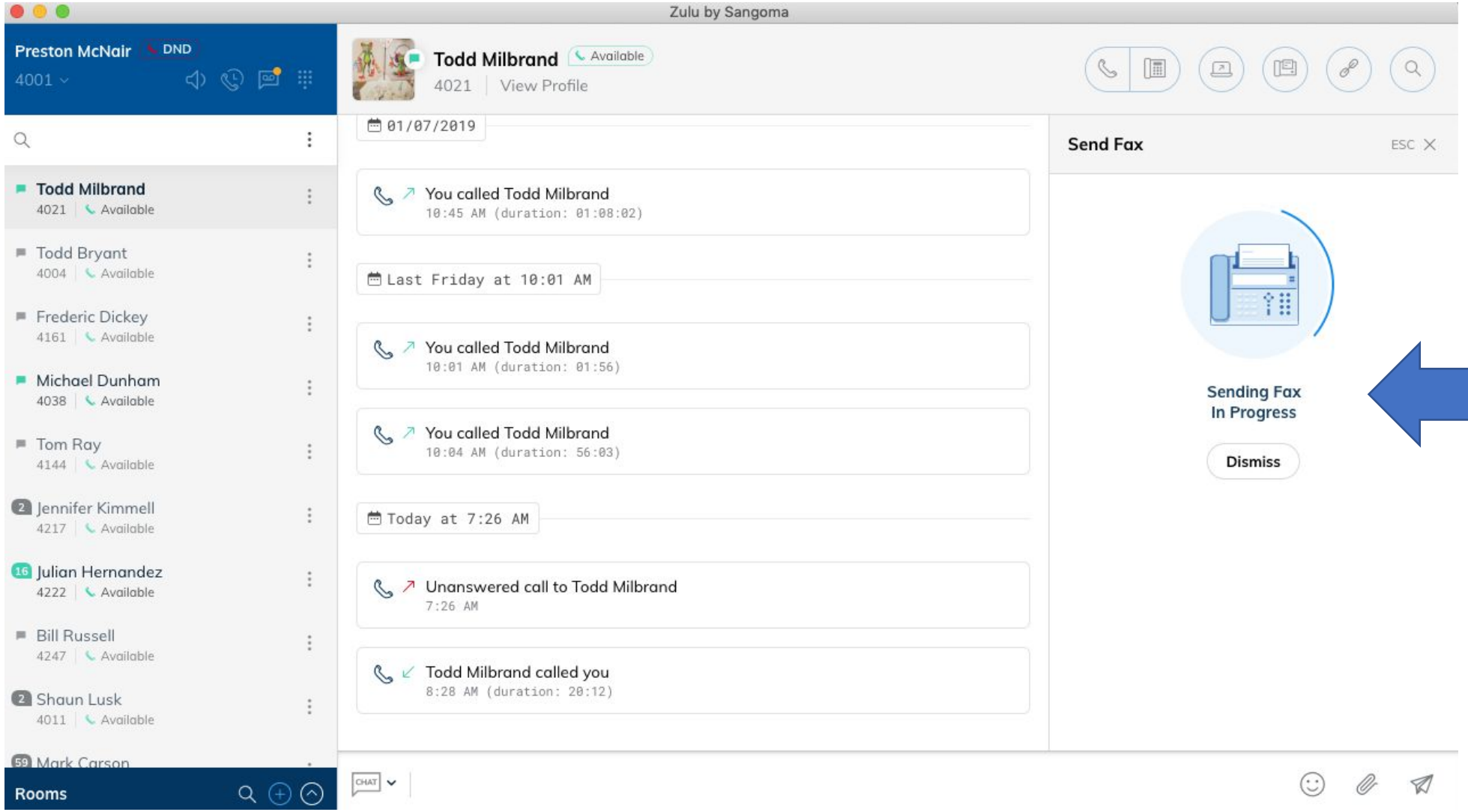
Desktop – Fax


Zulu by Sangoma
Preston McNair DND
4001
Todd Milbrand Available
4021 View Profile
Todd Milbrand 4021 Available
Todd Bryant 4004 Available
Frederic Dickey 4161 Available
Michael Dunham 4038 Available
Tom Ray 4144 Available
Jennifer Kimmell 4217 Available
Julian Hernandez 4222 Available
Bill Russell 4247 Available
Shaun Lusk 4011 Available
Mark Carson
Rooms
01/07/2019
You called Todd Milbrand
10:45 AM (duration: 01:08:02)
Last Friday at 10:01 AM
You called Todd Milbrand
10:01 AM (duration: 01:56)
You called Todd Milbrand
10:04 AM (duration: 56:03)
Today at 7:26 AM
Unanswered call to Todd Milbrand
7:26 AM
Todd Milbrand called you
8:28 AM (duration: 20:12)
CHAT
Send Fax
ESC
Send Fax to 4021
Fax Quality Standard
Upload Fax(Only pdf files)
What-is-Zulu-UC.pdf
Browse
Cover Page
Recipient name
Todd Milbrand
Message
Zulu

