

KKR



THE CARLYLE GROUP

GLOBAL ALTERNATIVE ASSET MANAGEMENT

ae | Industrial
Partners



Industry Know-how



GLOBAL JET
C A P I T A L



Management Expertise

Operating leases

Finance leases

Debt / Loan
Structures

Progress Payment /
Upgrade Financing

Preapprovals

Industry Know How & Expertise



Seasoned management team



Understand the business aircraft market



Dedicated focus on business aviation



Transact quickly and efficiently



Industry knowledge and strength to provide alternative solutions



One credit and approval committee - less complicated & quick

Global Leasing & Financing Solutions



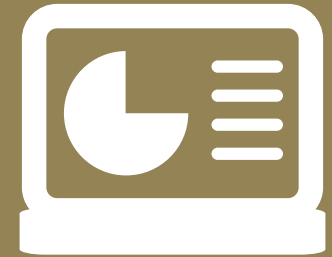
**Not bound by traditional
lender process and regulations**



Transact globally



**Up to 100% funding through
lease & loan options**



**Financing structures that
support older aircraft, aircraft
transitioning/fleet
management, large balloon and
progress payments**

Global Leasing & Financing Solutions

Operating Lease:



**Fixed rate with no interest
rate exposure**

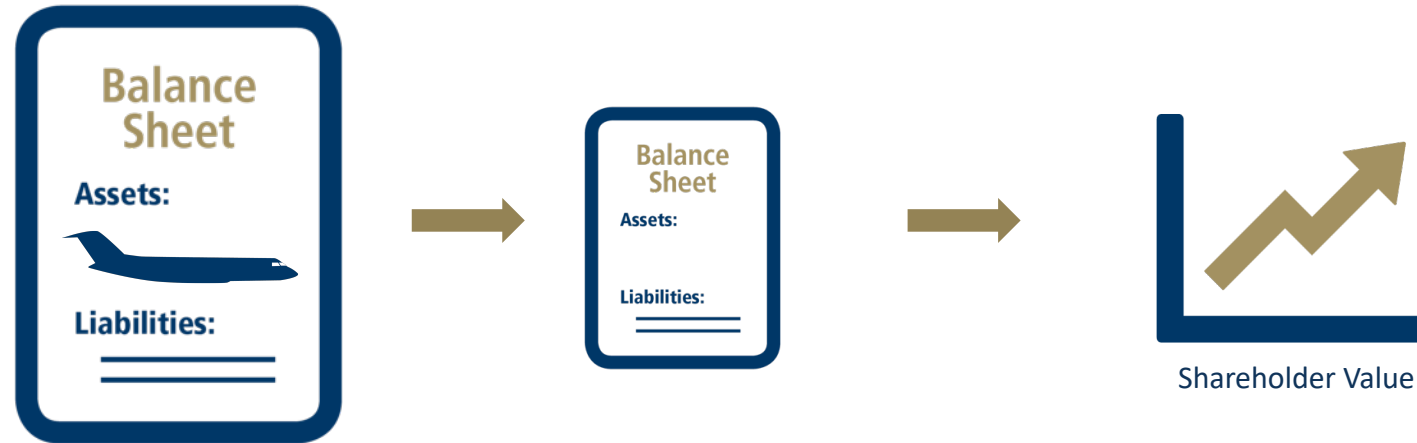


**Allows clients to manage risk
& maintain flexibility**



**Allows clients to have precise
budgeting & preserve their own capital**

Balance Sheet Efficiency



Non core asset

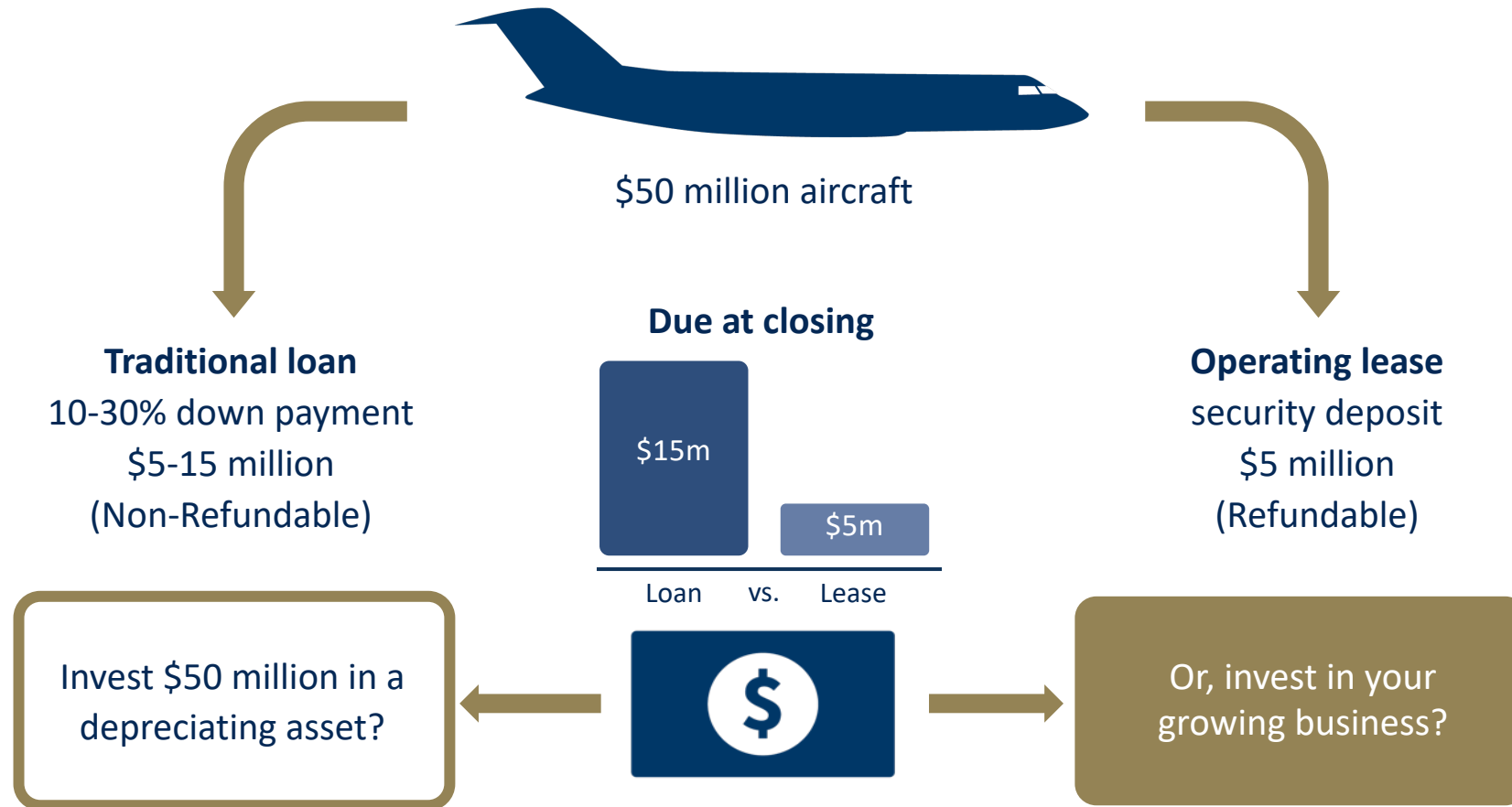
VS.



Core assets

Improved Balance Sheet Liquidity

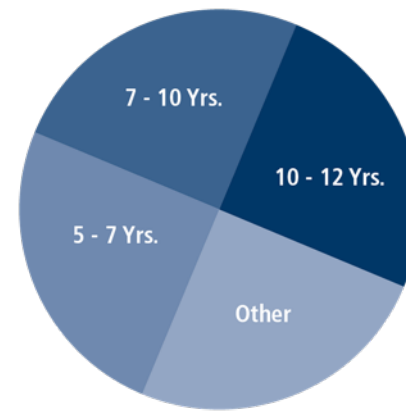
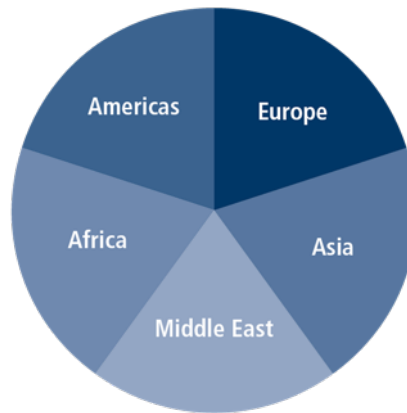
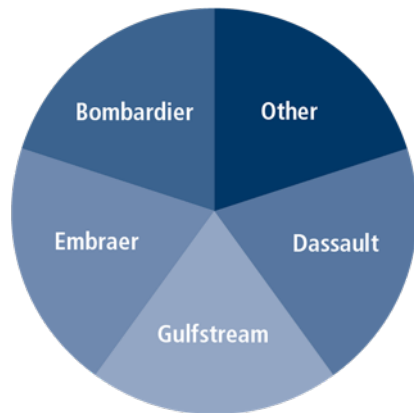
Allocation of Capital



No Residual Value Risk



Global Jet Capital can spread its risk across a portfolio of aircraft, geographies and time



