

## Company Overview



# WHO WE ARE

Founded in 1999, Hitachi Systems Security Inc. is a Global IT Security Service Provider who builds and delivers customized services for monitoring and protecting the most critical and sensitive IT assets in our clients' infrastructures 24/7. Our mission is to deploy information security solutions that protect our customer's brand, and allow them to harness the full potential of connecting people and businesses together to build trusting relationships that can be catalyst of worry-free collaboration and limitless potential.

## KEY FACTS AND FIGURES

- Founded in 1999
- Serving clients in more than 50 countries
- Global Headquarters in Montreal, Canada
- Representative offices in Canada, the United States, Europe, Mexico, and the United Arab Emirates
- Security Operations Centers (SOCs) in Canada, the United States, Mexico and Switzerland
- Operated as "Above Security – A Hitachi Group Company" until July 2017

## ACCREDITATIONS AND CERTIFICATIONS

Hitachi Systems Security Inc. is committed to achieving the highest level of customer satisfaction and maintaining the highest quality standards industry-wide, as evidenced by:

- ISO 9001:2008 certification for managed security service delivery from headquarters
- Member of the Forum of Incident Response and Security Teams (FIRST)
- PCI Qualified Security Assessor (QSA) for Canada, the U.S., Latin America and the Caribbean
- Recognized employee expertise (CISA/M, CISSP, PCI QSA/ASV, ISO 27001 LA, GCIA/H, CEH, CRISC, CGEIT, etc.)

## WHY WE'RE DIFFERENT

- Dedicated to serving customers in a highly customized and personal manner
- Specialized, proprietary security and risk management solution supported by ongoing innovation and advanced research and development
- Industry-recognized operational security expertise that is continually enhanced in order to handle more complex and evolving threats
- Technology-agnostic platform that integrates with our clients' existing technology and works seamlessly within their network
- Complete transparency in our offering, actively encouraging clients and partners to conduct audits of the company to verify that Hitachi Systems Security Inc. is actually delivering on its promise

## CLIENT EXPERIENCE BY INDUSTRY

Hitachi Systems Security Inc. caters to small and medium size businesses as well as large organizations in important, highly-regulated industries – such as financial services and government – where the need to process or store considerable quantities of confidential data is paramount.

- Financial Services
- Government
- Technology/Telco
- Manufacturing/Distribution
- Utility/Energy
- Healthcare/Pharmaceutical
- Other

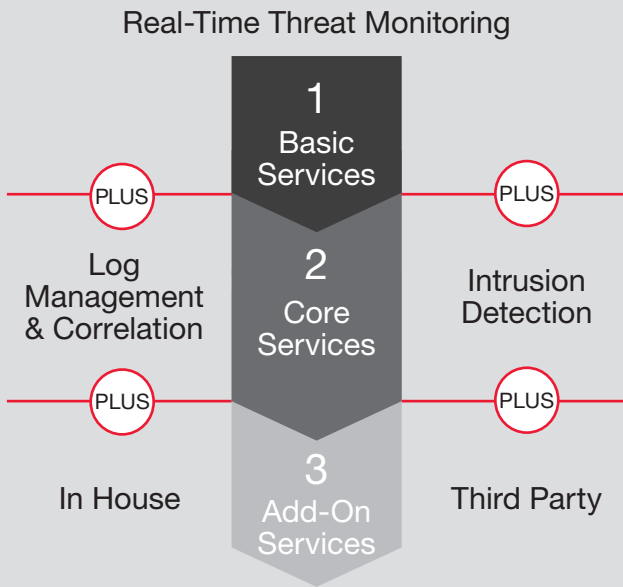


## INDUSTRY RECOGNITION

Hitachi Systems Security Inc. is the only Canadian IT Security Service Provider to be featured amongst Gartner's top 10 'vendors to watch' in the global MSSP market ("Market Trends: Managed Security Services, Worldwide, 2013", Lawrence Pingree, 30 August 2013, Gartner).

# WHAT WE DO

## MANAGED SECURITY SERVICES (MSS) MODEL



### 1 Real-Time Threat Monitoring

Continuous 24/7/365 Monitoring ▪ 24/7/365 Access to ArkAngel Console ▪ Always on Secure Communications Channel (IPSec and logon) ▪ Document Storage ▪ Technology-Agnostic Data Integration ▪ Correlation Engine ▪ Self-Serve-Vulnerability Scanning ▪ Monthly Report ▪ Monthly Security Services Meeting ▪ 2-hour Log Review Guarantee ▪ Escalation of Discovered Threat Activity within 15 Minutes

and/or

### 2 Log Monitoring

Search Interface ▪ 3 Months Live Data Storage

### Intrusion Detection

Uses Virtual, Standard or Gigabit Sensors ▪ Intrusion Detection ▪ IP Reputation Mapping

and/or

### 3 In House

Vulnerability Management  
 ▪ Governance Module  
 ▪ Premium Services  
*(Bundled Professional Services at 10% Discount)*

### Third Party

DDoS Protection ▪ File Integrity Monitoring ▪ Device Management ▪ Web Application Firewall

## A HOLISTIC SECURITY SOLUTION

Hitachi Systems Security Inc. is in a unique position in the world MSS market as it is one of the few service providers that entered the market not as an integrator of existing systems, but as a developer of proprietary technology – its ArkAngel platform. ArkAngel is a distributed management platform that can aggregate information from natively incompatible security sources while filtering through all of the noise that they produce, in turn relieving companies of the overwhelming workload and risk associated with securing their operations. The core mission of ArkAngel is to offer companies a custom, technology-agnostic framework that increases

the benefits of their existing security infrastructure, while reducing costs associated with threat mitigation and incident response.

Developed as an asset-centric technology, ArkAngel gathers and analyzes information on all IT assets in the client's network environment in order to enhance and accelerate the threat detection process. By combining global expertise, hardware, software and human components, the end result is a solution that facilitates the incident management process, provides an enterprise-spanning security perspective and enables clients and analysts to arrive at better decisions faster.

## CONSULTING SERVICES

### Governance

Security Program Review & Development  
 IT Security Governance Consulting

### Risk

Risk Assessments  
 Control Assessments

### Compliance

PCI

Penetration Testing  
 Vulnerability Assessments  
 Application Security Assessments

## SECURITY AS A SERVICE

- Reduce the risk of data breach
- Simplify and reduce compliance costs
- 24/7/365 managed security surveillance
- Proprietary, custom platform
- Team of certified security experts with more than ten years experience in IT security

## KEY BENEFITS

- Worldwide, world-class view on data security
- Proprietary advanced data analysis technology
- Full information security services
- End-to-end security professional and managed services programs
- True 24/7/365 surveillance at fraction of the cost
- Scalable infrastructure
- Specialized expertise with over 15 years experience in cyber security service delivery





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