# Grow with us.

AUSTRIA JUICE GmbH is one of the most important global players in the food and beverage market and employs approximately 1,000 people at 15 production sites worldwide. As a leading company in the industry, the AUSTRIA JUICE Group is appreciated by customers for its expertise in the development of

innovative beverage concepts and high-quality food & beverage ingredients.

For our AUSTRIA JUICE GmbH with location in Kröllendorf and/or Vienna, we are searching for a motivated person, ready to join us now in a full-time function as

## Junior Sales Manager m/f

#### Your tasks:

- Customer Relationship Management for the region Europe
- Key Account Management
- Support of our regular customers
- Analysis, evaluation and optimization of customer and market potential
- Continuous expansion of our customer- and product-portfolio as well as strategic development of new markets
- Cooperation with the departments Product Development, Purchasing, Production and Quality Management
- Taking part in the realization of strategic company targets and department targets
- Planning and execution of strategic customer projects
- Claims Management

### Your Profile:

- University degree or equivalent training with 2-4 years professional experience, preferably in food industry
- Excellent appearance, customer orientation, intercultural competence
- Excellent communication-, bargaining- and conclusion-strengths, proactive and motivated personality
- High willingness to travel within Europe
- Good written and spoken command of English, an additional foreign language is an asset (French, South-Slavonic language)
- Excellent MS Office skills (Excel, Word)
- SAP-skills are an asset

#### Our offer:

- International environment with vast perspectives and training possibilities
- Cooperation in a dynamic team with flexible working times
- Financial employer support of the daily lunch
- Diverse tasks with comprehensive individual responsibility
- Due to legal reasons, we are obliged to disclose the minimum salary according to the collective agreement for this position, which is € 32.000,- gross per year. However, our attractive compensation package is based on market-oriented salaries.

Your juice. Your choice!