Desktop – Fax Status



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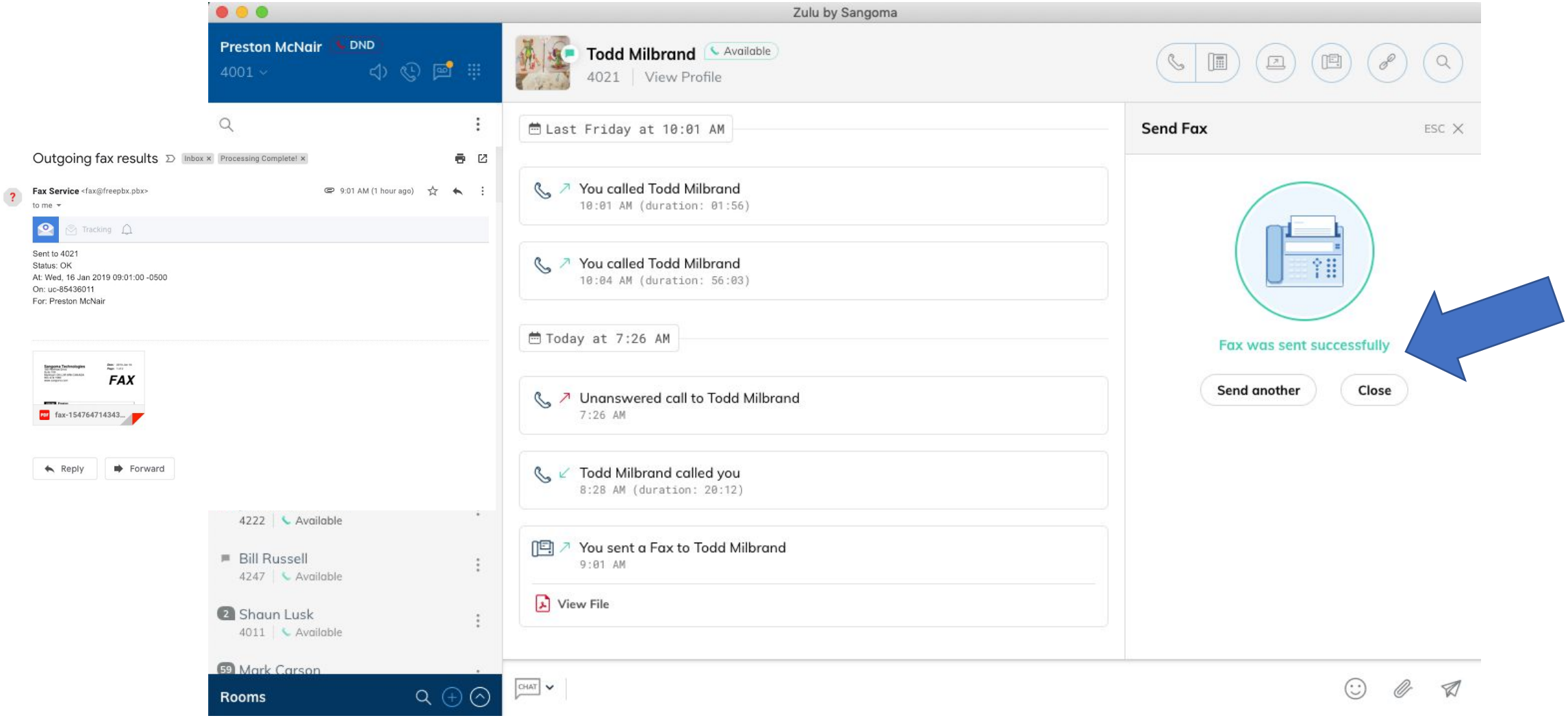
Desktop – Fax Complete



