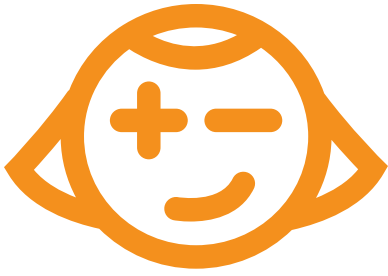


Why SaaS?

Top 10 Reasons for Moving
to SaaS Now





Top 10 Reasons for Moving to SaaS Now

The Bottom Line

Most organizations have moved (or are in the process of moving) to SaaS for their Talent Management Solutions. Why? Simply stated, because it is **one of the smartest, best business decisions you can make today.**

There are many reasons to move to SaaS, including rapid deployment, reduced support, improved flexibility, lower costs, etc. But there are also several reasons that often go overlooked that are as important-- if not more important and urgent.

Even with all of the benefits its important to note that these benefits and bottom-line considerations are only realized when the vendor providing the SaaS solution is disciplined and demonstrates proven results.

With these points in mind, below is a list of the Top 10 Reasons for Moving to SaaS right now.

“SaaS will become the default model for HR technology deployment...”

Paul Hamerman, VP, Principal Analyst
Forrester Research

“The effectiveness of SaaS is as much about the discipline it enforces in implementation and upgrade practices as it is about technical architecture.”

Jim Holincheck, Managing VP
Gartner



	REASON	WHY IT MATTERS
10	Remove 3rd Party Dependencies	No need to worry about potential 3rd party technologies (like databases on application servers) or dependencies that may cause an application move or system disruption. With SaaS, all 3rd party technical considerations and needs are entirely removed.
9	Reduced Administration	Whether its administering IT infrastructure, working to achieve a level of compliance, applying an upgrade, or adding a unique application requirement --SaaS significantly reduces your administrative overhead -- allowing your organization to focus on gaining Talent Management value to drive better business results.
8	Guaranteed Access & Reliability	Application access is assured with SLAs and a proven record of more than 99.9% uptime. Plus SuccessFactors adheres to Information Technology Infrastructure Library (ITIL) v3 for assuring service, support and delivery.
7	Assured, Sustained Compliance	Ensure your talent management initiatives are always compliant and certified with industry and county specific standards and laws. SuccessFactors continuously works to maintain and increase compliance and certification with a number of industry, functional and county-specific mandates, including <ul style="list-style-type: none"> • European Union Privacy Directive 95/46/EC compliant • United States Food & Drug Administration (FDA) Title 21 CXR Part 11 certified • European Union Safe Harbor certified
6	World-class Security	SuccessFactors provides comprehensive security controls across data centers, personnel, and application-level security. Plus, SuccessFactors SaaS is: <ul style="list-style-type: none"> • SAS-70 Type II certified • ANSI TIA/ EIA-942 Tier III+ compliant • PCI Data Security Standard (DSS) v1.2.1 compliant and certified • FIPS-99 authorized by the United States Department of Homeland Security
5	No Update/ Upgrade Anxiety	No headaches. No hassles. SuccessFactors takes care of the entire technical process for updating and upgrading the application.
4	Continuous Innovations	Ensure competitiveness by continuously receiving and easily adopting the latest innovations in learning and talent management.
3	Easily Apply Unique Requirements	With the recent acquisition of Plateau Systems and their Foundation architecture and extension framework, you can easily apply unique application requirements -- and seamlessly maintain them with each new SaaS update.
2	Predictable Costs	Save money by paying for just one annual subscription. No more upgrade costs, applying patches, or 3rd party license costs (e.g. database and operating systems).
1	Lower TCO	No longer worry about maintenance costs for the operating system, database, or servers. Systems and IT support currently managing SuccessFactors can be redeployed.

About SuccessFactors

SuccessFactors is the global leader in business execution software. Our suite of on-demand applications is relied upon by companies of all sizes around the world to align their businesses to their strategies, arm their organizations for success and incite their employees to greatness - every day. For more information, visit www.successfactors.com or call 1-800-9920.

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