

# HOW A REAL ESTATE GIANT AUTOMATED ITS ENTIRE LEASE MANAGEMENT PROCESS TO INCREASE EFFICIENCY & REDUCE COSTS



**1,300** leases  
**60** employees  
**\$28.3** million in annual revenue

Learn how anytime, anywhere access to critical information has improved management reaction times and decision making at a large real estate firm.



## PAPERWORK PROBLEMS

New York City-based ABS Partners Real Estate had what you might call a good problem: It was scaling quickly. However, building managers struggled to find the documents they needed to do their jobs quickly and accurately.

The paper trail wasn't working. Tenants were waiting far too long for the company to fulfill building requests.

ABS Partners needed a cloud-based solution that gave its users instant access to information.



**\$17,000**

APX. DOLLARS SAVED PER YEAR

**650**

APX. HOURS SAVED PER YEAR

## WHY AMTDIRECT?

Thanks to AMTdirect, all of ABS Partners' real estate and financial data is mapped into an online solution. Building managers, leasing agents, owners, and investors can **access this data anywhere, anytime**. AMTdirect's proactive date tracking and custom reporting are automating notifications, increasing awareness, and **eliminating costly manual processes**.