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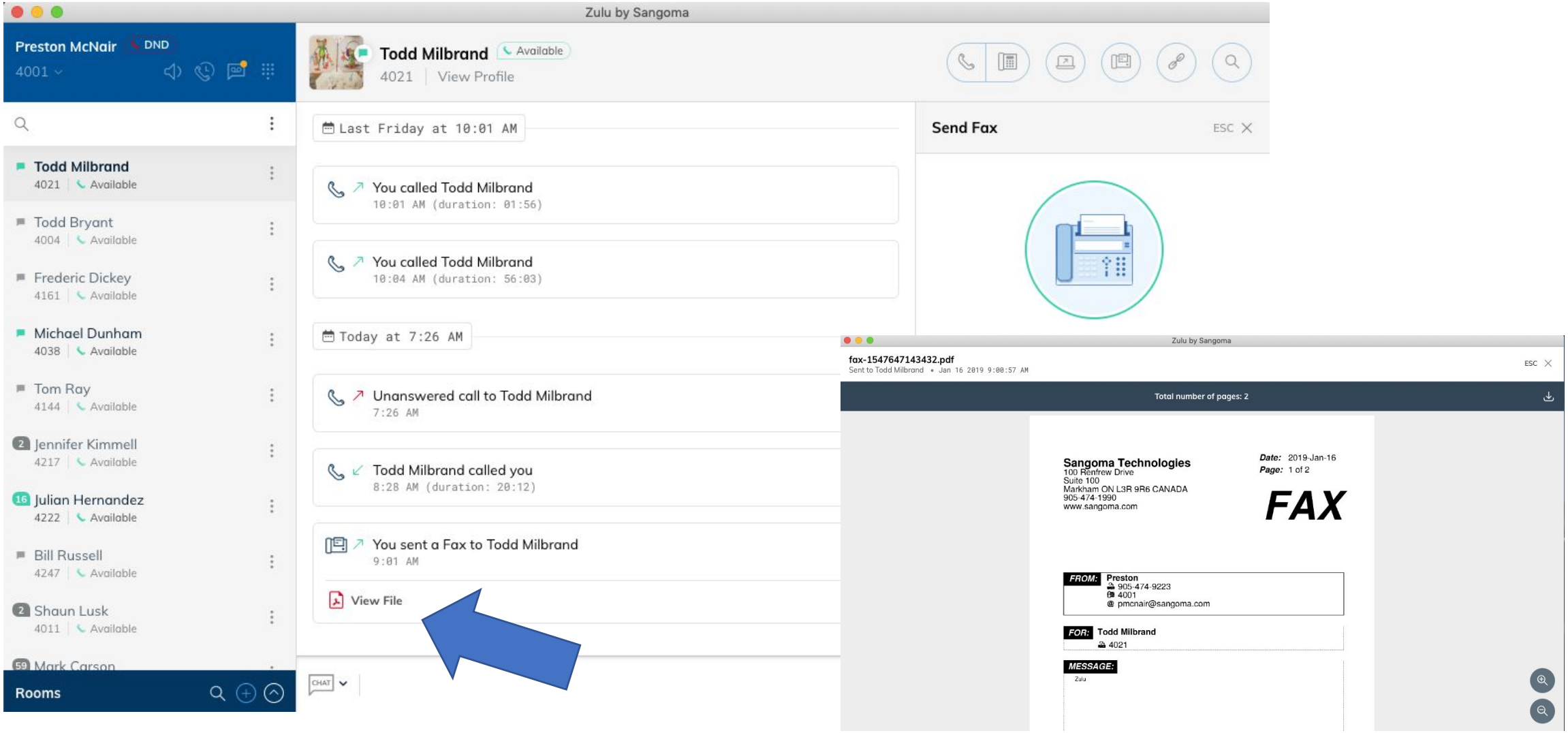
