

HOW JOHNS HOPKINS UNIVERSITY SOLVED THE PROBLEM OF A COMPLEX PORTFOLIO WITH LEASE ADMINISTRATION SOFTWARE



"AMTdirect plays a huge role in supporting the strategic and financial goals of our organization. I could not do my job without it."

Sherri Zellers, Real Estate Team Member

400 leases
1,000 employees
\$1.3 billion in annual revenue

A COMPLEX PORTFOLIO

The real estate team at Johns Hopkins University manages a **complex portfolio** of real estate including university, healthcare, administration and laboratory spaces.

It's complex, to say the least...

Some locations are owned by the university, others are leased, and others involve leases and subleases that are internal to the university system.

University decision-makers rely on the real estate team to provide **critical information to drive decision making** and ensure the optimal use of each asset. The incumbent solution the team was using just wasn't cutting it.



\$5,300

APX. DOLLARS SAVED PER YEAR

200

APX. HOURS SAVED PER YEAR

WHY AMTDIRECT?

Johns Hopkins University now boasts **one unified solution** that serves as the system of record for real estate information. The real estate team also benefits from **flexible reporting** and the ability to forecast future real estate needs. Now leadership has the information it needs at its fingertips to make **fast and accurate decisions.**