
Florida Plan FAQs

- 1. When can I start selling the new plans in Florida?**
 - New plans can be sold starting January 21, 2017.
- 2. What plans will I have access to in Florida?**
 - Individual Legal, Family Legal, Small Business 10/50/100, Home Business Supplement, and Trial Defense Supplement
- 3. What is the pricing for the new plans in Florida?**
 - Personal Legal: \$17.95 for an individual and \$19.95 for a family
 - Small Business: Small Biz 10 (\$39.00), Small Biz 50 (\$89.00), Small Biz 100 (\$149.00)
 - Home Business Supplement: \$9.95
 - Trial Defense Supplement: \$9.95
- 4. Are there any new benefits in the legal plans in Florida?**
 - Yes. New benefits include: uncontested adoption, uncontested divorce, name changes, and real estate document assistance.
- 5. Where are the new Florida materials?**
 - With the changes to the Florida plan, Florida will now use the common US material.
- 6. Will I need a license in Florida to sell these new plans?**
 - No. As of January 21, 2017, a license is no longer required in Florida to sell legal plans
- 7. Will I be able to sell the new Florida plans on my Hubsite?**
 - Yes. As of January 21, 2017, the new plans will be available on Hubsites.
- 8. Will I still be able to sell the old legal plan in Florida?**
 - The old legal plan in Florida will no longer be able to be sold as of January 21, 2017.
 - The exception is groups that already sell the old legal plan
- 9. How long will memberships be accepted for the “old plan” on existing groups?**
 - We will continue to work with you to offer the existing plans that are available.
- 10. Can I submit paper applications for the old Florida legal plans after January 21st?**
 - After January 21st, Florida paper applications will only be accepted for existing group clients.

11. I'm a new Associate, and I just paid for my license in Florida. Can I get reimbursed?

- Reimbursement for Florida Associates will follow the current License Reimbursement Program. If the Associate Level Up qualifies in 20 days, the license fees will be reimbursed automatically. Contact associateservices@legalshield.com or LegalShieldAssociateSupport on Facebook if you have any questions.

12. Is there any reason to keep a Florida license?

- Not for selling LegalShield in Florida. If you want to obtain a license to sell in other states that require a license, then you should keep the Florida license.

13. Can members with a current Small Biz plan switch to a new Small Biz plan?

- Yes. The member can call into Member Services to make the switch or complete a new paper application.

14. Can we switch an existing group to the new legal plan?

- Yes. Talk to your Group and Group Admin to make the switch.

15. What will the procedure be to switch an existing group to the new legal plan?

- Paper Groups: sent paper app in indicating new plan
- Web, Electronic, MyGroupAccount: Contact Group Billing at groupbilling@legalshieldcorp.com or at 1-800-972-9272

16. Will we need a license to sell the old legal plans to our existing groups that already have the old plans?

- No. You will not need a license to sell the old plans to existing groups. Remember you can also sell the new plans to your existing groups without a license.

17. Can we leave our existing groups on their current legal plans and not upgrade them?

- Yes, if that is what the group prefers.

18. Is there a window to close existing proposals already with potential group accounts that have the old plans and pricing?

- We will accept new groups which have already been prospecting on the 'old' plan through June 30th.

19. What about the Law Officers Legal Plan and Spanish versions of the Legal Plan?

- The Law Officers Legal Plan and Spanish versions of the Legal Plan, Personal Legal Plan, Home Business Supplement, and Trial Defense Supplement are not yet available but are coming soon. Watch the Associate Newsletter for further announcements. Continue to sell the old Law Officers Legal Plan and Spanish Legal plans until notified.