



## PERSONA Sales Director

Jon B. Selling, Sales Director, uses the CXApp to report and gain customer insights before, during, and after meetings to ensure all team members are up to date on the latest needs and profile data.

**INVITE & INFORM** Invite customers to the app and manage briefing expectations.

**WHITE GLOVE** Hand-craft details like hotels, dining, and experiences for that wow moment!

**BU ALIGNMENT** A 'de-siloed' approach to briefing program and customer experience.

**CUSTOMER INSIGHTS** Extended profiles with account strengths and weaknesses.

**MESSAGING** Business to customer messaging keeps conversations in context.

**ECONTENT** Easily access relevant content to help drive sales and relationships forward.

**SURVEYS & POLLS** In-the-moment polling or survey integrations for in-app feedback to optimize your program.



SAMPLE USER

**John B. Selling**

Sales Director, SilcomTech