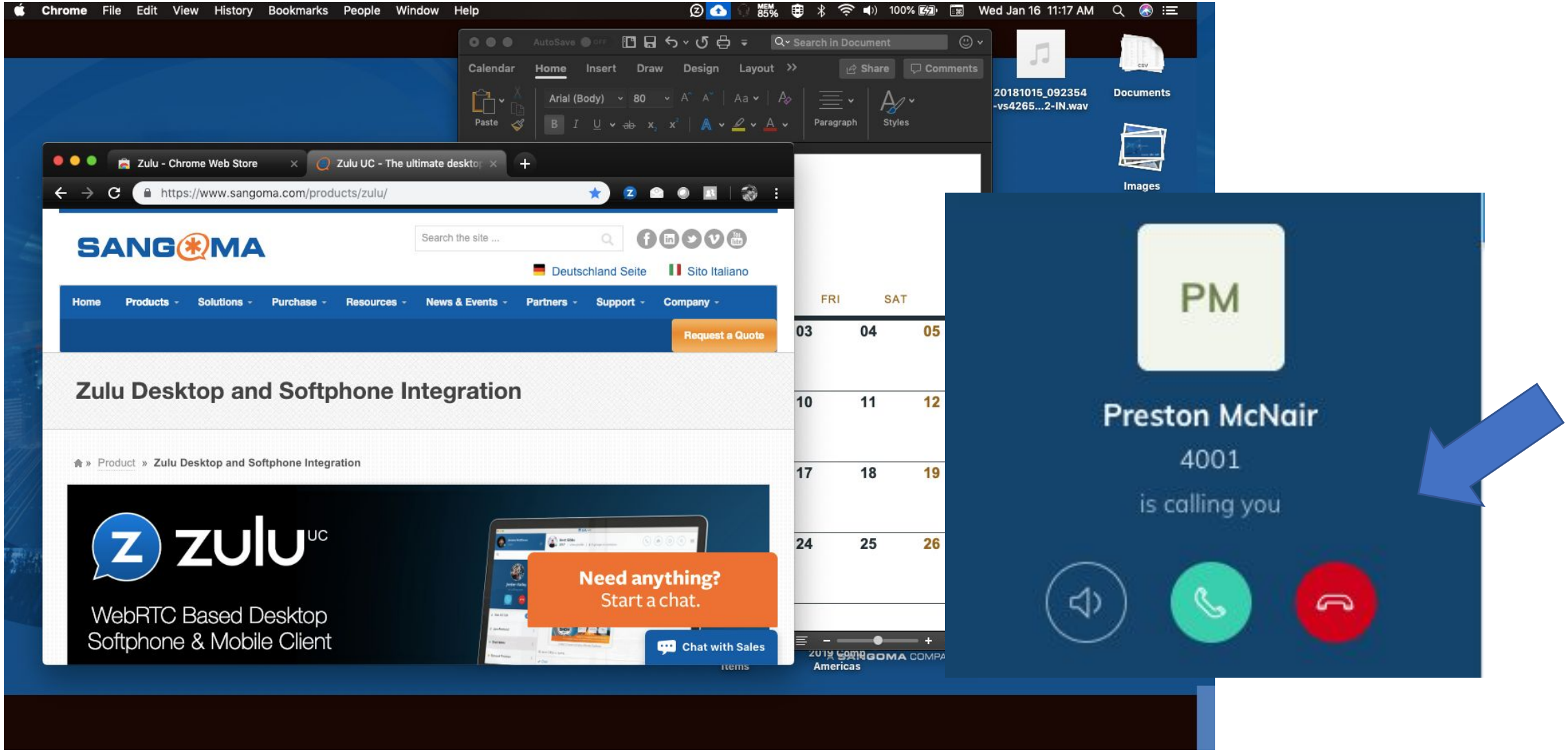
Desktop – Fax Archive in Interactions



