

Healthcare Provider Gains Robust, Compliant Email; Avoids 83 Percent of On-Premises Cost

“Given the crucial issues surrounding compliance, we asked our attorney—not just our techies—to evaluate Office 365. He told us that we couldn’t do better than to choose Microsoft.”

Michael Walsh, M.D., Head of Compliance, Excel Anesthesia

Compliance with federal requirements is a challenge for medical professionals, as new laws, new technologies, and new ways of working continually call for new solutions. Excel Anesthesia, a 26-physician group, found a long-term solution for secure, compliant email in Microsoft Office 365. By choosing Microsoft, the practice also avoided 83 percent of the cost of an on-premises solution.