

## **ESI TECHNOLOGIES ANNOUNCES THE ACQUISITION OF SBK CONSULTING**

This integration will bring together under one roof a unique expertise in security engineering, wireless technologies, and data centre networking services.

**Montréal, October 15, 2019** - ESI Technologies today announces the integration of SBK Telecom's consulting and engineering services activities, under the name SBK Consulting. After several years of collaboration between the respective management teams, it became natural to complete this acquisition to leverage the current context of broadening demand for security and telecommunications solutions.

*"The combination of SBK Consulting's team with ESI's networking specialists allows us to form one of the few and largest Cisco and VMware SDN teams in Eastern Canada. This solid team of experts will be managing complexity in traditional and modernized IP wired and wireless secure communications projects. More than ever with client data being dispersed across public, private and hybrid cloud contexts, this poses great challenges in security, performance and reliability of IP communications infrastructures for companies. This expanded team of professionals will facilitate this transition for our clients,"* said Greg Rokos, President and CEO of ESI Technologies.

*"As both organizations are complementary and share the same values, joining forces in consulting services will strengthen the ability to help companies optimize their IT infrastructures and achieve their business goals. From this perspective, this association with ESI became natural, especially in the context of a major shift in corporate infrastructures towards cloud computing solutions,"* said Alexandre Champagne, President of SBK Telecom.

SBK's cloud IP communications and managed services business will remain and operate as SBK Telecom in which ESI will take a participation. In the process ESI will be consolidating its IP communications business with SBK Telecom.

### **About SBK**

Since its foundation in 2005, SBK, also known as SecureByKnowledge, has distinguished itself in the telecommunications industry with its customized consulting services for large companies. SBK's consultants support their clients from the decision-making process to the complete delivery of each initiative. In 2010, the company added a new element to its portfolio with its robust hosted IP telephony and telecommunications infrastructure management offerings with efficient and reliable after-sales service. This approach also allows SBK to put its expertise at the service of small and medium-sized companies. [www.sbksbtelecom.com](http://www.sbksbtelecom.com)

### **About ESI Technologies**

ESI Technologies helps accelerate businesses by connecting the critical areas of data transformation into relevant information. ESI's mission is to provide innovative and quality solutions to manage, protect and transform the data generated by its clients activities. ESI offers its expertise in IT modernization to support its clients' digital transformation, combining its deep understanding of business challenges to create a tangible competitive advantage in an ever-changing market with its DevOps, software-defined data centres (SDDC) practices and hybrid cloud computing strategy. Based in Montréal, ESI also has offices in Québec City, Toronto and in the United States through its subsidiary Civatree. [www.esitechnologies.com](http://www.esitechnologies.com) ; [www.civatree.com](http://www.civatree.com)

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