Desktop – Call Pop



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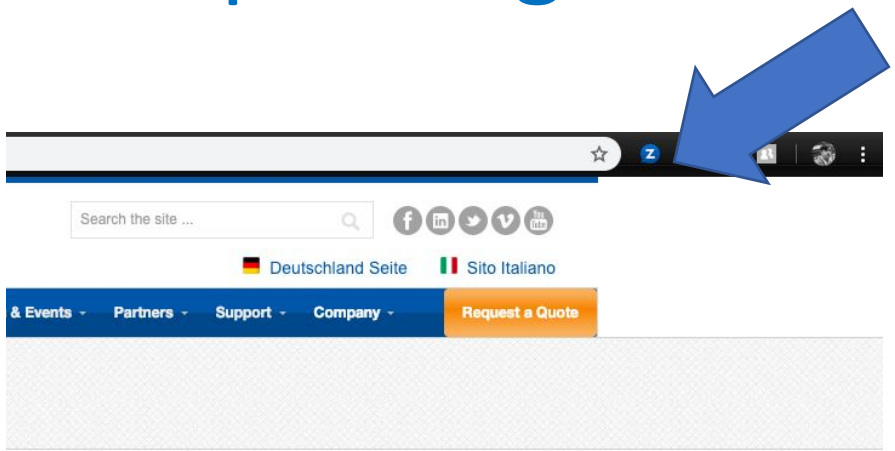
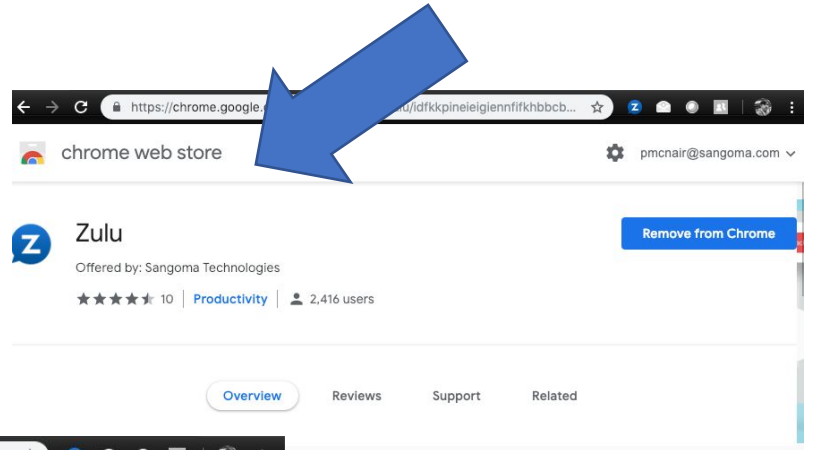
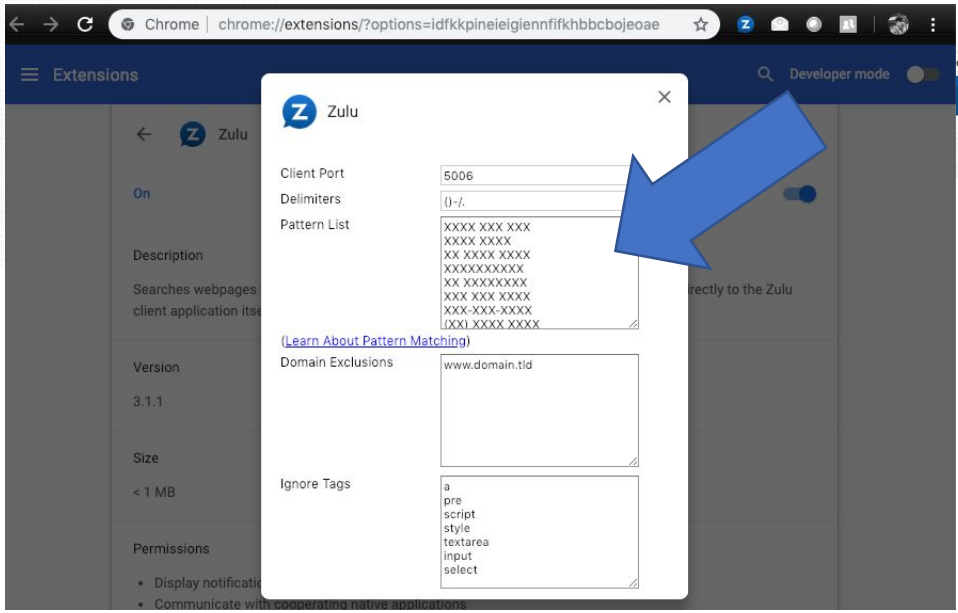
Desktop – Plugins for Chrome and Firefox







