blitz

teclab
INSTITUTO TÉCNICO SUPERIOR

"Implementation was FAST. Blitz is agile and reliable."

Eric Benedetti
IT and Academic Operations Director

End-To-End Commission Tracking Software

Teclab is the premier institution in Argentina for aspiring technology professionals.

The innovative Teclab learning model offers 2-year programs that blend online classroom and real-world experience to develop graduates with the skills to achieve great things.

The Challenge

Commission management was becoming an increasing challenge for Teclab, as they needed real-time visibility, transparency and goal tracking that would incentivize the sales team to drive increased top-line growth. And Teclab needed this up and running fast to avoid continuing to use those inefficient Excel spreadsheets.

The Solution

Blitz provided the perfect end-to-end commission tracking software with a simple and fast setup tailored to Teclab's specific compensation needs. This customized solution gave Teclab the confidence to implement commission automation right away, and incentivize its sales force the way they always wanted.

- **Fully customized commission tracking solution**
- **Custom incentive plan adjustments and capabilities**
- **Fast setup to avoid overlap in setup deadlines**

The Results

Teclab has seen great results company-wide since implementing Blitz

- **Improved payment efficiencies and payroll processing**
- **Real-time commission tracking across any device**
- **Goal setting, management, and custom campaigns**
- **Customized designed tables to measure alumni incorporation**

Return On Investment

- **A custom solution in under 90 days**
- **Improved efficiency in payroll processing**
- **Increased sales team incentives and morale**

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