Predictable Cost

Operating Lease



Smooth Costs

Traditional Loan

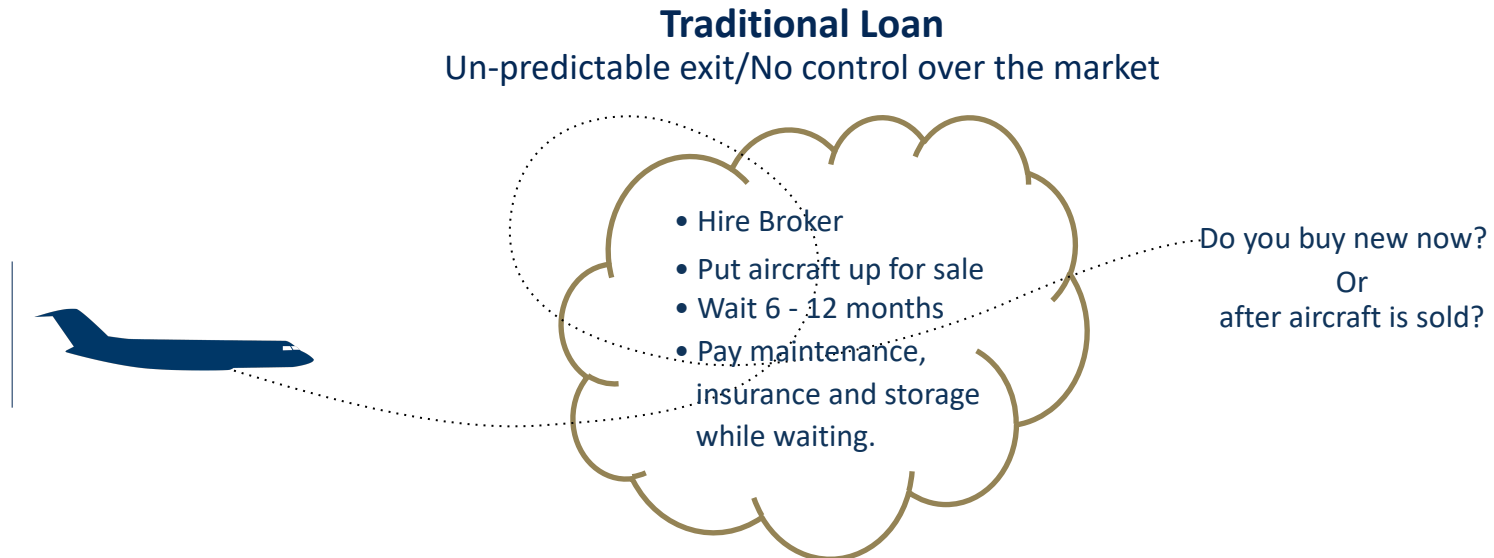
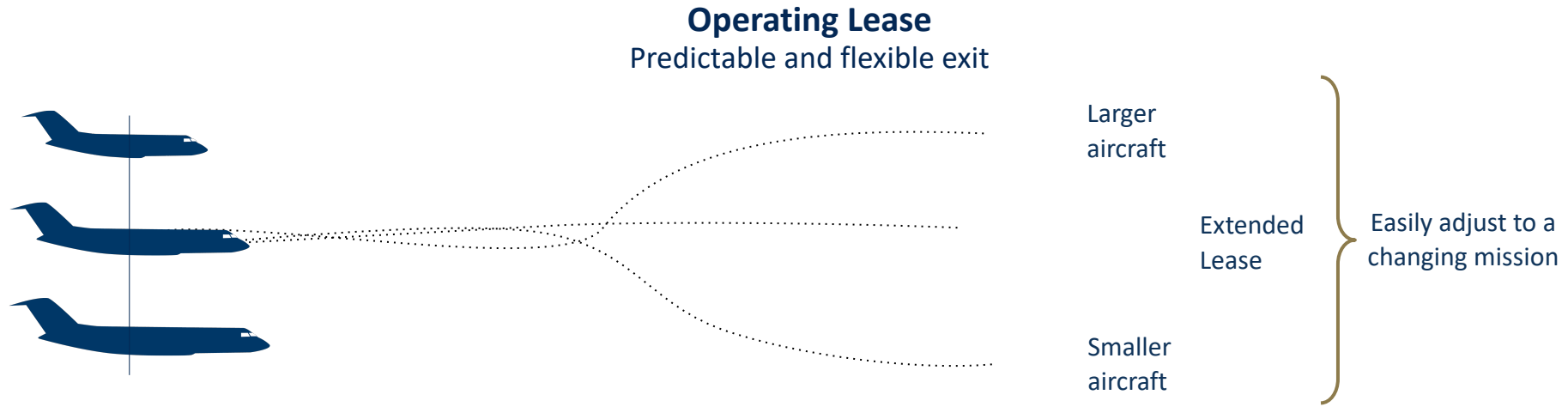


Soft Market Ahead

Hire Broker to
Sell Aircraft

Caution: Low Resale Value

Flexibility



Selling an Aircraft is Costly

It may take time to sell your aircraft.
Investment is tied up during this period.

When you do, it will not be cheap.

Process largely out of seller's control.

Planning ability is limited if a new/different aircraft is desired.



2017 Averages

Time on Market: **360 days**
Broker Fees = **~2% of Sale price (~1mm)**
Hangar Fees = **~\$10k/mo**
Maintenance = **~\$5k/mo**
Insurance = **~\$4k/mo**

\$10 - \$20mm Value Loss in 2-3 years

Total for 1 Year on the market ~\$1.3mm

Source: AMSTAT



Global & Financing
Leasing Solutions



Lease

Allocation of Capital



No Residual
Value Risk



Predictable Costs



Balance Sheet Efficiency



Flexibility

Is an operating lease the right
solution for you?



Preserve capital with an operating lease

globaljetcapital.com

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