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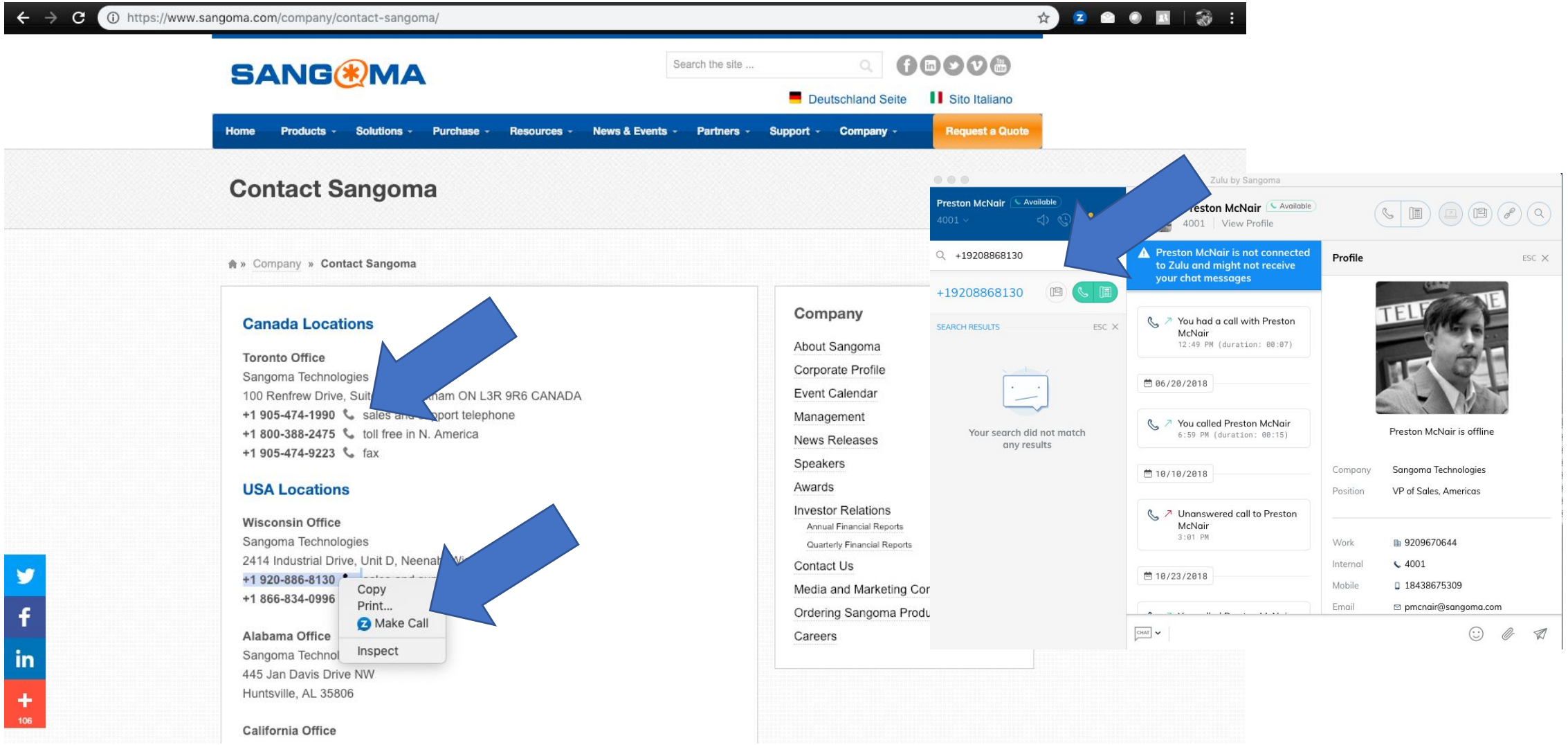
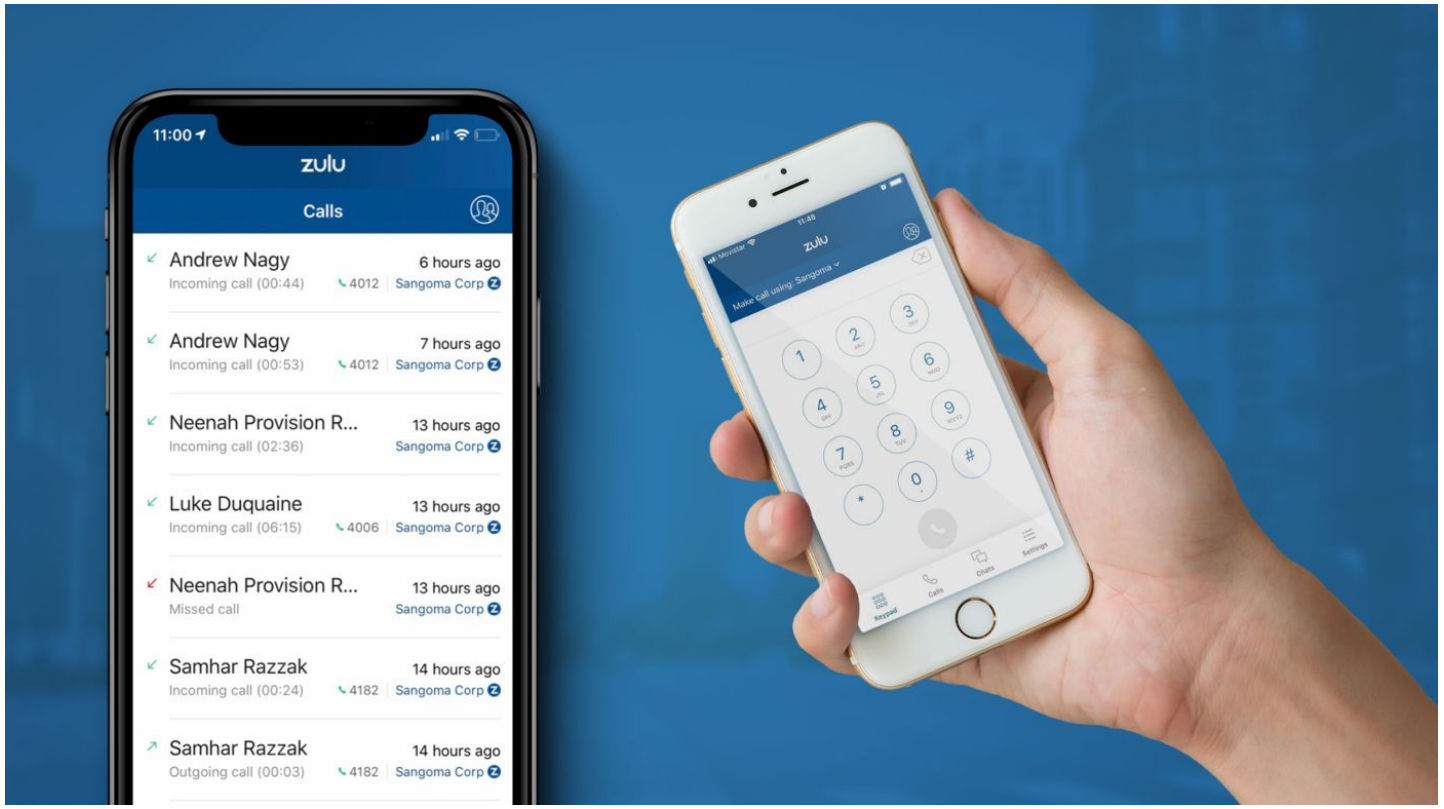
Desktop – Click to Call



