

Ways to Qualify for the Jamaica Trip

Frequently Asked Questions

- 1. Where will this be posted on the website?**
connect.legalshield.com/pctrips
- 2. Will there be any way to qualify for upgrades?**
No.
- 3. What is the time limit for this incentive?**
Must Performance Club Qualify (PCQ) in January, February and March and meet all requirements during that time frame.
- 4. If an associate qualifies multiple ways, will they be eligible for more than one trip? If so, can they bring someone on the trip with them for their second spot?**
No, associates are only eligible for one incentive trip.
- 5. How many guests can an associate bring with them if they qualify for this trip?**
One guest. However, they are welcome to pay out-of-pocket for any additional guests.
- 6. Who will handle travel expenses for this incentive?**
Winners must complete booking through the third-party vendor coordinating the travel accommodations by the established cutoff dates. If you fail to meet the established deadline, you will forfeit your trip.
- 7. Can this be transferred or redeemed for cash?**
Incentive trips are not transferable to another person and are not redeemable for cash.
- 8. What if an associate qualifies and can't attend?**
Incentive trips are not transferable to another person and are not redeemable for cash.
- 9. Is this different or separate from the Business Solutions Incentive?**
Yes, see the Business Solutions Incentive flier for more details.
- 10. What are the qualifications to become a Platinum World Council member?**
12 consecutive months as Platinum; see Platinum World information in the AOB0 Success Guide.
- 11. Once an associate becomes a Platinum World Council member, will they always be one?**
No, if an associate drops from Platinum qualification, they could be removed from the Platinum World Council.
- 12. Does an associate have to have a certain persistency personally and/or organizationally?**
Must have an organizational persistency of 77%.
- 13. Can an associate use the PC reboot in one of the three months for PC?**
Associates must PCQ each month.
- 14. Do the new recruits have to issue PC points?**
Yes.

15. Can a general agent or broker qualify for this? If so, do they have to show true ED or Sr. Directors?

Yes, if incentive requirements are met, the general agent or broker would qualify.

16. Is there a certain deadline to become a Platinum World Council member for this incentive?

An associate would need to become a Platinum World Council member by the end of the incentive period to meet this requirement.

17. Do associates need to be Platinum World Council members throughout the incentive?

An associate would need to become a Platinum World Council member by the end of the incentive period to meet this requirement.

18. What is a Power Team ED?

A Power Team ED is a current Executive Director and has maintained that level and qualified three or more consecutive months at the Executive Director level.

19. What is a “new Power Team ED”?

A “new” Power Team ED would be an ED that has never qualified before for three consecutive months.

20. How do you break a new Power Team ED?

By having a downline associate qualify ED for three consecutive months for the first time.

21. If an associate breaks a Power Team ED, do they have to remain a Power Team ED for the associate to qualify?

An associate will meet qualification requirements once they break a Power Team ED.

22. If an associate is assigned as an ED – will that count?

No, assigned and placed associates are ineligible for this incentive.

23. How do associates track the progress to reach “breaking a new Power Team ED”?

This information can be found on the Level Advancement Report Sr. Directors and Above or on the Counters Report in LSEngage.

24. Will a broker have different incentive requirements than network?

No.

25. Will the five new associates get the chance to go to Jamaica or the associate who recruited the five?

The associate that has recruited the five new associates will be in the running for the trip qualification.

26. Must the associate’s five new recruits stay active?

Yes.

27. Do reinstatements count toward the five new associates number?

Yes, if they have been canceled for five years or longer and pay the associate fee.

28. For the Builder’s Category, can the one new Manager have been recruited and processed as an associate before 2018?

No, all business must be done during the quarter.

29. Can the nine new recruits be in the associate’s organization or just in general?

The associate would have to be a sponsor or placer of the new recruit within the organization.

30. Do the nine new recruits have to stay active?

Yes.

31. Is the 3,500 points in the Producer Category new points earned or can we count carryover points?

Only new points will count toward this incentive.

32. Will the nine new recruits have to have legal plan memberships?

Yes, unless the associate is in a licensed state. If the associate is in a licensed state, an IDShield plan will meet the requirements.

33. Do the nine recruits have to be new associates?

Yes, unless they are canceled for five years or longer and pay the associate fee to reinstate.

34. Do reinstatements count toward an associates nine new recruits number?

Yes, if they have been canceled for five years or longer and pay the associate fee.

35. Does an associates new recruits have to have LegalShield Advantage (LSA)?

No.

36. Does an active associate with no activity for five years that does a sponsor change count toward the new associate total?

No, the associate would be active and not considered a new recruit.

37. Is there a different requirement if an associate doesn't recruit anyone?

No, associates must meet incentive requirements.

38. For the Producer's Category, are those total premium points for personal business only or can it be partly organizational business?

Personal business only.

39. What will count towards the associates 3,500-point total in the Producer Category?

Membership premium points.

40. For the Producer's Category, will a conservation group count as a new group for the associate?

No.

41. What is the total number of PC points needed to qualify for this trip?

See flier for more details.

42. Will the point system change with this trip incentive?

No, the way that points are accrued stays the same, but the total number needed may vary on each trip incentive.

43. Do associates have to be listed as the Servicing Associate on the group to receive the points for the new group? What about premium points?

The associate will have to be listed as the Servicing Associate for new groups opened points. The associate would not have to be listed as the Servicing Associate for premium points.

44. If there is a split on a group, how are the premium points applied?

Premiums points are the same as Performance Club Points.

45. If there is a commission split, will the premium points round up?

Premiums points are the same as Performance Club Points.

46. Can an associate qualify for the Producer Category if they are more of a networker?

Yes.

47. On the Builder's Category, is that for all personal business or organizational business?

Organizational.

48. If an associate is a B2B associate, can they qualify under the Builder's Category?

Yes.

49. Can the three LevelUP Qualifiers be in the same leg?

Yes, if the associate is listed as the recruiter.