

Executive Coaching

Executive coaching provides a highly individualized, one-on-one learning experience that enables leaders and senior executives in global or regional roles to make effective, appropriate decisions for the success of their work anywhere in the world. One-on-one sessions enable executives to interpret the ongoing cultural dynamics they encounter as they navigate specific challenges over the course of weeks, months and years.

AUDIENCE

Business leaders and senior executives in global organizations who need to develop global leadership skills.

LEARNING OBJECTIVES

- Deepen self-awareness and project an authentic yet effective leadership style worldwide
- Master a global mindset and develop culturally appropriate and inclusive strategies to engage people to maximize their intellectual contributions
- Discussion and strategy creation based on analysis of:
 - Culture Calculator results
 - Specific work situations, e.g. managing colleagues around the world, motivating people of diverse cultural backgrounds, building trust, negotiating, conducting meetings, presentations, establishing credibility, etc.
- Coaching on how to apply a culturally-based transactional analysis to specific work situations
- Discussion of key cultural concepts related to target country or countries and how these apply to the workplace
 - Action planning vis-à-vis the coachee's vision of success

DELIVERY OPTIONS

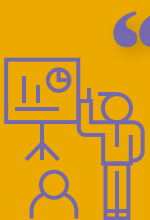
- Varies: minimum of 8 hours of coaching, face-to-face or via phone

CULTUREWIZARD PRE-WORK

- **Culture Calculator Self-Assessment**
 - Participants discover their personal cultural background across 8 dimensions of culture and learn how to bridge unique cultural and leadership gaps with 160 countries.

CULTUREWIZARD POST-WORK

- **Global Leadership Skills Course**
 - A series of dynamic modules that teach RW3's Global Leadership Model.
- **Global Leadership Development Tool**
 - Use this tool to measure five critical global leadership competencies: Managing Complexity, Cultural Sensitivity, Emotional Resilience, Goal-Oriented Tenacity and the Ability to Form Relationships. The tool also sheds light on approaches for enhancing these competencies by identifying a variety of best practices.
- **Country Profiles**
 - Read profiles on 160 countries to learn about a country's specific business values and suggested strategies on a wide variety of topics like negotiation, management style, meeting essentials and communication.
- **CultureWizard App**
 - Use your smartphone to call up critical insights from 160 Country Profiles, your personal cultural profile and a wealth of knowledge from our extensive Media Library.



“Very happy that the company provided this very specialized, one-on-one coaching. It has provided me an advantageous knowledge base for me to build upon.”
—Eric, Norway, Manufacturing