Mobile


11:00
zulu
Calls
Andrew Nagy
Incoming call (00:44)
4012
Sangoma Corp
6 hours ago
Andrew Nagy
Incoming call (00:53)
4012
Sangoma Corp
7 hours ago
Neenah Provision R...
Incoming call (02:36)
Sangoma Corp
13 hours ago
Luke Duquaine
Incoming call (06:15)
4006
Sangoma Corp
13 hours ago
Neenah Provision R...
Missed call
Sangoma Corp
13 hours ago
Samhar Razzak
Incoming call (00:24)
4182
Sangoma Corp
14 hours ago
Samhar Razzak
Outgoing call (00:03)
4182
Sangoma Corp
14 hours ago

Zulu UC Mobile Client

- Android & iOS Versions
- CURRENTLY IN BETA!

Available on the App Store

Get it on Google play

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Licensing

Purchase Zulu for FreePBX at portal.sangoma.com

- 2-User 1-Year FreePBX License: FREE!
- 20-User 1 Year License:$199
- 1000-User 1 Year License $1,999

PBXact

- Zulu UC comes included with All PBXact Systems

More Information

- Sangoma University – training.sangoma.com
  - Free Online Training Classes
  - In depth classroom training
- User Guides located at:
  - Wiki.freepbx.org | wiki.Sangoma.com
- Contact your Sales Rep
- Online Sales Chat FreePBX.org and Sangoma.com
- Community Forums at community.freepbx.org

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More Information

- Zulu Mobile is still beta, set to be released Q3.

- Zulu 3.2.3 Desktop Update **now available**!
  - Improved Calling. Which means call setup times are much faster and reliable in spotty networks too
  - Enhanced Click-to-Call. System wide you can now click on any phone number to dial out from Zulu. And it's very easy to set-up
  - Early Media Support. so now users can hear announcements while the calling is being connected, such as prompts for PINs for international announcements , IVRs or voicemails.
  - Notification Counter in the dock so that you will know when you've missed an interaction

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THANK YOU!

We Are VoIP Supply

Join Our Team

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Mark Carson

Channel Account Manager

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