



# PCQ 4 Life Frequently Asked Questions

**Q: When will the PCQ 4 Life Bonus pay out?**

A: The bonus would pay out in conjunction with Performance Club.

**Q: What are the retention requirements for PCQ 4 Life?**

A: Retention must meet or exceed the current 12-month rolling PC personal OR organizational retention.

**Q: Is it required to be an active LegalShield Advantage (LSA) subscriber for PCQ 4 Life?**

A: To participate in any LegalShield incentive, an associate must be enrolled in LSA throughout the entire contest period.

**Q: Will the new recruit have to PCQ in order for an associate to receive the bonus?**

A: The associate's recruit must LevelUP Qualify (LUQ) to receive the \$180 bonus. The associate would need to PCQ the second month to qualify for the \$90 bonus.

**Q: Is there a way to track PCQ 4 Life?**

A: An associate can track using the PC reports in LSEngage.

**Q: Can a reinstated associate qualify as a new recruit?**

A: Yes, an associate must have been cancelled for five years or longer and pay the associate fee.

**Q: Can a broker/general agent qualify?**

A: Yes, the broker/general agent would have to meet all incentive requirements and must have an active LSA subscription.

**Q: Can an associate use a PC Pass or PC Reboot in one of the months?**

A: Associates can use the PC Reboot and qualify if all reboot requirements are met to PCQ the associate each month. The PC Pass will not issue a bonus.

**Q: Can an existing associate who has not PC qualified or level advanced in their first 20 days qualify?**

A: The new recruit must PC qualify in the first full month after LUQ to receive the \$90 bonus.